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## **Division of Gaming Enforcement**

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### **DGE Announces February 2020 Total Gaming Revenue Results**

#### **For Immediate Release:**

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#### **Industry:**

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for February was \$287.3 million compared to \$241.2 million in February 2019, reflecting a 19.1% increase. Casino Win for February was \$218.3 million increasing 11.0% from the same month last year. Internet Gaming Win was \$52.0 million in February compared to \$31.7 million in the prior period, reflecting an increase of 63.7%. Sports Wagering Gross Revenue was \$17.0 million for the month.

For the first two months, the Industry's Total Gaming Revenue was \$587.8 million through February 2020 compared to \$470.8 million in the prior period, reflecting an increase of 24.8%. Casino Win was \$410.2 million reflecting a 9.7% increase over the prior period. Internet Gaming Win increased 63.9% to \$107.1 million when compared to the prior period. Sports Wagering Gross Revenue was \$70.6 million.

#### **Tax Information:**

For the month of February 2020, total gaming taxes were \$25.7 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$4.1 million in 1.25% Additional Tax on sports wagering gross revenue and Investment Alternative Tax Obligations (which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of February 2020, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$153,158.

#### **FOOTNOTES:**

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Sports wagering statistical information is unaudited and subject to adjustment. The statistical completed events Win and Handle information is provided by each casino/racetrack licensee's platform operating under its sports wagering license.

#### *Additional Information:*

*Gross Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

*Internet Gross Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

*Sports Wagering Revenue Reports (DGE website):*

<http://www.nj.gov/oag/ge/swrtaxreturns.html>

*Tourism Data (CRDA website):*

<http://www.atlanticcitynj.com/about/stats.aspx>

### **NJ Department of Law and Public Safety / Office of the Attorney General:**

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·  
Gaming Enforcement · Highway Traffic Safety · Law · State Police

## FEBRUARY 2020 STATISTICS

| <b>FEBRUARY</b>                           |  |   | Increase (Decrease)   |             |
|---|--|---|-----------------------|-------------|
|   | 2020   | 2019  | \$                    | %           |
| Slot Machine Win                          | \$ 157,001,379   | \$ 139,555,806  | \$ 17,445,573         | 12.5        |
| Table Game Win                            | 61,315,263   | 57,133,520  | 4,181,743             | 7.3         |
| Casino Win                                | 218,316,642  | 196,689,326   | 21,627,316            | 11.0        |
| Peer-to-Peer                              | 1,796,804  | 1,810,597   | (13,793)              | (0.8)       |
| Other Authorized Games                    | 50,190,964   | 29,938,129  | 20,252,835            | 67.6        |
| Internet Gaming Win                       | 51,987,768   | 31,748,726  | 20,239,042            | 63.7        |
| Sports Wagering Revenue                   | 17,000,928   | 12,732,740  | 4,268,188             | 33.5        |
| <b>Total Gaming Revenue</b>               | <b>\$ 287,305,338</b>                                    | <b>\$ 241,170,792</b>                                 | <b>\$ 46,134,546</b>  | <b>19.1</b> |
| <b>FEBRUARY YEAR-TO-DATE</b>              |  |   |                       |             |
| Slot Machine Win                          | \$ 297,340,867   | \$ 265,649,317  | \$ 31,691,550         | 11.9        |
| Table Game Win                            | 112,835,652  | 108,316,007   | 4,519,645             | 4.2         |
| Casino Win                                | 410,176,519  | 373,965,324   | 36,211,195            | 9.7         |
| Peer-to-Peer                              | 3,629,015  | 3,693,487   | (64,472)              | (1.7)       |
| Other Authorized Games                    | 103,445,343  | 61,649,631  | 41,795,712            | 67.8        |
| Internet Gaming Win                       | 107,074,358  | 65,343,118  | 41,731,240            | 63.9        |
| Sports Wagering Revenue                   | 70,562,554   | 31,510,320  | 39,052,234            | 123.9       |
| <b>Total Gaming Revenue</b>               | <b>\$ 587,813,431</b>                                    | <b>\$ 470,818,762</b>                                 | <b>\$ 116,994,669</b> | <b>24.8</b> |
| <b><u>Additional Tax Information:</u></b> |  |   |                       |             |
|   | <u>Casino IATs<br/>and 1.25% Tax<br/>Obligations (a)</u> | <u>Racetrack<br/>Economic<br/>Development Tax (b)</u> |                       |             |
| February 2020                             | \$ 4,089,535   | \$ 153,158  |                       |             |
| YTD February 2020                         | \$ 8,158,412   | \$ 529,786  |                       |             |

