

NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

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Division of Gaming Enforcement

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DGE Announces September 2020 Total Gaming Revenue Results

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Industry:

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for September was \$323.3 million compared to \$303.5 million in September 2019, reflecting a 6.5% increase. Internet Gaming Win was \$87.6 million in September compared to \$41.1 million in the prior period, reflecting an increase of 113.0%. Sports Wagering Gross Revenue was \$45.1 million for the month. Casino Win for September was \$190.6 million, decreasing 15.1% from the same month last year. During September, the casinos operated with certain restrictions due to COVID-19.

For the year-to-date period, the Industry's Total Gaming Revenue was \$1.941 billion compared to \$2.581 billion, reflecting a decrease of 24.8%. Internet Gaming Win increased 102.2% to \$685.6 million when compared to the prior period. Sports Wagering Gross Revenue was \$223.1 million. In light of the casino closures between mid-March and July 2020, as well as the operating restrictions in place upon reopening in July through the month of September, Casino Win for the year-to-date period is not comparable to the 2019 period.

Tax Information:

For the month of September 2020, total gaming taxes were \$32.0 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$4.7 million in 1.25% Additional Tax on sports wagering gross revenue and 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of September 2020, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$395,794.

FOOTNOTES:

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Sports wagering statistical information is unaudited and subject to adjustment. The statistical completed events Win and Handle information is provided by each casino/racetrack licensees' platforms operating under its sports wagering license.

Additional Information:

Gross Revenue Reports (DGE website): Internet Gross Revenue Reports (DGE website): Sports Wagering Revenue Reports (DGE website): Tourism Data (CRDA website): http://www.nj.gov/oag/ge/mgrtaxreturns.html http://www.nj.gov/oag/ge/igrtaxreturns.html http://www.nj.gov/oag/ge/swrtaxreturns.html http://www.atlanticcitynj.com/about/stats.aspx

NJ Department of Law and Public Safety / Office of the Attorney General: Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice · Gaming Enforcement · Highway Traffic Safety · Law · State Police

SEPTEMBER 2020 STATISTICS

SEPTEMBER					Increase (Decre	ase)
		2020		2019	\$	%
Slot Machine Win	\$	144,016,259	\$	159,243,605	\$ (15,227,346)	(9.6)
Table Game Win		46,556,537		65,263,408	 (18,706,871)	(28.7)
Casino Win		190,572,796		224,507,013	 (33,934,217)	(15.1)
Peer-to-Peer		2,554,216		1,638,916	915,300	55.8
Other Authorized Games		85,079,481		39,499,341	45,580,140	115.4
Internet Gaming Win		87,633,697		41,138,257	 46,495,440	113.0
Sports Wagering Revenue		45,083,178		37,883,375	 7,199,803	19.0
Total Gaming Revenue	\$	323,289,671	\$	303,528,645	\$ 19,761,026	6.5
SEPTEMBER YTD						
Slot Machine Win	\$	755,041,425	\$	1,467,502,653	\$ (712,461,228)	(48.5)
Table Game Win		277,734,715		584,283,003	(306,548,288)	(52.5)
Casino Win		1,032,776,140		2,051,785,656	 (1,019,009,516)	(49.7)
Peer-to-Peer		30,867,886		16,067,329	14,800,557	92.1
Other Authorized Games		654,740,907		322,947,561	331,793,346	102.7
Internet Gaming Win		685,608,793		339,014,890	 346,593,903	102.2
Sports Wagering Revenue		223,071,395		190,684,068	 32,387,327	17.0
Total Gaming Revenue	\$	1,941,456,328	\$	2,581,484,614	\$ (640,028,286)	(24.8)
		Additional Ta	x Info	ormation_		
	Casino IATs and 1.25% Tax Obligations (a)			Racetrack Economic /elopment Tax (b)		
September 2020 YTD September 2020	\$ \$	4,744,452 31,201,781	\$ \$	395,794 1,658,937		

(a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also,

there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.(b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

