



**Pinelands Development Credit Bank
2022 Annual Report**

Cover Photo:

This 1,128-acre cranberry farm was permanently preserved through the severance of 32.25 Pinelands Development Credits (PDCs) in December 2021. The property is located in a Pinelands Special Agricultural Production Area in Bass River Township, Burlington County.

Photo/Paul Leakan

Pinelands Development Credit Bank

Board of Directors

Ex-officio members

- Honorable Marlene Caride, Commissioner/Chair, NJ Department of Banking & Insurance;
- Honorable Douglas H. Fisher, Secretary of Agriculture, NJ Department of Agriculture;
- Honorable Matthew J. Platkin, Acting Attorney General, NJ Department of Law & Public Safety;
- Honorable Shawn M. LaTourette, Commissioner, NJ Department of Environmental Protection;
- Laura E. Matos, Chair, New Jersey Pinelands Commission

Designees

- *To Be Determined*, Director of Banking, NJ Department of Banking and Insurance;
- Susan Payne, Executive Director, NJ Department of Agriculture;
- David C. Apy, Assistant Attorney General, NJ Dept. of Law & Public Safety;
- Fawn Z. McGee, Bureau Chief, State Land Acquisition, Green Acres Program;
- *To Be Determined*, New Jersey Pinelands Commission

At-Large Members

- Edward J. McGlinchey;
- Sam Mento, III; and
- Robert C. Shinn.

Bank Staff

Susan R. Grogan,
Executive Director

Jessica Noble,
Executive Assistant

Pinelands Development Credit Bank

PO Box 359

New Lisbon, NJ 08064

(609) 894-7300

<https://www.nj.gov/pinelands/pdcbank/>

Pinelands Development Credit Bank

The Pinelands Development Credit (PDC) Bank is the processing agency for the Pinelands Development Credit Program, one of the oldest and most successful transfer of development rights (TDR) programs in the world.

The PDC Bank plays a key role in helping to protect agricultural and environmentally-sensitive land, while working with landowners to promote appropriate economic development in the Pinelands Area. To date, 57,268 acres have been permanently protected through the PDC Program.

Since its inception in 1985, the Bank has helped Pinelands property owners who wish to sell (or “sever”) the credits from their land and preserve it in perpetuity. Developers buy and use PDCs in order to build their residential projects at higher densities in designated regional growth areas, thereby promoting efficient use of land and preventing sprawl.

The PDC Bank is governed by a nine-member Board of Directors. Among its responsibilities, the Bank issues PDC certificates that enable transferable development rights to be bought and sold; tracks the sale, purchase and redemption of PDCs to ensure that accurate records of all transactions are maintained; and provides information to people about opportunities to buy and sell PDCs, including recent sales prices and contact information for interested buyers and sellers.



Above: This 67.95-acre property in Franklin Township, Gloucester County, was permanently preserved through the severance of 3.25 Pinelands Development Credits in August 2021.

Photo/Paul Leakan



Above: This 94-unit, single-family housing development in Winslow Township, Camden County, was built with the use of 6 Pinelands Development Credits (PDCs), including 3.25 PDCs that were redeemed in February 2022.

Photo/Paul Leakan

Executive Summary: Fiscal Year 2022

The PDC Bank has concluded another busy and successful year of operation.

During Fiscal Year 2022, the number of PDCs allocated by the Pinelands Commission as well as the total number of individual allocations were comparable to the figures reported for Fiscal Year 2021. (For the purposes of reporting, “fiscal year” shall indicate the twelve (12) month period beginning on July 1st of the previous calendar year and ending on June 30th of the identified calendar year.)

PDC severance activity remained high, resulting in the permanent protection of 1,317 acres. Compared to the preceding decade, more than four times as many PDCs have been severed in the first three years of the 2020s than in all of the 2010s.

State and County farmland preservation programs preserved an additional forty-six (46) acres of farmland in Pemberton and Shamong Townships.

PDC Program Metrics	Fiscal Year 2022		Total to Date	
	PDCs	Rights	PDCs	Rights
Allocations & Severances				
Active Allocations	53.75	215.00	3,001.50	12,006
Severances	40.25	161.00	1,639.00	6,556
PDC Sales (Private)				
First-Time Sales	32.00	128	1,052.00	4,208
Resales	2.50	10	256.75	1,027
Total Sales	34.50	138	1,308.75	5,235
PDC Sales (Public)				
First-Time Sales	0.00	0	648.50	2,594
Resales	0.00	0	126.75	507
Total Sales	0.00	0	775.25	3,101
Redemptions & Retirements				
Redeemed	26.25	105	1,070.25	4,281
Retired under the Special Purchase Program	0.00	0	250.25	1,001
Available for Purchase				
On “Sellers List”	18.00	72	115.00	460
Not on “Sellers List”	-9.25	-37	189.00	756
Total	8.75	35	304.00 *	1,216 *

PDC Program Metrics	Fiscal Year 2022	Total to Date
Private Sector Investment through PDC Purchases		
First-Time Sales & Resales	\$2,879,000.00	\$60,378,283.46
Acres Preserved by Management Area		
Preservation Area District (PAD)	0	24,333
Agricultural Production Area (APA)	189	14,196
Special Agricultural Production Area (SAPA)	1,128	18,371
Other	0	368
Total	1,317	57,268 **

* Includes 23.75 PDCs / 95 rights owned by the PDC Bank

** 6,798 acres preserved through the Special Purchase Program

Compared to the previous twelve-month period, Fiscal Year 2022 saw a marked increase in PDC sales transactions, largely driven by first-time sales. Concurrently, the total number of PDCs sold as well as the average number of PDCs sold per transaction decreased relative to Fiscal Year 2021. The average sales price for PDCs is up sharply relative to recent years, likely reflecting broader real estate market conditions. Total sales during Fiscal Year 2022 equaled \$2,879,000.00.

Fiscal Year 2022 witnessed fewer PDC redemptions than the previous year, but a level of activity that is still notably higher than in the years immediately following the Great Recession. The number of active development projects utilizing PDCs has increased slightly year over year. The numbers of PDCs and PDC certificates available for purchase on the public sellers list also increased slightly since last year.

Pinelands Development Credit Sending Areas

At their most fundamental level, all transfer of development rights programs have two components: “Sending Areas,” from which development rights are transferred or “sent,” and “Receiving Areas,” in which development rights are applied or “received.” As a rule, sending areas are the spatial locations in which additional development is discouraged or minimized, whether to protect critical natural resources, to preserve the rural character of a particular area, to encourage preservation of undeveloped lands, or some combination thereof. Conversely, receiving areas are those where existing environmental, developmental, and infrastructural conditions are conducive to additional and more intensive land development. In practice, the societal pressures which would contribute to unfettered, uniform land development are channeled away from sending areas and to receiving areas.



Above: This cranberry farm was preserved through the severance of Pinelands Development Credits in 2021. Photo/Steven J. Simone

In the Pinelands Area, sending areas are defined at N.J.A.C. 7:50-5.43(b) and correspond to three discrete Pinelands Management Areas. They are the Preservation Area District (PAD), the Agricultural Production Area (APA), and the Special the Agricultural Production Area (SAPA). These three management areas are shown on the Pinelands Land Capability Map in mint green, brown, and medium green, respectively.

The Pinelands Development Credit Program’s sending areas span portions of thirty-three (33) municipalities across six Pinelands Counties and cover 401,000 acres.

Atlantic County

Buena Borough (APA)
Buena Vista Township (APA)
Egg Harbor City (PAD)
Estell Manor City (APA)
Folsom Borough (APA)
Galloway Township (APA, PAD)
Hamilton Township (APA, SAPA, PAD)
Hammonton Town (APA, SAPA, PAD)
Mullica Township (APA, PAD)
Port Republic City (PAD)

Burlington County

Bass River Township (SAPA, PAD)
Medford Township (APA, SAPA, PAD)
Pemberton Township (APA, SAPA, PAD)
Shamong Township (APA, SAPA, PAD)
Southampton Township (APA)
Tabernacle Township (APA, SAPA, PAD)
Washington Township (SAPA, PAD)
Woodland Township (SAPA, PAD)

Camden County

Waterford Township (APA, PAD)
Winslow Township (APA, PAD)

Cumberland County

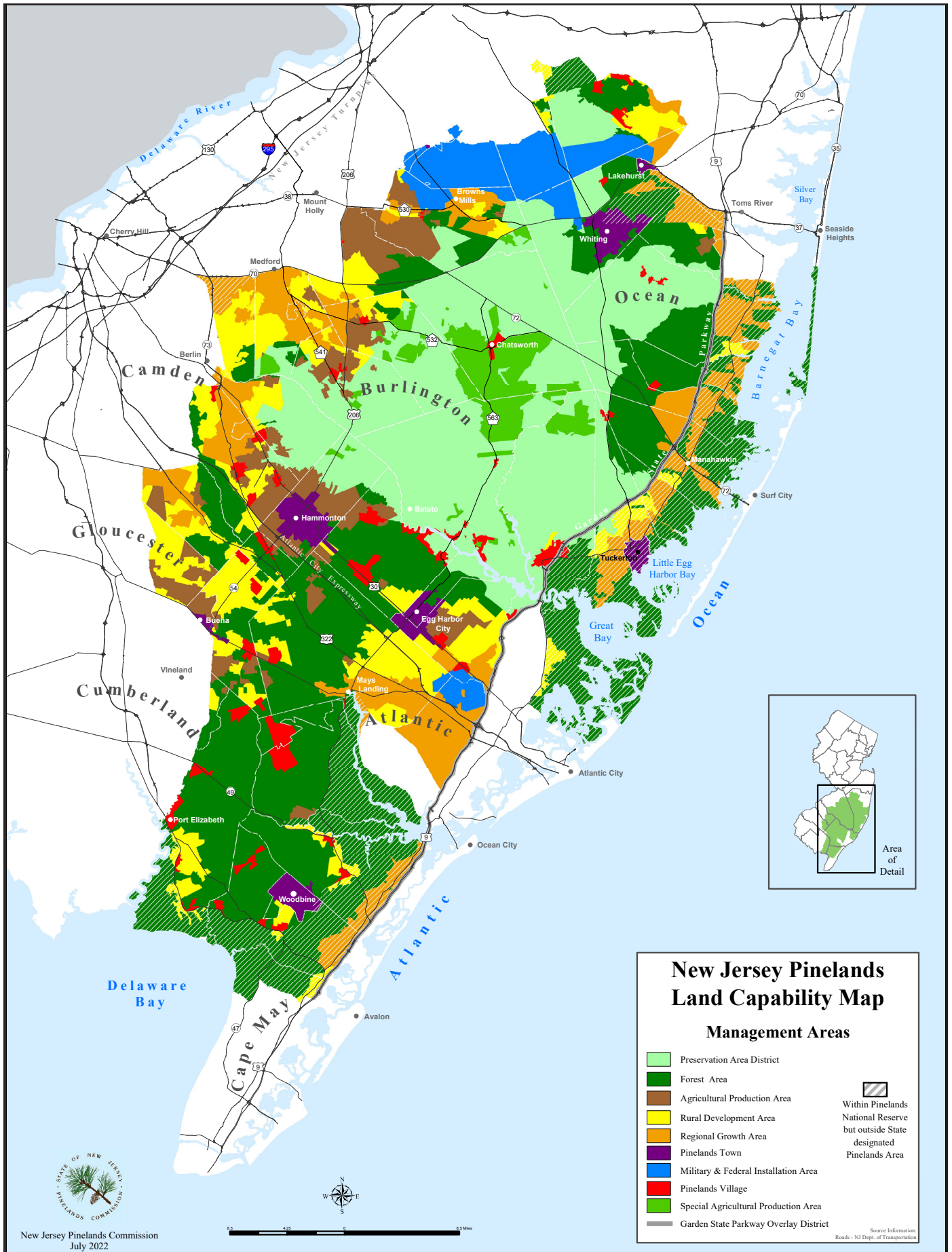
Vineland City (APA)

Gloucester County

Franklin Township (APA)
Monroe Township (APA)

Ocean County

Barnegat Township (PAD)
Berkeley Townshiop (APA, PAD)
Eagleswood Township (PAD)
Jackson Township (PAD)
Lacey Township (PAD)
Little Egg Harbor Township (PAD)
Manchester Township (PAD)
Ocean Township (PAD)
Plumsted Township (PAD)
Stafford Township (PAD)



Pinelands Development Credit Receiving Areas

As with sending areas, PDC receiving areas are defined by State regulation at N.J.A.C. 7:50-5.28. Unlike the sending areas, the receiving areas are comprised of just one Pinelands Management Area—the Regional Growth Area (RGA). These regions are shown in orange on the Pinelands Land Capability Map. RGAs encompass 76,500 acres across five Pinelands counties and twenty-four (24) municipalities, twenty-two (22) of which contain PDC receiving areas.

