

## **WHY Hire A Vet? Information for Employers**

### **12 GOOD REASONS Why the Military Is Your Best Source for**

#### **Highly Qualified and Experienced Employees**

1. Military veterans are graduates of the world's largest system of specialized professional and technical training schools, those operated by the Department of Defense.
2. Veterans of active duty military service are one of the nation's most important sources of well-educated, highly trained and strongly motivated employees who possess a wide range of technical and professional skills.
3. Since all of the major military operating systems - command and control, administrative, logistics, intelligence, weapons, etc., are highly computerized, a majority of military members are trained in the use and management of computer systems.
4. The modern, high-tech armed forces demand an ever-rising level of technical skills and educational standards to operate and maintain more complex systems than ever before. In line with these requirements the services are recruiting and re-enlisting only the most highly qualified applicants. And technical training in the military is on the cutting edge of advanced technology.
5. 92 percent of active duty military personnel in the United States use computers at their places of duty. Computer systems are ubiquitous at military offices and work sites.
6. U.S. military members have experience in a broad range-of computer systems: 73 percent use desktop computers; 43 percent use computer work stations; 51 percent use LAN systems; 22 percent use client/server networks; 17 percent use mainframe computers and 13 percent use minicomputers.
7. 40 percent of military personnel in the U.S. have job assignments that involve information resource management. They include computer operators, programmers, system analysts, LAN specialists, MIS managers; the whole range of computer skills.
8. Because of a big push for quality in new recruits during the post-cold war years, the current military is the most highly educated in history. More than 98 percent of all service members are high school graduates and over 36 percent have graduated or attended college.
9. Another big plus that veterans offer employers is that their military training has produced a more mature and responsible employee compared with employees who have no military experience. Military members are given great responsibility and leadership roles early in their careers. A new enlisted soldier, for example, progresses to Corporal in about two years and assumes the responsibilities of Sergeant's rank in three or four years. At each level the service member is responsible for the performance and well-being of larger and larger numbers of troops.
10. Military veterans are accustomed to assuming high levels of responsibility for the employer's property. Relatively young service people are responsible for thousands- even millions of dollars worth of government property: computer systems, tanks, planes, fleets of vehicles, etc. This level of responsibility hastens the maturation of service personnel and makes them seasoned leaders and managers.
11. The military is one of the most demanding professions in the world. The rigorous military training each service member receives produces highly motivated individuals who set high goals for themselves. They strive to excel- "to be all they can be". Military training and experience instill a mindset oriented to working toward an objective until it is achieved, no matter how difficult the challenge. The competitive military environment demands that they be winners. When you hire former military people, this winners' psychology can be harnessed to the task of achieving the goals of your company.
12. Over 200,000 of these well trained and highly qualified personnel will be leaving the military during 1998. They will be seeking jobs that will take advantage of their experience and their finely honed technical skills. The vast majority of them have held jobs that involved the use of computers and many have information resources management experience. They can be a great asset to your company.