

**BOARDWALK 1000, LLC DBA  
HARD ROCK HOTEL & CASINO  
QUARTERLY REPORT**

**FOR THE QUARTER ENDED MARCH 31, 2020**

**SUBMITTED TO THE  
DIVISION OF GAMING ENFORCEMENT  
OF THE  
STATE OF NEW JERSEY**



**OFFICE OF FINANCIAL INVESTIGATIONS  
REPORTING MANUAL**

# HARD ROCK HOTEL & CASINO

## BALANCE SHEETS

AS OF MARCH 31, 2020 AND 2019

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2020 (c)	2019 (d)
	<u>ASSETS:</u>			
	Current Assets:			
1	Cash and Cash Equivalents.....	2	\$22,477	\$24,981
2	Short-Term Investments.....		0	0
3	Receivables and Patrons' Checks (Net of Allowance for Doubtful Accounts - 2020, \$6,676; 2019, \$1,151).....	2, 3	20,762	23,014
4	Inventories .....	2	2,502	1,857
5	Other Current Assets.....	9	7,706	10,956
6	Total Current Assets.....		53,447	60,808
7	Investments, Advances, and Receivables.....		0	0
8	Property and Equipment - Gross.....	2,4	570,052	559,704
9	Less: Accumulated Depreciation and Amortization.....	4	(92,325)	(39,882)
10	Property and Equipment - Net.....	4	477,727	519,822
11	Other Assets.....	9	3,874	5,530
12	Total Assets.....		\$535,048	\$586,160
	<u>LIABILITIES AND EQUITY:</u>			
	Current Liabilities:			
13	Accounts Payable.....		\$4,344	\$9,659
14	Notes Payable.....		0	0
	Current Portion of Long-Term Debt:			
15	Due to Affiliates.....		0	0
16	External.....		0	0
17	Income Taxes Payable and Accrued.....		0	0
18	Other Accrued Expenses.....	5	20,843	21,525
19	Other Current Liabilities.....	2, 6, 8, 9	25,782	36,001
20	Total Current Liabilities.....		50,969	67,185
	Long-Term Debt:			
21	Due to Affiliates.....	7	519,543	517,895
22	External.....		0	0
23	Deferred Credits .....		0	0
24	Other Liabilities.....	2, 8, 9	54,796	13,000
25	Commitments and Contingencies.....			0
26	Total Liabilities.....		625,308	598,080
27	Stockholders', Partners', or Proprietor's Equity.....		(90,260)	(11,920)
28	Total Liabilities and Equity.....		\$535,048	\$586,160

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# HARD ROCK HOTEL & CASINO

## STATEMENTS OF INCOME

FOR THE THREE MONTHS ENDED MARCH 31, 2020 AND 2019

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2020 (c)	2019 (d)
	Revenue:			
1	Casino.....		\$38,390	\$31,486
2	Rooms.....		9,420	13,192
3	Food and Beverage.....		13,815	18,500
4	Other.....		9,451	14,734
5	Net Revenue.....		71,076	77,912
	Costs and Expenses:			
6	Casino.....	2	18,858	19,312
7	Rooms, Food and Beverage.....		18,488	19,846
8	General, Administrative and Other.....		37,935	44,893
9	Total Costs and Expenses.....		75,281	84,051
10	Gross Operating Profit.....		(4,205)	(6,139)
11	Depreciation and Amortization.....	2, 4	13,073	13,662
	Charges from Affiliates Other than Interest:			
12	Management Fees.....	8	1,843	2,071
13	Other.....	8	1,317	1,480
14	Income (Loss) from Operations.....		(20,438)	(23,352)
	Other Income (Expenses):			
15	Interest Expense - Affiliates.....	7	(8,814)	(8,516)
16	Interest Expense - External.....		0	0
17	CRDA Related Income (Expense) - Net.....	2	(827)	(888)
18	Nonoperating Income (Expense) - Net.....	2, 9	94	89
19	Total Other Income (Expenses).....		(9,547)	(9,315)
20	Income (Loss) Before Taxes .....		(29,985)	(32,667)
21	Provision (Credit) for Income Taxes.....	2	0	0
22	Net Income (Loss).....		(\$29,985)	(\$32,667)

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# HARD ROCK HOTEL & CASINO

## STATEMENTS OF CHANGES IN PARTNERS', PROPRIETOR'S OR MEMBERS' EQUITY

FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2019

AND THE THREE MONTHS ENDED MARCH 31, 2020

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	Contributed Capital (c)	Accumulated Earnings (Deficit) (d)	(e)	Total Equity (Deficit) (f)
1	Balance, December 31, 2018.....		\$124,000	(\$103,253)	\$0	\$20,747
2	Net Income (Loss) - 2019.....			(81,022)		(81,022)
3	Capital Contributions.....					0
4	Capital Withdrawals.....					0
5	Partnership Distributions.....					0
6	Prior Period Adjustments.....					0
7	_____					0
8	_____					0
9	_____					0
10	Balance, December 31, 2019.....		124,000	(184,275)	0	(60,275)
11	Net Income (Loss) - 2020.....			(29,985)		(29,985)
12	Capital Contributions.....					0
13	Capital Withdrawals.....					0
14	Partnership Distributions.....					0
15	Prior Period Adjustments.....					0
16	_____					0
17	_____					0
18	_____					0
19	Balance, March 31, 2020.....		\$124,000	(\$214,260)	\$0	(\$90,260)