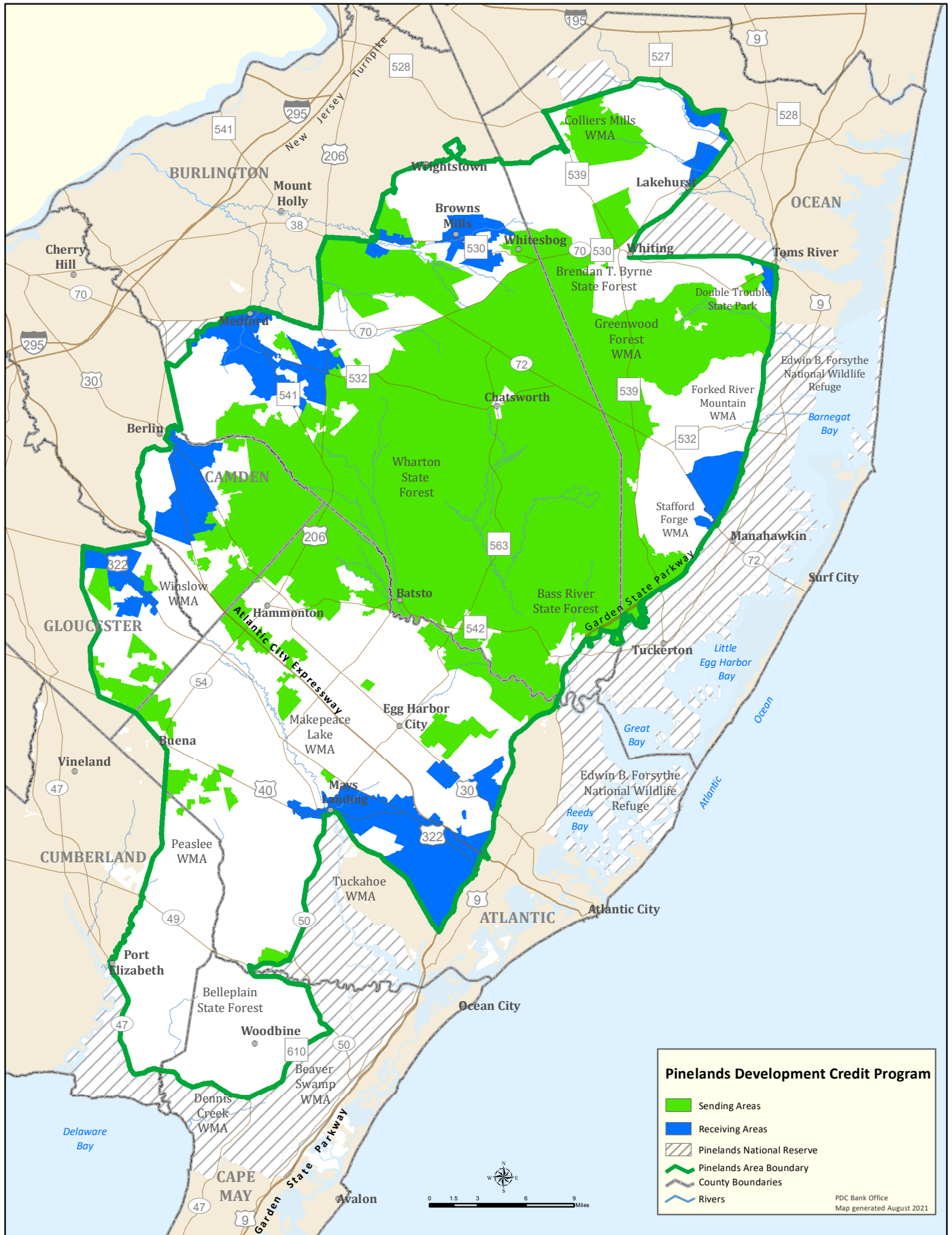


Above: This 148-unit, age-restricted condo development is being built in Barnegat Township, Ocean County, with the use of 7.5 Pinelands Development Credits. The development will also include a 2,688-square-foot clubhouse. Photo/Paul Leakan

Although not common, PDCs may also be used outside the RGAs. This occurs most often in association with waivers of strict compliance granted by the Pinelands Commission.

Permitted residential densities and PDC requirements are specified in municipal ordinances. Many Pinelands municipal ordinances are accessible at www.generalcode.com or www.codedsystems.com or through the municipality’s own website.

Municipality	Zones in Which PDC Use is Permitted or Required
Barnegat Township	RH, RL, RL/AC, C-N, Shoreline Sand and Gravel and Compass Point Redevelopment Area
Beachwood Borough	RAA
Berkeley Township	RGR
Berlin Borough	PR-1
Berlin Township	C-3
Chesilhurst Borough	R-1, R-2, SC, MHP
Egg Harbor Township	RG-1, RG-2, RG-3, RG-4, RG-5, AH-RG-4, Timber Ridge Redevelopment Area
Evesham Township	RG-1, RG-2, RG-1BR, RG-2KG
Galloway Township	R, PIRD, I, HC-2, Nantucket Redevelopment Area
Hamilton Township	GA-L, GA-M, GA-I, PVD, VC, Mill Complex Redevelopment Area, Old Harding Highway Redevelopment Area, Atlantic City Race Course Rehabilitation Area
Jackson Township	RG-2, RG-3, PED-1
Manchester Township	PR-A, PR-40, PED-1, PRC-1, PAF-1, PB-1, POR-LI
Medford Township	GMS, GD, HM, HVR, PPE, RGD-1, RHO, VRD, Medford Crossings South Redevelopment Area, Stokes Square Redevelopment Area
Monroe Township	RG-MR, RG-MU, RG-PR, RG-RA, Acme Shopping Center Redevelopment Area, Williamstown Square Redevelopment Area
Pemberton Township	R-I, R-A, Browns Mills Town Center Redevelopment Area, Rowan College at Burlington County Redevelopment Area, Former Burlington County Minimum Security Corrections and Work Release Center Redevelopment Area
Shamong Township	RGA-R, RGA-C
Southampton Township	RC
South Toms River Borough	SED, Municipal Landfill Redevelopment Area, Dover Road Redevelopment Area
Stafford Township	CC, HMC, NMC, P, R-90, R-3, R-4, Stafford Business Park Redevelopment Area
Tabernacle Township	RG-R, RG-MH, RG-RRHS, RG-SC
Waterford Township	R1, R2, R3, R4, OP, Haines Boulevard Redevelopment Area
Winslow Township	PR-2, PR-3, PR-4, PTC, Maressa Redevelopment Area, Churchill Redevelopment Area, Randevco Redevelopment Area



Allocations

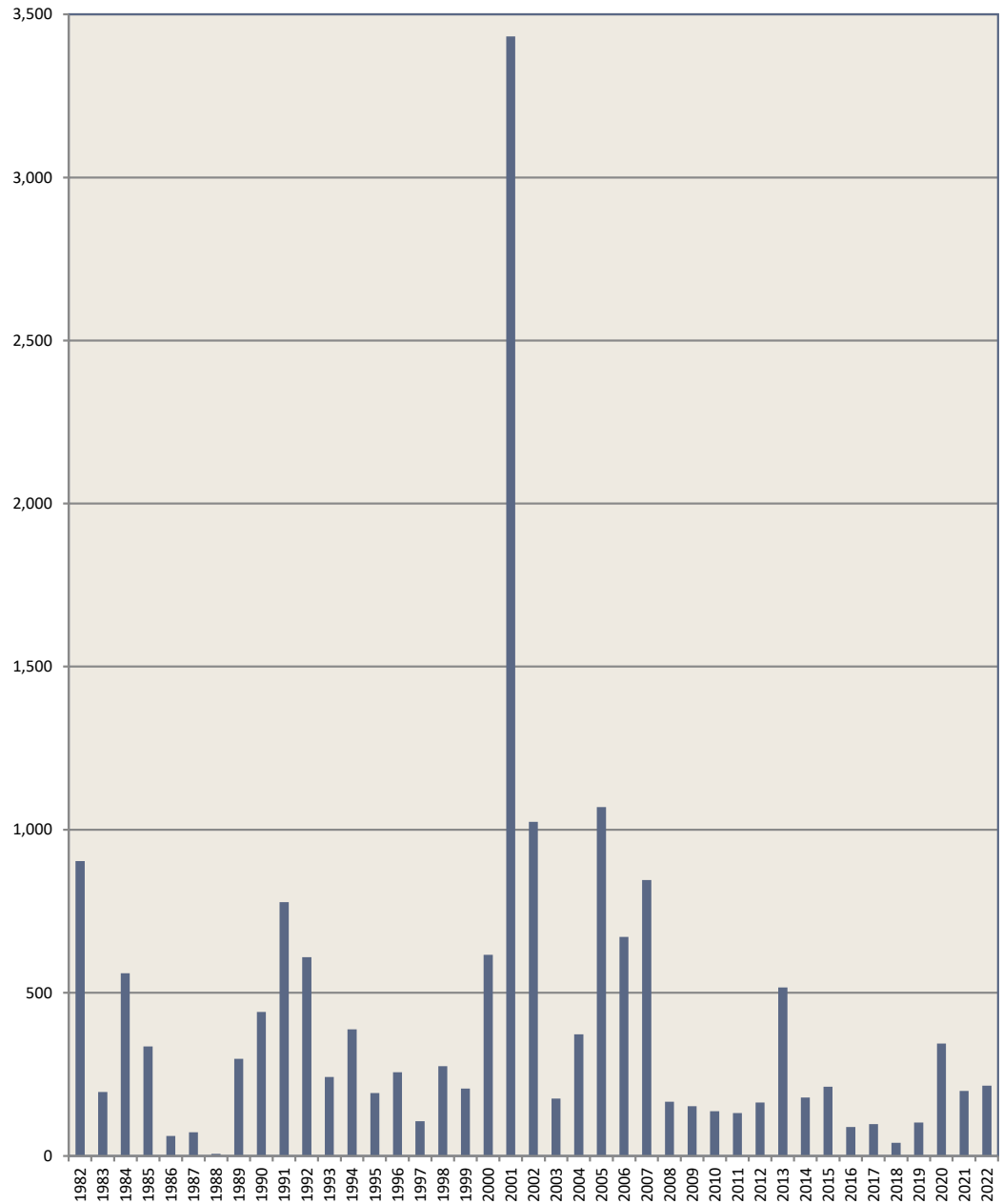
Property owners seeking to participate in the PDC Program must first request a Letter of Interpretation (LOI) from the Pinelands Commission. The LOI will determine how many development rights, if any, may be “allocated” to the property. LOIs remain in effect for five years after their issuance.

In some cases, such as when an LOI expires, there may be multiple instances of PDC allocations to the same property over time. Table 1 displays the total number of rights allocated on an annual basis, and the total of all allocations since program inception. Also given is the total number of allocated rights that are still active.

As can be seen in Figure 1, the most active fiscal year for PDC allocations in the program’s history was 2001. That year, the number of rights allocated was more than three times the next highest fiscal year.

This peak coincided with the institution of the Pinelands Direct Easement Purchase Program, a joint effort of the Commission and the State Agriculture Development Committee to purchase development easements on Pinelands farms. In order to be eligible, interested landowners were required to obtain PDC LOIs. Generally, as will be seen in the following pages, the number of allocations and the number of rights allocated in a given fiscal year is positively correlated with market demand for, and average price of, PDCs.

**FIGURE 1
RIGHTS ALLOCATED BY FISCAL YEAR**



TOTAL ACTIVE ALLOCATED RIGHTS: 12,006

1) One transferable development right equals one-quarter Pinelands Development Credit

TABLE 1
PINELANDS DEVELOPMENT CREDIT PROGRAM
ALLOCATION OF PDCs BY FISCAL YEAR

FISCAL YEAR	TOTAL ALLOCATIONS	PDCs	RIGHTS
1982	15	226.00	904
1983	25	49.00	196
1984	50	140.00	560
1985	34	84.00	336
1986	18	15.25	61
1987	13	18.00	72
1988	6	1.50	6
1989	28	74.50	298
1990	104	110.25	441
1991	119	194.50	778
1992	117	152.25	609
1993	91	60.50	242
1994	169	97.00	388
1995	86	48.25	193
1996	37	64.00	256
1997	62	26.75	107
1998	91	68.75	275
1999	14	51.50	206
2000	52	154.00	616
2001	318	858.00	3,432
2002	68	256.00	1,024
2003	31	44.00	176
2004	37	93.25	373
2005	151	267.50	1,070
2006	103	167.75	671
2007	61	211.50	846
2008	43	41.50	166
2009	31	38.00	152
2010	42	34.25	137
2011	24	32.75	131
2012	26	41.00	164
2013	38	129.00	516
2014	17	44.75	179
2015	23	53.00	212
2016	21	22.25	89
2017	10	24.25	97
2018	11	10.00	40
2019	13	25.50	102
2020	14	86.25	345
2021	26	49.75	199
2022	22	53.75	215

SUM OF RIGHTS ALLOCATED SINCE PROGRAM INCEPTION: 16,880
TOTAL ACTIVE ALLOCATED RIGHTS: 12,006

- 1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).
- 2) The number of allocations is equivalent to the number of Letters of Interpretation (LOIs) issued by the Pinelands Commission relative to PDC allocations.
- 3) The number of allocations per fiscal year may be overstated due to requests for amended LOIs.
- 4) Total Actual Rights Allocated is the current total of active allocations.
- 5) PDC allocations may include "fractional" allocations.
- 6) The number of PDCs allocated per fiscal year is rounded to the nearest quarter credit.

Severances

Once a property owner has received a PDC allocation, they may choose to formally separate the development credit(s) from the property. This process is known as “severance” and culminates in the deed restriction of the property in question. Once the deed restriction is recorded, the PDC Bank issues the property owner one or more PDC Certificates, which can then be sold, transferred, or redeemed. Table 2 shows the severances which occurred during the fiscal year.

As seen in Table 3, there has been an increase in PDC severances in the sending areas during the current decade (2020-2022) relative to the immediately preceding decade (2010-2019). To date, 56,900 acres have been preserved through PDC severance in the PAD, APA, and SAPA Pinelands Management Areas.

