# STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY

# Sales and Use Tax:

Statistical Report Tax Years 2018-2021



# Office of Revenue and Economic Analysis

August 1, 2023

# I. Introduction

In 2019, the Department of the Treasury published its first Statistical Report based on Tax Year 2015 Sales and Use Tax returns. The purpose of these reports is to provide the public with useful economic data about tax revenue, analyzed from a variety of perspectives. A second report for Tax Years 2015 through 2017 was issued in 2021.

This is the third Sales and Use Tax Statistical Report issued by the State of New Jersey, and it covers Tax Years 2018 through 2021. The analysis uses information from returns filed for New Jersey's Sales and Use Tax (SUT). **The sales tax rate in calendar years 2018 through 2021 was 6.625%, and the SUT imposed in Urban Enterprise Zones (UEZ) and Salem County was 3.3125%, down from the 6.875% and 3.4375% rates, respectively, from 2017 pursuant to P.L. 2016, c.57.** 

This analysis includes a complement of 46 statistical tables. The data are collected from the ST-50, ST-50 EN, UZ-50, ST-250, ST-350, and ST-450 returns filed for Tax Years 2018 through 2021. Below is a table that displays tax types for each SUT return.

Sales and Use taxpayers in New Jersey were taxed in one of six categories from 2018 to 2021 through: (1) sales receipts from retail trade, rental, or use of tangible property; (2) sales receipts of energy; (3) the sales receipts of certain purchases of tangible personal property at qualified businesses in Urban Enterprise Zones taxed; (4) receipts of alcoholic beverages sales, entertainment, and room rentals in Atlantic City, taxed at various rates; (5) receipts from tangible personal property in Cape May County; and (6) receipts from purchases of certain items bought in Salem County.

	Return	Тах Туре
(1)	ST-50, ST-51	New Jersey SUT Return used by businesses that charge Sales Tax and remit Use Tax. (Note: Form ST-51 is used to remit monthly payments only; ST-50 is the quarterly return) The tables in this report contain ST-50 data, which all taxpayers must submit.
(2)	ST-50 EN	New Jersey SUT Energy Return used by businesses that charge Sales Tax on sales of energy and remit Use Tax.
(3)	UZ-50	Urban Enterprise Zone Sales Tax Return used by qualified businesses that charge a reduced Sales Tax rate on eligible sales and remit Use Tax.
(4)	ST-250	Atlantic City Luxury Tax Return used by businesses within Atlantic City that sell alcoholic beverages for on-premises consumption, entertainment, and room rentals.
(5)	ST-350	Cape May County Tourism Sales Tax Return used by businesses in Cape May County that are required to collect an additional 2% retail sales tax on tourism-related retail sales.
(6)	ST-450	Salem County Sales Tax Return used by businesses in Salem County that charge a reduced Sales Tax rate on eligible sales and remit Use Tax.

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## II. Executive Summary

This SUT Statistical Report provides data on the composition of SUT collections by industry. It also provides summary data on the various types of SUT that New Jersey imposes. A vast majority of SUT revenue is derived from the ST-50 return. Other types of SUT returns, while meaningful, have a lesser impact on total Sales Tax collections.

The Office of Revenue and Economic Analysis used the first two digits of the standard North American Industry Classification System (NAICS) data to identify industry sectors. The data show that the retail sector is by far the largest industry represented in the SUT data – comprising 44% of collections in Tax Year 2021. The wholesale trade sector accounted for 13% of collections, the accommodation and food services sector accounted for 10% of collections, utilities accounted for 7%.

Since retail is the largest sector, it is subdivided into three-digit NAICS for more detailed collections information. Within the retail sector in Tax Year 2021, motor vehicle and parts dealers accounted for approximately 28% of all retail SUT collections, food and beverage stores comprised roughly 15%, and building materials and garden equipment and supplies accounted for roughly 14%.

Unlike the Corporation Business Tax, businesses are not able to select their filing period. All companies registered to collect sales tax in New Jersey are required to file quarterly or monthly SUT returns with the State pursuant to the "Sales and Use Tax Act," (<u>N.J.S.A.</u> 54:32B-1 et seq.).

Taxpayers filing ST-50, ST-50 EN, or ST-450 returns are required to file quarterly returns in April, July, October, and January. Taxpayers collecting UEZ Sales Taxes, Cape May County Tourism Sales Tax, and Atlantic City luxury taxes must file monthly. In addition, businesses required to file quarterly SUT returns that collected more than \$30,000 in SUT during the preceding calendar year must make monthly payments if the amount of tax collected for the first two months of the quarter exceeds \$500.