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# HARD ROCK HOTEL & CASINO STATEMENTS OF CASH FLOWS

FOR THE THREE MONTHS ENDED MARCH 31, 2020 AND 2019

(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2020 (c)	2019 (d)
1	CASH PROVIDED (USED) BY OPERATING ACTIVITIES..		(\$15,804)	(\$2,141)
	CASH FLOWS FROM INVESTING ACTIVITIES:			
2	Purchase of Short-Term Investments .....		0	0
3	Proceeds from the Sale of Short-Term Investments .....		0	0
4	Cash Outflows for Property and Equipment.....		(3,047)	(22,116)
5	Proceeds from Disposition of Property and Equipment.....		0	0
6	CRDA Obligations .....		0	0
7	Other Investments, Loans and Advances made.....		0	0
8	Proceeds from Other Investments, Loans, and Advances .....		0	0
9	Cash Outflows to Acquire Business Entities.....		0	0
10	Refund of sales taxes related to the Project .....	4	0	0
11	.....			
12	Net Cash Provided (Used) By Investing Activities.....		(3,047)	(22,116)
	CASH FLOWS FROM FINANCING ACTIVITIES:			
13	Proceeds from Short-Term Debt .....		0	0
14	Payments to Settle Short-Term Debt.....		0	0
15	Proceeds from Long-Term Debt .....		0	0
16	Costs of Issuing Debt.....		0	0
17	Payments to Settle Long-Term Debt.....		0	0
18	Cash Proceeds from Issuing Stock or Capital Contributions...		0	0
19	Purchases of Treasury Stock.....		0	0
20	Payments of Dividends or Capital Withdrawals.....		0	0
21	.....			
22	.....			
23	Net Cash Provided (Used) By Financing Activities.....		0	0
24	Net Increase (Decrease) in Cash and Cash Equivalents.....		(18,851)	(24,257)
25	Cash and Cash Equivalents at Beginning of Period.....		41,328	49,238
26	Cash and Cash Equivalents at End of Period.....	2	\$22,477	\$24,981
	CASH PAID DURING PERIOD FOR:			
27	Interest (Net of Amount Capitalized).....	7	\$16,467	\$0
28	Income Taxes.....		\$0	\$0

The accompanying notes are an integral part of the financial statements.  
Valid comparisons cannot be made without using information contained in the notes.

# HARD ROCK HOTEL & CASINO STATEMENTS OF CASH FLOWS

FOR THE THREE MONTHS ENDED MARCH 31, 2020 AND 2019

(UNAUDITED)

(\$ IN THOUSANDS)

Line (a)	Description (b)	Notes	2020 (c)	2019 (d)
	<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
29	Net Income (Loss).....		(\$29,985)	(\$32,667)
30	Depreciation and Amortization of Property and Equipment...	2,4	13,067	13,656
31	Amortization of Other Assets.....		6	6
32	Amortization of Debt Discount or Premium.....		0	0
33	Deferred Income Taxes - Current .....		0	0
34	Deferred Income Taxes - Noncurrent .....		0	0
35	(Gain) Loss on Disposition of Property and Equipment.....		0	0
36	(Gain) Loss on CRDA-Related Obligations.....		0	0
37	(Gain) Loss from Other Investment Activities.....		0	0
38	(Increase) Decrease in Receivables and Patrons' Checks .....	3	6,714	867
39	(Increase) Decrease in Inventories .....		(85)	162
40	(Increase) Decrease in Other Current Assets.....		2,373	(2,643)
41	(Increase) Decrease in Other Assets.....		125	107
42	Increase (Decrease) in Accounts Payable.....		(2,180)	(1,239)
43	Increase (Decrease) in Other Current Liabilities .....		(7,841)	6,209
44	Increase (Decrease) in Other Liabilities .....		1,591	0
45	Amortization of Loan Issuance Costs .....	7	411	411
46	Current year interest paid in kind .....	7	0	12,990
47	Net Cash Provided (Used) By Operating Activities.....		(\$15,804)	(\$2,141)

## SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

	<b>ACQUISITION OF PROPERTY AND EQUIPMENT:</b>			
48	Additions to Property and Equipment.....		(\$3,047)	(\$22,116)
49	Less: Capital Lease Obligations Incurred.....		0	0
50	Cash Outflows for Property and Equipment.....		(\$3,047)	(\$22,116)
	<b>ACQUISITION OF BUSINESS ENTITIES:</b>			
51	Property and Equipment Acquired.....		\$0	\$0
52	Goodwill Acquired.....		0	0
53	Other Assets Acquired - net .....		0	0
54	Long-Term Debt Assumed.....		0	0
55	Issuance of Stock or Capital Invested.....		0	0
56	Cash Outflows to Acquire Business Entities.....		\$0	\$0
	<b>STOCK ISSUED OR CAPITAL CONTRIBUTIONS:</b>			
57	Total Issuances of Stock or Capital Contributions.....		\$0	\$0
58	Less: Issuances to Settle Long-Term Debt.....		0	0
59	Consideration in Acquisition of Business Entities.....		0	0
60	Cash Proceeds from Issuing Stock or Capital Contributions.....		\$0	\$0

The accompanying notes are an integral part of the financial statements.

Valid comparisons cannot be made without using information contained in the notes.

