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DGE Announces 2nd Quarter 2012 Results

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2nd Quarter Highlights for 2012 versus 2011:

- ♦ Industry Results including Revel:
 - ✓ Net non-gaming revenues rose 13.3%
 - ✓ Occupied rooms increased 4.2%, with over 100,000 incremental room nights added by Revel.
- ♦ Industry Results excluding Revel:
 - ✓ Net non-gaming revenues increased 1.8%
 - ✓ Gross operating profit increased 12.5%
 - ✓ Occupancy rose slightly to 86.9%

ATLANTIC CITY —

2nd Quarter 2012 versus 2011

According to financial reports filed with the Division of Gaming Enforcement, the casinos that were in operation in 2011 and 2012 (excluding Revel) reported gross operating profit of \$153.1 million, which reflects a 12.5% increase from the \$136.1 million for the 2^{nd} quarter of 2011. Net revenue for the quarter was \$785.4 million, a 8.1% decline from the 2^{nd} quarter of last year. Partially offsetting the casino revenue decline for the 2^{nd} quarter was a 1.8% improvement in net revenue from rooms, food and beverage, entertainment, and other revenue sources.

On April 2, 2012, Revel commenced its preview period with limited public offerings. Revel's grand opening occurred on Memorial Day weekend (May 25 to 27, 2012).

NJ Department of Law and Public Safety / Office of the Attorney General:

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice · Gaming Enforcement · Highway Traffic Safety · Law · State Police

Revel's net revenue for the 2nd quarter was \$55.1 million, of which, \$18.2 million was derived from rooms, food and beverage, entertainment, and other revenue sources.

Including Revel, industry-wide net revenue for the quarter was \$840.4 million, a 1.7% decline from the 2nd quarter of last year. While casino revenue was down, the industry reported 13.3% growth in net revenue from rooms, food and beverage, entertainment, and other revenue sources for the 2nd quarter.

Six months ended June 30, 2012 versus 2011

For the first six months of 2012, industry gross operating profit excluding Revel totaled \$267.5 million, a 14.3% increase from the \$234.1 million in gross operating profit for the first six months of 2011.

Including Revel, industry-wide net revenue for the six-month period fell 3.1%, to \$1.591 billion. While casino revenues were down, net revenue from rooms, food and beverage, entertainment, and other revenue sources increased by 10.5% for the period.

Occupancy Rate

The industry occupancy rate excluding Revel was 86.9% for the 2nd quarter and 82.8% for the first six months of 2012, compared to 86.6% for the 2nd quarter and 80.5% for the first six months of 2011. Including Revel, the industry-wide number of occupied rooms increased 4.2% for the 2nd quarter, from 1,339,356 for 2011 to 1,395,285 for 2012.

Notes

- Revel opened on April 2, 2012. As a result, key operating metrics have been broken out into total market operations both with and without Revel to provide greater clarity as to comparability.
- Gross operating profit reflects earnings before interest, taxes, depreciation, amortization, charges from affiliates, and other miscellaneous items. It is a widely-accepted measure of profitability in the gaming industry.
- Net revenue excludes promotional allowances.
- The footnotes are an integral part of each licensee's financial statements. Valid
 comparisons cannot be made without using the information contained in the
 footnotes. Note that certain real estate tax matters were resolved in 2011 and
 2012, which impacts the comparability of operating results among licensees.