In filling out the SUT return, taxpayers determine whether they have a balance due, or whether they have already paid more than their tax obligation for the given period. Gross receipts and deductions are reported on the return, and a percentage tax is applied to the Taxable Gross Receipts to determine the obligation.

The data show that taxpayers do not overpay their obligation to the extent that they might for the Corporation Business Tax. Should a company overpay its liability, it may take a refund or carry the overpayment forward as a credit against future liabilities.

A sales tax is generally viewed as regressive by tax policy analysts, meaning that while it is applied uniformly on the sales price of a good or service, it effectively takes a larger percentage of income from low-income earners than from high-income earners. New Jersey partially mitigates the regressive nature of the tax by exempting from the SUT most food sold as grocery items, most clothing and footwear, disposable paper products for household use, prescription drugs, and over-the-counter drugs.<sup>1</sup> In addition, the "New Jersey Urban Enterprise Zones Act," (P.L. 1983, c.303), may also reduce regressivity by providing tax advantages (qualified businesses may charge 50% of the SUT rate) and other business tools to enhance development efforts in the State's economically distressed urban centers.

### **III. Results Summary**

#### **Table 1: Summary SUT Table**

The Appendix to this report reproduces the main pages of the various SUT returns. Table I shows a summary of SUT due by return type.

A majority of businesses in New Jersey (98%) remit SUT using the ST-50 return. As a result, the lion's share (90%) of SUT revenue is generated from businesses using this form. About 8% of SUT revenue is derived from receipts on sales of energy, and about 2% is derived from nonqualified UEZ purchases from a qualified business located in a UEZ.

New Jersey's "Sales and Use Tax Act," (<u>N.J.S.A.</u> 54:32B-1 et seq.), provides for use tax to be imposed when taxable property (including specified digital products) and services are purchased for use in New Jersey, but sales tax is not collected by the retailer in the state of purchase or is collected at a rate less than New Jersey's sales tax rate. Thus, the purchaser of those goods or services owes use tax to New Jersey if the seller does not collect sales tax at the time of purchase or collects tax at a rate less than the current New Jersey sales tax rate.

Any use tax remitted by a qualified UEZ, Cape May, or Salem County business is disbursed to the State's General Fund. All qualifying purchases for UEZs, Salem County, and Cape May County sales taxes resulted in less than \$200 million of revenue to the State in each year.

<sup>&</sup>lt;sup>1</sup> For general guidance on which items are taxable under the New Jersey SUT, see: <u>https://www.state.nj.us/treasury/taxation/pdf/pubs/sales/su4.pdf</u>

#### Table 2 (a, b): SUT Collected by Industry

For Tax Years 2018 through 2021, the SUT tax rate for ST-50, ST-50 EN, and nonqualified UEZ purchases was 6.625%, down from 6.875% in 2017 pursuant to P.L. 2016, c.57. The table shows all SUT collections that were taxed at the rate of 6.625% broken out by industry. For Tax Year 2021, the sales tax portion reported a total of \$11.3 billion while the use tax portion reported \$446.0 million.

Industry classifications were determined by the taxpayer upon registration with the Division of Revenue and Enterprise Services (DORES) within the Department of the Treasury. While the registration form requests accurate NAICS information, only some New Jersey businesses conform to the NAICS, while others adopt a New Jersey Business Code available through DORES. For this report, the Office of Revenue and Economic Analysis has converted New Jersey Business Codes to NAICS codes for conformity and ease of analysis.

For Tax Year 2021, the retail trade sector accounted for the highest amount of SUT collections (44%) by two-digit NAICS code. The wholesale trade sector accounted for 13% of collections, the accommodation and food services sector accounted for 10% of collections, utilities accounted for 7%. The share of collections by sector remained relatively constant over the four tax years analyzed, however, the share of revenue generated by the wholesale trade sector rose five percentage points during that period as retail trade and accommodations and food services lost some of their share over the same period.

#### Table 3: SUT Energy by Type

New Jersey imposes SUT on retail sales of electricity and gas in the State. Schedule E (columns A, B, and C) on the ST-50 EN is used to compute the amount of tax due on retail sales of energy as reported on line 4 (Column A). Non-energy sales recorded by utilities are reported quarterly on the ST-50 EN (column B) as Non-Energy sales, and do not appear on Schedule E at the bottom of the ST-50 EN.

A majority of SUT Energy collections is derived from the retail sale of electricity (72%), followed by natural gas (22%), and transportation (56%). The shares have remained relatively constant from Tax Years 2018 to 2021.