# HARD ROCK HOTEL & CASINO SCHEDULE OF PROMOTIONAL EXPENSES AND ALLOWANCES

FOR THE THREE MONTHS ENDED MARCH 31, 2020  
(UNAUDITED)  
(\$ IN THOUSANDS)

Line (a)	Description (b)	Promotional Allowances		Promotional Expenses	
		Number of Recipients (c)	Dollar Amount (d)	Number of Recipients (e)	Dollar Amount (f)
1	Rooms	89,032	\$5,834	0	\$0
2	Food	124,996	3,835	0	0
3	Beverage	470,654	2,409	0	0
4	Travel	0	0	0	0
5	Bus Program Cash	0	0	0	0
6	Promotional Gaming Credits	155,857	6,874	0	0
7	Complimentary Cash Gifts	443	344	0	0
8	Entertainment	13,753	349	0	0
9	Retail & Non-Cash Gifts	0	0	52,060	2,170
10	Parking	0	0	94,878	802
11	Other	74,765	1,271	103,188	1,651
12	Total	929,500	\$20,916	250,126	\$4,623

FOR THE THREE MONTHS ENDED MARCH 31, 2020

Line (a)	Description (b)	Promotional Allowances		Promotional Expenses	
		Number of Recipients (c)	Dollar Amount (d)	Number of Recipients (e)	Dollar Amount (f)
1	Rooms	89,032	\$5,834	0	\$0
2	Food	124,996	3,835	0	0
3	Beverage	470,654	2,409	0	0
4	Travel	0	0	0	0
5	Bus Program Cash	0	0	0	0
6	Promotional Gaming Credits	155,857	6,874	0	0
7	Complimentary Cash Gifts	443	344	0	0
8	Entertainment	13,753	349	0	0
9	Retail & Non-Cash Gifts	0	0	52,060	2,170
10	Parking	0	0	94,878	802
11	Other	74,765	1,271	103,188	1,651
12	Total	929,500	\$20,916	250,126	\$4,623

\*No item in this category (Other) exceeds 5%.

**BOARDWALK 1000, LLC DBA  
HARD ROCK HOTEL & CASINO  
STATEMENT OF CONFORMITY,  
ACCURACY, AND COMPLIANCE**

FOR THE QUARTER ENDED MARCH 31, 2020

1. I have examined this Quarterly Report.
2. All the information contained in this Quarterly Report has been prepared in conformity with the Division's Quarterly Report Instructions and Uniform Chart of Accounts.
3. To the best of my knowledge and belief, the information contained in this report is accurate.
4. To the best of my knowledge and belief, except for the deficiencies noted below, the licensee submitting this Quarterly Report has remained in compliance with the financial stability regulations contained in N.J.S.A. 5:12-84a(1)-(5) during the quarter.

5/15/2020

Date



Bob Allen

Vice President of Finance Operations

Title

006793-11

License Number

On Behalf of:

BOARDWALK 1000, LLC DBA  
HARD ROCK HOTEL & CASINO

Casino Licensee



**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS**  
**(Unaudited)**  
**(In thousands)**

**NOTE 1 – ORGANIZATION AND NATURE OF BUSINESS**

***Organization***

Boardwalk 1000, LLC (the “Company”), a New Jersey limited liability company, is a wholly owned subsidiary of Hard Rock Tristate AC, LLC (“Tristate”). The Company was formed on February 24, 2017. The Company’s Operating Agreement was entered into by the Company and Tristate and became effective on February 24, 2017. The Operating Agreement was amended and restated effective November 10, 2017.

The Company was created for the purposes of (a) acquiring the land, buildings and other improvements comprising the former Trump Taj Mahal Casino Resort in Atlantic City, New Jersey, (b) designing, developing, renovating, owning, operating and financing an approved casino/hotel facility branded exclusively as a “Hard Rock Hotel & Casino” in Atlantic City and (c) engaging in such activities as may be incidental thereto (the “Project”).

Under the Amended and Restated Operating Agreement, the business and affairs of the Company are member-managed. Tristate is the sole member and has exclusive and complete authority and discretion to manage the operations and affairs of the Company. The Company shall not conduct any other business, except as permitted under the Amended and Restated Operating Agreement.

***Novel Coronavirus (COVID-19)***

The recent global outbreak of a new strain of coronavirus, COVID-19, continues to adversely impact global commercial activity and has contributed to significant volatility in financial markets. The global impact of the outbreak has been rapidly evolving, and as cases of the virus have continued to be identified in additional countries, many countries have reacted by instituting quarantines and restrictions on travel. Such actions are creating disruption in global supply chains, and adversely impacting several industries, such as transportation, hospitality and entertainment. The outbreak could have a continued adverse impact on economic and market conditions and trigger a period of global economic slowdown. During March 2020, the Company’s casino was closed by order of the State of New Jersey. The Company has never previously experienced a complete cessation of its operations, and as a consequence, its ability to be predictive regarding the impact of such a cessation on its brands and future prospects is uncertain. In addition, the magnitude, duration and speed of the global pandemic is uncertain. Consequently, the Company cannot estimate the impact on its business, financial condition or near- or long-term financial or operational results with certainty. The effects of further decreases in estimated future operating cash flows could result in the need to recognize impairment charges in future periods. The Company is currently expecting to reopen during the summer of 2020 with a normalization of operations through the end of 2020.

For the three months ended March 31, 2020, the Company generated a net loss of \$29,985, primarily due to the closure of the Company’s operations, the expenses incurred to attract new patrons and the seasonality of the Atlantic City market. When the casino reopens, management plans to improve the operating results by adjusting the Company’s operations to better match the flow of customers with the demand for services, creating more targeted marketing campaigns and continuing to offer events designed to increase visits to the facility.

Due to the uncertainty of the re-opening of the Company’s casino and the historical losses of the Company, the owner has committed to provide sufficient capital resources to support the cash needs of the Company through May 16, 2021, as necessary.

***Nature of Business***

The Hard Rock Hotel & Casino - Atlantic City (the “Hard Rock Hotel & Casino”) commenced operations on June 28, 2018. The Hard Rock Hotel & Casino features: two hotel towers with a combined total of 1,971 rooms, including high end suites; 2,167 slot machines; 154 table and other games; a sportsbook; a variety of fine dining and casual restaurants; a 7,000-seat arena; a nightclub; a spa; a gas station, including a convenience store and car wash; and other amenities.