**TABLE 2
PINELANDS DEVELOPMENT CREDIT PROGRAM
SEVERANCE ACTIVITY DURING FISCAL YEAR 2022**

SEVERANCE DATE	PDCs SEVERED	RIGHTS SEVERED	ACRES PRESERVED	MANAGEMENT AREA	MUNICIPALITY	CERTIFICATE	PDC VALUE
8/3/2021	3.25	13	67.95	Agricultural Production Area	Franklin Township	3050	0.25
						3051	0.25
						3052	0.25
						3053	0.25
						3054	0.25
						3055	0.25
						3056	0.25
						3057	0.25
						3058	0.25
						3059	0.25
						3060	0.25
3061	0.25						
3062	0.25						
12/22/2021	32.25	129	1,128	Special Agricultural Production Area	Bass River Township	3084	32.25
2/3/2022	0.25	1	10	Agricultural Production Area	Shamong Township	3109	0.25
2/17/2022	1.75	7	44.86	Agricultural Production Area	Franklin Township	3130	0.25
						3130	0.5
						3132	1
3/9/2022	1	4	20	Agricultural Production Area	Mullica Township	3136	1
5/13/2022	1.5	6	41.2	Agricultural Production Area	Monroe Township	3152	1.5
6/15/2022	0.25	1	4.85	Agricultural Production Area	Hamilton Township	3162	0.25

TOTAL SEVERANCES: 7
TOTAL PDCS SEVERED: 40.25
TOTAL RIGHTS SEVERED: 161
TOTAL ACRES PRESERVED: 1,316.86
TOTAL CERTIFICATES ISSUED: 21

1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).

TABLE 3
PINELANDS DEVELOPMENT CREDIT PROGRAM
ACRES PRESERVED BY SEVERANCE IN SENDING AREAS
BY FISCAL YEAR

FISCAL YEAR	TOTAL ACRES PRESERVED	PINELANDS MANAGEMENT AREA			PDCs SEVERED	RIGHTS SEVERED
		PAD	APA	SAPA		
1983	754	754	0	0	14.00	56
1984	966	164	801	0	34.50	138
1985	731	258	0	473	26.25	105
1986	429	387	32	10	9.00	36
1987	133	0	133	0	5.00	20
1988	0	0	0	0	0.00	0
1989	2	2	0	0	1.00	4
1990	1,722	1,526	196	0	49.50	198
1991	1,201	550	534	117	28.00	112
1992	2,478	1,028	1,450	0	74.00	296
1993	1,401	1,284	117	0	31.50	126
1994	675	282	261	133	24.00	96
1995	2,211	1,747	434	30	65.75	263
1996	392	3	389	0	21.75	87
1997	1,526	969	342	214	30.00	120
1998	1,324	333	768	222	43.00	172
1999	2,678	2,436	18	225	70.50	282
2000	2,755	473	397	1,885	113.50	454
2001	6,092	1,393	1,217	3,482	180.75	723
2002	8,578	3,087	283	5,209	270.00	1,080
2003	1,511	1,205	306	0	29.50	118
2004	829	699	130	0	21.00	84
2005	3,854	648	2,272	934	118.25	473
2006	5,708	331	2,572	2,805	162.75	651
2007	1,650	599	245	807	30.25	121
2008	579	263	300	16	14.75	59
2009	374	72	250	52	12.25	49
2010	253	121	131	0	7.25	29
2011	425	276	0	149	6.00	24
2012	55	0	55	0	1.50	6
2013	20	20	0	0	0.50	2
2014	96	96	0	0	2.75	11
2015	149	2	148	0	3.00	12
2016	264	249	15	0	3.50	14
2017	162	0	162	0	5.50	22
2018	0	0	0	0	0.00	0
2019	0	0	0	0	0.00	0
2020	3,046	3,046	0	0	69.75	279
2021	559	32	48	480	18.25	73
2022	1,317	0	189	1,128	40.25	161
TOTAL:	56,900	24,333	14,196	18,371	1,639.00	6,556

- 1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).
- 2) Numbers may not total due to rounding.
- 3) The State Agriculture Development Committee (SADC) and the County Commissioner Boards have protected additional lands through the Farmland Preservation Program, thereby extinguishing the associated PDCs. Please see Table 7 for more details.
- 4) No severances occurred in 1988, 2018, or 2019.

PAD = Preservation Area District
APA = Agricultural Production Area
SAPA = Special Agricultural Production Area

TABLE 4
PINELANDS DEVELOPMENT CREDIT PROGRAM
ACRES PRESERVED BY SEVERANCE IN SENDING AREA MUNICIPALITIES
THROUGH FISCAL YEAR 2022

MUNICIPALITY	TOTAL ACRES PRESERVED	PINELANDS MANAGEMENT AREA		
		PAD	APA	SAPA
Barneгат Township	168	168	0	0
Bass River Township	4,622	2,201	0	2,421
Buena Borough	272	0	272	0
Buena Vista Township	453	0	453	0
Estell Manor City	709	0	709	0
Folsom Borough	6	0	6	0
Franklin Township	1,367	0	1,367	0
Galloway Township	581	223	359	0
Hamilton Township	302	0	302	0
Hammonton Town	1,840	0	1,696	144
Lacey Township	6,810	6,810	0	0
Little Egg Harbor Township	1,459	1,459	0	0
Manchester Township	428	428	0	0
Medford Township	291	291	0	0
Monroe Township	378	0	378	0
Mullica Township	589	197	392	0
Ocean Township	29	29	0	0
Pemberton Township	4,210	1,043	3,026	141
Shamong Township	965	381	435	149
Southampton Township	3,144	0	3,144	0
Stafford Township	265	265	0	0
Tabernacle Township	4,517	1,914	451	2,151
Vineland City	166	0	166	0
Washington Township	1,606	1,587	0	19
Waterford Township	371	38	333	0
Winslow Township	709	0	709	0
Woodland Township	20,646	7,299	0	13,346
TOTAL ACRES PRESERVED:	56,900	24,333	14,196	18,371

1) Numbers may not total due to rounding.

2) The State Agriculture Development Committee (SADC) and the County Commissioner Boards have protected additional lands through the Farmland Preservation Program, thereby extinguishing the associated PDCs. Please see Table 7 for more details.

PAD = Preservation Area District

APA = Agricultural Production Area

SAPA = Special Agricultural Production Area

As can be seen in Tables 5 and 6, under certain circumstances PDC severances can occur outside of the designated sending areas. To date, 368 acres have been preserved through PDC severance in other Pinelands Management Areas.

**TABLE 5
PINELANDS DEVELOPMENT CREDIT PROGRAM
ACRES PRESERVED BY SEVERANCE IN NON-SENDING AREAS
BY FISCAL YEAR**

FISCAL YEAR	TOTAL ACRES PRESERVED	PINELANDS MANAGEMENT AREA				
		FA	RDA	RGA	VILLAGE	TOWN
1992	62	61	0	2	0	0
1996	1	0	0	1	0	0
1999	150	150	0	0	0	0
2000	2	0	0	0	2	0
2001	46	13	24	0	9	0
2002	21	9	0	0	12	0
2003	27	27	0	0	0	0
2005	1	0	0	0	0	1
2006	49	1	0	0	48	1
2007	1	0	0	0	0	1
2008	6	0	0	0	0	6
2016	3	0	0	3	0	0
TOTAL ACRES PRESERVED:	368	260	24	5	71	8

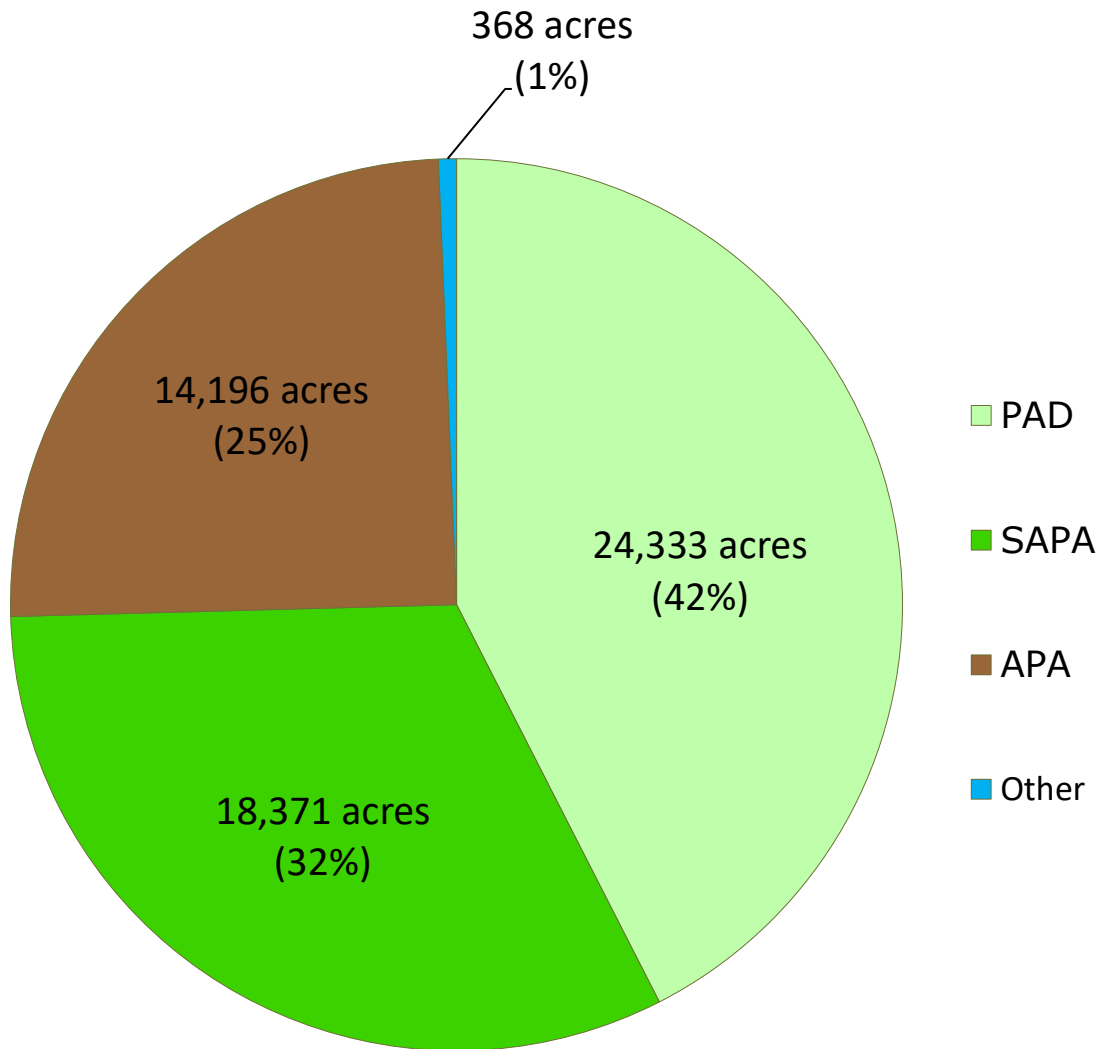
**TABLE 6
PINELANDS DEVELOPMENT CREDIT PROGRAM
ACRES PRESERVED BY SEVERANCE IN NON-SENDING AREAS BY MUNICIPALITY
THROUGH FISCAL YEAR 2022**

FISCAL YEAR	TOTAL ACRES PRESERVED	PINELANDS MANAGEMENT AREA				
		FA	RDA	RGA	VILLAGE	TOWN
Folsom Borough	20	20	0	0	0	0
Hamilton Township	9	9	0	0	0	0
Hammonton Town	49	41	0	0	0	8
Lacey Township	150	150	0	0	0	0
Medford Township	3	0	0	3	0	0
Monroe Township	13	13	0	0	0	0
Pemberton Township	2	0	0	2	0	0
Southampton Township	27	27	0	0	0	0
Tabernacle Township	24	0	24	0	0	0
Winslow Township	10	0	0	0	10	0
Woodland Township	61	0	0	0	61	0
TOTAL ACRES PRESERVED:	368	260	24	5	71	8

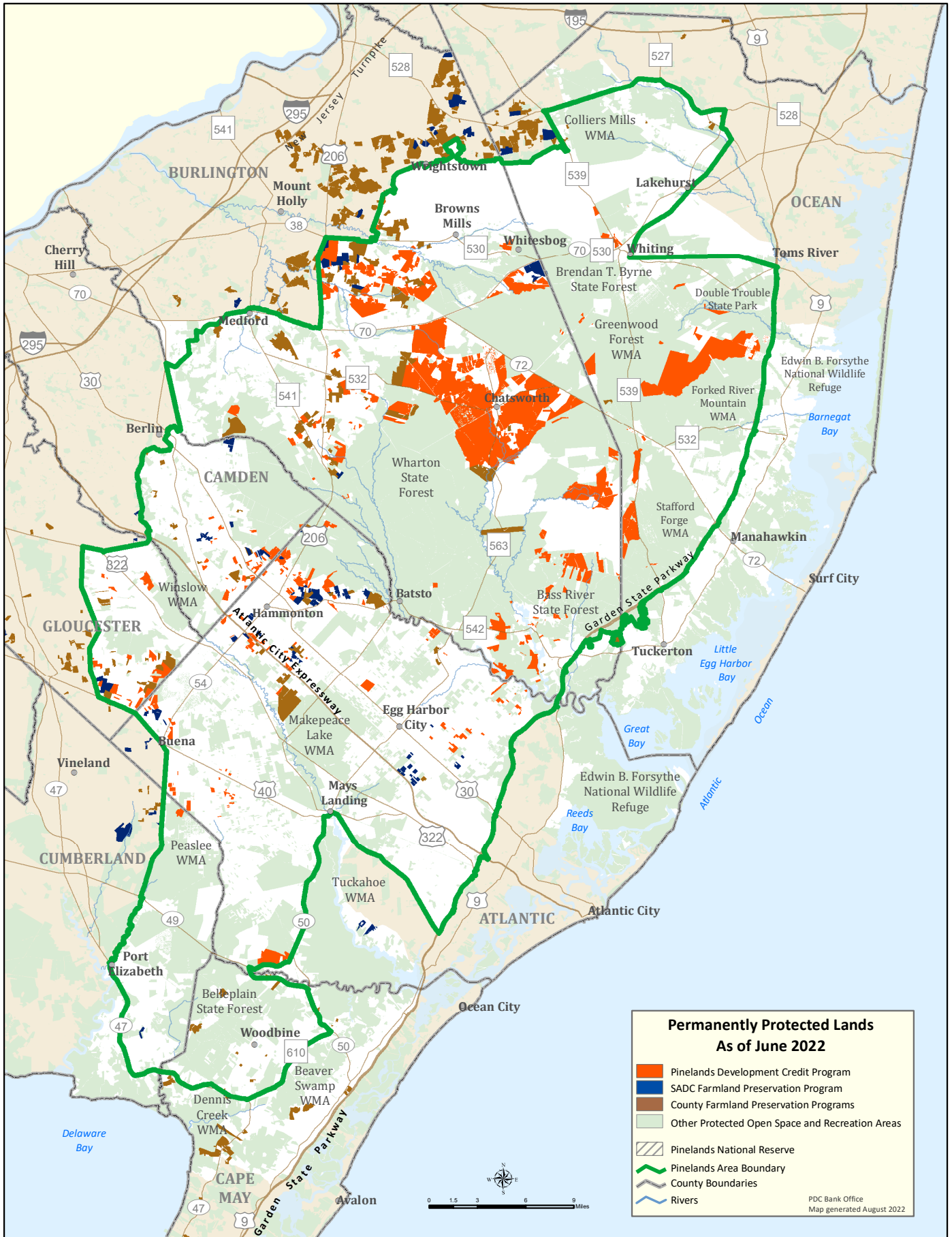
- 1) Numbers may not total due to rounding.
- 2) PDCs are not normally allocated to lands in the non-sending Pinelands management areas listed above. However, the Commission may do so in special cases.
- 3) Acres preserved in the Forest Area (FA), Rural Development Area (RDA), Pinelands Villages, and Pinelands Towns were part of larger parcels partially located in PDC sending areas, from which PDCs were severed. Landowners sometimes elect to deed-restrict their entire parcels, rather than just the acreage in the PDC sending areas.
- 4) Acres preserved in the Regional Growth Area (RGA) resulted from settlement agreements between the Pinelands Commission and the property owners.

