



NEW JERSEY DEPARTMENT OF STATE

NOTICE OF JOB VACANCY

POSTING: STA-2026-005	OPEN TO: General Public
ISSUE DATE: May 22, 2026	CLOSING DATE: Open until filled
TITLE: Executive Director Range M98 /Title Code 90617	SALARY: \$140,000- \$155,000
DIVISION: Business Action Center	Location: Trenton, NJ

DEFINITION: Serves as the executive leadership over the Division’s operations and staff, assessing staffing and resource needs, organizational capabilities, and strategic alignment. Oversees Business Advocacy, Export Promotion, the Office of Planning Advocacy, the Cannabis Training Academy, Marketing, and Small Business Advocacy—and oversees their administration and coordination. The position develops and maintains relationships with leaders across New Jersey’s public and private economic development sectors and represents the agency at official meetings, task forces, committees, and planning groups where policy, priorities, and high-level operations are addressed. This role provides day-to-day supervision of staff and activities, ensuring effective implementation of New Jersey’s State Development and Redevelopment Plan.

NOTE: The examples of work for this title are for illustrative purposes only. A particular position using this title may not perform all duties listed in this job specification. Conversely, all duties performed on the job may not be listed.

REQUIREMENTS

NOTE: Graduation from an accredited college or university with a Bachelor’s degree.

EXPERIENCE: Eight (8) years of managerial experience in public administration.

NOTE: "Professional experience" refers to work that is analytical, evaluative, and interpretive; requires a range of basic knowledge of the profession's concepts and practices; and is performed with the authority to act and make accurate and informed decisions.

LICENSE: Appointee will be required to possess a driver's license valid in New Jersey only if the operation of a vehicle, rather than employee mobility, is necessary to perform the duties of the position.

IMPORTANT NOTICE

RESIDENCY LAW: Pursuant to N.J.S.A. 52:14-7 (L.2011, Chapter 70), also known as the “New Jersey First Act,” which became effective September 1, 2011, all persons newly hired by the Executive Branch on or after that date shall have one year from the date of employment to establish, and then maintain principal residence in the State of New Jersey. New Jersey State employees hired prior to September 1, 2011 who transfer from within the Executive Branch or from another State of New Jersey appointing authority without a break in service greater than seven days but who reside outside the State of New Jersey are not required to change their principal residence to New Jersey in order to comply with the act.

SAME APPLICANTS: If you are applying under the NJ “SAME” program, your supporting documents (Schedule A or B Letter), must be submitted along with your resume by the closing date indicated above. For more information on the SAME Program visit their Website at: <https://nj.gov/csc/same/overview/index.shtml>, email: SAME@csc.nj.gov, or call CSC at (833) 691-0404.

AUTHORIZATION TO WORK: Selected candidate must be authorized to work in the U.S. According to Department of Homeland Security, U.S. Citizenship and Immigration Services regulations. The State of New Jersey does not provide sponsorships for permanent residency to the United States or work visa.

AVAILABLE BENEFITS: As a NJ State Department, Department of State provides a comprehensive list of benefits to the employees. The benefits include, but are not limited to, the following:

- Alternate Work Week*
- Telework*
- Deferred Compensation
- Health and Life Insurance with Partial Vision Reimbursement
- Flexible and/or Health Spending Accounts (FSA) & (HSA)
- Benefit Leave Time* Varies depending on years of service
- NJ Pension Plan (NJ Public Employees' Retirement System - PERS)
- Flexible and/or Health Spending Accounts (FSA) & (HSA)
- Paid Time Off
- 13 State Holidays

*Pursuant to Department's Policy, Procedures, and/or guidelines

FILING INSTRUCTIONS

APPLICANT INFORMATION: Forward a cover letter, résumé, unofficial transcripts and employment application electronically to: Employment.Recruiter@sos.nj.gov by 5:00pm on the closing date. You must include the Job Posting #, and Last Name in the subject line of your email. Employment Application can be found here <https://www.nj.gov/csc/about/publications/forms/pdf/DPF-663.pdf>. Failure to provide all application materials requested may result in your ineligibility.

RESUME NOTE: Eligibility determinations will be based upon information presented in resume only. Applicants who possess foreign degrees (degrees earned outside of the U.S.) are required to provide an evaluation indicating its U.S. equivalency prior to the closing date. Failure to do so will result in your ineligibility.

The New Jersey Department of State is an Equal Opportunity Employer