In June 2018, the Company received authorization from the New Jersey Division of Gaming Enforcement (“DGE”) to commence continuous, 24-hour internet gaming (“I-Gaming”) on its online gaming site, *HardRockAtlanticCity.com*. The Company’s site features a variety of slot game options. Patrons have the

**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**(Unaudited)**  
**(In thousands)**

opportunity to participate in community jackpots and to be rewarded with both on property and online incentives, as well as, have the opportunity to participate in a variety of promotions. All participants must be 21 years of age or older and be physically located in the State of New Jersey to play.

**NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES AND BASIS OF PRESENTATION**

***Basis of Presentation***

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (“US GAAP”).

***Use of Estimates***

The preparation of financial statements in conformity with US GAAP requires the Company’s management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates.

***Certain Concentrations of Risk***

Financial instruments that subject the Company to credit risk consist of cash equivalents and accounts receivable. The Company’s policy is to limit the amount of credit exposure to any one financial institution, and place investments with financial institutions evaluated as being creditworthy, or in short-term money market funds which are exposed to minimal interest rate and credit risk.

As of March 31, 2020, the Company maintained balances in certain of its deposit accounts in excess of federally insured limits. The Company does not expect to incur any losses resulting from cash held in financial institutions in excess of insured limits. The Company manages this risk through predominantly holding its cash with a large, financially stable, global bank.

Concentrations of credit risk, with respect to gaming receivables, are limited through the Company’s credit evaluation process. The Company issues markers to approved gaming customers only following credit checks and investigations of creditworthiness.

***Cash and Cash Equivalents***

Cash and cash equivalents consist of the following:

	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
Unrestricted cash	\$ 17,398	\$ 23,236
Restricted cash	5,079	1,745
	<u>\$ 22,477</u>	<u>\$ 24,981</u>

Cash and cash equivalents at March 31, 2020 included \$5,079 of restricted cash principally related to the balances of patrons’ internet gaming accounts as of the previous day. Pursuant to N.J.A.C. 13:69O1.3(j), the Company maintains separate New Jersey bank accounts to primarily ensure the security of funds held in patrons’ internet gaming accounts. Restricted cash at March 31, 2019 was \$1,745, which included \$757 related to cash collateral for a letter of credit related to the Company’s workers compensation insurance and \$988 of restricted cash related to the balances of patrons’ internet gaming accounts. Restricted cash balances are on deposit with a high credit quality financial institution.

***Accounts Receivable, Net***

Accounts receivable, net consist primarily of casino, hotel and other receivables, net of an allowance for doubtful accounts. Receivables are typically non-interest bearing and are initially recorded at cost. Accounts are written off when management deems the account to be uncollectible. An estimated allowance for doubtful accounts is

**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**(Unaudited)**  
**(In thousands)**

maintained to reduce the Company's receivables to their expected realization. The allowance is estimated based on specific review of customer accounts as well as historical collection experience and current economic and business conditions. Recoveries of accounts previously written off are recorded when received.

***Inventories***

Inventories consist primarily of food and beverage and retail items and are stated at the lower of cost or net realizable value. Cost is determined using the average cost method. Provisions are made, as necessary, to reduce excess or obsolete inventories to their net realizable value.

***Property and Equipment***

Property and equipment are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets or, for leasehold improvements, over the shorter of the asset's useful life or term of the lease.

The estimated useful lives of the Company's major components of property and equipment are:

Building and improvements	10 through 30 years
Furniture and equipment	3 through 10 years

Costs of major improvements are capitalized, while costs of normal repairs and maintenance are charged to expense as incurred.

The Company evaluates the carrying value of long-lived assets whenever events or changes in circumstances indicate that the carrying value of such assets may not be recoverable. For an asset that is to be disposed of, the Company recognizes the asset at the lower of carrying value or fair market value, less costs of disposal, as estimated based on comparable asset sales, solicited offers, or a discounted cash flow model. For a long-lived asset to be held and used, the Company reviews the asset for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The estimated undiscounted future cash flows of the asset are then compared to the carrying value of the asset. The asset is not impaired if the undiscounted future cash flows exceed its carrying value. If the carrying value exceeds the undiscounted future cash flows, then an impairment charge is recorded, typically measured using a discounted cash flow model, which is based on the estimated future results of the relevant reporting unit discounted using the Company's weighted-average cost of capital and market indicators of terminal year free cash flow multiples. If an asset is under development, future cash flows include remaining construction costs. There were no impairment losses recognized in the statements of income during the three months ended March 31, 2020 and 2019.

***Revenue Recognition***

The Company's revenue from contracts with customers consists of casino wagers, hotel room sales, food and beverage transactions, entertainment shows, and retail transactions.

The transaction price for a casino wager is the difference between gaming wins and losses ("net win"). In certain circumstances, the Company offers discounts on markers, which is estimated based upon industry practice, and recorded as a reduction of casino revenue. The Company accounts for casino revenue on a portfolio basis given the similar characteristics of wagers by recognizing net win per gaming day versus on an individual wager basis.

For casino wager contracts that include complimentary goods and services provided by the Company to gaming patrons on a discretionary basis to incentivize gaming, the Company allocates revenue to the good or service delivered based upon standalone selling price ("SSP"). Discretionary complimentary provided by the Company and supplied by third parties are recognized as an operating expense. The Company accounts for complimentary on a portfolio basis given the similar characteristics of the incentives by recognizing redemption per gaming day.