#### Table 4: Cape May Tourism Sales Tax by Industry

Businesses in certain municipalities in Cape May County collect an additional 2% Cape May County Tourism Sales Tax on tourism-related sales such as room rentals, admissions to amusements, and food and drink sales. This is in addition to the Tourism Assessment and the Hotel and Motel Occupancy Fee.

The Accommodations and Food Sector accounted for a majority (75%) of the 2% Cape May County Tourism Tax received from Cape May County in 2021, likely due to the imposition of the tax on room rentals and food. The arts, entertainment, and recreation for 11% of the Cape May County Tourism Tax and the arts, entertainment, and the retail sector 19% of the collections.

#### Table 5: Salem County Sales Tax by Industry

Certain sales made by businesses located in Salem County were taxable at the reduced Sales Tax rate of 3.125% from 2018 to 2021. To qualify for the reduced rate, the sale must be made

from a place of business regularly operated by the seller for the purpose of making retail sales, not from catalog or mail order sales. The merchandise must be ordered or picked up by the purchaser at the place of business in Salem County.

Tangible Personal Property <b>Eligible</b> for the 3.3125% Sales Tax Rate										
Books and Stationary Appliances (radios, TV's) Computer Hardware Toys Cosmetics and Toilet Goods Lumber	Furniture and Carpeting Business Supplies and Equipment Tobacco Products other than Cigarettes Jewelry Luggage, Handbags, and Wallets Plumbing and Electrical Supplies for the 3.3125% Sales Tax Rate									
Catalog or Mail Order Sales <b>Ineligible</b> Catalog or Mail Order Sales Sales of Services Sales Made From Locations Outside of County Charges for Room Occupancy Charges for Admission to Place of Amusement Parking, Garaging, or Storing a Motor Vehicle	Alcoholic Beverages Prepared Food, Meals, Beverages Cigarettes Motor Vehicles Specified Digital Products Membership Fees for Health, Sporting and Shopping Clubs									

Examples of eligible and ineligible sales are shown in the table below:

Taxpayers calculate the amount of SUT and Salem County SUT on line 7 of the ST-450. The tax collected at 6.625% reflects receipts of purchases from *ineligible* items. The tax collected at 3.3125% represents receipts from *eligible* tangible personal property. The retail sector accounted for most Salem SUT collections in 2021 (80%), while wholesale trade was the second largest sector, representing 8% of collections, which were similar with prior years' shares.

#### Table 6: UEZ Collections by Zone

For calendar year 2021, the SUT tax rate for qualified purchases in UEZs was 3.3125%. The UEZ that collected the most SUT in 2021 was Lakewood (15% of all collections), followed by Jersey City and Paterson (9%). These shares were consistent with prior years.

#### Tables 7-44: UEZ Collections by Industry

The Urban Enterprise Zone Authority determines which businesses qualify for the UEZ tax exemptions and other benefits under the program. The Department of Community Affairs assists with the registration process. A qualified business must recertify every three years.

Qualified businesses charged a 3.3125% Sales Tax rate from 2018 to 2021 when the sales transaction physically occurred within an enterprise zone. The business may deliver the merchandise at a location outside the zone as long as the transaction was physically made within the zone.

The 2021 regular 6.625% rate was charged for mail order, telephone, internet, and similar transactions. Taxpayers calculate how much SUT and UEZ-SUT is due on line 6 of the UZ-50. In general, the retail sector accounted for most Urban Enterprise Zone collections, but the composition varied by zone.

#### Table 45: Atlantic City Luxury Sales Tax

The Atlantic City Luxury Sales Tax applies to receipts from specified retail sales within Atlantic City, including sales of alcoholic beverages for on-premises consumption; cover, minimum, or entertainment charges; room rentals, and tickets of admission within Atlantic City.

In addition, the State imposes an Atlantic City Promotional Fee (\$2 per room per night paid by casino hotel guests; \$1 for non-casinos) for the purpose of supporting the Atlantic City Convention and Visitors Authority. The Atlantic City Promotional Fee is derived from line 7 of the ST-250.

Sales and Use taxpayers file the ST-250 online to make monthly payments. Line 5A is where the calculation for Atlantic City Luxury Tax on room occupancy appears. Line 6c is where the tax for alcoholic beverages is calculated. Room rentals accounted for roughly 88% of the luxury tax in 2021, while alcoholic beverage receipts account for roughly 12% of luxury tax collections. The additional 6.625% New Jersey Sales Tax for alcoholic beverages is filed on the ST-50.

