SPORTS WAGERING GROSS REVENUE INFORMATION

- ➤ Sports Wagering Gross Revenue as reported on the DGE-107 (Monthly Sports Wagering Tax Return) reflects the sum of all wagers ("Handle"), less only the payouts on winning wagers. Sports Wagering Gross Revenue includes:
 - Wagers less payouts for events where the outcome has been determined during the current month ("Completed Events"). The gross revenue tax deduction for payouts is limited to redeemed winning wagers. Unredeemed winning wagers ("Unredeemed Winning Wagers") are not deductible until the month paid.
 - Wagers on events that take place after the current month ("Future Events"). For example, a wager made in June 2018 on an NFL team to win the Super Bowl is included in Sports Wagering Gross Revenue and taxed in June 2018, while the winning wager payouts will not be deducted from gross revenue until the Super Bowl is held in 2019 and the winning wager is redeemed.
- ➤ By law, the tax on Sports Wagering Gross Revenue is on a cash basis in New Jersey. Accordingly, the wagers on Future Events and the Unredeemed Winning Wagers are taxed as current revenue. Individuals evaluating New Jersey Sports Wagering Gross Revenue statistics should be aware that:
 - Sports Wagering Gross Revenue is not revenue under the accrual basis of accounting and is not comparable to the win reported for Nevada casinos.
 - A relevant Sports Wagering Win Percentage in New Jersey <u>cannot</u> be calculated by dividing the total Sports Wagering Gross Revenue as reported on the DGE-107 by total Handle.
 - Sports Wagering Gross Revenue may be volatile on a monthly basis, since (1) the payouts for Future Events such as the Super Bowl could occur months after the original wager was made and (2) Unredeemed Winning Wagers from prior months will be deductible upon redemption in future months.
- ➤ To provide context for the Sports Wagering Gross Revenue Tax Returns, the Division will provide statistics that convert the Sports Wagering Gross Revenue into an accrual basis revenue amount that can be compared to the sports wagering win statistics reported for Nevada casinos.