FA = Forest Area, RDA = Rural Development Area, RGA = Regional Growth Area, VILLAGE = Pinelands Village, TOWN = Pinelands Town

FIGURE 2
PINELANDS DEVELOPMENT CREDIT PROGRAM
LANDS PRESERVED BY MANAGEMENT AREA
THROUGH FISCAL YEAR 2022



Total: 57,268 acres



Other land preservation programs also operate within PDC sending areas. Table 7 shows the acres preserved in the sending areas to date through state and county farmland preservation programs. State acquisition for open space purposes also is common, particularly in the PAD. When a farmland preservation easement is purchased or land is acquired by the state, any PDCs allocated to the properties are considered extinguished and are no longer available for sale or redemption.

TABLE 7
SADC AND COUNTY FARMLAND PRESERVATION PROGRAMS
ACRES PRESERVED AND PCS EXTINGUISHED IN PINELANDS SENDING AREA MUNICIPALITIES
THROUGH FISCAL YEAR 2022

MUNICIPALITY	TOTAL ACRES PRESERVED	PINELANDS MANAGEMENT AREA			PDCs EXTINGUISHED	RIGHTS EXTINGUISHED
		PAD	APA	SAPA		
Buena Borough	206		206		10.25	41
Folsom Borough	66		66		2.75	11
Franklin Township	377		377		14.50	58
Galloway Township	15		15		0.75	3
Hamilton Township	1,564		1,564		33.75	135
Hammonton Town	1,448		1,130	317	67.25	269
Manchester Township	56	56			0.50	2
Medford Township	1,342	4	675	664	25.25	101
Monroe Township	170		170		4.00	16
Mullica Township	1,029	2	1,027		48.00	192
Pemberton Township	2,264	47	1,725	492	84.50	338
Shamong Township	1,349	30	1,074	246	56.50	226
Southampton Township	1,577		1,577		72.25	289
Tabernacle Township	1,705	59	534	1,112	62.50	250
Washington Township	1,243			1,243	47.75	191
Waterford Township	345		345		17.25	69
Winslow Township	587		587		26.50	106
Woodland Township	68	61		6	2.00	8
TOTAL:	15,411	259	11,072	4,080	576.25	2,305

- 1) Acres listed are based on data provided by the State Agriculture Development Committee (SADC) and County Farmland Preservation Programs.
- 2) No PDC Certificates have been issued in association with these deed restrictions. All PDCs associated with these properties are considered "extinguished."
- 3) Numbers may not total due to rounding.



Above: This 35-acre vineyard in Winslow Township, Camden County was permanently preserved through the severance of PDCs in 2008. Photo/Paul Leakan

Transactions

The PDC Bank maintains records of all sales of PDC certificates. This includes transactions involving both public and private parties, as well as first-time sales and subsequent sales (“resales”). Table 8 displays the certificates that were sold during Fiscal Year 2022. Compared to the previous fiscal year, there were fewer rights sold, but a greater number of certificates changed hands.

Figure 3 portrays the number of development rights purchased for the first time in each fiscal year over the course of the PDC Program’s lifespan. The spike in activity during the early 2000s corresponds to the aforementioned high incidence of allocations in the same period, due to the Special PDC Purchase Program and Pinelands Direct Easement Purchase Program established in 1999 and 2001, respectively. As seen in Table 9, many development rights have been purchased by public banks—the Burlington County Pinelands Development Credit Exchange in the 1980s and later by the PDC Bank itself. No PDCs have been purchased by public banks since 2002.

Figure 4 presents the number of development rights purchased in resales by private parties on an annual basis through the most recently concluded fiscal year. The spike in the late 1990s can be attributed to a relatively higher number of sales transactions in this period. The spike in the late 2010s, however, can be attributed to a relatively higher number of rights sold per transaction.

Table 11 offers a characterization of PDC sales transactions over the course of the program’s history, including the number and type (first-time and resale) of transactions, the total number of rights sold, and the average number of rights sold per transaction on an annual basis. As seen in Figure 5A, the PDC Program saw its highest level of sales activity in the late 1990s through the mid-2000s. After a decrease in sales activity in the following years, sales activity has been trending upward on an annual basis; Fiscal Year 2022 saw the most sales activity since these previous heights, largely driven by first-time sales.

Figure 5B portrays a trend line in average development rights per transaction—the total number of rights purchased in either first-time or non-first-time sales divided by the total number of transactions in each fiscal year. As seen here, and in conjunction with Figure 5A, the first decade of the PDC Program was typified by fewer transactions, and a higher average number of rights sold per transaction. Since the early 1990s, the average number of rights sold per transaction has remained relatively stable, settling around the all-time average of about five and a half rights per transaction, the only noticeable spikes being in the early 2000s and the late 2010s.

Generally, as will be seen in the coming exhibits, the amount of sales activity is positively correlated to the average sales price of PDCs. Conversely, there appears to be no such correlation of the average rights sold per transaction to either sales activity or sales price.

**TABLE 8
PINELANDS DEVELOPMENT CREDIT PROGRAM
SALES REPORT FOR FISCAL YEAR 2022**

CERTIFICATE	SALES DATE	PDCs SOLD	RIGHTS SOLD	FIRST TIME SALE	TOTAL CONSIDERATION	SELLING PRICE PER RIGHT
2155	7/2/2021	0.25	1	Yes	\$20,000.00	\$20,000.00
2347	7/6/2021	0.25	1	Yes	\$15,000.00	\$15,000.00
2754	7/21/2021	0.25	1	No	\$20,000.00	\$20,000.00
3041	8/13/2021	0.50	2	Yes	\$46,000.00	\$23,000.00
3064	9/15/2021	0.25	1	Yes	\$15,000.00	\$15,000.00
2985	9/23/2021	0.25	1	Yes	\$18,000.00	\$18,000.00
2134	9/30/2021	1.25	5	Yes	\$110,000.00	\$22,000.00
3026	9/30/2021	0.50	2	Yes	\$40,000.00	\$20,000.00
3067	9/30/2021	0.50	2	Yes	\$42,000.00	\$21,000.00
3068	9/30/2021	1.75	7	Yes	\$147,000.00	\$21,000.00
2136	10/7/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3075	10/8/2021	0.25	1	Yes	\$20,000.00	\$20,000.00
1947	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3050	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3051	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3052	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3053	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3054	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3055	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3056	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3057	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3058	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3059	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3060	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3061	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3062	10/20/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
2146	11/5/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
2147	11/5/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
2963	11/5/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
3049	12/1/2021	0.25	1	Yes	\$25,000.00	\$25,000.00
2967	12/23/2021	0.25	1	Yes	\$20,000.00	\$20,000.00
1988	1/18/2022	0.25	1	No	\$25,000.00	\$25,000.00
3066	1/28/2022	0.75	3	Yes	\$45,000.00	\$15,000.00
2218	2/4/2022	0.50	2	Yes	\$38,500.00	\$19,250.00
3109	3/18/2022	0.25	1	Yes	\$22,500.00	\$22,500.00
3132	3/28/2022	0.25	1	Yes	\$22,000.00	\$22,000.00
3069	4/6/2022	2.00	8	Yes	\$200,000.00	\$25,000.00
3071	4/6/2022	0.75	3	Yes	\$75,000.00	\$25,000.00
2707	4/11/2022	0.25	1	Yes	\$23,000.00	\$23,000.00
3136	4/12/2022	1.00	4	Yes	\$100,000.00	\$25,000.00
3135	4/14/2022	0.75	3	Yes	\$66,000.00	\$22,000.00
3130	4/18/2022	0.25	1	Yes	\$25,000.00	\$25,000.00
3131	4/18/2022	0.50	2	Yes	\$50,000.00	\$25,000.00
3070	5/2/2022	1.50	6	Yes	\$150,000.00	\$25,000.00
3084	5/2/2022	12.50	50	Yes	\$850,000.00	\$17,000.00
2895	5/12/2022	0.25	1	No	\$24,000.00	\$24,000.00
2595	6/6/2022	1.00	4	No	\$100,000.00	\$25,000.00
2896	6/6/2022	0.25	1	No	\$25,000.00	\$25,000.00
2897	6/6/2022	0.25	1	No	\$25,000.00	\$25,000.00
2898	6/6/2022	0.25	1	No	\$25,000.00	\$25,000.00

TOTAL CERTIFICATES SOLD:	50	TOTAL FIRST TIME SALES:	43
TOTAL PDCs SOLD:	34.50	TOTAL RE-SALES:	7
TOTAL RIGHTS SOLD:	138	TOTAL SALES:	\$2,879,000.00
		AVERAGE SALE PRICE PER RIGHT:	\$20,862.00

- 1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).
- 2) Only arm's-length transactions for which the seller received consideration are included.
- 3) All reported sales were between private parties.

**TABLE 9
PINELANDS DEVELOPMENT CREDIT PROGRAM
FIRST-TIME SALES OF RIGHTS
THROUGH FISCAL YEAR 2022**

FISCAL YEAR	RIGHTS PURCHASED		
	BETWEEN PRIVATE PARTIES	BY PUBLIC BANKS	TOTAL
1983	0	34	34
1984	10	132	142
1985	3	101	104
1986	19	36	55
1987	0	11	11
1988	0	0	0
1989	3	9	12
1990	21	147	168
1991	34	0	34
1992	117	28	145
1993	8	1	9
1994	127	0	127
1995	78	59	137
1996	132	14	146
1997	96	11	107
1998	105	0	105
1999	341	0	341
2000	271	212	483
2001	531	786	1,317
2002	250	1,013	1,263
2003	218	0	218
2004	311	0	311
2005	277	0	277
2006	326	0	326
2007	119	0	119
2008	86	0	86
2009	54	0	54
2010	21	0	21
2011	10	0	10
2012	16	0	16
2013	9	0	9
2014	77	0	77
2015	6	0	6
2016	55	0	55
2017	10	0	10
2018	46	0	46
2019	76	0	76
2020	36	0	36
2021	181	0	181
2022	128	0	128
TOTAL:	4,208	2,594	6,802

- 1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).
- 2) Only rights sold after being severed from sending properties are included.
- 3) Only arm's-length transactions for which the seller received consideration are included.
- 4) "Public Banks" include the Burlington County Pinelands Development Credit Exchange and the New Jersey Pinelands Development Credit Bank.

