NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

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**Division of Gaming Enforcement** David Rebuck, *Director* 

**DGE Announces August 2021 Total Gaming Revenue Results** 

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#### **Industry Gaming Revenue:**

Based upon filings with the Division of Gaming Enforcement, Total Gaming Revenue for August was \$427.7 million compared to \$326.3 million in August 2020, reflecting a 31.0% increase. Casino Win for August was \$262.4 million compared to \$199.1 million in August 2020. Internet Gaming Win was \$113.2 million in August compared to \$87.8 million in the prior period, reflecting an increase of 29.0%. Sports Wagering Gross Revenue was \$52.0 million for the month.

For the year-to-date period, the Industry's Total Gaming Revenue was \$2.99 billion compared to \$1.62 billion, reflecting an increase of 84.8%. Internet Gaming Win increased 44.8% to \$866.1 million when compared to the prior period. Sports Wagering Gross Revenue was \$475.3 million. Casino Win for the period was \$1.65 billion. Please note that, due to COVID-19, Atlantic City Casinos closed on March 16, 2020 and began reopening on July 2, 2020 with operating restrictions. Internet Casino Gaming and Online Sports Wagering operations continued, though most sports wagering events were cancelled during that timeframe. As a result, Casino Win and Sports Wagering Gross Revenue for the year-to-date period ended August 2021 are not directly comparable to 2020.

#### **Tax Information:**

For the month of August 2021, total gaming taxes were \$42.1 million. Total gaming taxes reflect 8% of taxable casino gross revenue, 15% of Internet gaming gross revenue, 8.5% tax on casino and racetrack sports wagering gross revenue and 13% tax on casino and racetrack sports wagering Internet gross revenue. In addition, the casino industry incurred \$6.4 million in 1.25% Additional Tax on sports wagering gross revenue and Investment Alternative Tax Obligations (which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue). For the month of August 2021, the Racetrack Economic Development Tax of 1.25% of racetrack sports wagering gross revenue was \$375,023.

#### FOOTNOTES:

- Total Gaming Revenue consists of Casino Win, Internet Gaming Win and Sports Wagering Gross Revenue. Sports wagering statistical information is unaudited and subject to adjustment. The statistical completed events Win and Handle information is provided by each casino/racetrack licensees' platforms operating under its sports wagering license.

Additional Information:

Gross Revenue Reports (DGE website): Internet Gross Revenue Reports (DGE website): Sports Wagering Revenue Reports (DGE website): Tourism Data (CRDA website): http://www.nj.gov/oag/ge/mgrtaxreturns.html http://www.nj.gov/oag/ge/igrtaxreturns.html http://www.nj.gov/oag/ge/swrtaxreturns.html http://www.atlanticcitynj.com/about/stats.aspx

## **AUGUST 2021 STATISTICS**

AUGUST						Increase (Decre	ase)
		2021		2020 (c)		\$	%
Slot Machine Win	\$	198,034,283	\$	144,112,519	\$	53,921,764	37.4
Table Game Win		64,369,720		54,940,290		9,429,430	17.2
Casino Win		262,404,003		199,052,809		63,351,194	31.8
Peer-to-Peer		2,443,414		3,035,003		(591,589)	(19.5)
Other Authorized Games		110,787,287		84,737,965		26,049,322	30.7
Internet Gaming Win		113,230,701		87,772,968		25,457,733	29.0
Sports Wagering Revenue		52,023,081		39,507,181		12,515,900	31.7
Total Gaming Revenue	\$	427,657,785	\$	326,332,958	\$	101,324,827	31.0
ALIQUOT VTD							
AUGUST YTD Slot Machine Win	\$	1,207,948,378	\$	611,025,166	\$	596,923,212	97.7
Table Game Win	•	441,768,450	•	231,178,178	*	210,590,272	91.1
Casino Win		1,649,716,828		842,203,344		807,513,484	95.9
Peer-to-Peer		20,465,077		28,313,670		(7,848,593)	(27.7)
Other Authorized Games		845,664,658		569,661,426		276,003,232	48.5
Internet Gaming Win		866,129,735		597,975,096		268,154,639	44.8
Sports Wagering Revenue		475,331,142		177,988,217		297,342,925	167.1
Total Gaming Revenue	\$	2,991,177,705	\$	1,618,166,657	\$	1,373,011,048	84.8
		Additional Ta	x Info	ormation_			
		Casino IATs and 1.25% Tax	_	Racetrack Economic			
		Obligations (a)	Dev	velopment Tax (b)			
August 2021 YTD August 2021	\$ \$	6,392,180 44,545,386	\$ \$	375,023 3,685,480			

<sup>(</sup>a) Casino IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gross revenue. Also, there is a 1.25% Additional Tax on Retail sports wagering gross revenue and Internet sports wagering gross revenue.