#### Note on the Impact of the COVID-19 Pandemic on SUT Collections

While an in-depth and detailed analysis on pandemic SUT collections is beyond the scope of this report, we can note that collections were impacted by economic events related to the COVID-19 pandemic. Due to the measures taken beginning in March of 2020 to prevent the spread of the virus, spending on taxable goods declined from 2019 to 2020. For example, sales tax collections on the ST-50 form declined by about \$104 million (1.2%) from 2019 to 2020 (Table 1, page 8). Total sales tax collections collected at the 6.625% rate declined by \$137.4 million, or 1.4%. Some sectors of the economy were disproportionally affected by the COVID-19 pandemic. For example, sales tax collections from the retail sector declined 1.4% from 2019 to 2020, however, collections from the Accommodations and Food Sector saw steeper declines of 27.6% year-over-year, and the Arts, Entertainment, and Recreation sector saw collections drop 41.0% (Table 2a, page 9). The Wholesale sector was the lone standout performer in 2020, as collections rose 44.4% from 2019.

## **IV.** Results

#### Table 1 – Summary SUT Table

Sales and Use Tax Collections by Type (Tax Years 2018 - 2021)												
Return Type (% Rate)		Sales Tax	Collected	_	Use Tax Collected							
Return Type (% Rate)	TY2018	TY2019	TY2020	TY2021	TY2018	TY2019	TY2020	TY2021				
ST-50 (6.625%) <sup>1</sup>	\$ 8,691,799,338	\$ 8,953,459,034	\$ 8,849,748,793	\$ 10,192,078,504	\$ 438,494,438	\$ 440,106,107	\$ 392,234,954	\$ 401,195,822				
ST-50-EN (6.625%) <sup>1</sup> <sup>2</sup>	865,408,177	862,963,052	835,488,548	880,466,541	33,115,083	31,453,785	33,689,623	34,367,244				
UEZ (6.625%) <sup>1 3</sup>	125,381,906	141,498,944	139,454,327	170,567,137	4,231,721	3,462,471	2,741,550	5,121,966				
ST-350 (Cape May 6.625%) <sup>4</sup>	17,450,582	16,877,751	14,491,270	22,869,389	65,275	56,865	36,294	101,040				
ST-450 (Salem 6.625%)⁵	12,054,711	12,668,139	10,915,372	13,334,970	3,852,157	3,865,036	4,150,672	5,213,399				
Total (6.625%) <sup>1</sup>	9,712,094,715	9,987,466,920	9,850,098,310	11,279,316,540	479,758,674	478,944,264	432,853,095	445,999,470				
UEZ Tax (3.3125%) <sup>3</sup>	\$ 143,067,841	\$ 147,876,923	\$ 152,306,651	\$ 183,832,090								
ST-350 (Cape May 2%)⁴	4,899,177	4,641,172	3,851,228	6,330,963								
ST-450 (Salem 3.3125%)⁵	3,852,219	3,865,229	4,151,660	5,213,412								
<sup>1</sup> For detail, see Table 2 on page 9												
<sup>2</sup> For detail, see Table 3 on Page 11												
<sup>3</sup> For detail, see tables 6-45 on pages 14-53												
<sup>4</sup> For detail, see table 4 on page 12												
<sup>5</sup> For detail, see table 5 on page 13												