**FIGURE 3
 PINELANDS DEVELOPMENT CREDIT PROGRAM
 FIRST-TIME SALES OF RIGHTS
 THROUGH FISCAL YEAR 2022**

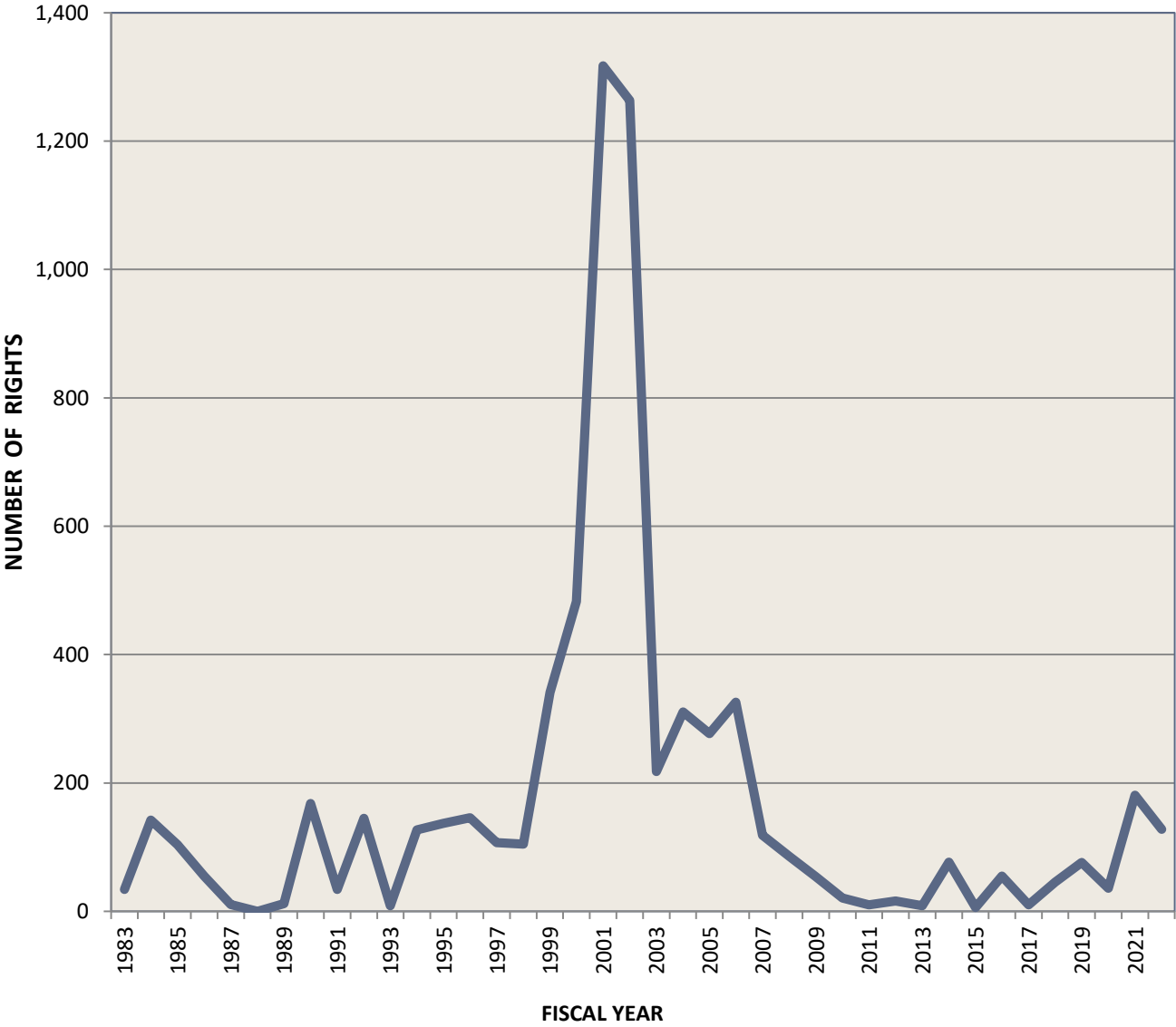


TABLE 10
PINELANDS DEVELOPMENT CREDIT PROGRAM
RESALES OF RIGHTS
THROUGH FISCAL YEAR 2022

FISCAL YEAR	RIGHTS RE-SOLD		
	BETWEEN PRIVATE PARTIES	BY PUBLIC BANKS	TOTAL
1984	0	6	6
1985	0	8	8
1986	0	21	21
1987	0	14	14
1988	0	29	29
1989	0	192	192
1990	0	62	62
1991	- NO SALES -		0
1992	11	4	15
1993	9	0	9
1994	11	0	11
1995	42	0	42
1996	19	0	19
1997	31	0	31
1998	78	0	78
1999	134	0	134
2000	19	141	160
2001	34	30	64
2002	23	0	23
2003	17	0	17
2004	52	0	52
2005	47	0	47
2006	19	0	19
2007	4	0	4
2008	4	0	4
2009	5	0	5
2010	- NO SALES -		0
2011	8	0	8
2012	10	0	10
2013	40	0	40
2014	31	0	31
2015	29	0	29
2016	1	0	1
2017	48	0	48
2018	224	0	224
2019	11	0	11
2020	21	0	21
2021	35	0	35
2022	10	0	10
TOTAL:	1,027	507	1,534

- 1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).
- 2) Only arm's-length transactions for which the seller received consideration are included.
- 3) "Public Banks" include the Burlington County Pinelands Development Credit Exchange and the New Jersey Pinelands Development Credit Bank.

FIGURE 4
PINELANDS DEVELOPMENT CREDIT PROGRAM
RESALES OF RIGHTS BETWEEN PRIVATE PARTIES
THROUGH FISCAL YEAR 2022

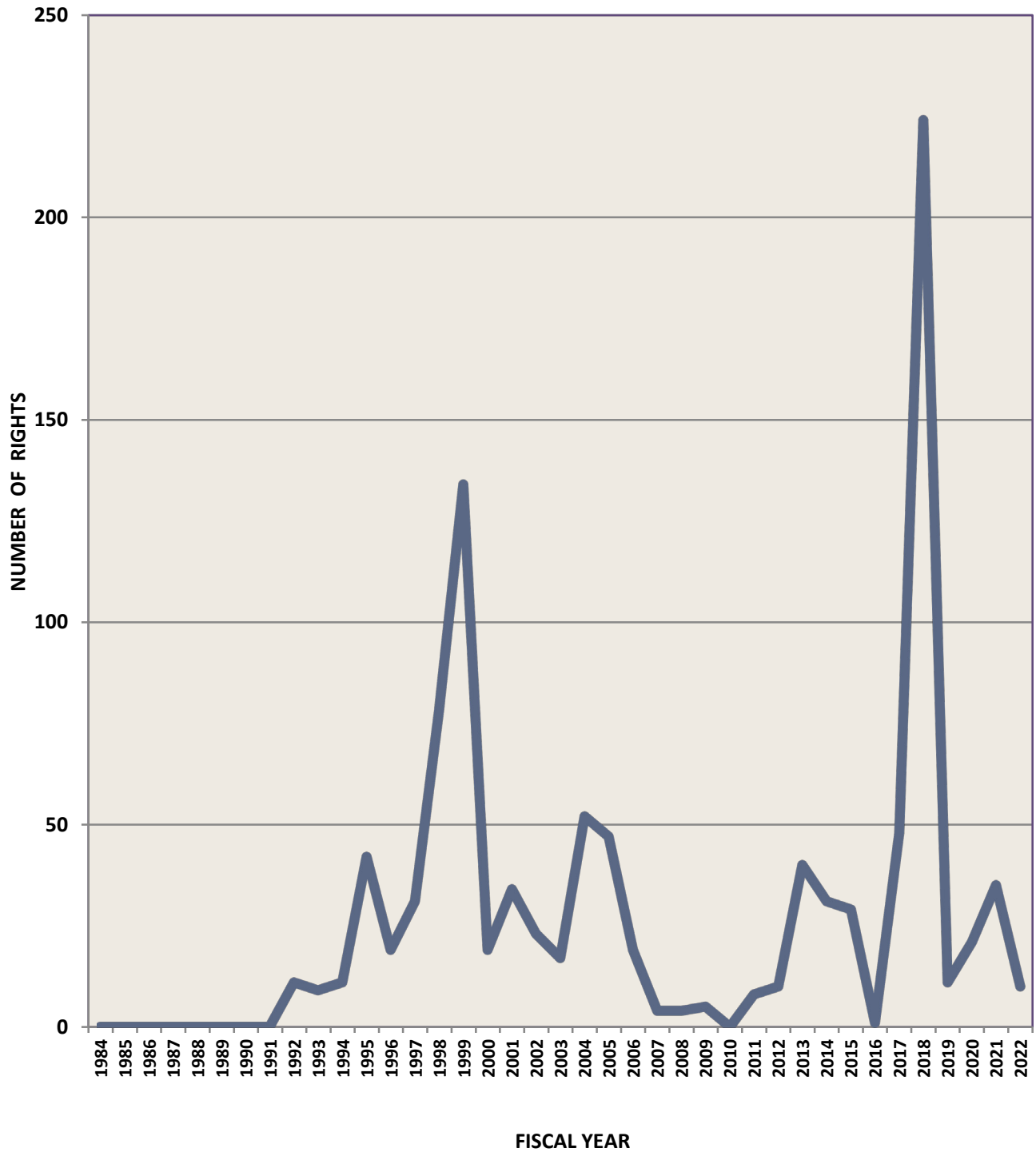


TABLE 11
PINELANDS DEVELOPMENT CREDIT PROGRAM
PDC SALES TRANSACTIONS
THROUGH FISCAL YEAR 2022

FISCAL YEAR	FIRST-TIME SALES	RESALES	TOTAL TRANSACTIONS	TOTAL RIGHTS	AVERAGE RIGHTS PER TRANSACTION
1983	3	0	3	34	11.333
1984	6	1	7	148	21.143
1985	4	3	7	112	16.000
1986	6	2	8	76	9.500
1987	1	1	2	25	12.500
1988	0	3	3	29	9.667
1989	4	9	13	204	15.692
1990	11	7	18	230	12.778
1991	21	0	21	34	1.619
1992	21	11	32	160	5.000
1993	8	7	15	18	1.200
1994	20	8	28	138	4.929
1995	17	19	36	179	4.972
1996	23	11	34	165	4.853
1997	34	14	48	138	2.875
1998	29	29	58	183	3.155
1999	60	50	110	475	4.318
2000	39	14	53	537	10.132
2001	68	17	85	988	11.624
2002	61	15	76	784	10.316
2003	55	7	62	235	3.790
2004	65	19	84	363	4.321
2005	72	17	89	324	3.640
2006	52	13	65	345	5.308
2007	29	4	33	123	3.727
2008	17	4	21	90	4.286
2009	9	5	14	59	4.214
2010	4	0	4	21	5.250
2011	9	2	11	18	1.636
2012	5	6	11	26	2.364
2013	3	8	11	49	4.455
2014	15	6	21	109	5.190
2015	6	7	13	35	2.692
2016	20	1	21	56	2.667
2017	7	14	21	58	2.762
2018	16	13	29	270	9.310
2019	17	11	28	87	3.107
2020	18	13	31	59	1.903
2021	17	18	35	216	6.171
2022	43	7	50	138	2.760
TOTAL:	915	396	1,311	7,338	5.597

- 1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).
- 2) Only arm's-length transactions for which the seller received consideration are included.

FIGURE 5A
PINELANDS DEVELOPMENT CREDIT PROGRAM
PDC SALES TRANSACTIONS PER FISCAL YEAR

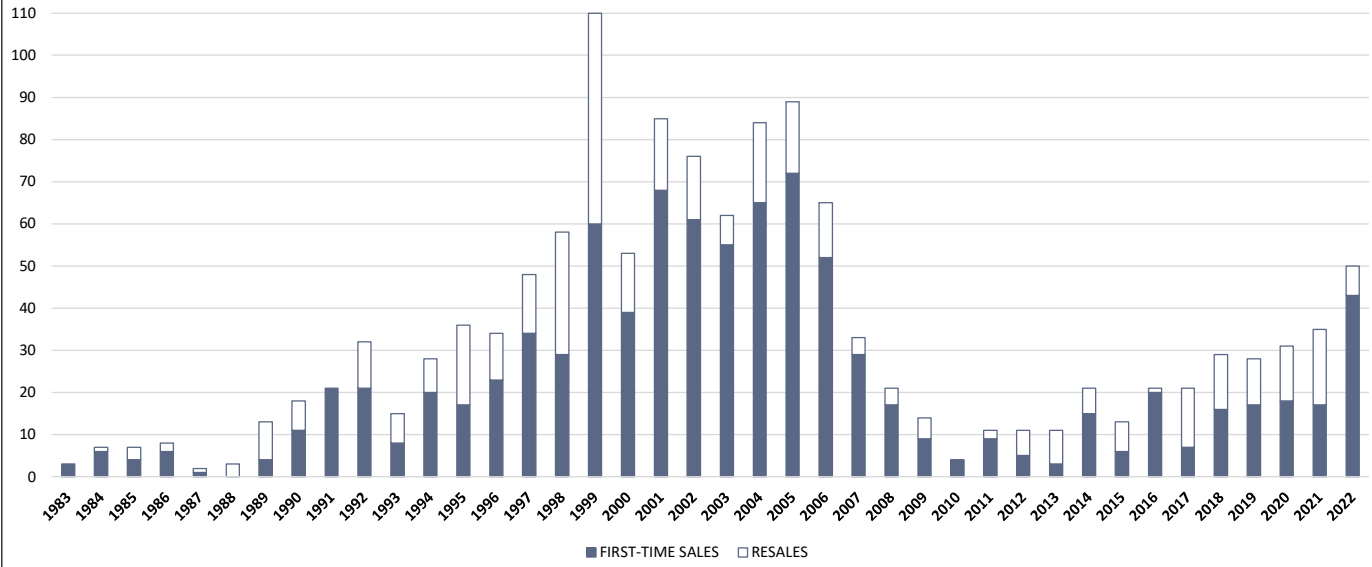
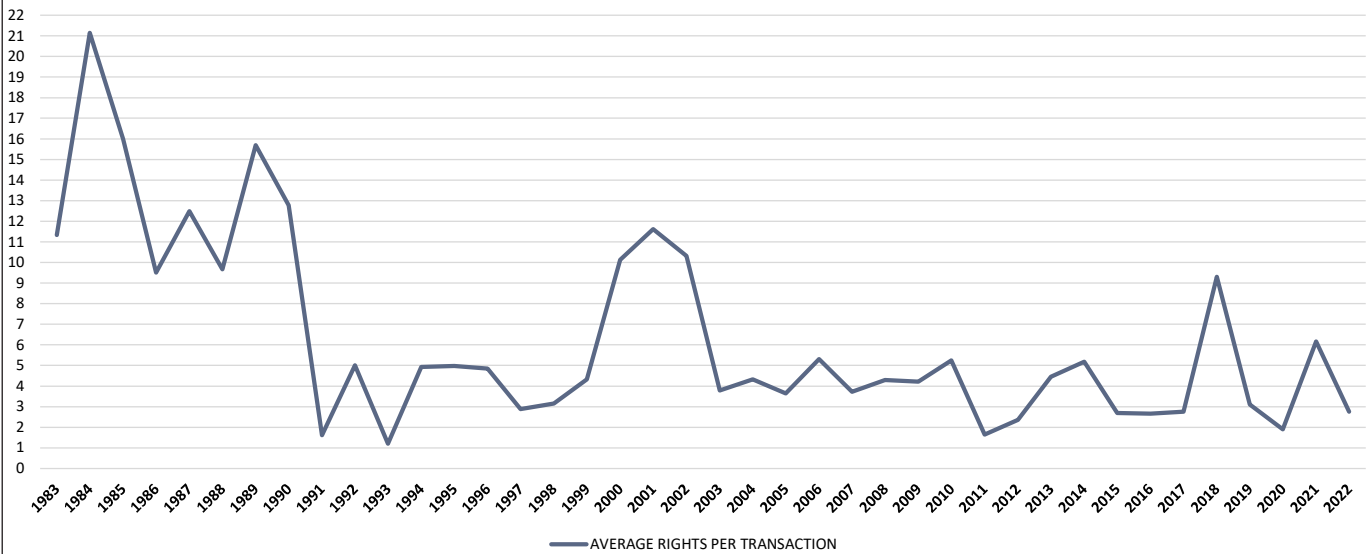