<sup>(</sup>b) Economic Development Tax reflects 1.25% of racetrack licensees' sports wagering gross revenue and Internet sports wagering gross revenue.

<sup>(</sup>c) Due to the COVID-19 outbreak, all Brick-and-Mortar casinos closed, and most sports leagues/associations began cancelling or postponing a significant majority of scheduled events by March 18, 2020. The Brick-and-Mortar casinos began reopening on July 2, 2020 and sporting events resumed in mid-2020. This is reflected in the 2020 statistics.

### **MONTHLY COMPARISON FOR THE MONTH ENDED AUGUST 2021 VERSUS 2020**

CASINO WIN			_	INTERN	SPORTS WAGERING REVENUE (c)					TOTAL GAMING REVENUE							
Casino Licensees	_	2021	2020	% Change		2021	2020	% Change		2021		2020	% Change		2021	2020	% Change
Bally's (Premier) (a)	\$	15,459,212	\$ -	n/a	a \$	46,376	\$ -	n/a	\$	107,202	\$	-	n/a	\$	15,612,790	\$ -	n/a
Bally's (CEI) (a)		-	15,456,917	n/a	a	-	-	n/a		-		(210,773)	n/a		-	15,246,144	n/a
Borgata		52,061,991	40,493,013	28.6		37,292,741	19,778,361	88.6		4,685,889		4,513,067	n/a		94,040,621	64,784,441	31.1
Caesars		24,811,290	21,211,455	17.0		-	-	n/a		639,617		-	n/a		25,450,907	21,211,455	16.7
Caesars Interactive NJ		-	-	n/a	a	9,893,194	9,264,467	6.8		-		-	n/a		9,893,194	9,264,467	6.8
Golden Nugget (b)		15,899,127	9,263,462	71.6		-	-	n/a		(9,109)		50,363	n/a		15,890,018	9,313,825	70.6
GNOG (b)		-	-	n/a	a	29,782,341	27,650,249	7.7		87,873		41,851	n/a		29,870,214	27,692,100	7.9
Hard Rock		45,728,214	32,873,616	39.1		6,026,051	6,001,838	0.4		704,647		575,139	n/a		52,458,912	39,450,593	33.0
Harrah's		27,924,819	21,512,425	29.8		-	-	n/a		105,111		(37,197)	n/a		28,029,930	21,475,228	30.5
Ocean Casino		33,160,507	24,375,057	36.0		1,579,051	726,646	117.3		335,999		1,529,703	n/a		35,075,557	26,631,406	31.7
Resorts		18,424,462	13,901,291	32.5		-	-	n/a		263,068		(82,488)	n/a		18,687,530	13,818,803	35.2
Resorts Digital		-	-	n/a	a	21,622,865	17,888,774	20.9		12,951,214		10,019,360	n/a		34,574,079	27,908,134	23.9
Tropicana		28,934,381	19,965,573	44.9		6,988,082	6,462,633	8.1		2,150,969		84,847	n/a		38,073,432	26,513,053	43.6
Total: Casino Industry	\$	262,404,003	\$ 199,052,809	31.8	\$	113,230,701	\$ 87,772,968	29.0	\$	22,022,480	\$	16,483,872	33.6	\$	397,657,184	\$ 303,309,649	31.1
Racetrack Licensees	_																
Freehold Raceway		-	-	n/a	a	-	-	n/a		885,094		-	n/a		885,094	-	n/a
Meadowlands		-	-	n/a	a	-	-	n/a		26,868,588		21,159,257	n/a		26,868,588	21,159,257	27.0
Monmouth Park		-	-	n/a	a	-	-	n/a		2,246,919		1,864,052	n/a		2,246,919	1,864,052	20.5
Grand Total	\$	262,404,003	\$ 199,052,809	31.8	\$	113,230,701	\$ 87,772,968	29.0	\$	52,023,081	\$	39,507,181	31.7	\$	427,657,785	\$ 326,332,958	31.0

<sup>(</sup>a) Bally's operated under Caesars/CEI ownership through November 17, 2020 and operates under Bally's Corporation (Premier) thereafter.

(b) Golden Nugget Online Gaming (GNOG) obtained a casino license in November 2020 and now operates the online gaming business formerly operated by Golden Nugget (GNAC).

GNOG has been added to this schedule as a reporting entity effective January 1, 2021. For comparison purposes, the statistics for 2020 have been reclassified from the GNAC line to the GNOG line.