For casino wager contracts that include incentives earned by customers under the Company's loyalty program, the Company allocates a portion of net win based upon the SSP of such incentive (less estimated breakage). This allocation is deferred and recognized as revenue when the customer redeems the incentive. When redeemed, revenue is recognized in the department that provides the goods or service. Redemption of loyalty incentives at third party outlets are deducted from the loyalty liability and amounts owed are paid to the third party, with any discount

**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**(Unaudited)**  
**(In thousands)**

received recorded as other revenue. After allocating revenue to other goods and services provided as part of casino wager contracts, the Company records the residual amount to casino revenue.

The transaction price of hotel rooms, food and beverage, and retail contracts is the net amount collected from the customer for such goods and services. The transaction price for such contracts is recorded as revenue as the good or service is transferred to the customer over their stay at the hotel or when the delivery is made for the food and beverage or retail product.

Sales and usage-based taxes are excluded from revenues. For some arrangements, the Company acts as an agent in that it arranges for another party to transfer goods and services, which primarily include certain of the Company's entertainment shows as well as customer rooms arranged by online travel agents.

***Internet Gaming Operations***

The Company's online gaming operations utilizes Gaming Innovation Group as its exclusive internet provider. I-Gaming casino revenues represent the difference between wins and losses from online gaming activities and are recognized as a component of casino revenue in the statements of income. The Company makes cash promotional offers to certain of its I-Gaming customers, including cash rebates as part of loyalty programs generally based on an individual's level of gaming play. Under ASC 606, these costs are classified as a deferral of casino revenue until redeemed by the customer.

***Contract and Contract-Related Liabilities***

There may be a difference between the timing of cash receipts from the customer and the recognition of revenue, resulting in a contract or contract-related liability. The Company generally has three types of liabilities related to contracts with customers: (1) outstanding chip liability, which represents the amounts owed in exchange for gaming chips held by a customer, (2) loyalty program obligations, which represents the deferred allocation of revenue relating to loyalty program incentives earned, as discussed above, and (3) customer advances and other. Customer advances and other consist primarily of funds deposited by customers before gaming play occurs ("casino front money") and advance payments on goods and services yet to be provided, such as advance ticket sales, deposits on rooms and convention space, or for unpaid wagers. These liabilities are generally expected to be recognized as revenue within one year of being purchased, earned, or deposited and are recorded within accrued expenses and other current liabilities on the Company's balance sheets.

***Deferred Revenue***

Deferred revenue includes upfront advanced payments related to agreements with online gaming providers. These payments are recorded as deferred revenue within other current liabilities and other liabilities and will be recognized as casino revenue when earned, which is expected to be on a straight-line basis over the terms of the related agreements.

***Gaming Taxes***

The Company is subject to an annual tax assessment based on 8% of its land-based gross gaming revenues and 15% of its online gross gaming revenues. The Company commenced online and land-based sports betting operations in January 2019. Online and land-based sports betting revenues are subject to a 13% and 8.5% tax rate, respectively. These gaming taxes are recorded as a casino expense in the statements of income. The Company recorded gaming tax expense of \$5,187 and \$5,116 during the three months ended March 31, 2020 and 2019, respectively.

***CRDA Obligations***

Pursuant to the New Jersey Casino Control Act ("Casino Control Act"), as a casino licensee, the Company is assessed an amount equal to 1.25% of its land-based gross gaming revenues. This assessment is made in lieu of an Investment Alternative Tax (the "IAT") equal to 2.5% of land-based gross gaming revenues. The Casino Control Act also provides for an assessment equal to 2.5% of the Company's online gross gaming revenues, which is made in lieu of an IAT equal to 5.0% of online gross gaming revenues. The Company is required to make quarterly payments to the CRDA to satisfy its investment obligations. Pursuant to a provision contained within legislation enacted to address Atlantic City's fiscal matters commonly referred to as the PILOT (payment in lieu of taxes) law, these funds are to be used for the purposes of paying debt service on bonds issued by the City of Atlantic City prior to and after the date of the PILOT law. These provisions expire as of December 31, 2026. The Company recorded IAT expense of \$827 and \$888 during the three months ended March 31, 2020 and 2019, respectively.

**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**(Unaudited)**  
**(In thousands)**

***Loss Contingencies***

There are times when non-recurring events may occur that require management to consider whether an accrual for a loss contingency is appropriate. Accruals for loss contingencies typically relate to certain legal proceedings, customer and other claims, and litigation. The Company determines whether an accrual for a loss contingency is appropriate by assessing whether a loss is deemed probable and can be reasonably estimated. The Company analyzes its legal proceedings and other claims based on available information to assess potential liability. The Company develops its views on estimated losses in consultation with outside counsel handling its defense in these matters, which involves an analysis of potential results assuming a combination of litigation and settlement strategies. There were no accruals for loss contingencies during the three months ended March 31, 2020 and 2019.

***Income Taxes***

The Company is a disregarded entity for federal and state income tax purposes. The accompanying financial statements do not include a provision for income tax since any income or loss is included in the financial results of the Company's sole member, Tristate.

***Advertising Expense***

Advertising costs are expensed as incurred or the first time the advertising takes place. Advertising costs are included in general, administrative and other expenses on the statements of income and totaled \$3,275 and \$3,468 during the three months ended March 31, 2020 and 2019, respectively.

