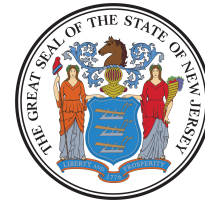


# NJ STEP Cumulative Export Results Form



(Note: Per the U.S. SBA, the following information will be requested from all NJ STEP awardees on a quarterly basis throughout the **NJ STEP from September 30, 2018 - September 29, 2020.**)

- 1) Please indicate your firm's level of export experience: (check one)  
New To Export                      Market Expansion
- 2) Actual export sales, in U.S. dollars, resulting from participation in NJ STEP-funded events or activities:
- 3) Names of countries to which actual sales occurred:
- 4) Actual number of New Jersey jobs created or retained due to sales resulting from participating in NJ STEP-funded events or activities:
- 5) Projected future export sales, in U.S. dollars, over the next 18 months as a result of participating in NJ STEP-funded events or activities:
- 6) Names of countries to which projected future sales are expected to occur:
- 7) Projected number of New Jersey jobs created or supported over the next 18 months due to projected export sales:

**Optional:** Do you have any feedback you would like to share about the NJ STEP and its impact on your firm?

**Optional:** Has your firm encountered any Trade Barriers or Obstacles in exporting?

## Certification Statement

I certify to the best of my knowledge and belief, the information in this Quarterly Export Results is true and accurate. I also understand and accept that in receiving this grant, the organization is agreeing to comply with all grant contractual terms and conditions and pertinent state and federal laws and regulations of all public documents submitted as part of this application.

Authorizing Official's Name

Authorizing Official's Title

Authorizing Official's Signature

Name of Company

Date

Please complete this Cumulative Export Results Form and email it to William Spear, NJ STEP Project Director, at [william.spear@sos.nj.gov](mailto:william.spear@sos.nj.gov)



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