<sup>(</sup>c) Due to the volatility of sports wagering gross revenue on an individual basis, the percentage growth or decline is measured only by casino total and industry total (including racetracks).

## YEAR-TO-DATE COMPARISON FOR THE YEAR-TO-DATE ENDED AUGUST 2021 VERSUS 2020

	CASINO WIN				INTER	NET GAMING WIN		SPORTS WAGERING REVENUE (c)				TOTAL GAMING REVENUE			
Casino Licensees		2021		2020	% Change	2021	2020	% Change	2021	2020	% Change		2021	2020	% Change
Bally's (Premier) (a)	\$	91,779,152	\$	-	n/a	\$ 92,894	\$ -	n/a	\$ 1,340,970	\$ -	n/a	\$	93,213,016	\$ -	n/a
Bally's (CEI) (a)		-		58,128,497	n/a	-	-	n/a	-	873,298	n/a		-	59,001,795	n/a
Borgata		381,446,771		180,498,280	n/a	264,285,544	115,245,124	129.3	48,156,060	13,511,965	n/a		693,888,375	309,255,369	124.4
Caesars		158,400,962		86,755,586	n/a	-	-	n/a	3,617,489	-	n/a		162,018,451	86,755,586	86.8
Caesars Interactive NJ		-		-	n/a	73,507,818	61,253,639	20.0	-	-	n/a		73,507,818	61,253,639	20.0
Golden Nugget (b)		97,407,847		56,215,371	n/a	-	-	n/a	840,273	30,813	n/a		98,248,120	56,246,184	74.7
GNOG (b)		-		-	n/a	245,263,977	209,265,713	17.2	613,550	508,193	n/a		245,877,527	209,773,906	17.2
Hard Rock		279,766,468		113,160,856	n/a	45,869,215	35,901,003	27.8	8,265,988	2,742,599	n/a		333,901,671	151,804,458	120.0
Harrah's		168,189,099		102,429,022	n/a	-	-	n/a	635,119	(21,885)	n/a		168,824,218	102,407,137	64.9
Ocean Casino		192,634,971		93,898,462	n/a	9,809,905	6,779,631	44.7	16,686,215	7,184,596	n/a		219,131,091	107,862,689	103.2
Resorts		110,523,930		58,387,788	n/a	-	-	n/a	1,847,340	32,542	n/a		112,371,270	58,420,330	92.3
Resorts Digital		-		-	n/a	172,615,744	124,789,991	38.3	95,739,283	51,465,692	n/a		268,355,027	176,255,683	52.3
Tropicana		169,567,628		92,729,482	n/a	54,684,638	44,739,995	22.2	2,750,490	567,606	n/a		227,002,756	138,037,083	64.5
Total: Casino Industry	\$	1,649,716,828	\$	842,203,344	n/a	\$ 866,129,735	\$ 597,975,096	44.8	\$ 180,492,777	\$ 76,895,419	134.7	\$ 2	2,696,339,340	\$ 1,517,073,859	77.7
Racetrack Licensees	-														
Freehold Raceway		-		-	n/a	-	-	n/a	1,663,448	-	n/a		1,663,448	-	n/a
Meadowlands		-		-	n/a	-	-	n/a	272,096,785	90,534,719	n/a		272,096,785	90,534,719	200.5
Monmouth Park		-		-	n/a	-	-	n/a	21,078,132	10,558,079	n/a		21,078,132	10,558,079	99.6
Grand Total	\$	1,649,716,828	\$	842,203,344	n/a	\$ 866,129,735	\$ 597,975,096	44.8	\$ 475,331,142	\$ 177,988,217	167.1	\$ 2	2,991,177,705	\$ 1,618,166,657	84.8

<sup>(</sup>a) Bally's operated under Caesars/CEI ownership through November 17, 2020 and operates under Bally's Corporation (Premier) thereafter.

(b) Golden Nugget Online Gaming (GNOG) obtained a casino license in November 2020 and now operates the online gaming business formerly operated by Golden Nugget (GNAC).

GNOG has been added to this schedule as a reporting entity effective January 1, 2021. For comparison purposes, the statistics for 2020 have been reclassified from the GNAC line to the GNOG line. (c) Due to the volatility of sports wagering gross revenue on an individual basis, the percentage growth or decline is measured only by casino total and industry total (including racetracks).