#### Table 2a. – SUT Collected by Industry (\$ Collected)

NA IOS Instruction		Sales Tax	Collected			Use Tax	Collected	
NAICS Industry	TY2018	TY2019	TY2020	TY2021	TY2018	TY2019	TY2020	TY2021
Accommodation and Food Services	\$ 986,366,404	\$ 1,038,935,532	\$ 752,054,648	\$ 1,085,357,502	\$ 9,010,779	\$ 9,606,880	\$ 5,146,983	\$ 7,501,827
Administrative and Support and Waste Management	330,442,224	335,343,151	329,001,566	380,320,285	9,958,428	9,099,091	7,609,370	8,594,721
Agriculture, Forestry, Fishing and Hunting	10,310,055	11,739,381	12,631,154	14,444,724	157,603	171,176	172,469	195,101
Arts, Entertainment, and Recreation	125,924,630	132,369,740	78,104,210	125,728,022	13,031,743	10,532,352	2,616,134	10,088,243
Construction	246,655,707	254,051,946	232,290,690	270,970,127	36,691,004	33,286,830	30,905,995	34,688,096
Educational Services	15,332,683	15,073,979	18,922,399	19,539,526	1,686,328	1,122,508	732,133	827,809
Finance and Insurance	62,183,922	56,681,607	72,434,566	74,856,430	22,005,120	21,624,524	22,016,931	13,606,095
Health Care and Social Assistance	11,972,368	12,213,956	9,619,853	11,096,357	16,183,412	16,640,848	25,225,086	23,672,121
Information	395,446,763	383,025,357	369,464,775	389,900,588	24,530,251	25,271,441	20,454,549	28,942,080
Management of Companies and Enterprises	8,470,436	8,408,294	11,000,639	13,710,261	8,315,145	6,582,939	7,605,495	6,522,867
Manufacturing	335,695,319	336,110,584	318,994,854	371,090,630	63,237,187	58,726,121	59,973,450	68,398,872
Mining	7,883,929	8,349,218	8,459,972	10,104,706	218,072	473,674	392,536	301,554
Other Services (except Public Administration)	449,178,391	461,883,287	407,068,383	471,327,427	12,041,730	11,749,339	11,346,572	9,888,796
Professional, Scientific, and Technical Services	375,574,002	380,713,177	379,192,635	410,937,008	19,406,846	28,025,003	23,688,635	20,849,251
Public Administration	2,214,211	2,394,344	1,952,877	2,208,437	494	316,189	317	422
Real Estate Rental and Leasing	198,392,585	220,065,164	213,532,960	263,206,589	9,608,090	20,431,017	17,868,569	7,014,622
Retail	4,469,605,763	4,549,008,065	4,483,950,407	4,950,826,111	130,871,684	134,491,317	96,980,202	105,608,681
Building Material and Garden Equipment and Supplies	554,810,810	554,129,480	620,415,219	685,672,292	10,716,965	11,445,797	9,317,068	12,041,102
Clothing and Clothing Accessories Stores	232,189,388	232,980,104	202,344,247	256,965,437	7,627,669	7,395,589	4,692,073	5,111,551
Electronics and Appliance Stores	233,596,029	228,985,418	201,874,294	215,796,318	5,523,369	4,842,601	2,148,399	3,270,543
Food and Beverage Stores	646,131,938	666,872,176	705,706,670	734,537,572	8,034,671	8,831,299	5,954,024	6,142,985
Furniture and Home Furnishings Stores	288,224,122	287,947,843	266,244,365	311,679,655	5,377,314	5,152,612	3,191,389	3,726,500
Gasoline Stations	144,464,520	143,079,228	132,925,480	131,109,482	3,592,205	3,805,946	1,953,144	2,283,498
General Merchandise Stores	373,484,879	372,144,099	389,395,443	407,042,394	9,432,954	7,823,621	5,512,313	6,271,379
Health and Personal Care Stores	234,310,869	232,449,686	217,355,420	215,355,222	6,750,419	6,814,741	4,574,884	4,976,565
Miscellaneous Store Retailers	225,633,395	222,312,355	209,755,838	234,335,692	5,067,559	5,341,360	3,102,761	4,384,392
Motor Vehicle and Parts Dealers	1,165,618,385	1,215,255,330	1,113,540,212	1,372,623,812	59,716,383	63,135,960	50,845,129	51,021,422
Nonstore Retailers	179,718,147	214,538,661	243,924,983	194,364,517	5,003,686	5,944,838	3,668,324	3,642,756
Sporting Goods, Hobby, Musical Instrument, and Book Stores	191,423,279	178,313,684	180,468,237	191,343,717	4,028,489	3,956,951	2,020,694	2,735,987
Transportation and Warehousing	42,936,325	46,195,885	39,985,555	46,647,365	7,563,873	6,987,446	9,534,947	6,148,960
Unclassified <sup>3</sup>	57,051,139	59,941,978	52,317,059	65,505,007	2,424,989	2,372,774	2,197,517	2,296,766
Utilities	763,092,031	763,520,341	742,804,818	785,356,932	55,358,089	47,255,291	49,477,020	48,669,725
Wholesale	817,365,829	911,441,936	1,316,314,291	1,516,182,506	37,457,807	34,177,505	38,908,182	42,182,861
Grand Total	\$ 9,712,094,715	\$ 9,987,466,920	\$ 9,850,098,310	\$ 11,279,316,540	\$ 479,758,674	\$ 478,944,264	\$ 432,853,095	\$ 445,999,470
'Collected under 6.625% SUT Rate								
<sup>2</sup> ST-50, ST-50EN, ST-350, ST-450 UZ-50								
<sup>3</sup> NAICS Code 999999 - Establishments that do not fit under any other NAICS code								