***Recently Issued Accounting Pronouncements***

In December 2019, the FASB issued ASU 2019-12, "Simplifying the Accounting for Income Taxes", which simplifies ASC 740, "Income Taxes", by modifying or clarifying the requirements related to, but not limited to, the following: the accounting for hybrid tax regimes (i.e. franchise taxes that are partially based on income), the recognition of a deferred tax asset for a step-up in tax basis resulting from a business combination, the allocation of deferred tax to legal entities that file separate financial statements and are not subject to tax, income tax accounting for employee stock ownership plans, and ownership changes of foreign equity method investments and foreign subsidiaries. ASU 2019-12 is effective for fiscal years beginning after December 15, 2021, with early adoption permitted. Once adopted, certain guidance should be applied on a retrospective basis for all periods presented. The Company has not early adopted ASU 2019-12 and is assessing the impact that the adoption of the standard will have on its financial statements and footnote disclosures.

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments", which changes the model for the measurement of credit losses on financial instruments. Specifically, the amendments in the ASU replace the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The amendments in this ASU will be effective January 1, 2021 for the Company. The Company is evaluating the potential impact of this pronouncement on its financial statements.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)" ("ASU 2016-02"), which provides guidance for accounting for leases. Under ASU 2016-02, the Company will be required to recognize the assets and liabilities for the rights and obligations created by leased assets. ASU 2016-02 is effective for fiscal years beginning after December 15, 2020, with early adoption permitted. Entities have the option to either apply the amendments (1) at the beginning of the earliest period presented using a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements or (2) at the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption without the need to restate prior periods. There are also certain optional practical expedients that an entity may elect to apply. The Company is assessing the impact that the adoption of Topic 842 will have on its financial statements and footnote disclosures.

**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
(Unaudited)  
(In thousands)

**NOTE 3 – RECEIVABLES AND PATRONS’ CHECKS**

Receivables and patrons’ checks consist of the following:

	<u>March 31,</u>	
	<u>2020</u>	<u>2019</u>
Casino receivables, net of an allowance for doubtful accounts (\$6,656 in 2020 and \$1,151 in 2019)	\$ 11,630	\$ 12,633
Hotel receivables, net of an allowance for doubtful accounts (\$20 in 2020 and \$0 in 2019)	2,829	3,661
Due from related parties (see Note 9)	3,872	2,343
Other	2,431	4,377
<b>Receivables and patrons' checks, net</b>	<b><u>\$ 20,762</u></b>	<b><u>\$ 23,014</u></b>

**NOTE 4 – PROPERTY AND EQUIPMENT**

Property and equipment consists of the following:

	<u>March 31,</u>	
	<u>2020</u>	<u>2019</u>
Land	\$ 31,600	\$ 31,600
Building and improvements	368,347	365,433
Furniture and equipment	164,784	156,952
Construction in progress	5,321	5,719
<b>Total property and equipment</b>	<b><u>570,052</u></b>	<b><u>559,704</u></b>
Less accumulated depreciation	(92,325)	(39,882)
<b>Property and equipment, net</b>	<b><u>\$ 477,727</u></b>	<b><u>\$ 519,822</u></b>

Depreciation expense was \$13,067 and \$13,656 during the three months ended March 31, 2020 and 2019, respectively.

Construction in progress presented in the table above primarily relates to costs capitalized in connection with major improvements that have not yet been placed into service, and accordingly, such costs are not yet being depreciated.

**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
(Unaudited)  
(In thousands)

**NOTE 5 – OTHER ACCRUED EXPENSES**

Other accrued expenses consist of the following:

	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
Accrued payroll and related expenses	\$ 8,020	\$ 7,871
Accrued interest	2,756	4,469
Accrued construction-related costs	445	1,137
Accrued insurance reserves	4,524	1,963
Accrued expenses and other liabilities	5,098	6,085
<b>Other accrued expenses</b>	<b>\$ 20,843</b>	<b>\$ 21,525</b>

**NOTE 6 – OTHER CURRENT LIABILITIES**

Other current liabilities consist of the following:

	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
Casino-related liabilities	\$ 8,771	\$ 9,701
Online gaming-related liabilities	4,624	969
Due to related parties (see Note 9)	2,027	17,062
Deferred revenue	8,471	5,806
Other	1,889	2,463
<b>Other current liabilities</b>	<b>\$ 25,782</b>	<b>\$ 36,001</b>

**NOTE 7 – LONG-TERM DEBT**

Long-term debt consisted of the following:

	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
Loan Agreement - HRAC Lender	\$ 445,977	\$ 445,977
Unamortized debt financing costs	(3,834)	(5,482)
Loan Agreement - HRAC Lender, net	442,143	440,495
Loans Payable - Tristate	77,400	77,400
<b>Long-term debt, affiliates</b>	<b>\$ 519,543</b>	<b>\$ 517,895</b>

*Loan Agreement*

On August 30, 2017, the Company entered into a Loan Agreement (the “Loan Agreement”) with Hard Rock Atlantic City Lender, LLC (“HRAC Lender”). HRAC Lender is an affiliate of certain members of Tristate. The Loan Agreement consists of a term loan in the principal amount of \$400,000 (“Loan”). The Loan bears interest at an annual rate of 6% (“Loan Rate”). The Loan matures on July 29, 2022 (“Maturity Date”). On August 30, 2017, a

**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**(Unaudited)**  
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non-cash loan origination fee of \$8,000 (2% of the Loan) was charged by HRAC Lender and applied to the outstanding principal amount of the Loan per the terms of the Loan Agreement. The Loan is guaranteed by Tristate.

The Loan Agreement proceeds were used to finance the development and renovation of the Project, including, but not limited to, construction costs, costs of gaming equipment, furniture, fixtures and equipment, preopening expenses and HRAC Lender expenses.

