

Frank A. Patetta

5 Montaine Place
Lebanon, NJ 08833
Tel: (908)917-5112
Email: frankpate@yahoo.com

PROFESSIONAL RESUME

Core Competencies: Over 40 years of executive and technical experience in providing Heavy Civil construction services, working as a Construction Materials professional and, as a licensed Risk Management & Bonding executive to Architects, Engineers & Contractors.

Employment history:

The D'Annunzio Group

Contractors & Engineers
Business Director
December 2006 to present

Work closely with Clients, Operations, Estimating and Principals alike to overcome the toughest heavy civil construction challenges in both the public and private markets.
Projects ranged in value from \$1M to over \$250M.

Key clients/projects: The NJ Turnpike Authority, Delta Airlines, The Metropolitan Transportation Agency, The American Dream Mall, The new Proton Therapy Laboratory, The United Nations, Siemens Energy, LaGuardia Airports new Air Traffic Control Tower, the capping of the Brookfield Avenue Landfill, City University, Columbia University, The Port Authority of NY/NJ, the new AeroTerm facility at JFK, the ConRac Solutions Parking Facility at Newark Liberty, the Port of Albany's new Bridge project, the NYC DDC, the NYC EDC, plus many more.

Aon Risk Services/Construction Specialty Group

2003 – 2006 Vice President/Producer

Provided Risk Management and Bonding solutions to Architects, Engineers and Contractors.

Hanson Plc/Aggregates East Division (now owned by Heidelberg Cement)

1995 – 2001
Vice President

- Responsible for the results from more than 50 plant locations in the NE region
- Managed a team consisting of more than 40 Sales, Quality Control and Logistics professionals
- Product Revenues and Contracting Revenues grew over 300% to \$160M during my tenure
- Formulated the Sales and Budget forecasts which led to 3 major M&A successes

The Millington Group (now owned by Tilcon)

1981 – 1994

Senior Manager/NJ Operations

Ran the New Jersey operations for Aggregates and Hot Mix Asphalt products

EDUCATION:

Union College

Engineering & Business curriculum

Kean University

Graduated with Bachelor of Science degree

The School of Management Science

FDU

Master's program classes

OTHER INTERESTS/ASSOCIATIONS:

- Chaired the Marketing Committee/NSS&GA, Washington, DC
- Gold Capstone Winner for Market Expansion/Syracuse Quarry
- SAT/CIAP Certified Asphalt Technologist
- Major contributor in several Mergers/Acquisitions
- Married with 2 children