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Table 2b. – SUT Collected h	y Industry (% of Collections)
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	S	ales Tax	Collecte	d		Use Tax (	Collected	1
NAICS Industry	TY2018	TY2019	TY2020	TY2021	TY2018	TY2019	TY2020	TY2021
Accommodation and Food Services	10.2%	10.4%	7.6%	9.6%	1.9%	2.0%	1.2%	1.7%
Administrative and Support and Waste Management	3.4%	3.4%	3.3%	3.4%	2.1%	1.9%	1.8%	1.9%
Agriculture, Forestry, Fishing and Hunting	0.1%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%
Arts, Entertainment, and Recreation	1.3%	1.3%	0.8%	1.1%	2.7%	2.2%	0.6%	2.3%
Construction	2.5%	2.5%	2.4%	2.4%	7.6%	7.0%	7.1%	7.8%
Educational Services	0.2%	0.2%	0.2%	0.2%	0.4%	0.2%	0.2%	0.2%
Finance and Insurance	0.6%	0.6%	0.7%	0.7%	4.6%	4.5%	5.1%	3.1%
Health Care and Social Assistance	0.1%	0.1%	0.1%	0.1%	3.4%	3.5%	5.8%	5.3%
Information	4.1%	3.8%	3.8%	3.5%	5.1%	5.3%	4.7%	6.5%
Management of Companies and Enterprises	0.1%	0.1%	0.1%	0.1%	1.7%	1.4%	1.8%	1.5%
Manufacturing	3.5%	3.4%	3.2%	3.3%	13.2%	12.3%	13.9%	15.3%
Mining	0.1%	0.1%	0.1%	0.1%	0.0%	0.1%	0.1%	0.1%
Other Services (except Public Administration)	4.6%	4.6%	4.1%	4.2%	2.5%	2.5%	2.6%	2.2%
Professional, Scientific, and Technical Services	3.9%	3.8%	3.8%	3.6%	4.0%	5.9%	5.5%	4.7%
Public Administration	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%
Real Estate Rental and Leasing	2.0%	2.2%	2.2%	2.3%	2.0%	4.3%	4.1%	1.6%
Retail	46.0%	45.5%	45.5%	43.9%	27.3%	28.1%	22.4%	23.7%
Building Material and Garden Equipment and Supplies	12.4%	12.2%	13.8%	13.8%	8.2%	8.5%	9.6%	11.4%
Clothing and Clothing Accessories Stores	5.2%	5.1%	4.5%	5.2%	5.8%	5.5%	4.8%	4.8%
Electronics and Appliance Stores	5.2%	5.0%	4.5%	4.4%	4.2%	3.6%	2.2%	3.1%
Food and Beverage Stores	14.5%	14.7%	15.7%	14.8%	6.1%	6.6%	6.1%	5.8%
Furniture and Home Furnishings Stores	6.4%	6.3%	5.9%	6.3%	4.1%	3.8%	3.3%	3.5%
Gasoline Stations	3.2%	3.1%	3.0%	2.6%	2.7%	2.8%	2.0%	2.2%
General Merchandise Stores	8.4%	8.2%	8.7%	8.2%	7.2%	5.8%	5.7%	5.9%
Health and Personal Care Stores	5.2%	5.1%	4.8%	4.3%	5.2%	5.1%	4.7%	4.7%
Miscellaneous Store Retailers	5.0%	4.9%	4.7%	4.7%	3.9%	4.0%	3.2%	4.2%
Motor Vehicle and Parts Dealers	26.1%	26.7%	24.8%	27.7%	45.6%	46.9%	52.4%	48.3%
Nonstore Retailers	4.0%	4.7%	5.4%	3.9%	3.8%	4.4%	3.8%	3.4%
Sporting Goods, Hobby, Musical Instrument, and Book Stores	4.3%	3.9%	4.0%	3.9%	3.1%	2.9%	2.1%	2.6%
Transportation and Warehousing	0.4%	0.5%	0.4%	0.4%	1.6%	1.5%	2.2%	1.4%
Unclassified <sup>3</sup>	0.6%	0.6%	0.5%	0.6%	0.5%	0.5%	0.5%	0.5%
Utilities	7.9%	7.6%	7.5%	7.0%	11.5%	9.9%	11.4%	10.9%
Wholesale	8.4%	9.1%	13.4%	13.4%	7.8%	7.1%	9.0%	9.5%
Grand Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
<sup>1</sup> Collected under 6.625% SUT Rate								
<sup>2</sup> ST-50, ST-50EN, ST-350, ST-450 UZ-50								
<sup>3</sup> NAICS Code 999999 - Establishments that do not fit under any other NAICS code						-		