- (a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also, there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.
- (b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

**MONTHLY COMPARISON  
FOR THE MONTH ENDED FEBRUARY 2020 VERSUS 2019**

| Casino Licensees              | CASINO WIN            |                       |             | INTERNET GAMING WIN  |                      |             | SPORTS WAGERING REVENUE |                      |             | TOTAL GAMING REVENUE  |                       |             |
|-------------------------------|-----------------------|-----------------------|-------------|----------------------|----------------------|-------------|-------------------------|----------------------|-------------|-----------------------|-----------------------|-------------|
|                               | 2020                  | 2019                  | % Change    | 2020                 | 2019                 | % Change    | 2020                    | 2019                 | % Change    | 2020                  | 2019                  | % Change    |
| Bally's AC                    | \$ 12,032,840         | \$ 12,755,191         | (5.7)       | \$ -                 | \$ -                 | n/a         | \$ 66,382               | \$ 182,491           | n/a         | \$ 12,099,222         | \$ 12,937,682         | (6.5)       |
| Borgata                       | 57,563,854            | 50,615,215            | 13.7        | 8,139,518            | 4,506,716            | 80.6        | 714,024                 | (755,992)            | n/a         | 66,417,396            | 54,365,939            | 22.2        |
| Caesars                       | 20,830,140            | 19,462,305            | 7.0         | -                    | -                    | n/a         | -                       | -                    | n/a         | 20,830,140            | 19,462,305            | 7.0         |
| Caesars Interactive NJ        | -                     | -                     | n/a         | 4,509,086            | 4,279,791            | 5.4         | -                       | -                    | n/a         | 4,509,086             | 4,279,791             | 5.4         |
| Golden Nugget                 | 16,119,783            | 15,957,003            | 1.0         | 19,778,285           | 10,701,266           | 84.8        | (444,311)               | (125,271)            | n/a         | 35,453,757            | 26,532,998            | 33.6        |
| Hard Rock                     | 23,994,714            | 21,101,588            | 13.7        | 2,826,167            | 1,668,777            | 69.4        | 115,691                 | 122,576              | n/a         | 26,936,572            | 22,892,941            | 17.7        |
| Harrah's                      | 26,378,843            | 24,147,374            | 9.2         | -                    | -                    | n/a         | 41,649                  | (95,617)             | n/a         | 26,420,492            | 24,051,757            | 9.8         |
| Ocean Resort                  | 20,771,940            | 13,759,107            | 51.0        | 427,177              | 483,508              | (11.7)      | 102,147                 | 746,017              | n/a         | 21,301,264            | 14,988,632            | 42.1        |
| Resorts                       | 14,502,624            | 14,738,810            | (1.6)       | -                    | -                    | n/a         | 47,143                  | 142,846              | n/a         | 14,549,767            | 14,881,656            | (2.2)       |
| Resorts Digital               | -                     | -                     | n/a         | 12,463,274           | 6,657,591            | 87.2        | 4,008,234               | 3,716,608            | n/a         | 16,471,508            | 10,374,199            | 58.8        |
| Tropicana                     | 26,121,904            | 24,152,733            | 8.2         | 3,844,261            | 3,451,077            | 11.4        | 122,457                 | (58,553)             | n/a         | 30,088,622            | 27,545,257            | 9.2         |
| <b>Total: Casino Industry</b> | <b>\$ 218,316,642</b> | <b>\$ 196,689,326</b> | <b>11.0</b> | <b>\$ 51,987,768</b> | <b>\$ 31,748,726</b> | <b>63.7</b> | <b>\$ 4,773,416</b>     | <b>\$ 3,875,105</b>  | <b>23.2</b> | <b>\$ 275,077,826</b> | <b>\$ 232,313,157</b> | <b>18.4</b> |
| <b>Racetrack Licensees</b>    |                       |                       |             |                      |                      |             |                         |                      |             |                       |                       |             |
| Meadowlands                   | -                     | -                     | n/a         | -                    | -                    | n/a         | 10,990,797              | 8,083,326            | n/a         | 10,990,797            | 8,083,326             | 36.0        |
| Monmouth Park                 | -                     | -                     | n/a         | -                    | -                    | n/a         | 1,236,715               | 774,309              | n/a         | 1,236,715             | 774,309               | 59.7        |
| <b>Grand Total</b>            | <b>\$ 218,316,642</b> | <b>\$ 196,689,326</b> | <b>11.0</b> | <b>\$ 51,987,768</b> | <b>\$ 31,748,726</b> | <b>63.7</b> | <b>\$ 17,000,928</b>    | <b>\$ 12,732,740</b> | <b>33.5</b> | <b>\$ 287,305,338</b> | <b>\$ 241,170,792</b> | <b>19.1</b> |