FIGURE 5B
PINELANDS DEVELOPMENT CREDIT PROGRAM
AVERAGE DEVELOPMENT RIGHTS PER SALES TRANSACTION



The prices at which PDCs are sold is not determined by regulation, nor by PDC Bank policy. Instead, prices are negotiated by the individual parties participating in the transaction. As such, buyers and sellers of PDCs may consider any number of factors when negotiating, from market-wide trends in real estate, to personal needs and preferences. Table 12 shows how PDC sales prices have fluctuated over time using the annual range of prices, as well as two measures of central tendency: mean and median. It should be noted that gifts, nominal sales, and “non-arm’s-length” transactions of PDCs are excluded from the contributing dataset so as to provide an accurate picture of the open market.

TABLE 12
PINELANDS DEVELOPMENT CREDIT PROGRAM
PRIVATE SALES OF PDCs – TRENDS IN PRICE PER RIGHT
THROUGH FISCAL YEAR 2022

FISCAL YEAR OF SALE	MEAN SALES PRICE PER RIGHT	MEDIAN SALES PRICE PER RIGHT	RANGE OF SALES PRICE PER RIGHT		NUMBER OF RIGHTS SOLD
			LOW	HIGH	
1984	\$2,500	\$2,500	\$2,500	\$2,500	10
1985	\$2,250	\$2,250	\$2,250	\$2,250	3
1986	\$2,006	\$2,083	\$1,875	\$2,083	19
1987	- NO SALES -				0
1988	- NO SALES -				0
1989	\$2,667	\$2,750	\$2,500	\$2,750	3
1990	\$4,175	\$3,875	\$3,000	\$5,650	21
1991	\$3,689	\$3,750	\$2,625	\$5,550	34
1992	\$3,586	\$3,500	\$2,700	\$4,750	128
1993	\$3,471	\$3,500	\$2,700	\$4,500	17
1994	\$3,474	\$3,375	\$2,954	\$5,000	138
1995	\$3,313	\$3,107	\$2,500	\$4,500	120
1996	\$3,300	\$3,206	\$3,000	\$4,500	151
1997	\$3,452	\$3,575	\$2,500	\$4,000	127
1998	\$3,289	\$3,150	\$2,940	\$4,000	183
1999	\$3,392	\$3,400	\$1,700	\$6,750	475
2000	\$4,626	\$4,000	\$3,300	\$8,000	290
2001	\$7,033	\$7,000	\$3,700	\$9,000	565
2002	\$7,407	\$7,500	\$4,250	\$9,000	273
2003	\$8,954	\$9,000	\$4,000	\$11,000	235
2004	\$15,594	\$15,000	\$5,500	\$30,000	363
2005	\$30,470	\$30,000	\$17,500	\$40,000	324
2006	\$29,998	\$30,000	\$15,000	\$40,000	345
2007	\$25,591	\$25,000	\$20,000	\$40,000	123
2008	\$20,639	\$20,833	\$17,000	\$25,000	90
2009	\$18,729	\$19,000	\$16,000	\$25,000	59
2010	\$15,762	\$16,000	\$15,000	\$16,000	21
2011	\$11,557	\$12,250	\$8,000	\$15,000	18
2012	\$10,500	\$12,000	\$6,000	\$12,500	26
2013	\$9,418	\$9,500	\$7,500	\$9,500	49
2014	\$9,535	\$9,500	\$6,000	\$20,000	108
2015	\$9,379	\$9,500	\$8,500	\$9,500	35
2016	\$8,326	\$8,750	\$8,500	\$9,500	56
2017	\$8,784	\$8,500	\$4,500	\$12,000	58
2018	\$8,784	\$9,000	\$6,500	\$9,500	35
2019	\$9,155	\$9,000	\$7,800	\$10,000	87
2020	\$9,739	\$10,000	\$8,000	\$15,000	57
2021	\$12,165	\$11,500	\$8,500	\$20,000	216
2022	\$20,862	\$21,000	\$15,000	\$25,000	138
TOTAL:					5,000

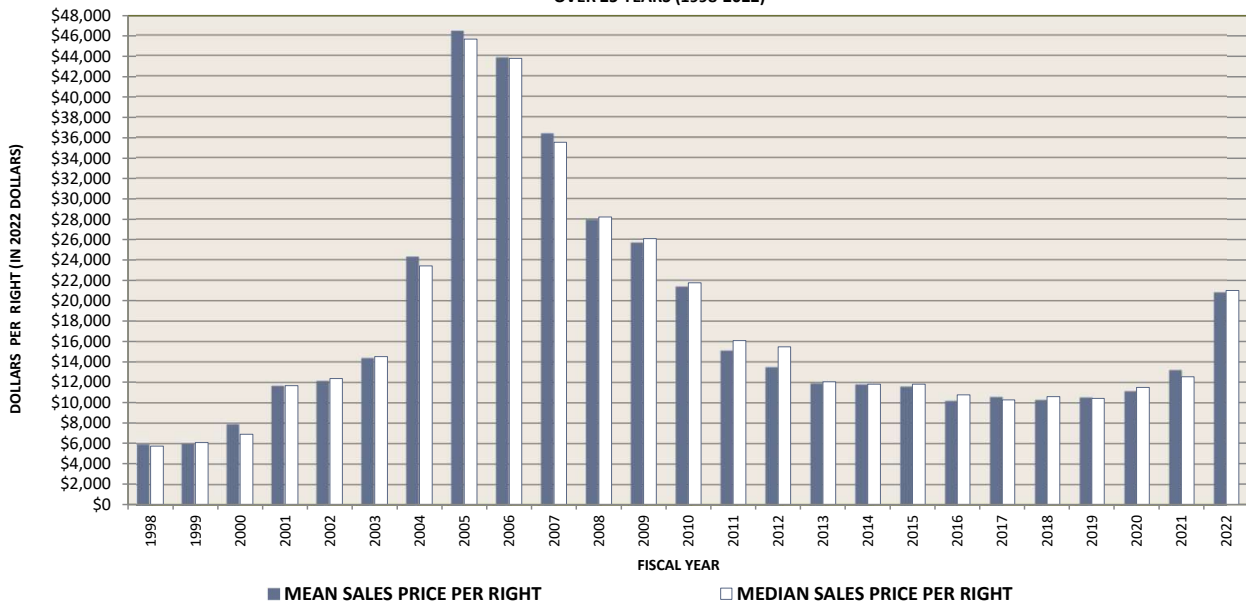
- 1) In order to reflect the influence of the re-sale market, includes secondary as well as first-time sales, resulting in some multiple counting of rights.
- 2) Prices are not adjusted for inflation.
- 3) Only arm's-length transactions for which the seller received consideration are included.
- 4) One transferable development right equals one-quarter Pinelands Development Credit (PDC).

Figures 6A and 6B provide graphical portrayals of the mean and median price per development right over the past twenty-five fiscal years—the former being in actual dollars, and the latter being adjusted for inflation. (Inflation was calculated using Bureau of Labor Statistics data for the month of June of the indicated year.) As can be seen here, Fiscal Year 2022 saw a notable increase in sales prices, which had remained largely stable over the preceding decade. When adjusted for inflation, the current mean and median sales prices are shown to be slightly above the average for this twenty-five year period (both about \$17,400), but less than half those of the highs in the mid-2000s.

FIGURE 6A
PINELANDS DEVELOPMENT CREDIT PROGRAM
MEAN & MEDIAN PRIVATE PDC SALES PRICE - IN ACTUAL DOLLARS
OVER 25 YEARS (1998-2022)



FIGURE 6B
PINELANDS DEVELOPMENT CREDIT PROGRAM
MEAN & MEDIAN PRIVATE PDC SALES PRICE - ADJUSTED FOR INFLATION
OVER 25 YEARS (1998-2022)



Because PDCs are by definition assets, they may be utilized in other arrangements besides buying and selling. For example, a holder of a PDC certificate may elect to pledge their certificate as security or collateral for a loan. Table 13 lists all of the PDC certificates which are presently encumbered. These certificates may not be sold or redeemed as long as they remain encumbered.

TABLE 13
PINELANDS DEVELOPMENT CREDIT PROGRAM
PDCs ENCUMBERED THROUGH FISCAL YEAR 2022

CERTIFICATE	PDCs ENCUMBERED	DATE ENCUMBERED	LENDING INSTITUTION
2775	0.25	1/22/2018	GM ME Funding, LLC
2776	0.50	1/22/2018	GM ME Funding, LLC
2777	1.00	1/22/2018	GM ME Funding, LLC
2778	0.25	1/22/2018	GM ME Funding, LLC
2779	0.25	1/22/2018	GM ME Funding, LLC
2780	6.00	1/22/2018	GM ME Funding, LLC
2781	2.00	1/22/2018	GM ME Funding, LLC
2783	3.00	1/22/2018	GM ME Funding, LLC
2797	0.25	2/28/2018	GM ME Funding, LLC
2798	0.25	2/28/2018	GM ME Funding, LLC
2799	0.25	2/28/2018	GM ME Funding, LLC
2800	0.25	2/28/2018	GM ME Funding, LLC

TOTAL CERTIFICATES ENCUMBERED: 12
TOTAL PDCs ENCUMBERED: 14.25
TOTAL RIGHTS ENCUMBERED: 57



Above: Tree swallows are among many species that find refuge in this 11,379-acre property that was preserved through the severance of Pinelands Development Credits. Photo/Paul Leakan

Redemptions

The use of PDCs may be required for a number of reasons: to increase a project’s residential density or nonresidential floor area; to facilitate development on an undersized, nonconforming lot; to allow for development of a non-permitted use; to satisfy the mandatory PDC provisions of a municipal ordinance or redevelopment plan; or to meet the conditions of a waiver of strict compliance approved by the Pinelands Commission. Some PDC redemptions are optional, such as when a developer elects to utilize the “bonus” density provisions of a municipal land use ordinance. Most other PDC redemptions are required by the CMP and/or a municipal ordinance. Once acquired, PDC Certificates must be transmitted to the PDC Bank and redeemed for a specific development project or application. The redemption process is the final step in the transfer of development rights from a sending area to a receiving area.

Table 14 accounts for all of the PDC redemptions that occurred during Fiscal Year 2022. One important concept illustrated by Table 14 is that a development project may redeem PDCs that originated from multiple properties and severances. For example, the Stafford Township project listed on the table redeemed credits that were severed from lands in five other municipalities. Conversely, in instances where multiple development rights are severed from a single property in a sending area, the Bank may issue multiple PDC certificates, thereby allowing those rights to be redeemed for multiple projects, potentially in several different receiving areas. The PDC Program operates on a regional basis; there is no requirement that PDCs severed in one municipality or county be redeemed for development in that same municipality or county.

Figure 7, a graphic of the number of development rights redeemed each fiscal year since 1984, presents a familiar profile: relatively little activity in the first decade, a crescendo of activity peaking in the early 2000s, followed by a lull in the years following the Great Recession, then a more recent upward trend. It can therefore be said that the number of PDC redemptions per year generally tracks both 1) the number of PDC transactions per year and 2) the average sales prices of PDCs.

Table 15 provides an overview of all approved development projects which have redeemed PDCs or are expected to do so in the immediate future, while Table 16 categorizes the reasons PDC redemptions are required on these approved projects.

To the Right: Pinelands Development Credits were redeemed at this housing development in Stafford Township’s Regional Growth Area.