As of October 15, 2020

MONTHLY COMPARISON FOR THE MONTH ENDED SEPTEMBER 2020 VERSUS 2019

CASINO WIN			INTERNET GAMING WIN				SPORTS WAGERING REVENUE				TOTAL GAMING REVENUE						
Casino Licensees		2020	 2019	% Change	2020		2019	% Change		2020		2019	% Change		2020	2019	% Change
Bally's AC	\$	12,746,681	\$ 14,573,240	(12.5)	\$ -	\$	-	n/a	\$	161,172	\$	728,371	n/a	\$	12,907,853	\$ 15,301,611	(15.6)
Borgata		39,672,063	57,446,414	(30.9)	20,280,410		6,959,253	191.4		4,062,345		1,478,217	n/a		64,014,818	65,883,884	(2.8)
Caesars		18,975,311	19,315,575	(1.8)	-		-	n/a		-		-	n/a		18,975,311	19,315,575	(1.8)
Caesars Interactive NJ		-	-	n/a	8,346,604		3,946,651	111.5		-		-	n/a		8,346,604	3,946,651	111.5
Golden Nugget		11,434,304	16,191,569	(29.4)	26,005,184		15,643,806	66.2		157,710		487,438	n/a		37,597,198	32,322,813	16.3
Hard Rock		28,583,732	29,584,151	(3.4)	6,210,901		1,879,555	230.4		1,053,943		409,405	n/a		35,848,576	31,873,111	12.5
Harrah's		19,508,533	26,498,405	(26.4)	-		-	n/a		37,443		118,102	n/a		19,545,976	26,616,507	(26.6)
Ocean Casino		26,194,020	20,663,086	26.8	781,666		517,356	51.1		2,622,911		3,105,925	n/a		29,598,597	24,286,367	21.9
Resorts		13,669,418	14,711,815	(7.1)	-		-	n/a		257,292		340,117	n/a		13,926,710	15,051,932	(7.5)
Resorts Digital		-	-	n/a	20,011,215		8,929,084	124.1		4,775,201		10,721,309	n/a		24,786,416	19,650,393	26.1
Tropicana		19,788,734	25,522,758	(22.5)	5,997,717		3,262,552	83.8		332,969		200,575	n/a		26,119,420	28,985,885	(9.9)
Total: Casino Industry	\$	190,572,796	\$ 224,507,013	(15.1)	\$ 87,633,697	\$	41,138,257	113.0	\$	13,460,986	\$	17,589,459	(23.5)	\$	291,667,479	\$ 283,234,729	3.0
Racetrack Licensees																	
Freehold Raceway		-	-		-		-			(44,585)		-			(44,585)	-	
Meadowlands		-	-	n/a	-		-	n/a		28,183,104		16,932,606	n/a		28,183,104	16,932,606	66.4
Monmouth Park		-	-	n/a	-		-	n/a		3,483,673		3,361,310	n/a		3,483,673	3,361,310	3.6
Grand Total	\$	190,572,796	\$ 224,507,013	(15.1)	\$ 87,633,697	\$	41,138,257	113.0	\$	45,083,178	\$	37,883,375	19.0	\$	323,289,671	\$ 303,528,645	6.5

YEAR-TO-DATE COMPARISON FOR THE YEAR-TO-DATE ENDED SEPTEMBER 2020 VERSUS 2019

CASINO WIN				INTERI	SPORTS WAGERING REVENUE					TOTAL GAMING REVENUE						
Casino Licensees		2020	2019	% Change	2020	2019	% Change	2020		2019	% Change		2020		2019	% Change
Bally's AC	\$	70,875,178	\$ 136,642,076	(48.1)	\$-	\$-	n/a	\$ 1,034,470	\$	3,863,846	n/a	\$	71,909,648	\$	140,505,922	(48.8)
Borgata		220,170,343	544,039,172	(59.5)	135,525,534	52,551,812	157.9	17,574,310		4,302,269	n/a		373,270,187		600,893,253	(37.9)
Caesars		105,730,897	202,809,351	(47.9)	-	-	n/a	-		-	n/a		105,730,897		202,809,351	(47.9)
Caesars Interactive NJ		-	-	n/a	69,600,243	42,004,092	65.7	-		-	n/a		69,600,243		42,004,092	65.7
Golden Nugget		67,649,675	152,875,634	(55.7)	235,270,897	124,166,909	89.5	696,716		1,471,398	n/a		303,617,288		278,513,941	9.0
Hard Rock (b)		141,744,588	250,157,518	(43.3)	42,111,904	16,334,295	n/a	3,796,542		1,377,337	n/a		187,653,034		267,869,150	n/a
Harrah's		121,937,555	236,728,494	(48.5)	-	-	n/a	15,558		593,231	n/a		121,953,113		237,321,725	(48.6)
Ocean Casino		120,092,482	156,885,112	(23.5)	7,561,297	3,924,960	n/a	9,807,507		11,350,999	n/a		137,461,286		172,161,071	n/a
Resorts		72,057,206	138,011,705	(47.8)	-	-	n/a	289,834		2,150,651	n/a		72,347,040		140,162,356	(48.4)
Resorts Digital		-	-	n/a	144,801,206	66,858,258	116.6	56,240,893		50,586,935	n/a		201,042,099		117,445,193	71.2
Tropicana		112,518,216	233,636,594	(51.8)	50,737,712	33,174,564	52.9	900,575		1,235,742	n/a		164,156,503		268,046,900	(38.8)
Total: Casino Industry	\$	1,032,776,140	\$ 2,051,785,656	(49.7)	\$ 685,608,793	\$ 339,014,890	102.2	\$ 90,356,405	\$	76,932,408	17.4	\$	1,808,741,338	\$	2,467,732,954	(26.7)
Racetrack Licensees																
Freehold Raceway		-	-		-	-		(44,585)		-			(44,585)		-	n/a
Meadowlands		-	-	n/a	-	-	n/a	118,717,823		95,746,473	n/a		118,717,823		95,746,473	n/a
Monmouth Park		-	-	n/a	-	-	n/a	14,041,752		18,005,187	n/a		14,041,752		18,005,187	n/a
Grand Total	\$	1,032,776,140	\$ 2,051,785,656	(49.7)	\$ 685,608,793	\$ 339,014,890	102.2	\$ 223,071,395	\$ [^]	190,684,068	17.0	\$	1,941,456,328	\$	2,581,484,614	(24.8)