The period which began on August 30, 2017 and ended on February 28, 2019 is defined as the “PIK Interest Period.” During the PIK Interest Period, all interest was paid by the Company in kind by having such interest added to and automatically becoming a part of the principal amount of the Loan immediately upon each Payment Date (last business day, as defined in the Loan Agreement, of August and February of each year, commencing on February 28, 2018). On February 28, 2019, \$12,990 of accrued interest was paid in kind.

Commencing on the first Payment Date to occur after the PIK Interest Period, and on each Payment Date thereafter until the Maturity Date, interest on the outstanding principal balance of the Loan (including the loan origination fee and PIK Interest added to the outstanding principal amount of the Loan) shall be paid by the Company in cash at the Loan Rate. Amounts outstanding under the Loan and outstanding interest is due upon the Maturity Date. There is no penalty for prepayment of principal and outstanding interest. During the three months ended March 31, 2020, the Company paid \$13,379 of interest expense related to the Loan Agreement. Accrued interest related to the Loan Agreement was \$2,230 at March 31, 2020 and \$2,230 at March 31, 2019.

In connection with the Loan Agreement, the Company incurred debt financing fees of \$8,099 (which include the loan origination fee) which are recorded in long-term debt, net, and are being amortized over the term of the Loan Agreement. The Company recorded amortization of \$411 during each of the three months ended March 31, 2020 and 2019 and is included within interest expense in the statements of income.

*Loans from Tristate*

During 2018, Tristate loaned the Company \$77,400 to fund the payment of construction costs associated with the Project. The loans mature on July 29, 2022. The loans bear interest at 8% per annum. Interest payments are due on the last business day of August and February of each year, commencing on August 30, 2019. Amounts due under the loans are subordinate and junior in right of payment to amounts due and outstanding under the Loan Agreement. During the three months ended March 31, 2020, the Company paid \$3,088 of interest expense related to the loans from Tristate. Accrued interest at March 31, 2020 and 2019 was \$526 and \$2,239, respectively.

Future minimum debt payments at March 31, 2020 are as follows:

<b>Year Ending December 31,</b>	<b>Long Term Debt</b>
2021	\$ -
2022	523,377
<b>Total</b>	<b>\$ 523,377</b>



**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**(Unaudited)**  
**(In thousands)**

**NOTE 8 - RELATED PARTY TRANSACTIONS**

The Company engages in certain transactions with affiliated entities. As disclosed in Note 7, the Company entered into the Loan Agreement with HRAC Lender.

On August 21, 2017, an affiliate of certain of the owners of Tristate obtained a \$1,600 irrevocable letter of credit on behalf of the Company in connection with obtaining owner-controlled insurance related to the construction of the Project. The letter of credit expires on August 18, 2020. Any remaining proceeds from the letter of credit will be refunded to the Company upon its expiration.

*Hotel & Casino Management Agreement*

The Company and HR Atlantic City, LLC (“HR Atlantic City”), a part-owner of Tristate, entered into a Hotel & Casino Management Agreement dated as of September 27, 2017 (the “Management Agreement”). Pursuant to the Management Agreement, HR Atlantic City provided technical consultancy services during the planning, design and preopening phases of the Hard Rock Hotel & Casino Atlantic City (the “Property”), and manages, operates and promotes the business, operations, services, marketing and sales of the Property for the benefit of the Company. HR Atlantic City manages certain facilities at the Property which include, in part, a Hard Rock branded hotel, a Hard Rock branded casino, certain food and beverage facilities that are not leased or licensed to third parties, meeting, parking, conference and banquet facilities, a Rock Shop retail store and a Hard Rock Live entertainment venue (collectively, the “Managed Facilities”).

The preopening period commenced on September 27, 2017 and expired on June 28, 2018, the date the Managed Facilities became fully operational and open for business to the public as Hard Rock Hotel & Casino (“Opening Date”). The initial term of the Management Agreement commenced on the Opening Date and expires at midnight on the tenth anniversary of the Opening Date, unless sooner terminated or extended (“Term”). The Term may be extended by HRAC for one successive but independent term of ten years commencing on the day immediately following the expiration of the initial Term (“Extension Term”) so long as the investors have received an average return on investment equal to or exceeding 10% per year (“Preferred Return”) as of the expiration date of the initial Term.

HR Atlantic City is entitled to receive 2% of gross revenue (including gross gaming revenues and gross revenues from non-gaming activities) (“Base License Fee”); provided that HR Atlantic City shall not be entitled to 2% of gross revenues on those portions of gross revenue for which it is otherwise entitled to a fee or compensation otherwise pursuant to the Management Agreement. HR Atlantic City is also entitled to an incentive management fee which is calculated based upon a percentage of achieved EBITDAM, as defined in the Management Agreement.

In connection with the Hotel & Casino Management Agreement, HR Atlantic City incurs certain expenses on behalf of the Company. Amounts due to HR Atlantic City of \$22,181 and \$8,446 as of March 31, 2020 and 2019, respectively, primarily relate to management fees and are included in other liabilities and other current liabilities in the accompanying balance sheets.

In addition, the Company incurs expenses with other affiliated entities, principally related to the Company’s hotel room reservation center and other support services. The Company recognized \$926 and \$940 of expense associated with such services during the three months ended March 31, 2020 and 2019, respectively. Amounts due to such affiliates were \$12,038 and \$7,789 as of March 31, 2020 and 2019, respectively, and are included in other liabilities and other current liabilities in the accompanying balance sheets.

