



# 2024 New Jersey Emerging Managers Virtual Symposium

June 26, 2024 | 9 a.m ET



**HOSTS:**



**PHILIP D. MURPHY**  
*Governor, State of New Jersey*



**ELIZABETH MAHER MUOIO**  
*Treasurer, State of New Jersey*

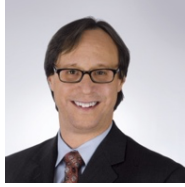


**DEEPAK RAJ**  
*State Investment Council Chair, New Jersey Division of Investment*



**SHOAIB KHAN**  
*Director & Chief Investment Officer, New Jersey Division of Investment*

**MODERATORS:**



**PETER BRAFFMAN**

*Managing Director, Head of Real Estate Investments, GCM Grosvenor*



**BILL CONNORS**

*Deputy Exec. Director & Deputy Chief Investment Officer,  
New Jersey Division of Investment*



**DANIELLE EVEN**

*Principal, Real Estate Investments, GCM Grosvenor*



**ELIZABETH HARTNETT**

*Director, Barings Diversified Alternative Equity*



**MINA PACHECO NAZEMI**

*Head of Barings Diversified Alternative Equity*



**ERMIAS NESSIBU**

*Principal, Real Estate Investments, GCM Grosvenor*



**LISA WALKER**

*Deputy Director & Deputy Chief Investment Officer,  
New Jersey Division of Investment*



**ELIZABETH (LIZ) WEINDRUCH**

*Managing Director, Barings Diversified Alternative Equity*



**PANELISTS:**



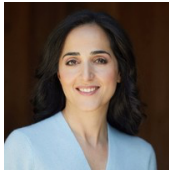
**C. LAROY BRANTLEY**  
*Managing Principal, Consultant, Meketa*



**JOHN CAPLE**  
*Partner, Hidden Harbor Capital Partners*



**ANAR CHUDGAR**  
*Co-President, Artemis Real Estate Partners*



**NEDA DANESHZADEH**  
*Co-Founder and Managing Partner, Prelude Growth Partners*



**KEVIN HIGGINS**  
*Head of Real Estate, New Jersey Division of Investment*



**TAMMY JONES**  
*Chief Executive Officer and Founder, Basis Investment Group*



**DANA JOHNS**  
*Head of Private Equity, New Jersey Division of Investment*



**KEON T. HOLMES**  
*Managing Director, Endowment & Foundation Practice, Cambridge Associates*



**DEANNA INGRAM JONES**  
*Consultant, NEPC, LLC*



**SONNY KALSI**  
*Co-Chief Executive Officer, BentalGreenOak (BGO)*





**AZRA KANJI**

*Founder and Partner, Astira Capital Partners*



**JENNIFER KEITH**

*Managing Partner, Ethos Real Estate*



**RAJ MENON**

*Chief Executive Officer and Founding Partner, Grandview Partners*



**JEROME NICHOLS**

*President and Co-Founder, Standard Real Estate Investments*



**AGATA PRACZUK**

*Director, MetLife Investment Management*



**TARRUS RICHARDSON**

*Founder and CEO, IMB Partners*



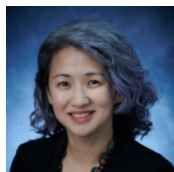
**NILZA SERRANO**

*Board Member, California State University Los Angeles Foundation*



**BHARATH SRIKRISHNAN**

*Founder and Managing Partner, BharCap Partners*



**SOPHIA TSAI**

*Managing Director, Trinity Church Wall Street*



**EVAN WALKER**

*Manager Research Consultant, RVK*



New Jersey Division of Investment  
2024 New Jersey Emerging Managers Virtual Symposium  
9:00a.m – 1:00p.m ET, June 26, 2024

Event Agenda  
(subject to change)

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**Welcome Message**

**9:00 AM**

*Shoaib Khan, Director & Chief Investment Officer, New Jersey Division of Investment*

**State of New Jersey Governor Philip D. Murphy**

**State of New Jersey Treasurer Elizabeth Maher Muoio**

**New Jersey Division of Investment State Investment Council Chair Deepak Raj**

**Update on New Jersey Division of Investment Emerging Managers Platform**

*Shoaib Khan, Director & Chief Investment Officer, New Jersey Division of Investment*

**Landscape, Opportunity Set & Challenges for Emerging Managers in Public Market Asset Classes:  
A Conversation with Industry Consultants**

**9:20AM**

**Moderators:** *Lisa Walker, Deputy Director & Deputy Chief Investment Officer New Jersey Division of Investment*  
*Bill Connors, Deputy Exec. Director & Deputy Chief Investment Officer New Jersey Division of Investment*  
**Panelists:** *C. LaRoy Brantley, Managing Principal & Consultant, Meketa*  
*Keon Holmes, Managing Director, Endowment & Foundation Practice, Cambridge Associates*  
*Deanna Ingram Jones, Consultant, NEPC, LLC*  
*Evan Walker, Manager Research Consultant, RVK, Inc*

**Morning Break**

**10:20 AM**

**Breakout Sessions**

**Breakout Session 1**

**Private Equity: Building & Maintaining Emerging Manager Programs – Key Insights**

**10:25 AM**

**Moderator:** *Mina Pacheco Nazemi, Head of Barings Diversified Alternative Equity*  
**Panelists:** *Dana Johns, Head of Private Equity, New Jersey Division of Investment*  
*Agata Praczuk, Director, MetLife Investment Management*  
*Nilza Serrano, Board Member, California State University Los Angeles Foundation*

