



NEW JERSEY

Financing, Loan & Guarantee Programs

New Jersey Business Growth Fund

If You Are:

A credit-worthy small or mid-sized company operating in New Jersey that is creating or retaining jobs in New Jersey.

You Can Apply For:

Financing through the New Jersey Business Growth Fund, a joint program of the New Jersey Economic Development Authority (EDA) and PNC Bank—the only one of its kind in the state.

In The Amount Of:

Up to \$2 million.

To Be Used For:

The funding of real estate or equipment.

Program Details:

Businesses that borrow under this program must meet specific eligibility requirements:

- Borrowers must commit to creating one full-time job in New Jersey for every \$50,000 of guarantee provided by the EDA for such loans with the exception of manufacturers, which must commit to maintaining existing full-time jobs in New Jersey.
- Borrowers must demonstrate creditworthiness that meets PNC Bank's and the EDA's existing standards for business loans.
- The primary business checking account must be maintained at PNC Bank.
- 1.1:1 Debt Service Coverage Ratio.
- 100% loan-to-value for real estate and 90% for equipment.

Terms:

- Interest rate either fixed at the five-year U.S. Treasury Note Rate plus 1.5%, or variable at Prime minus 1.5%.
- Loan terms of up to five years for machinery and equipment (with up to 10-year amortization) and up to five years for owner-occupied real estate purchases (up to 20-year amortization).
- Preference is given to borrowers located in targeted geographies throughout the State of New Jersey, and in targeted industries such as manufacturing, business/personal services, technology drivers, transportation and wholesale trade.
- The loan approval process involves both PNC Bank and the EDA, and both organizations will work together in making a credit decision on each loan application.



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Fees:*

- Application fee: \$1,000
- Commitment Fee: \$750
- Extension: \$750
- Guarantee: 0.5% of guaranteed portion of loan for every year of guarantee

Division of Taxation Tax Clearance Certificate Application Processing Fee: \$75 for standard processing; \$200 for expedited processing (response within three business days).

For more information about the New Jersey Business Growth Fund, visit www.njeda.com.

*All fees are non-refundable.



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The company we keep,
keeps getting better.