Photo/Paul Leakan



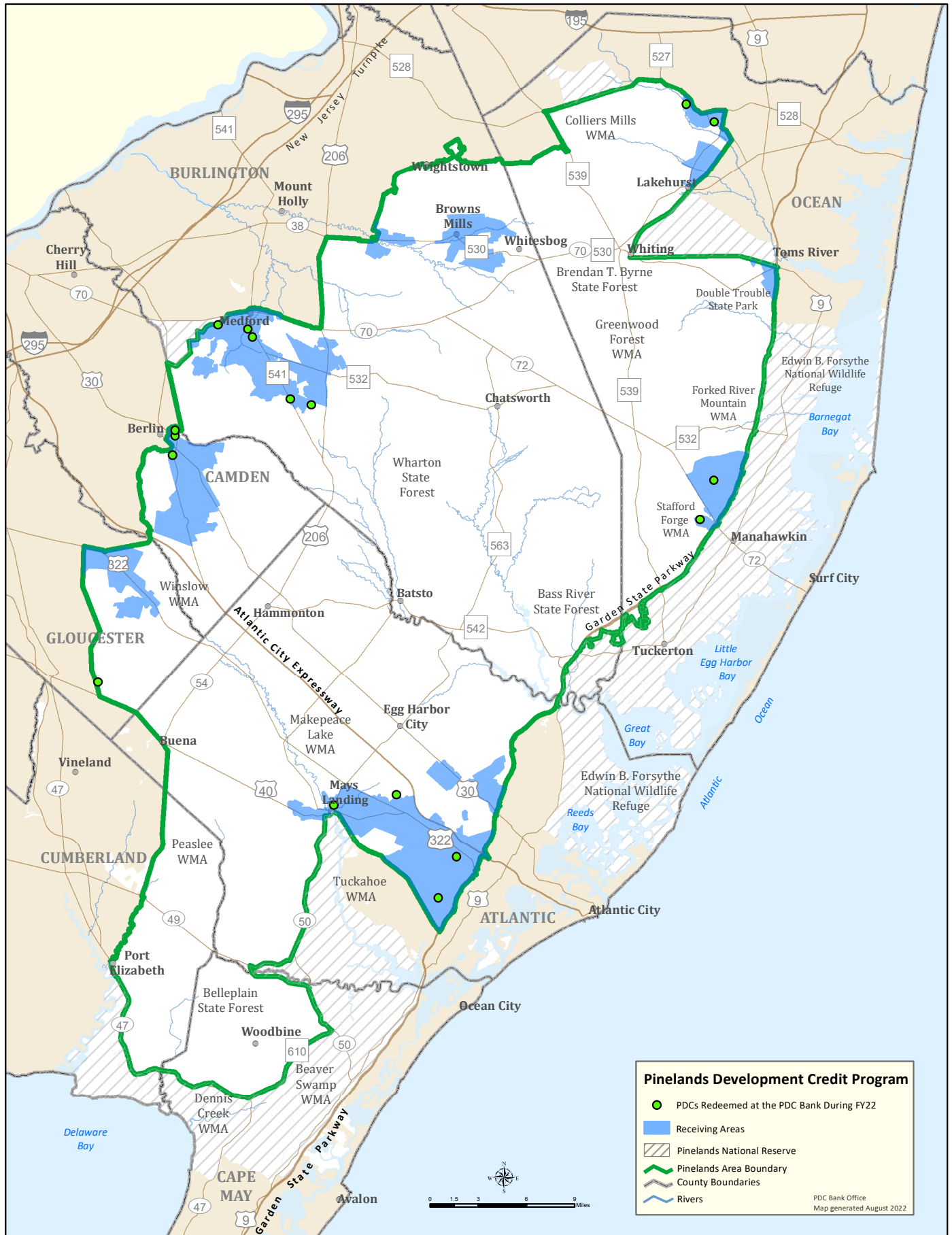
**TABLE 14
PINELANDS DEVELOPMENT CREDIT PROGRAM
PDC REDEMPTIONS DURING FISCAL YEAR 2022**

DATE REDEEMED*	CERTIFICATE	PDCs	RIGHTS	SENDING MUNICIPALITY	RECEIVING MUNICIPALITY
7/13/2021	3045	0.25	1	Pemberton Township	Medford Township
7/22/2021	3043	0.25	1	Waterford Township	Franklin Township
8/23/2021	3048	0.50	2	Monroe Township	Jackson Township
8/24/2021	3029	0.25	1	Southampton Township	Egg Harbor Township
8/25/2021	2793	1.75	7	Tabernacle Township	Stafford Township
	2794	1.75	7	Tabernacle Township	
	2825	0.50	2	Hammonton Town	
	2876	1.75	7	Franklin Township	
	2878	3.25	13	Bass River Township	
	3047	0.25	1	Monroe Township	
9/21/2021	3065	0.25	1	Buena Borough	Shamong Township
10/14/2021	2995	0.50	2	Medford Township	Medford Township
	3072	0.50	2	Manchester Township	
	3073	1.00	4	Pemberton Township	
	3074	0.25	1	Lacey Township	
	3076	1.25	5	Hammonton Town	
	3078	1.75	7	Buena Vista Township	
	3079	0.50	2	Buena Vista Township	
	3081	0.25	1	Tabernacle Township	
1/24/2022	3103	0.25	1	Tabernacle Township	Berlin Township
2/18/2022	2138	0.25	1	Mullica Township	Egg Harbor Township
2/23/2022	2944	1.00	4	Hammonton Town	Winslow Township
	3003	1.00	4	Woodland Township	
	3004	0.50	2	Hammonton Town	
	3005	0.75	3	Winslow Township	
3/16/2022	3110	0.25	1	Hamilton Township	Hamilton Township
3/17/2022	3104	0.25	1	Hammonton Town	Barnegat Township
3/17/2022	3153	1.00	4	Washington Township	Medford Township
	3155	0.25	1	Woodland Township	
	3156	0.25	1	Woodland Township	
	3157	0.25	1	Woodland Township	
4/21/2022	3133	0.25	1	Shamong Township	Hamilton Township
5/18/2022	3151	0.25	1	Woodland Township	Shamong Township
6/13/2022	3141	0.75	3	Little Egg Harbor Township	Jackson Township
	3143	2.00	8	Southampton Township	
6/24/2022	3080	0.25	1	Hammonton Town	Berlin Township

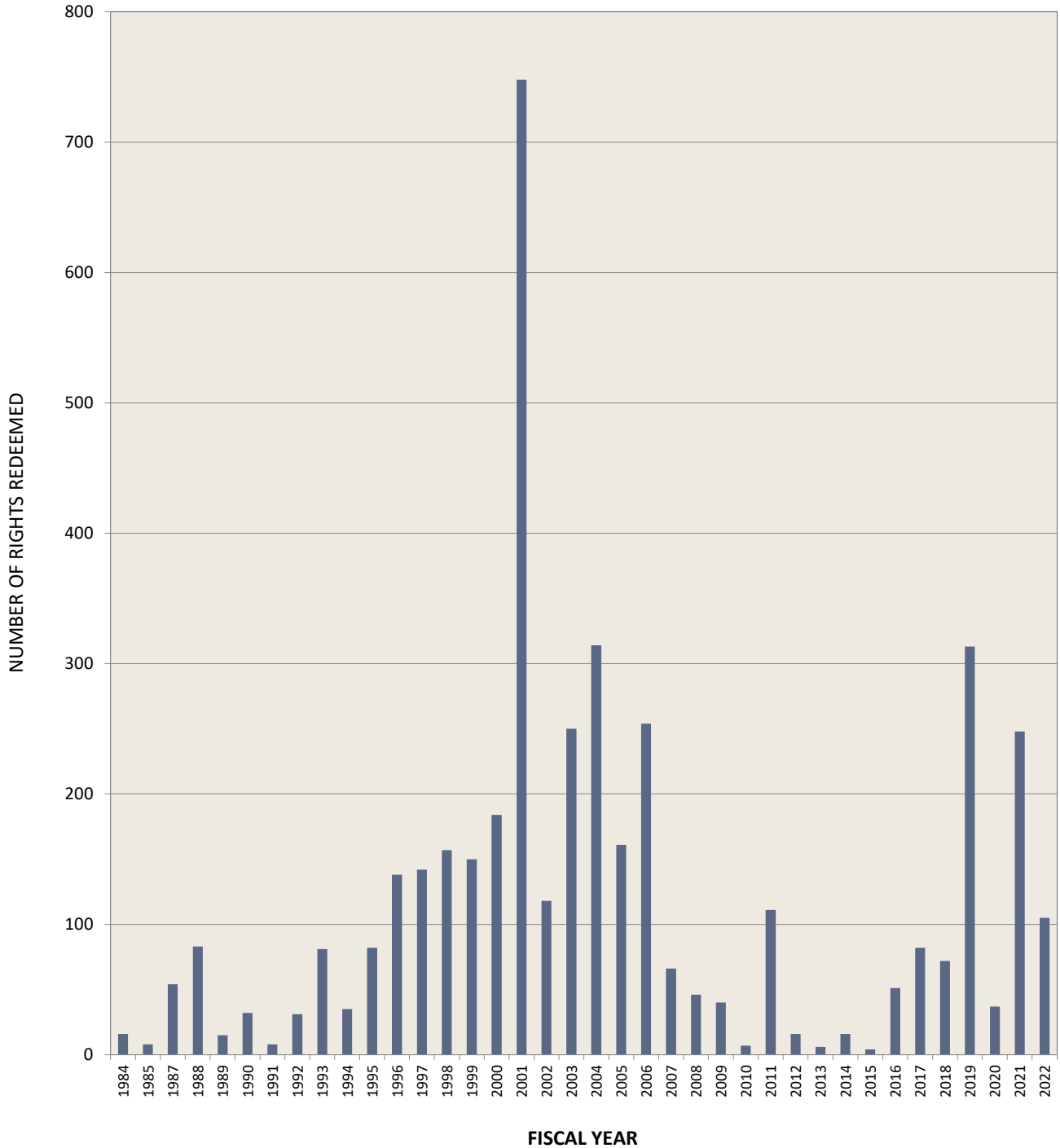
TOTAL PDCs REDEEMED: 26.25
TOTAL RIGHTS REDEEMED: 105
TOTAL CERTIFICATES REDEEMED: 36
TOTAL APPLICATIONS REDEEMING PDCs: 17

*Date of Redemption at the PDC Bank

1) One transferable development right equals one quarter Pinelands Development Credit (PDC).



**FIGURE 7
PINELANDS DEVELOPMENT CREDIT PROGRAM
RIGHTS REDEEMED THROUGH FISCAL YEAR 2022**



TOTAL RIGHTS REDEEMED TO DATE: 4,281

- 1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).
- 2) Rights redeemed at the Pinelands Development Credit Bank.

TABLE 15
PINELANDS DEVELOPMENT CREDIT PROGRAM
APPROVED DEVELOPMENT PROJECTS USING PDCs THROUGH FISCAL YEAR 2022

MUNICIPALITY	PROJECTS	RIGHTS REQUIRED	RIGHTS REDEEMED	RIGHTS NOT YET REDEEMED
Barneгат Township	15	227	227	0
Bass River Township	2	2	2	0
Berkeley Township	2	4	4	0
Berlin Township	5	5	5	0
Buena Borough	2	2	2	0
Buena Vista Township	6	7	7	0
Chesilhurst Borough	11	50	50	0
Dennis Township	8	8	8	0
Egg Harbor City	3	12	12	0
Egg Harbor Township	191	984	977	7
Estell Manor City	3	4	4	0
Evesham Township	6	9	9	0
Folsom Borough	2	2	2	0
Franklin Township	3	4	4	0
Galloway Township	22	254	254	0
Hamilton Township	53	881	861	20
Hammonton Town	20	25	25	0
Jackson Township	9	130	20	110
Lacey Township	4	6	6	0
Lakehurst Borough	1	1	1	0
Manchester Township	8	10	10	0
Maurice River Township	4	4	4	0
Medford Lakes Borough	5	5	5	0
Medford Township	46	130	129	1
Monroe Township	72	490	484	6
Mullica Township	9	10	10	0
New Hanover Township	1	2	2	0
Ocean Township	1	1	1	0
Pemberton Township	28	73	65	8
Shamong Township	18	32	32	0
South Toms River Borough	1	90	90	0
Southampton Township	7	10	10	0
Stafford Township	24	201	193	8
Tabernacle Township	18	286	284	2
Upper Township	8	10	10	0
Washington Township	2	2	2	0
Waterford Township	33	118	118	0
Weymouth Township	3	4	4	0
Winslow Township	48	406	336	70
Woodbine Borough	1	2	2	0
Woodland Township	3	4	4	0
Multiple Municipalities	2	6	6	0
TOTAL:	710	4,513	4,281	232

- 1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).
- 2) Includes only those applications that have received municipal or county approvals that have been reviewed by the Pinelands Commission and allowed to take effect or whose PDCs are pending redemption.
- 3) Redemptions are reported only after a formal redemption notice is issued.
- 4) Total number of projects reflects an ongoing review and identification of abandoned, revised and closed projects, projects no longer requiring PDCs and projects having no activity for the previous five years.
- 5) Linear Development projects are reported under "Multiple Municipalities."