# Gross Revenue Tax, Internet Gross Revenue Tax and Sports Wagering Gross Revenue Tax Information

		FOR THE	MONTH ENDED AU	GUST 2021		FOR THE YEAR-TO-DATE ENDED AUGUST 2021								
	8% Gross Revenue Tax	8.5% Sports Wager Tax	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (b)	8% Gross Revenue Tax	8.5% Sports Wager Tax (a)	15% Internet Gross Revenue Tax	13% Internet Sports Tax	TOTAL (b)				
Bally's (Premier)	1,103,465	-	6,956	-	1,110,421	6,648,795	114,274	13,934	-	6,777,003				
Borgata	3,639,048	-	5,644,470	746,347	10,029,865	26,569,386	286,661	39,880,132	5,959,046	72,695,225				
Caesars	1,827,645	8,607	-	69,995	1,906,247	11,590,029	75,862	-	354,296	12,020,187				
Caesars Interactive NJ	-	-	1,485,863	-	1,485,863	-	-	10,983,727	-	10,983,727				
Golden Nugget (a)	861,912	-	-	-	861,912	5,258,247	72,197	-	-	5,330,444				
GNOG (a)	-	-	4,466,006	11,438	4,477,444	-	-	36,817,401	79,776	36,897,177				
Hard Rock	3,270,460	4,052	903,983	93,265	4,271,760	20,027,636	70,564	6,838,960	978,997	27,916,157				
Harrah's	2,067,847	8,935	-	-	2,076,782	12,410,003	54,104	-	-	12,464,107				
Ocean Casino	2,377,661	4,066	236,888	37,448	2,656,063	13,610,229	48,502	1,471,935	2,094,738	17,225,404				
Resorts	1,253,703	22,361	-	-	1,276,064	7,507,163	189,580	-	-	7,696,743				
Resorts Digital	-	-	3,243,430	1,683,658	4,927,088	-	-	25,815,520	12,446,108	38,261,628				
Tropicana	1,985,269	7,363	1,048,213	266,876	3,307,721	11,670,996	11,949	8,202,696	334,622	20,220,263				
Casino Total	\$ 18,387,010	\$ 55,384	\$ 17,035,809	\$ 2,909,027	\$ 38,387,230	\$ 115,292,484	\$ 923,693	\$ 130,024,305	\$ 22,247,583	\$ 268,488,065				
Freehold Raceway	-	11,201	-	97,933	109,134	-	77,450	-	97,933	175,383				
Meadowlands	-	276,103	-	3,070,830	3,346,933	-	2,578,333	-	31,344,607	33,922,940				
Monmouth Park		64,238		193,826	258,064		415,749		2,103,888	2,519,637				
Racetrack Total	\$ -	\$ 351,542	\$ -	\$ 3,362,589	\$ 3,714,131	<u>\$</u>	\$ 3,071,532	\$ -	\$ 33,546,428	\$ 36,617,960				
Grand Total	\$ 18,387,010	\$ 406,926	\$ 17,035,809	\$ 6,271,616	\$ 42,101,361	\$ 115,292,484	\$ 3,995,225	\$ 130,024,305	\$ 55,794,011	\$ 305,106,025				

<sup>(</sup>a) Golden Nugget Online Gaming (GNOG) obtained a casino license in November 2020 and now operates the online gaming business formerly operated by Golden Nugget (GNAC). GNOG has been added to this schedule as a reporting entity effective January 1, 2021.

<sup>(</sup>b) Total Gross Revenue Taxes reflect: (1) 8% tax on Casino Gross Revenue, (2) 15% tax on Internet gaming gross revenue, (3) 8.5% tax on casino and racetrack sports wagering gross revenue, and (4) 13% tax on casino and racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible racetrack Internet sports wagering gross revenue. Total Gross Revenue Taxes includes the tax impact of eligible promotional gaming credits. Total Gross Revenue Taxes are unaudited and subject to adjustment.

# **August 2021 Sports Wagering Statistical Information**

## <u>Industry Month and Year-to-Date Total Handle Statistics\*</u>

Sports Wagering Handle	Monthly Handle	YTD Handle
On-site (Retail) Sports Wagering	51,809,334	536,635,156
Internet (On-Line) Sports Wagering	612,866,525	5,597,204,404
Total Sports Wagering Handle	664,675,859	6,133,839,560

<sup>\*</sup> Industry Handle includes wagers on future events and will differ from Completed Events Handle.

### Industry Completed Events Win and Handle Statistics Breakdown by Sport

Category	Completed Events YTD Sports Wagering Win	YTD Completed Events Handle	Win %
Football	16,478,339	304,429,112	5.4%
Basketball	71,219,335	1,767,707,040	4.0%
Baseball	38,394,893	958,300,461	4.0%
Parlay	245,471,969	1,422,036,288	17.3%
Other	87,900,295	1,624,836,718	5.4%
Total	459,464,831	6,077,309,619	7.6%

NOTE: YTD figures may not calculate due to prior months' amendments to Handle and Win.