*Rocktane Gas & Wash Lease Agreement*

The Company leases Rocktane Gas & Wash, a fuel, convenience store and car wash facility to AC Gas Station LLC, a subsidiary of Tristate. The lease expires on June 27, 2028 and may be renewed for one ten-year period. The Company receives rental income based on a percentage of Rocktane’s gross sales, as defined in the lease. Rental

**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**(Unaudited)**  
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income was \$83 and \$81 during the three months ended March 31, 2020 and 2019, respectively, and is included in other revenue in the statements of income.

*Other Related Party Transactions*

The Company engaged in various related party transactions to provide miscellaneous services to its patrons. During the three months ended March 31, 2020 and 2019, the Company incurred expenses related to these services of \$391 and \$540, respectively, which were included in selling, general and administrative expenses in the accompanying statements of operations.

**NOTE 9 - COMMITMENTS AND CONTINGENCIES**

*New Jersey PILOT Law*

On May 27, 2016, New Jersey enacted the Casino Property Tax Stabilization Act (the “PILOT Law”) which: (i) exempted Atlantic City casino gaming properties from ad valorem property taxation in exchange for an agreement to make annual payment in lieu of tax payments (“PILOT Payments”) to the City of Atlantic City, (ii) made certain changes to the New Jersey Tourism District Law and (iii) redirected certain IAT payments to assist in the stabilization of the City of Atlantic City’s finances. Under the PILOT Law, commencing in 2017 and for a period of ten (10) years, each Atlantic City casino gaming property (as defined in the PILOT Law) is required to pay its prorated share of an aggregate amount of PILOT Payments based on an equal weighted formula that includes the following criteria: the gross gaming revenues (“GGR”) of the casino, the total number of hotel guest rooms and the geographic footprint of the real property owned by each casino gaming property. Commencing in 2018 and for each year thereafter, the aggregate amount of PILOT Payments owed will be determined based on a sliding scale of Atlantic City casino industry GGR from the applicable prior year, subject to certain adjustments. The aggregate amount of PILOT Payments owed to the City of Atlantic City by Atlantic City casino gaming properties for calendar year 2020 is \$152.6 million. For each year from 2017 through 2021, each casino gaming property’s prorated share of PILOT Payments is capped (the “PILOT Cap”) at an amount equal to the real estate taxes due and payable in calendar year 2015, which is calculated based upon the assessed value of the casino gaming property for real estate tax purposes and tax rate.

*Settlement Agreement – Property Tax Appeals and PILOT Law*

On December 28, 2018, the Company and the City of Atlantic City (the “City”), by and through the Deputy Commissioner-Department of Community Affairs, entered into an agreement to settle the Company’s 2017 and 2018 property tax appeals (the “Settlement Agreement”). Pursuant to the terms of the Settlement Agreement: (1) the Company’s 2017 assessed valuation was reduced to \$80,000; (2) the Company’s assessed valuation for the period from January 1, 2018 through and including June 30, 2018 was \$224,681; (3) the Company agreed to participate in the PILOT Law for the period July 1, 2018 through and including December 31, 2018, and (4) on an annual basis, the Company agreed to participate in the PILOT Law for tax years 2019 through 2026.

As a result of the reduced 2017 assessed valuation, the Company will receive a refund from the City in the amount of \$4,950 (the “Refund Payment”). The Refund Payment will be paid to the Company by the City in four equal annual installments in the amount of \$1,237, each payment due on or before June 30 commencing June 30, 2019. The present value of the Refund Payment was recorded as a reduction to the carrying value of property and equipment and was estimated to be \$4,297. The Company received the first \$1,237 installment of the Refund Payment in July 2019.

The Company recognized \$1,926 of expense representing its proportionate share of the 2020 and 2019 PILOT Payments during each of the three months ended March 31, 2020 and 2019, respectively. Under the terms of the Settlement Agreement, the Company’s PILOT Cap for calendar years 2020 through 2022 will be \$7,705. The Company will receive quarterly reimbursements for payment amounts that are projected to cause the Company to exceed \$7,705 annually.

**BOARDWALK 1000, LLC**  
**NOTES TO FINANCIAL STATEMENTS (CONTINUED)**  
**(Unaudited)**  
**(In thousands)**

*Settlement Agreement*

On January 17, 2020, the Company entered into a Settlement Agreement with two of its tenants (the “Tenants”) to terminate the lease agreements between the Company and each of the Tenants and to settle all pending disputes between the parties. Pursuant to the Settlement Agreement, the Company must pay \$13,000, without interest, in thirteen equal installments (the “Settlement Amount”). The first installment of \$1,000 was paid on March 17, 2020 in accordance with the terms of the Settlement Agreement. The remaining twelve payments are due annually beginning January 1, 2021 through and including January 1, 2032. The present value of the Settlement Amount was estimated to be \$8,400 and was accrued as of December 31, 2019. The remaining balance of the Settlement Amount as of March 31, 2020 is included within other current liabilities and other liabilities on the balance sheets.

*Legal Matters*

The Company is party from time to time in legal actions that arise in the normal course of business. In the opinion of management, the ultimate outcome of such legal actions is not expected to have a material effect on the results of operations or the financial position of the Company.

**NOTE 10 – EMPLOYEE BENEFIT PLANS**

The Company has a retirement savings plan under Section 401(k) of the Internal Revenue Code covering certain of its non-union employees. The plan allows eligible employees to defer up to the lesser of the Internal Revenue Code prescribed maximum amount or 100% of their income on a pre-tax basis through contributions to the plan. The Company recognized expense of \$302 and \$19 for the three months ended March 31, 2020 and 2019, respectively, related to the 401(k) plan. Such amounts are included in general, administrative and other costs in the statements of income.

**NOTE 11 - SUBSEQUENT EVENTS**

The Company has evaluated subsequent events through May 15, 2020, the date these financial statements were issued.