



NEW JERSEY

Incentive Programs

Federal Historically Underutilized Business Zone (HUBZone) Empowerment Contracting Program

If You Are:

A business located in a designated Federal Historically Underutilized Business Zone (HUBZone) that is controlled at least 51% by U.S. citizens and employs at least 35% of its workforce from HUBZone residents.

You Can Apply For:

Preference for the award of Federal contracting opportunities.

Benefits:

The HUBZone Empowerment Contracting Program stimulates economic development and creates jobs in urban and rural communities by providing Federal contracting preferences to small businesses.

Program Details:

The U.S. Small Business Administration implements the program.

A “HUBZone” is an area that is located in one or more of the following:

- A qualified census tract (as defined in section 42(d)(5)(C)(i)(I) of the Internal Revenue Code of 1986).
- A qualified “non-metropolitan county” (as defined in section 143(k)(2)(B) of the Internal Revenue Code of 1986) with a median household income of less than 80 percent of the State median household income or with an unemployment rate of not less than 140 percent of the statewide average, based on U.S. Department of Labor recent data.
- Lands within the boundaries of federally recognized Indian reservations.

Types of HUBZone contracts include:

- A competitive HUBZone contract, which can be awarded if the contracting officer has a reasonable expectation that at least two qualified HUBZone small businesses will submit offers and that the contract can be awarded at a fair market price.



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continued

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- A sole source HUBZone contract, which can be awarded if the contracting officer does not have a reasonable expectation that two or more qualified HUBZone small businesses will submit offers, determines that the qualified HUBZone small business is responsible, and determines that the contract can be awarded at a fair price. The government estimate cannot exceed \$5.5 million for manufacturing requirements or \$3.5 million for all other requirements.
- A full and open competition contract, which can be awarded with a price evaluation preference. The offer of the HUBZone small business will be considered lower than the offer of a non-HUBZone/non-small business-providing that the offer of the HUBZone small business is not more than 10 percent higher.

For more information on the HUBZone Empowerment Contracting Program, visit www.sba.gov/hubzone.



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The company we keep,
keeps getting better.