**YEAR-TO-DATE COMPARISON  
FOR THE YEAR-TO-DATE ENDED FEBRUARY 2020 VERSUS 2019**

| Casino Licensees              | CASINO WIN            |                       |            | INTERNET GAMING WIN   |                      |             | SPORTS WAGERING REVENUE |                      |              | TOTAL GAMING REVENUE  |                       |             |
|-------------------------------|-----------------------|-----------------------|------------|-----------------------|----------------------|-------------|-------------------------|----------------------|--------------|-----------------------|-----------------------|-------------|
|                               | 2020                  | 2019                  | % Change   | 2020                  | 2019                 | % Change    | 2020                    | 2019                 | % Change     | 2020                  | 2019                  | % Change    |
| Bally's AC                    | \$ 22,752,313         | \$ 24,886,598         | (8.6)      | \$ -                  | \$ -                 | n/a         | \$ 722,121              | \$ 681,792           | n/a          | \$ 23,474,434         | \$ 25,568,390         | (8.2)       |
| Borgata                       | 112,247,675           | 100,998,982           | 11.1       | 18,512,042            | 9,249,212            | 100.1       | 3,898,215               | (78,531)             | n/a          | 134,657,932           | 110,169,663           | 22.2        |
| Caesars                       | 37,856,506            | 36,572,608            | 3.5        | -                     | -                    | n/a         | -                       | -                    | n/a          | 37,856,506            | 36,572,608            | 3.5         |
| Caesars Interactive NJ        | -                     | -                     | n/a        | 8,746,849             | 8,855,455            | (1.2)       | -                       | -                    | n/a          | 8,746,849             | 8,855,455             | (1.2)       |
| Golden Nugget                 | 31,124,756            | 30,539,783            | 1.9        | 40,983,270            | 22,881,305           | 79.1        | 103,598                 | (97,984)             | n/a          | 72,211,624            | 53,323,104            | 35.4        |
| Hard Rock                     | 45,486,238            | 36,679,021            | 24.0       | 5,289,174             | 3,291,884            | 60.7        | 452,157                 | 147,811              | n/a          | 51,227,569            | 40,118,716            | n/a         |
| Harrah's                      | 49,932,557            | 45,648,169            | 9.4        | -                     | -                    | n/a         | 149,073                 | (75,003)             | n/a          | 50,081,630            | 45,573,166            | 9.9         |
| Ocean Resort                  | 37,639,789            | 26,142,591            | 44.0       | 958,520               | 1,014,324            | (5.5)       | 2,443,194               | 2,017,306            | n/a          | 41,041,503            | 29,174,221            | n/a         |
| Resorts                       | 26,827,879            | 27,390,043            | (2.1)      | -                     | -                    | n/a         | 210,579                 | 385,482              | n/a          | 27,038,458            | 27,775,525            | (2.7)       |
| Resorts Digital               | -                     | -                     | n/a        | 24,379,468            | 13,104,190           | 86.0        | 19,903,613              | 10,610,591           | n/a          | 44,283,081            | 23,714,781            | 86.7        |
| Tropicana                     | 46,308,806            | 45,107,529            | 2.7        | 8,205,035             | 6,946,748            | 18.1        | 297,124                 | 40,269               | n/a          | 54,810,965            | 52,094,546            | 5.2         |
| <b>Total: Casino Industry</b> | <b>\$ 410,176,519</b> | <b>\$ 373,965,324</b> | <b>9.7</b> | <b>\$ 107,074,358</b> | <b>\$ 65,343,118</b> | <b>63.9</b> | <b>\$ 28,179,674</b>    | <b>\$ 13,631,733</b> | <b>106.7</b> | <b>\$ 545,430,551</b> | <b>\$ 452,940,175</b> | <b>20.4</b> |
| <b>Racetrack Licensees</b>    |                       |                       |            |                       |                      |             |                         |                      |              |                       |                       |             |
| Meadowlands                   | -                     | -                     | n/a        | -                     | -                    | n/a         | 37,463,355              | 15,101,506           | n/a          | 37,463,355            | 15,101,506            | n/a         |
| Monmouth Park                 | -                     | -                     | n/a        | -                     | -                    | n/a         | 4,919,525               | 2,777,081            | n/a          | 4,919,525             | 2,777,081             | n/a         |
| <b>Grand Total</b>            | <b>\$ 410,176,519</b> | <b>\$ 373,965,324</b> | <b>9.7</b> | <b>\$ 107,074,358</b> | <b>\$ 65,343,118</b> | <b>63.9</b> | <b>\$ 70,562,554</b>    | <b>\$ 31,510,320</b> | <b>123.9</b> | <b>\$ 587,813,431</b> | <b>\$ 470,818,762</b> | <b>24.8</b> |

**Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information**

|                        | FOR THE MONTH ENDED FEBRUARY 2020 |                             |                              |                               |                      | FOR THE YEAR-TO-DATE ENDED FEBRUARY 2020 |                             |                                      |                               |                      |
|------------------------|-----------------------------------|-----------------------------|------------------------------|-------------------------------|----------------------|--|-----------------------------|--------------------------------------|-------------------------------|----------------------|
|                        | 8%<br>Gross<br>Revenue Tax        | 8.5%<br>Sports Wager<br>Tax | 15%<br>Internet Gross<br>Tax | 13%<br>Internet<br>Sports Tax | TOTAL (a)            | 8%<br>Gross<br>Revenue Tax               | 8.5%<br>Sports Wager<br>Tax | 15%<br>Internet Gross<br>Revenue Tax | 13%<br>Internet<br>Sports Tax | TOTAL (a)            |
| Bally's AC             | 873,928                           | 2,737                       | -                            | 4,444                         | 881,109              | 1,651,118                                | 16,726                      | -                                    | 68,295                        | 1,736,139            |
| Borgata                | 4,225,532                         | -                           | 1,226,528                    | 134,280                       | 5,586,340            | 8,203,848                                | 61,534                      | 2,786,701                            | 454,114                       | 11,506,197           |
| Caesars                | 1,515,028                         | -                           | -                            | -                             | 1,515,028            | 2,747,173                                | -                           | -                                    | -                             | 2,747,173            |
| Caesars Interactive NJ | -                                 | -                           | 676,986                      | -                             | 676,986              | -  | -                           | 1,313,098                            | -                             | 1,313,098            |
| Golden Nugget          | 1,026,807                         | -                           | 2,967,909                    | -                             | 3,994,716            | 1,952,874                                | 9,883                       | 6,149,054                            | 56,114                        | 8,167,925            |
| Hard Rock              | 1,743,674                         | -                           | 423,925                      | 12,532                        | 2,180,131            | 3,296,572                                | -                           | 793,376                              | 18,576                        | 4,108,524            |
| Harrah's               | 1,919,295                         | 3,521                       | -                            | -                             | 1,922,816            | 3,641,740                                | 3,521                       | -                                    | -                             | 3,645,261            |
| Ocean Resort           | 1,478,112                         | -                           | 64,111                       | 21,842                        | 1,564,065            | 2,647,909                                | 26,207                      | 143,856                              | 277,120                       | 3,095,092            |
| Resorts                | 1,010,012                         | -                           | -                            | -                             | 1,010,012            | 1,850,366                                | -                           | -                                    | -                             | 1,850,366            |