**Real Estate: The Emerging Manager Marketplace – An Overview**

**10:25 AM**

**Moderator:** *Peter Braffman, Managing Director, Head of Real Estate Investments, GCM Grosvenor*  
**Panelist:** *Kevin Higgins, Head of Real Estate, New Jersey Division of Investment*

**Breakout Session 2**

**Private Equity – Cutting through the Noise: Building a Differential Investment Strategy**

**11:15 AM**

**Moderator:** *Elizabeth Hartnett, Director, Barings Diversified Alternative Equity*  
**Panelists:** *Neda Daneshzadeh, Co-Founder & Managing Director, Prelude Growth Partners*  
*Bharath Srikrishnan, Founder & Managing Partner, BharCap Partners*  
*Sophia Tsai, Managing Director, Trinity Church Wall Street*



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**Real Estate – Successfully Scaling an Investment Management Business**

**11:15AM**

*Moderator: Ermias Nessibu, Principal, Real Estate Investments, GCM Grosvenor*

*Panelists: Anar Chudgar, Co-President, Artemis Real Estate Partners  
Tammy Jones, CEO & Founder, Basis Investment Group  
Sonny Kalsi, CO-CEO, BentalGreenOak*

**Breakout Session 3**

**Private Equity – Stories from the Road – Emerging Manager Fundraising in a Volatile Environment**

**12:10 PM**

*Moderator: Elizabeth (Liz) Weindruch, Managing Director, Barings Diversified Alternative Equity*

*Panelists: John Caple, Partner, Hidden Harbor Capital Partners  
Azra Kanji, Founder & Partner, Astire Capital Partners  
Tarrus Richardson, Founder & CEO, IMB Partners*

**Real Estate – Navigating the Market as an Emerging Manager**

**12:10 PM**

*Moderator: Danielle Even, Principal, Real Estate Investments, GCM*

*Grosvenor Panelists: Jennifer Keith, Managing Partner, Ethos Real Estate  
Raj Menon, CEO & Founding Partner, Grandview Partners  
Jerome Nichols, President & Co-Founder, Standard Real Estate Investments*

**Closing Remarks**

**1:00 PM**

*Shoaib Khan, Director & Chief Investment Officer, New Jersey Division of Investment*





# In-Person Meetings with Private Equity & Real Estate Emerging Managers

July 10, 2024 | 9 a.m ET





In-Person Meetings with  
Private Equity & Real Estate  
Emerging Managers  
July 10, 2024

**PRIVATE EQUITY**

The New Jersey Division of Investment is keen to engage with a select number of private equity firms that meet its investment parameters. For those interested in an in-person meeting after the virtual symposium, we kindly invite your firm to submit relevant materials for consideration.

Please provide your latest overview presentation, including but not limited to:

- Brief overview of your firm's investment strategy and focus areas;
- Track record and highlights of recent transactions;
- Any unique value propositions or competitive advantages that your firm offers; and
- Team bios and key personnel involved in deal execution and other functions.

In order to qualify for consideration, firms must be pursuing a Buyout or Growth Equity strategy and targeting less than \$1.0 billion for Fund I, II or III.

Submissions must be sent to [njopportunities@barings.com](mailto:njopportunities@barings.com) by Friday, June 14, 2024. Please use the subject line: "Application for In-Person Meeting with New Jersey – [Firm Name]".

Upon review of provided materials, Barings will determine whether to invite your firm for an in-person meeting as a potential candidate for investment.

Meetings will be held in Midtown, New York City from 9:00AM - 5:00PM ET on Wednesday, July 10, 2024. Qualified firms will be notified in advance to schedule meeting times.

We appreciate your interest in partnering with the New Jersey Division of Investment.



In-Person Meetings with  
Private Equity & Real Estate  
Emerging Managers  
July 10, 2024

**REAL ESTATE**

The New Jersey Division of Investment is also keen to engage with a select number of real estate investment firms that meet its investment parameters. For those interested in an in-person meeting after the virtual symposium, we kindly invite your firm to submit relevant materials for consideration.

Please provide your latest overview presentation, including but not limited to:

- Brief overview of your firm's investment strategy and focus areas;
- Track record and highlights of recent transactions;
- Any unique value propositions or competitive advantages that your firm offers; and
- Team bios and key personnel involved in deal execution and other functions.

In order to qualify for consideration, firms must be pursuing a Real Estate Investment strategy and targeting less than \$1.0 billion for Fund I, II or III.

Submissions must be sent to [njopportunities@gcmlp.com](mailto:njopportunities@gcmlp.com) by Friday, June 14, 2024. Please use the subject line: "Application for In-Person Meeting with New Jersey – [Firm Name]".

Upon review of provided materials, GCM Grosvenor will determine whether to invite your firm for an in-person meeting as a potential candidate for investment.

Meetings will be held in Midtown, New York City from 9:30AM - 5:00PM ET on Wednesday, July 10, 2024. Qualified firms will be notified in advance to schedule meeting times.

We appreciate your interest in partnering with the New Jersey Division of Investment.