(Additional information on Atlantic City tourism can be found on the Atlantic City Convention and Visitor's Authority we bsite at: http://www.atlanticcitynj.com/about/stats.aspx)

 $Reports \textit{ filed by the individual casinos can be found at the \textit{Division's website at } \underline{\text{http://www.nj.gov/oag/ge/quarterlyfinancialrpt.html}}$

ATLANTIC CITY CASINO INDUSTRY STATEMENT OF INCOME STATISTICS (a) FOR THE QUARTER ENDED JUNE 30, 2012 AND 2011 (\$ in Thousands)

| | | | | Fav (Unfav) | | | | | Fav (Unfav) | | | Fav (Unfav) |
|------------------------|-------------|-------------|---------------|----------------|------------------------|-------------|-----|-------------|----------------|-------------|-------------|----------------|
| | Net Revenue | | Var _ | | Gross Operating Profit | | Var | Net Incon | | Var | | |
| | | <u>2012</u> | <u>2011</u> | <u>%</u> | | <u>2012</u> | | <u>2011</u> | <u>%</u> | <u>2012</u> | <u>2011</u> | <u>%</u> |
| Atlantic Club | \$ | 25,439 | \$ 35,222 | (27.8) | \$ | (5,283) | \$ | (3,513) | (50.4) \$ | (7,564) \$ | (10,553) | 28.3 |
| Bally's AC | | 82,222 | 98,389 | (16.4) | | 17,366 | | 16,034 | 8.3 | (8,821) | (8,908) | 1.0 |
| Borgata | | 175,415 | 182,756 | (4.0) | | 31,722 | | 40,041 | (20.8) | (3,341) | 1 | N/A |
| Caesars | | 87,092 | 97,022 | (10.2) | | 20,690 | | 24,857 | (16.8) | (7,751) | (4,677) | (65.7) |
| Golden Nugget (b) | | 33,093 | 13,790 | N/A | | (3,591) | | 1,124 | N/A | (6,198) | 1,875 | N/A |
| Harrah's | | 114,810 | 120,226 | (4.5) | | 34,200 | | 30,694 | 11.4 | 971 | (1,421) | N/A |
| Resorts | | 33,589 | 37,648 | (10.8) | | 199 | | (5,927) | N/A | (1,736) | (6,878) | 74.7 |
| Showboat | | 59,563 | 62,540 | (4.8) | | 13,817 | | 14,221 | (2.8) | 806 | 2,349 | (65.7) |
| Tropicana | | 75,082 | 61,715 | 21.7 | | 9,882 | | (1,290) | N/A | 2,687 | (4,311) | N/A |
| Trump Marina (c) | | - | 17,285 | N/A | | - | | (809) | N/A | - | (3,118) | N/A |
| Trump Plaza | | 26,970 | 36,012 | (25.1) | | 13,074 | | 869 | N/A | 8,862 | (5,285) | N/A |
| Trump Taj Mahal | | 72,100 | 92,430 | (22.0) | | 20,983 | | 19,807 | 5.9 | 7,548 | 3,699 | N/A |
| Industry (excl. Revel) | \$ | 785,375 | \$ 855,035 | (8.1) | \$ | 153,059 | \$ | 136,108 | 12.5 \$ | (14,537) \$ | (37,227) | 61.0 |
| Revel (d) | | 55,051 | | NA | | (35,177) | | | NA | (81,516) | | |
| Industry | \$ | 840,426 | \$ 855,035 | (1.7) | \$ | 117,882 | \$ | 136,108 | (13.4)\$_ | (96,053) \$ | (37,227) | N/A |

⁽a) The Income Statement statistics contained herein reflect only the operating results of the casino licensees.

The footnotes are an integral part of each licensee's financial statements.

Valid comparisons cannot be made without using information contained in footnotes.

The statistics do not include third-party restaurants, nightclubs, retail outlets and other businesses operating within the casino properties.

⁽b) Golden Nugget commenced operations on May 24, 2011.

⁽c) Trump Marina ceased operations on May 23, 2011.

⁽d) Revel commenced operations on April 2, 2012.

