



NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

Christopher S. Porrino, *Attorney General*

Division of Gaming Enforcement

David Rebeck, *Director*

DGE Announces 1st Quarter 2017 Results

For Immediate Release:

May 22, 2017

Contact: Kerry Langan
(609) 317-6201
info@njdge.org

ATLANTIC CITY —

According to financial reports filed with the Division of Gaming Enforcement, the Current Operators' (as defined) Total Revenue increased 8.6% to \$816.7 million and Combined Sales (which includes sales from third party businesses as defined) increased to \$857.7 million for the three months ended March 2017, as illustrated below:

Current Operators Total Revenue and Combined Sales

For the Three Months Ended (\$ in Thousands)	March 31, 2017	March 31, 2016	Change
Casino Licensees:			
Casino	\$ 606,297	\$ 545,635	11.1%
Rooms	83,766	80,401	4.2%
Food and Beverage	93,628	94,606	-1.0%
Entertainment and Other	33,033	31,343	5.4%
Casino Licensees Total Revenue	816,724	751,985	8.6%
Third Party Business Sales	40,926	39,709	3.1%
Combined Sales	\$ 857,650	\$ 791,694	8.3%

The casino industry's reported total revenues and combined sales for the first quarter of 2017 and 2016 are illustrated on the following page:

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Industry Total Revenue and Combined Sales

For the Three Months Ended (\$ in Thousands)	March 31, 2017	March 31, 2016	Change
Casino Licensees:			
Casino	\$ 606,297	\$ 583,118	4.0%
Rooms	83,766	88,461	-5.3%
Food and Beverage	93,628	98,264	-4.7%
Entertainment and Other	33,033	33,291	-0.8%
Casino Licensees Total Revenue	816,724	803,134	1.7%
Third Party Business Sales	40,926	42,740	-4.2%
Combined Sales	\$ 857,650	\$ 845,874	1.4%

Additionally, Gross Operating Profit for the industry increased 30.4% for the quarter to \$139.2 million.

Hotel Occupancy

The occupancy rate in the industry's casino hotels for the three months ended March 2017 was 81.1%, which is 7.3 percentage points higher than the comparable period last year.

The following notes are integral to understanding the financial information contained in this press release. The notes provide a description and source of the data.

Notes:

- Entertainment and Other Revenue reflects concert and show admissions, casino-owned spa revenue, casino-owned retail sales, rental income and other miscellaneous revenue sources.
- Total Revenue is the amount reported on line 5 of the income statement and is not the same as Net Revenue, which is reported on line 7 of the income statement. Net revenue is after promotional allowances are deducted.
- Third Party Businesses reflect individuals or entities that lease space within the casino licensees whose sales are not included in the revenues reported by the casino licensees. Only businesses that provide food, beverage, retail, entertainment, or hospitality-related items were included in the statistics.
- Gross Operating Profit reflects earnings before interest, taxes, depreciation, amortization, charges from affiliates, and other miscellaneous items. It is a widely-accepted measure of profitability in the Atlantic City gaming industry.
- The footnotes are an integral part of each licensee's financial statements. Valid comparisons cannot be made without using the information contained in the footnotes.
- Current Operators reflect active operators reporting revenue during the last day of the current quarter. Discontinued Operators include Taj Mahal.

Additional information on Atlantic City tourism can be found on the Casino Reinvestment Development Authority's website at: <http://www.atlanticcitynj.com/about/stats.aspx>

Reports filed by the individual casinos can be found at the Division's website at: <http://www.nj.gov/oag/ge/quarterlyfinancialrpt.html>

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**ATLANTIC CITY CASINO INDUSTRY
STATEMENT OF INCOME STATISTICS
FOR THE QUARTER ENDED MARCH 31, 2017 AND 2016
(\$ in Thousands)**

	Total Revenue			Net Revenue			Gross Operating Profit		
	2017	2016	Variance	2017	2016	Variance	2017	2016	Variance
Casino Hotels:									
Bally's AC	68,205	67,789	0.6%	49,673	49,847	-0.3%	4,500	5,618	-19.9%
Borgata (a)	258,411	245,526	5.2%	201,081	190,293	5.7%	61,424	47,677	28.8%
Caesars (b)	106,339	88,125	20.7%	75,594	64,484	17.2%	20,169	15,321	31.6%
Golden Nugget (a)	71,868	67,115	7.1%	52,466	50,642	3.6%	6,196	6,710	-7.7%
Harrah's	130,720	131,294	-0.4%	95,467	98,904	-3.5%	23,785	26,804	-11.3%
Resorts Casino (c)	53,615	46,722	14.8%	39,869	34,966	14.0%	4,006	494	N/A
Tropicana (a)	113,161	94,449	19.8%	88,260	74,915	17.8%	16,241	7,310	N/A
Trump Taj Mahal	-	51,149	N/A	-	36,660	N/A	-	(4,597)	N/A
Internet Gaming Only:									
CIENJ (b)	6,737	6,498	3.7%	6,737	6,447	4.5%	2,328	2,492	-6.6%
Resorts Digital (c)	7,668	4,467	71.7%	6,065	3,251	86.6%	570	(1,106)	N/A
Industry Total	<u>\$ 816,724</u>	<u>\$ 803,134</u>	1.7%	<u>\$ 615,212</u>	<u>\$ 610,409</u>	0.8%	<u>\$ 139,219</u>	<u>\$ 106,723</u>	30.4%
Current Operators (d)	<u>\$ 816,724</u>	<u>\$ 751,985</u>	8.6%	<u>\$ 615,212</u>	<u>\$ 573,749</u>	7.2%	<u>\$ 139,219</u>	<u>\$ 111,320</u>	25.1%

(a) Casino Licensees with Internet gaming operation. The statistics in the table include each licensee's share of the revenue and Gross Operating Profit associated with Internet gaming operations.

(b) Caesars Interactive Entertainment NJ (CIENJ) operates under an Internet Gaming Permit issued to Caesars. As a separate reporting casino licensee, CIENJ's revenue and GOP statistics are included in the table.

(c) Resorts Digital operates under an Internet Gaming Permit issued to Resorts Casino. As a separate reporting casino licensee, Resorts Digital's revenue and GOP statistics are included in the table.

(d) Trump Taj Mahal ceased operations on October 10, 2016 and is excluded from Current Operator statistics.

The notes contained in the Quarterly Press Release and the footnotes contained in the Quarterly Report are an integral part of each licensee's financial results. Valid comparisons cannot be made without using this information.

**ATLANTIC CITY CASINO INDUSTRY
HOTEL STATISTICS
FOR THE QUARTER ENDED MARCH 31, 2017**

CASINO	NUMBER OF GUEST ROOMS IN PROPERTY*	NUMBER OF AVAILABLE ROOM NIGHTS	NUMBER OF OCCUPIED ROOM NIGHTS	OCCUPANCY RATE	AVERAGE RATE PER OCCUPIED ROOM
Bally's AC	1,251	112,554	88,664	78.8%	99.39
Borgata	2,767	249,030	209,469	84.1%	128.22
Caesars	1,141	102,624	85,949	83.8%	106.59
Golden Nugget	716	64,440	46,239	71.8%	75.67
Harrah's	2,587	217,088	177,799	81.9%	107.04
Resorts	942	68,938	61,122	88.7%	76.91
Tropicana	2,047	184,230	140,739	76.4%	83.15
INDUSTRY AVERAGE	11,451	998,904	809,981	81.1%	\$103.42

* Number of guest rooms at end of quarter