	Sales and Use Tax Energy (Tax Years 2018 - 2021)													
Tax Year	Sales Tax - Ene	rgy Collections	Schedule	e E - Energy Tax Br	Sales Tax - Non Energy Collections									
Tax real	Sales Tax	Use Tax	Electricity	Natural Gas	Transportation	Sales Tax	Use Tax							
2018	\$ 865,408,177	\$ 161,459	\$ 621,876,151	\$ 191,740,591	\$ 51,304,135	\$ 6,030,046	\$ 33,115,083							
2019	862,963,052	564,720	619,679,878	183,203,627	59,786,248	6,401,922	31,453,785							
2020	835,488,548	105,648	610,546,038	179,184,309	45,453,832	6,700,779	33,689,623							
2021	880,466,541	169,040	631,629,240	193,749,188	54,577,789	7,061,717	34,367,244							

 Table 3 – SUT Energy Collections by Type

Table 4 – Cape May Tourism Sales Tax by Industry
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Cape May County Sales Tax Collections by Industry, Tax Years 2018 - 2021 <sup>1</sup>												
NAICE Inductory	Sales Tax Collected 6.625% <sup>2</sup>					Sales Tax Co	ollected 2% <sup>3</sup>		Use Tax Collected <sup>2</sup>			
NAICS Industry	TY2018	TY2019	TY2020 TY2021		TY2018	TY2019	TY2020 TY2021		TY2018	TY2018 TY2019		TY2021
Accommodation and Food Services	\$ 12,476,348	\$ 12,128,573	\$ 10,306,496	\$ 16,298,926	\$ 3,706,697	\$ 3,559,569	\$ 2,996,638	\$ 4,763,882	\$ 3,018	\$ 10,499	\$ 3,996	\$ 20,778
Administrative and Support and Waste Management												
Agriculture, Forestry, Fishing and Hunting		13,846	8,901			4,180	2,789					
Arts, Entertainment, and Recreation	2,007,860	1,469,937	968,340	2,494,807	598,383	438,997	283,233	725,225	61,894	46,366	31,886	80,262
Construction	9,947	9,007	5,743	10,061	898	1,210	661	920	46			
Educational Services												
Finance and Insurance												
Health Care and Social Assistance			22									
Information												
Management of Companies and Enterprises			73,414				22,142					
Manufacturing	41,896	62,370		109,822	12,648	18,560		32,560	291			
Mining												
Other Services (except Public Administration)												
Professional, Scientific, and Technical Services												
Public Administration	205				121							
Real Estate Rental and Leasing	331,527	457,379	427,770	634,895	99,168	136,916	123,681	189,060	13		291	
Retail	2,487,587	2,632,220	2,616,617	3,219,937	452,807	450,370	396,795	589,664	14		121	
Transportation and Warehousing	2,110	2,399	1,476	6,339	349	572	386	1,093				
Unclasified	90,560	99,833	82,491	94,602	27,339	30,138	24,903	28,559				
Utilities												
Wholesale	2,542	2,187			767	660						
Grand Total	\$ 17,450,582	\$ 16,877,751	\$ 14,491,270	\$ 22,869,389	\$ 4,899,177	\$ 4,641,172	\$ 3,851,228	\$ 6,330,963	\$ 65,275	\$ 56,865	\$ 36,294	\$ 101,040
<sup>1</sup> ST-350 Return Data				•	•		•					
<sup>2</sup> Tax Collected at 6.625%												
<sup>3</sup> Tax Collected at Cape May Tourism Rate of 2%												