ATLANTIC CITY CASINO INDUSTRY STATEMENT OF INCOME STATISTICS (a) FOR THE SIX MONTHS ENDED JUNE 30, 2012 AND 2011 (\$ in Thousands)

| | Net R | Revenue | Fav (Unfav) Var | Gross Operat | ing Profit | Fav (Unfav) Var | Net Incor | me | Fav (Unfav) Var |
|------------------------|--------------|--------------|-----------------------|----------------|-------------|-----------------------|--------------|-------------|-----------------------|
| | 2012 | <u>2011</u> | <u>%</u> | <u>2012</u> | <u>2011</u> | <u>%</u> | <u>2012</u> | <u>2011</u> | <u>%</u> |
| Atlantic Club | \$ 48,253 | \$ 65,788 | (26.7) | \$ (11,212) \$ | (10,817) | (3.7) \$ | (14,147) \$ | (24,220) | 41.6 |
| Bally's AC | 161,019 | 185,231 | (13.1) | 39,118 | 24,421 | 60.2 | (15,118) | (21,130) | 28.5 |
| Borgata | 351,566 | 351,846 | (0.1) | 71,667 | 73,102 | (2.0) | (769) | (4,950) | 84.5 |
| Caesars | 170,467 | 189,550 | (10.1) | 38,706 | 45,296 | (14.5) | (17,292) | (11,708) | (47.7) |
| Golden Nugget (b) | 59,193 | 13,790 | N/A | (8,637) | 1,124 | N/A | (14,850) | 1,875 | N/A |
| Harrah's | 229,890 | 233,957 | (1.7) | 66,077 | 61,183 | 8.0 | 1,442 | (441) | N/A |
| Resorts | 63,841 | 68,229 | (6.4) | (3,204) | (11,246) | 71.5 | (6,732) | (13,575) | 50.4 |
| Showboat | 116,483 | 120,009 | (2.9) | 25,752 | 24,265 | 6.1 | 842 | 2,311 | (63.6) |
| Tropicana | 134,975 | 125,739 | 7.3 | 8,349 | (241) | N/A | (3,498) | (7,825) | 55.3 |
| Trump Marina (c) | - | 45,084 | N/A | - | (3,066) | N/A | - | (8,531) | N/A |
| Trump Plaza | 53,085 | 70,369 | (24.6) | 11,583 | 1,166 | N/A | 4,187 | (5,877) | N/A |
| Trump Taj Mahal | 147,190 | 171,799 | (14.3) | 29,294 | 28,904 | 1.3 | 3,983 | (3,656) | N/A |
| Industry (excl. Revel) | \$ 1,535,962 | \$ 1,641,391 | (6.4) | \$ 267,493 \$ | 234,091 | 14.3 \$ | (61,952) \$ | (97,727) | 36.6 |
| Revel (d) | 55,051 | | NA_ | (35,177) | | NA | (81,516) | - | NA |
| Industry | \$ 1,591,013 | \$ 1,641,391 | (3.1) | \$ 232,316 \$ | 234,091 | (0.8)\$ | (143,468) \$ | (97,727) | (46.8) |

⁽a) The Income Statement statistics contained herein reflect only the operating results of the casino licensees.

The footnotes are an integral part of each licensee's financial statements. Valid comparisons cannot be made without using information contained in footnotes.

The statistics do not include third-party restaurants, nightclubs, retail outlets and other businesses operating within the casino properties.

⁽b) Golden Nugget commenced operations on May 24, 2011.

⁽c) Trump Marina ceased operations on May 23, 2011.

⁽d) Revel commenced operations on April 2, 2012.