| Resorts Digital        | -                                 | -                           | 1,869,491                    | 521,070                       | 2,390,561            | -  | -                           | 3,656,920                            | 2,587,469                     | 6,244,389            |
| Tropicana              | 1,842,378                         | 7,784                       | 576,639                      | 3,973                         | 2,430,774            | 3,231,656                                | 16,180                      | 1,230,755                            | 13,642                        | 4,492,233            |
| <b>Casino Total</b>    | <b>\$ 15,634,766</b>              | <b>\$ 14,042</b>            | <b>\$ 7,805,589</b>          | <b>\$ 698,141</b>             | <b>\$ 24,152,538</b> | <b>\$ 29,223,256</b>                     | <b>\$ 134,051</b>           | <b>\$ 16,073,760</b>                 | <b>\$ 3,475,330</b>           | <b>\$ 48,906,397</b> |
| Meadowlands            | -                                 | 119,641                     | -                            | 1,249,093                     | 1,368,734            | -  | 483,235                     | -                                    | 4,140,729                     | 4,623,964            |
| Monmouth Park          | -                                 | -                           | -                            | 167,518                       | 167,518              | -  | 75,073                      | -                                    | 531,400                       | 606,473              |
| <b>Racetrack Total</b> | <b>\$ -</b>                       | <b>\$ 119,641</b>           | <b>\$ -</b>                  | <b>\$ 1,416,611</b>           | <b>\$ 1,536,252</b>  | <b>\$ -</b>                              | <b>\$ 558,308</b>           | <b>\$ -</b>                          | <b>\$ 4,672,129</b>           | <b>\$ 5,230,437</b>  |
| <b>Grand Total</b>     | <b>\$ 15,634,766</b>              | <b>\$ 133,683</b>           | <b>\$ 7,805,589</b>          | <b>\$ 2,114,752</b>           | <b>\$ 25,688,790</b> | <b>\$ 29,223,256</b>                     | <b>\$ 692,359</b>           | <b>\$ 16,073,760</b>                 | <b>\$ 8,147,459</b>           | <b>\$ 54,136,834</b> |

(a) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

## February 2020 Sports Wagering Statistical Information

### Industry Month and Year-to-Date Total Handle Statistics\*

| Sports Wagering Handle              | Monthly Handle     | YTD Handle           |
|-------------------------------------|--------------------|----------------------|
| On-site (Retail) Sports Wagering    | 58,321,621         | 127,285,956          |
| Internet (On-Line) Sports Wagering  | 436,492,186        | 907,641,303          |
| <b>Total Sports Wagering Handle</b> | <b>494,813,807</b> | <b>1,034,927,259</b> |

\* Industry Handle includes wagers on future events and will differ from Completed Events Handle.

### Industry Completed Events Win and Handle Statistics Breakdown by Sport

| Category     | Completed Events<br>YTD Sports<br>Wagering Win | YTD Completed<br>Events Handle | Win %       |
|--------------|--|--------------------------------|-------------|
| Football     | 7,238,587                                      | 173,099,341                    | 4.2%        |
| Basketball   | 16,010,774                                     | 396,834,141                    | 4.0%        |
| Baseball     | -16,832  | 342,548                        | -4.9%       |
| Parlay       | 33,252,086                                     | 189,985,732                    | 17.5%       |
| Other        | 16,416,385                                     | 264,277,268                    | 6.2%        |
| <b>Total</b> | <b>72,901,000</b>                              | <b>1,024,539,030</b>           | <b>7.1%</b> |

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Gross Revenue.