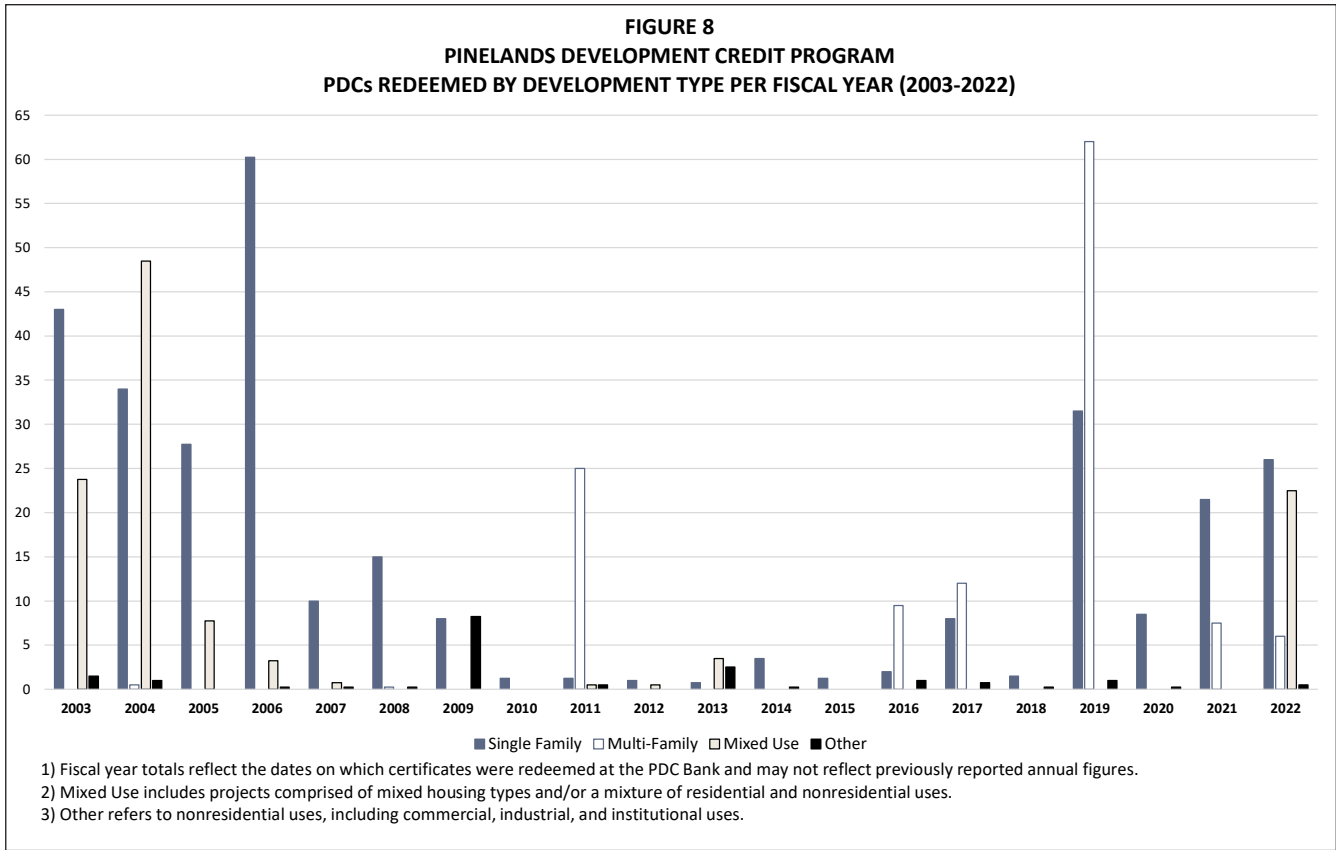
TABLE 16
PINELANDS DEVELOPMENT CREDIT PROGRAM
REASONS PDCs ARE REQUIRED ON APPROVED PROJECTS THROUGH FISCAL YEAR 2022

MUNICIPALITY	NUMBER OF RIGHTS							TOTAL RIGHTS PER MUNICIPALITY
	WAIVERS	UNDERSIZED LOTS	DENSITY BONUS	USE VARIANCES	MINIMUM % OF MARKET RATE UNITS	FLOOR AREA RATIO	OTHER	
Barnegat Township		7	86	2	132			227
Bass River Township	1	1						2
Berkeley Township	4							4
Berlin Township						5		5
Buena Borough		1	1					2
Buena Vista Township	4	3						7
Chesilhurst Borough		8		42				50
Dennis Township	4	4						8
Egg Harbor City		11		1				12
Egg Harbor Township	9	79	756	104	36			984
Estell Manor City	2	2						4
Evesham Township	5	4						9
Folsom Borough	1	1						2
Franklin Township	2	1					1	4
Galloway Township	11	4	167	72				254
Hamilton Township	24	9	618	230				881
Hammonton Town	2	22	1					25
Jackson Township	7				123			130
Lacey Township	6							6
Lakehurst Borough		1						1
Manchester Township	10							10
Maurice River Township	3	1						4
Medford Lakes Borough	1	4						5
Medford Township	6	28	53	10	33			130
Monroe Township	9	35	345	28	58		15	490
Mullica Township	8	2						10
New Hanover Township	2							2
Ocean Township	1							1
Pemberton Township	15	9	26	23				73
Shamong Township	8	3	21					32
South Toms River Borough					90			90
Southampton Township	10							10
Stafford Township	26	3			172			201
Tabernacle Township	8	8	5	28			237	286
Upper Township	10							10
Washington Township	2							2
Waterford Township	11	9	91	6	1			118
Weymouth Township	3	1						4
Winslow Township	6	20	330	4	24	22		406
Woodbine Borough	2							2
Woodland Township	4							4
Multiple Municipalities	6							6
TOTAL:	233	281	2,500	550	669	27	253	4,513

1) One transferable development right equals one-quarter Pinelands Development Credit (PDC).

2) Includes only those applications that have received municipal or county approvals that have been reviewed by the Pinelands Commission and allowed to take effect, or whose PDCs are pending redemption.

In the last twenty years, over half of all redeemed PDCs have been used in association with single family residential development. However, as seen in Figure 8, over the past ten years, PDC redemptions associated with multi-family development (e.g., townhouses, condominiums, apartments) have increased significantly, both reflecting application activity and market trends.



Above: Located in Winslow Township, Camden County, this 312-unit apartment complex required the use of 12.50 PDCs.
 Photo/Paul Leakan

PDC Holders

PDCs may be severed and held by individuals, corporations, or other entities. The PDC Bank maintains a publicly available list of all holders of PDC certificates who are willing to make their certificates available for purchase. This “Sellers List,” sorted by PDC holder and showing 94 certificates, totaling 115 PDCs available for purchase, is presented in Table 17. The PDC Bank also maintains a separate list of all PDCs holders who do not wish to publicize their certificates for purchase at this time. As of June 30, 2022, the “Non-Sellers List” accounts for 160 certificates totaling 189 PDCs.

TABLE 17
PINELANDS DEVELOPMENT CREDIT PROGRAM
PDCs AVAILABLE FOR PURCHASE AS OF JUNE 30, 2022
"SELLERS LIST"

CERTIFICATE HOLDER	CITY & STATE	ZIP	CERTIFICATE			TOTAL PDCs
			NUMBER	DATE ISSUED	PDCs	
Abbott, George & Linda	Pemberton, NJ	08068	2229	3/22/2007	1.50	1.50
Agliodoro, Timothy	Waterford, NJ	08089	2322	5/28/2008	0.50	0.50
Albert-Puleo, Nancy & Anthony	Southampton, NJ	08088	3030	4/22/2021	5.25	5.25
Arena, David	Hammonton, NJ	08037	2273	8/13/2007	0.25	0.25
Argos Farm, LLC	Middletown, NJ	07748	2378	7/2/2009	0.50	0.50
Betts, George W. & Thomas H. Betts	Hammonton, NJ	08037	3044	7/12/2021	0.75	0.75
Betts, George W. & Thomas H. Betts / Thomas E. Betts	Hammonton, NJ / Tuckahoe, NJ	08037 / 08250	1020	12/23/1999	0.75	0.75
Boardwalk Real Estate Inc.	Laurel Springs, NJ	08021	3152	5/25/2022	1.50	1.50
Budd, Theodore H., III	Palos Heights, IL	60463	1093	7/28/2000	0.75	0.75
Butler, Robert L. & Lisa R.	New Lisbon, NJ	08064	3046	7/12/2021	1.00	1.00
Chen, Isabella Baihua	Buena, NJ	08310	3028	4/22/2021	1.25	1.25
Coia, Nicholas J. & Elaine	Hammonton, NJ	08037	2407	4/10/2010	1.25	1.25
DeMarco, Ricky	Hammonton, NJ	08037	3077	10/5/2021	1.75	1.75
Franceshini, Russell S.	Egg Harbor, NJ	08215	1823	3/8/2005	1.00	2.00
			1824	3/8/2005	1.00	
Franceshini, Scott G.	Egg Harbor, NJ	08215	1819	3/4/2005	1.00	2.00
			1820	3/4/2005	1.00	
G.V.I. Pliner, Inc.	Atco, NJ	08004	2238	4/11/2007	5.00	5.00
Gray, Russell & Martha	Pemberton, NJ	08068	2029	10/17/2005	1.00	1.00
Holberg, JoEllen	Shamong, NJ	08088	2526	4/18/2013	0.50	0.50
Hotz, Steven L.	Medford, NJ	08055	2377	5/27/2009	0.25	0.50
			2774	11/29/2017	0.25	
Jacobs, Anthony	Hammonton, NJ	08037	2784	1/2/2018	0.25	0.25
Janke, Karl	Birmingham, NJ	08011	2324	6/4/2008	0.25	0.25
K & D Land Trust	New York, NY	10017	2392	12/29/2009	1.50	1.50
Krupnick Realty Holdings, LLC	Lakewood, NJ	08701	2130	3/24/2006	1.75	1.75
Land & Ground Realty	West Berlin, NJ	08091	3142	4/27/2022	1.25	1.25
Lawrence, Joshalyn	Washington, DC	20001	2141	4/20/2006	0.25	0.25
Lee Brothers, Inc.	Chatsworth, NJ	08019	2023	9/30/2005	0.50	7.25
			2196	9/22/2006	5.00	
			2448	5/25/2011	1.75	
Lee, Abbott W.	Chatsworth, NJ	08019	2307	12/31/2007	7.75	7.75
Lippincott, Barbara R.	Southampton, NJ	08088	1940	6/30/2005	0.25	3.00
			1941	6/30/2005	0.25	
			1942	6/30/2005	0.25	
			1943	6/30/2005	0.25	
			1944	6/30/2005	2.00	
Mandel, Karen	Lakewood, NJ	08701	936	3/30/1999	2.00	2.00
Mark Properties, LLC	Lakewood, NJ	08701	1388	4/26/2002	1.00	17.25
			1523	3/5/2003	2.50	
			1627	11/7/2003	2.50	
			1659	11/26/2003	4.50	
			1682	3/15/2004	5.00	
			1867	4/1/2005	1.75	
Marlin, Charles E.	New Lisbon, NJ	08064	1489	12/11/2002	0.25	0.25
Max Gurwicz & Son, Inc.	Northfield, NJ	08225	1497	12/17/2002	0.75	1.00
			2548	5/22/2013	0.25	
Mendelsohn, Ira	Margate City, NJ	08402	3154	6/9/2022	0.25	0.25

TABLE 17
PINELANDS DEVELOPMENT CREDIT PROGRAM
PDCs AVAILABLE FOR PURCHASE AS OF JUNE 30, 2022
"SELLERS LIST"

CERTIFICATE HOLDER	CITY & STATE	ZIP	CERTIFICATE			TOTAL PDCs
			NUMBER	DATE ISSUED	PDCs	
Mendelsohn, Judy	West Palm Beach, FL	33412	3085	1/12/2022	0.25	7.75
			3086	1/12/2022	0.50	
			3087	1/12/2022	1.00	
			3088	1/12/2022	1.25	
			3089	1/12/2022	0.50	
			3090	1/12/2022	1.50	
			3091	1/12/2022	0.25	
			3092	1/12/2022	0.25	
			3093	1/12/2022	0.25	
			3094	1/12/2022	0.25	
			3095	1/12/2022	0.25	
			3096	1/12/2022	0.25	
			3097	1/12/2022	0.25	
			3098	1/12/2022	0.25	
			3099	1/12/2022	0.25	
3100	1/12/2022	0.25				
3101	1/12/2022	0.25				
Molinelli, Karl E. & Darlene A.	Vineland, NJ	08360	2517	11/19/2012	0.25	0.25
Montgomery, Mamie	Louisville, GA	30434	2323	6/2/2008	0.25	0.25
Moore, Samuel R., Jr. & Geneva R.	Tabernacle, NJ	08088	2005	9/14/2005	0.25	3.75
			2006	9/14/2005	0.25	
			2624	6/23/2014	1.00	
			2625	6/23/2014	1.00	
			2627	6/23/2014	0.25	
			2628	6/23/2014	0.25	
			2629	6/23/2014	0.25	
			2630	6/23/2014	0.25	
2631	6/23/2014	0.25				
New Jersey Natural Lands Trust	Trenton, NJ	08625	2231	3/28/2007	3.00	3.00
NJDEP - Division of Land Use Regulation	Trenton, NJ	08625	2447	5/25/2011	0.75	0.75
Ocean View Acres - Lacey Holding	Toms River, NJ	08753	905	1/20/1999	1.00	1.00
O'Donoghue, Joseph	Marmora, NJ	08223	2417	9/22/2010	0.25	0.25
Ordille, Dolores M.	Monroe Township, NJ	08831	2749	10/20/2016	0.50	0.50
Piatkowski, Thomas	Cape Coral, FL	33914	2859	11/19/2018	0.25	0.25
Roma, Edward / Thomas Roma	Egg Harbor, NJ / Albertis, PA	08215 / 18011	2288	10/9/2007	0.50	0.50
Sim Place Properties, LLC	Haddonfield, NJ	08003	3150	5/11/2022	19.75	19.75
Smith, William & Margaret	Manahawkin, NJ	08050	580	8/15/1996	0.25	0.25
Sofield, William J., III & Mary C.	Hammonton, NJ	08037	2209	12/14/2006	1.00	1.00
South Park Hunting Club	Cherry Hill, NJ	08034	2994	9/3/2020	0.50	0.50
Steeb, Paul F.	Belgrade, ME	04917	2152	5/12/2006	0.25	0.25
Tabernacle Township	Tabernacle, NJ	08088	2263	7/5/2007	0.25	0.25
Tat, Ben Q. & Katherine	Williamstown, NJ	08094	2633	6/26/2014	0.25	0.25
Variety Farms, Inc.	Hammonton, NJ	08037	2250	4/25/2007	1.25	1.25
Wasilik, Robert	Forked River, NJ	08731	2451	6/29/2011	0.50	0.50
Zell Enterprises, LLC	Margate, NJ	08402	2204	11/13/2006	0.50	0.75
			2205	11/13/2006	0.25	

TOTAL CERTIFICATES AVAILABLE FOR PURCHASE: 94
TOTAL PDCs AVAILABLE FOR PURCHASE: 115.00
TOTAL RIGHTS AVAILABLE FOR PURCHASE: 460