ATLANTIC CITY CASINO INDUSTRY HOTEL STATISTICS

FOR THE QUARTER ENDED JUNE 30, 2012

| CASINO | NUMBER OF GUEST ROOMS IN PROPERTY* | NUMBER OF AVAILABLE ROOM NIGHTS | NUMBER OF OCCUPIED ROOM NIGHTS | OCCUPANCY RATE | AVERAGE RATE PER OCCUPIED ROOM |
|--|--|---------------------------------------|--------------------------------------|-------------------|--------------------------------------|
| Atlantic Club | 809 | 73,619 | 47,814 | 64.9% | \$ 66.66 |
| Bally's AC | 1,749 | 159,159 | 146,926 | 92.3% | 93.50 |
| Borgata | 2,767 | 251,797 | 218,299 | 86.7% | 133.76 |
| Caesars | 1,141 | 103,831 | 95,718 | 92.2% | 101.98 |
| Golden Nugget | 727 | 66,183 | 52,891 | 79.9% | 94.84 |
| Harrah's | 2,590 | 235,690 | 211,007 | 89.5% | 95.39 |
| Resorts | 942 | 85,722 | 74,433 | 86.8% | 77.82 |
| Revel (a) | 1,399 | 103,751 | 46,476 | 44.8% | 210.96 |
| Showboat | 1,331 | 121,121 | 108,040 | 89.2% | 93.27 |
| Tropicana | 2,078 | 189,098 | 163,315 | 86.4% | 89.39 |
| Trump Plaza | 906 | 82,446 | 67,511 | 81.9% | 81.75 |
| Trump Taj Mahal | 2,010 | 182,910 | 162,855 | 89.0% | 87.41 |
| INDUSTRY (EXCL. REVEL) | 17,050 | 1,551,576 | 1,348,809 | | |
| INDUSTRY AVG. (EXCL. REVEL) INDUSTRY TOTAL | 18,449 | 1,655,327 | 1,395,285 | 86.9% | \$97.31 |
| INDUSTRY TOTAL INDUSTRY AVERAGE | 10,449 | 1,000,02/ | 1,373,283 | 84.3% | \$101.10 |

^{*} Number of guest rooms at end of quarter

⁽a) Revel limited the number of rooms available for rent during the preview period.

ATLANTIC CITY CASINO INDUSTRY HOTEL STATISTICS

FOR THE SIX MONTHS ENDED JUNE 30, 2012

| CASINO | NUMBER OF GUEST ROOMS IN PROPERTY* | NUMBER OF AVAILABLE ROOM NIGHTS | NUMBER OF OCCUPIED ROOM NIGHTS | OCCUPANCY RATE | AVERAGE RATE PER OCCUPIED ROOM |
|--|--|---------------------------------------|--------------------------------------|-------------------|--------------------------------------|
| Atlantic Club | 809 | 147,238 | 81,810 | 55.6% | \$ 67.05 |
| Bally's AC | 1,749 | 318,047 | 281,263 | 88.4% | 90.72 |
| Borgata | 2,767 | 503,594 | 420,565 | 83.5% | 133.13 |
| Caesars | 1,141 | 207,662 | 187,149 | 90.1% | 98.63 |
| Golden Nugget | 727 | 114,338 | 97,310 | 85.1% | 84.83 |
| Harrah's | 2,590 | 471,380 | 405,920 | 86.1% | 94.30 |
| Resorts | 942 | 171,444 | 135,606 | 79.1% | 74.34 |
| Revel (a) | 1,399 | 103,751 | 46,476 | 44.8% | 210.96 |
| Showboat | 1,331 | 242,242 | 203,550 | 84.0% | 90.54 |
| Tropicana | 2,078 | 378,196 | 306,384 | 81.0% | 89.29 |
| Trump Plaza | 906 | 164,892 | 126,286 | 76.6% | 79.00 |
| Trump Taj Mahal | 2,010 | 365,820 | 306,929 | 83.9% | 85.44 |
| INDUSTRY (EXCL. REVEL) | 17,050 | 3,084,853 | 2,552,772 | | |
| INDUSTRY AVG. (EXCL. REVEL) INDUSTRY TOTAL | 18,449 | 3,188,604 | 2,599,248 | 82.8% | \$95.60 |
| INDUSTRY AVERAGE | 10,449 | 3,100,004 | 2,577,240 | 81.5% | \$97.67 |

^{*} Number of guest rooms at end of quarter

⁽a) Revel limited the number of rooms available for rent during the preview period.