NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

Christopher S. Porrino, Attorney General

Division of Gaming Enforcement

David Rebuck, Director

DGE Announces Quarterly and Year-End Results

For Immediate Release:

April 7, 2017

Contact: Kerry Langan

(609) 317-6201 info@njdge.org

ATLANTIC CITY —

According to financial reports filed with the Division of Gaming Enforcement, the casino licensees' Total Revenue increased 0.4% to \$3.51 billion and Combined Sales (which includes sales from third party businesses as defined) increased to \$3.72 billion for the twelve months ended December 2016, as illustrated below:

Industry Total Revenue and Combined Sales

| For the Twelve Months Ended (\$ in Thousands) | December 31, 2016 | December 31, 2015 | Change |
|---|----------------------|----------------------|--------|
| Casino Licensees: | | | |
| Casino | \$ 2,518,921 | \$ 2,496,907 | 0.9% |
| Rooms | 405,418 | 406,218 | -0.2% |
| Food and Beverage | 430,930 | 440,826 | -2.2% |
| Entertainment and Other | 154,503 | 151,265 | 2.1% |
| Casino Licensees Total Revenue | 3,509,772 | 3,495,216 | 0.4% |
| Third Party Business Sales | 208,853 | 207,630 | 0.6% |
| Combined Sales | \$ 3,718,625 | \$ 3,702,846 | 0.4% |

Additionally, Gross Operating Profit for the Industry increased 7.3% for the year to \$587.4 million.

Hotel Occupancy

The occupancy rate in the city's casino hotels for the twelve months ended December 2016 was 81.5%, which is 0.7 percentage points higher than the comparable period last year.

NJ Department of Law and Public Safety / Office of the Attorney General:

| | wing notes are integral to understanding the financial information contained in this press release. The notes provide a on and source of the data. |
|---------|--|
| | |
| Notes: | |
| • | Entertainment and Other Revenue reflects concert and show admissions, casino-owned spa revenue, casino-owned retail sales, rental income and other miscellaneous revenue sources. |
| • | Total Revenue is the amount reported on line 5 of the income statement and is not the same as Net Revenue, which is reported on line 7 of the income statement. Net revenue is after promotional allowances are deducted. |
| • | Third Party Businesses reflect individuals or entities that lease space within the casino licensees whose sales are not included in the revenues reported by the casino licensees. Only businesses that provide food, beverage, retail, entertainment, or hospitality-related items were included in the statistics. |
| • | Gross Operating Profit reflects earnings before interest, taxes, depreciation, amortization, charges from affiliates, and other miscellaneous items. It is a widely-accepted measure of profitability in the Atlantic City gaming industry. |
| • | The footnotes are an integral part of each licensee's financial statements. Valid comparisons cannot be made without using the information contained in the footnotes. |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| Addi | tional information on Atlantic City tourism can be found on the Casino Reinvestment Development Authority's website at: http://www.atlanticcitynj.com/about/stats.aspx |
| Reports | s filed by the individual casinos can be found at the Division's website at: http://www.nj.gov/oag/ge/quarterlyfinancialrpt.html |
| | |

ATLANTIC CITY CASINO INDUSTRY STATEMENT OF INCOME STATISTICS FOR THE QUARTER ENDED DECEMBER 31, 2016 AND 2015 (\$ in Thousands)