		FOR THE MC	NTH ENDED SEP	TEMBER 2020		FOR THE YEAR-TO-DATE ENDED SEPTEMBER 2020								
	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (a)	8% Gross Revenue Tax	8.5% Sports Wager Tax (a)	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (a)				
Bally's AC	920,307	-	-	26,433	946,740	5,187,862	16,726	-	169,136	5,373,724				
Borgata	2,791,926	29,619	3,059,366	482,805	6,363,716	15,878,859	212,328	20,427,209	1,959,924	38,478,320				
Caesars	1,345,160	-	-	-	1,345,160	7,658,419	-	-	-	7,658,419				
Caesars Interactive NJ	-	-	1,253,396	-	1,253,396	-	-	10,459,057	-	10,459,057				
Golden Nugget	667,222	-	3,900,973	21,891	4,590,086	3,488,030	9,883	35,298,157	87,766	38,883,836				
Hard Rock	2,041,497	8,439	931,636	123,238	3,104,810	10,344,073	8,439	6,316,786	435,713	17,105,011				
Harrah's	1,374,562	-	-	-	1,374,562	8,823,076	3,521	-	-	8,826,597				
Ocean Casino	1,738,415	22,948	117,331	304,959	2,183,653	8,407,037	69,114	1,135,232	1,159,125	10,770,508				
Resorts	968,897	-	-	-	968,897	4,957,920	-	-	-	4,957,920				
Resorts Digital	-	-	3,001,682	620,776	3,622,458	-	-	21,722,252	7,311,316	29,033,568				
Tropicana	1,398,290	18,980	899,658	14,194	2,331,122	7,731,350	46,586	7,610,658	45,467	15,434,061				
Casino Total	\$ 13,246,276	\$ 79,986	\$ 13,164,042	\$ 1,594,296	\$ 28,084,600	\$ 72,476,626	\$ 366,597	\$ 102,969,351	\$ 11,168,447	\$ 186,981,021				
Freehold	-	-	-	-	-	-		-		-				
Meadowlands	-	264,580	-	3,264,463	3,529,043	-	1,218,678	-	13,603,438	14,822,116				
Monmouth Park		97,774		303,402	401,176		190,405		1,533,181	1,723,586				
Racetrack Total	<u>\$ -</u>	\$ 362,354	<u>\$ -</u>	\$ 3,567,865	\$ 3,930,219	<u>\$ -</u>	\$ 1,409,083	<u>\$ -</u>	\$ 15,136,619	\$ 16,545,702				
Grand Total	\$ 13,246,276	\$ 442,340	\$ 13,164,042	\$ 5,162,161	\$ 32,014,819	\$ 72,476,626	\$ 1,775,680	\$ 102,969,351	\$ 26,305,066	\$ 203,526,723				

Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information

(a) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

September 2020 Sports Wagering Statistical Information

Industry Month and Year-to-Date Total Handle Statistics*

Sports Wagering Handle	Monthly Handle	YTD Handle
On-site (Retail) Sports Wagering	69,842,975	300,939,575
Internet (On-Line) Sports Wagering	678,745,374	2,985,029,887
Total Sports Wagering Handle	748,588,349	3,285,969,462

* Industry Handle includes wagers on future events and will differ from Completed Events Handle.

Industry Completed Events Win and Handle Statistics Breakdown by Sport

Category	Completed Events YTD Sports Wagering Win	YTD Completed Events Handle	Win %
Football	8,301,076	320,600,253	2.6%
Basketball	33,162,616	773,569,307	4.3%
Baseball	15,351,620	339,110,194	4.5%
Parlay	91,119,558	644,025,450	14.1%
Other	59,964,645	1,172,255,419	5.1%
Total	207,899,515	3,249,560,623	6.4%

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Win.

AMENDED 10/16/20