| | Total Revenue | | Net Revenue | | | Gross Operating Profit | | | |
|-----------------------|---------------|------------|-------------|------------|------------|------------------------|---------------|---------|----------|
| | 2016 | 2015 | Variance | 2016 | 2015 | Variance | 2016 | 2015 | Variance |
| Casino Hotels: | | | | | | | | | |
| Bally's AC | 68,107 | 66,453 | 2.5% | 49,095 | 47,941 | 2.4% | 5,651 | 3,105 | 82.0% |
| Borgata (a) | 255,177 | 250,045 | 2.1% | 197,269 | 192,953 | 2.2% | 56,428 | 50,114 | 12.6% |
| Caesars (b) | 101,603 | 94,811 | 7.2% | 71,288 | 69,826 | 2.1% | 14,259 | 14,230 | 0.2% |
| Golden Nugget (a) | 72,463 | 63,651 | 13.8% | 53,451 | 46,848 | 14.1% | 4,418 | 1,637 | 169.9% |
| Harrah's | 133,156 | 129,215 | 3.0% | 98,089 | 96,062 | 2.1% | 24,467 | 21,745 | 12.5% |
| Resorts Casino (c) | 51,699 | 49,263 | 4.9% | 38,315 | 36,550 | 4.8% | 2,307 | 2,233 | 3.3% |
| Tropicana (a) | 107,417 | 94,749 | 13.4% | 83,412 | 75,264 | 10.8% | 9,030 | 6,755 | 33.7% |
| Trump Taj Mahal (d) | 1,322 | 50,352 | N/A | 1,125 | 35,622 | N/A | (2,124) | (3,441) | N/A |
| Internet Gaming Only: | | | | | | | | | |
| CIENJ (b) | 6,792 | 5,847 | 16.2% | 6,791 | 5,780 | 17.5% | 2,119 | 1,680 | 26.1% |
| Resorts Digital (c) | 5,433 | 3,403 | 59.7% | 3,916 | 2,200 | 78.0% | (537) | (1,615) | 66.7% |
| Industry Total | \$ 803,169 | \$ 807,789 | -0.6% | \$ 602,751 | \$ 609,046 | -1.0% | \$ 116,018 \$ | 96,443 | 20.3% |
| Current Operators (d) | \$ 801,847 | \$ 757,437 | 5.9% | \$ 601,626 | \$ 573,424 | 4.9% | \$ 118,142 \$ | 99,884 | 18.3% |

⁽a) Casino Licensees with Internet gaming operation. The statistics in the table include each licensee's share of the revenue and Gross Operating Profit associated with Internet gaming operations.

The notes contained in the Quarterly Press Release and the footnotes contained in the Quarterly Report are an integral part of each licensee's financial results. Valid comparisons cannot be made without using this information.

⁽b) Caesars Interactive Entertainment NJ (CIENJ) operates under an Internet Gaming Permit issued to Caesars. As a separate reporting casino licensee, CIENJ's revenue and GOP statistics are included in the table.

⁽c) Resorts Digital operates under an Internet Gaming Permit issued to Resorts Casino. As a separate reporting casino licensee, Resorts Digital's revenue and GOP statistics are included in the table.

⁽d) Trump Taj Mahal ceased operations on October 10, 2016 and is excluded from Current Operator statistics.

ATLANTIC CITY CASINO INDUSTRY STATEMENT OF INCOME STATISTICS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2016 AND 2015 (\$ in Thousands)

| | Total R | Total Revenue | | Net Revenue | | | Gross Operating Profit | | |
|-----------------------|--------------|---------------|----------|--------------|--------------|----------|------------------------|------------|----------|
| | 2016 | 2015 | Variance | 2016 | 2015 | Variance | 2016 | 2015 | Variance |
| Casino Hotels: | | | | | | | | | |
| Bally's AC | 302,964 | 299,472 | 1.2% | 224,967 | 224,331 | 0.3% | 38,976 | 39,973 | -2.5% |
| Borgata (a) | 1,071,422 | 1,036,759 | 3.3% | 833,785 | 804,166 | 3.7% | 244,747 | 215,981 | 13.3% |
| Caesars (b) | 413,619 | 423,456 | -2.3% | 301,578 | 310,918 | -3.0% | 80,323 | 83,426 | -3.7% |
| Golden Nugget (a) | 295,061 | 279,280 | 5.7% | 218,954 | 207,878 | 5.3% | 28,959 | 22,608 | 28.1% |
| Harrah's | 553,738 | 568,861 | -2.7% | 418,765 | 424,031 | -1.2% | 119,105 | 122,726 | -3.0% |
| Resorts Casino (c) | 220,209 | 206,800 | 6.5% | 164,459 | 154,972 | 6.1% | 18,748 | 15,607 | 20.1% |
| Tropicana (a) | 435,500 | 405,720 | 7.3% | 344,124 | 322,309 | 6.8% | 53,743 | 46,437 | 15.7% |
| Trump Taj Mahal (d) | 170,236 | 245,276 | N/A | 122,591 | 170,025 | N/A | (5,566) | 3,139 | N/A |
| Internet Gaming Only: | | | | | | | | | |
| CIENJ (b) | 26,623 | 22,508 | 18.3% | 26,544 | 22,308 | 19.0% | 9,776 | 4,023 | 143.0% |
| Resorts Digital (c) | 20,400 | 7,084 | N/A | 15,048 | 4,111 | N/A | (1,366) | (6,540) | N/A |
| Industry Total | \$ 3,509,772 | \$ 3,495,216 | 0.4% | \$ 2,670,815 | \$ 2,645,049 | 1.0% | \$ 587,445 | \$ 547,380 | 7.3% |
| Current Operators (d) | \$ 3,339,536 | \$ 3,249,940 | 2.8% | \$ 2,548,224 | \$ 2,475,024 | 3.0% | \$ 593,011 | \$ 544,241 | 9.0% |

⁽a) Casino Licensees with Internet gaming operation. The statistics in the table include each licensee's share of the revenue and Gross Operating Profit associated with Internet gaming operations.

The notes contained in the Quarterly Press Release and the footnotes contained in the Quarterly Report are an integral part of each licensee's financial results. Valid comparisons cannot be made without using this information.

⁽b) Caesars Interactive Entertainment NJ (CIENJ) operates under an Internet Gaming Permit issued to Caesars. As a separate reporting casino licensee, CIENJ's revenue and GOP statistics are included in the table.

⁽c) Resorts Digital operates under an Internet Gaming Permit issued to Resorts Casino. As a separate reporting casino licensee, Resorts Digital's revenue and GOP statistics are included in the table.

⁽d) Trump Taj Mahal ceased operations on October 10, 2016 and is excluded from Current Operator statistics.

ATLANTIC CITY CASINO INDUSTRY HOTEL STATISTICS FOR THE QUARTER ENDED DECEMBER 31, 2016

| CASINO | NUMBER OF GUEST ROOMS IN PROPERTY* | NUMBER OF AVAILABLE ROOM NIGHTS | NUMBER OF OCCUPIED ROOM NIGHTS | OCCUPANCY RATE | AVERAGE RATE PER OCCUPIED ROOM |
|------------------|--|---------------------------------------|--------------------------------------|-------------------|--------------------------------|
| | I (I I I I I I I I I I I I I I I I I I | ROOMINGHIS | ROOMINGHIS | Turi D | 100111 |
| Bally's AC | 1,251 | 111,034 | 85,414 | 76.9% | 98.52 |
| Borgata | 2,767 | 254,564 | 210,580 | 82.7% | 129.02 |
| Caesars | 1,141 | 104,899 | 90,783 | 86.5% | 101.24 |
| Golden Nugget | 716 | 65,872 | 49,430 | 75.0% | 76.84 |
| Harrah's | 2,587 | 231,409 | 182,433 | 78.8% | 102.61 |
| Resorts | 942 | 86,664 | 68,986 | 79.6% | 77.19 |
| Tropicana | 2,047 | 188,324 | 146,302 | 77.7% | 84.61 |
| INDUSTRY AVERAGE | 11,451 | 1,042,766 | 833,928 | 80.0% | \$101.92 |

^{*} Number of guest rooms at end of quarter

ATLANTIC CITY CASINO INDUSTRY HOTEL STATISTICS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2016

| CASINO | NUMBER OF GUEST ROOMS IN PROPERTY* | NUMBER OF AVAILABLE ROOM NIGHTS | NUMBER OF OCCUPIED ROOM NIGHTS | OCCUPANCY RATE | AVERAGE RATE PER OCCUPIED ROOM |
|----------------------------|--|---------------------------------------|--------------------------------------|-------------------|--------------------------------------|
| Dallada A.C. | 1.251 | 450.962 | 292.550 | 05.10/ | 100.92 |
| Bally's AC | 1,251 | 450,863 | 383,550 | 85.1% | 100.83 |
| Borgata | 2,767 | 1,012,722 | 900,925 | 89.0% | 132.96 |
| Caesars | 1,141 | 404,499 | 372,958 | 92.2% | 104.19 |
| Golden Nugget | 716 | 264,226 | 210,825 | 79.8% | 79.95 |
| Harrah's | 2,587 | 938,793 | 793,312 | 84.5% | 105.97 |
| Resorts | 942 | 344,772 | 279,304 | 81.0% | 82.92 |
| Tropicana | 2,047 | 724,789 | 587,499 | 81.1% | 93.79 |
| Trump Taj Mahal (a) | 2,010 | 566,820 | 309,195 | 54.5% | 93.04 |
| INDUSTRY | 13,461 | 4,707,484 | 3,837,568 | 81.5% | \$105.61 |
| INDUSTRY CURRENT OPERATORS | 11,451 | 4,140,664 | 3,528,373 | 85.2% | \$106.71 |

^{*} Number of guest rooms at end of quarter

⁽a) Trump Taj Mahal closed October 10, 2016 and is excluded from Current Operator statistics.