#### Table 5 – Salem County Sales Tax by Industry

Salem County Sales Tax Collections by Industry, Tax Years 2018 - 2021 <sup>1</sup>														
		Sales Tax Col	lected 6.625% <sup>2</sup>				Sales Tax Colle	cted 3.3125% <sup>3</sup>			Use Tax Collected <sup>2</sup>			
NAICS Industry	2018	2019	2020	2021	2018		2019	2020	2021	2018	2019	2020	2021	
Accommodation and Food Services	\$ 2,040,571	\$ 2,441,195	\$ 1,720,994	\$ 2,490,492	\$ 102	729 \$	82,312	\$ 123,997	\$ 95,131	\$ 102,729	\$ 82,312	\$ 123,997	\$ 95,131	
Administrative and Support and Waste Management													1	
Agriculture, Forestry, Fishing and Hunting	276,732	263,278	222,982	320,112	39	835	57,607	81,043	81,508	39,835	57,607	81,043	81,508	
Arts, Entertainment, and Recreation	346,023	360,577	227,419	380,543	19	584	20,716	30,599	30,973	19,584	20,590	30,599	30,973	
Construction	443,248	379,029	410,371	555,818	103	530	97,155	141,204	160,188	103,471	97,096	141,204	160,188	
Educational Services		1	28	15	;								I	
Finance and Insurance	935	171	1,364	1,437	2	546	2,568	2,020	1,682	2,546	2,568	2,020	1,682	
Health Care and Social Assistance	5,838	6,708	3,149	5,916	; <u> </u>	054	8,028	5,209	5,133	9,054	8,028	5,209	5,133	
Information	5,737	5,447	4,074	6,707	18	592	18,761	22,620	24,590	18,592	18,761	22,620	24,590	
Management of Companies and Enterprises													1	
Manufacturing	1,248,555	608,063	507,671	683,243	160	792	161,860	188,899	201,094	160,792	161,852	188,899	201,082	
Mining													1	
Other Services (except Public Administration)													1	
Professional, Scientific, and Technical Services													1	
Public Administration				7,371									1	
Real Estate Rental and Leasing	355,971	182,008	148,021	251,762	19	198	3,845	15,051	2,884	19,198	3,845	15,051	2,884	
Retail	6,835,079	7,928,531	7,147,683	7,980,044	3,033	248	3,109,380	3,179,347	4,164,895	3,033,245	3,109,380	3,178,359	4,164,895	
Transportation and Warehousing	83,908	86,261	89,206	106,373	26	059	33,376	32,213	32,409	26,059	33,376	32,213	32,409	
Unclasified	185,964	211,506	266,677	287,594	14	047	14,469	10,026	6,905	14,047	14,469	10,026	6,905	
Utilities	4,402	3,282	3,281	529	1	449	1,163	1,155		1,449	1,163	1,155		
Wholesale	221,749	192,081	162,452	257,014	301	557	253,988	318,277	406,019	301,557	253,988	318,277	406,019	
Grand Total	\$ 12,054,711	\$ 12,668,139	\$ 10,915,372	\$ 13,334,970	\$ 3,852	219 \$	3,865,229	\$ 4,151,660	\$ 5,213,412	\$ 3,852,157	\$ 3,865,036	\$ 4,150,672	\$ 5,213,399	
T4-S0 Return Data Tax collected at 6.625% New Jersey Sales Tax Rate for sales inelligible for Salem County reduced rate														
Tax collected for eligible sales at reduced 3.3125% Salem County Sales Tax Rate														

#### Table 6: UEZ Collections by Zone

-		UEZ Sales Ta	x Collected <sup>1</sup>	
Zone	TY2018	TY2019	TY2020	TY2021
ASBURY PARK	\$ 1,806,437	\$ 1,931,530	\$ 1,933,002	\$ 2,445,315
BAYONNE	3,188,593	3,333,432	3,531,417	4,009,629
BRIDGETON	434,814	855,315	1,030,107	1,334,078
CAMDEN	866,837	1,801,365	1,947,365	2,367,315
CARTERET	2,668,498	2,431,048	2,371,583	2,751,850
EAST ORANGE	2,814,138	3,147,251	3,213,304	3,352,706
ELIZABETH	16,226,433	13,532,899	11,025,942	13,510,325
GLOUCESTER CITY	1,666,919	2,156,664	2,453,379	3,372,205
GUTTENBERG	66,751	60,029	52,201	59,189
HILLSIDE	2,154,042	2,162,765	1,909,587	2,727,142
IRVINGTON	1,275,782	1,462,832	1,735,045	2,054,743
JERSEY CITY	15,629,562	14,711,431	14,017,274	16,278,095
KEARNY	2,957,475	3,288,480	3,231,493	4,081,112
LAKEWOOD	20,448,867	19,870,988	20,813,406	27,188,414
LONG BRANCH	2,942,840	2,967,575	3,151,450	3,720,645
MILLVILLE	4,082,521	4,099,923	4,540,715	5,151,229
MOUNT HOLLY	1,628,154	1,717,858	1,870,656	2,772,332
NEW BRUNSWICK	1,979,878	1,952,533	1,913,877	2,323,501
NEWARK	4,058,643	8,678,703	9,054,288	10,642,131
NORTH BERGEN	7,352,293	7,343,740	8,142,097	8,881,191
NORTH WILDWOOD CITY	497,862	635,350	836,077	1,121,400
ORANGE	2,172,751	2,305,933	2,030,090	2,223,284
PASSAIC	4,770,666	4,633,210	5,303,714	6,149,538
PATERSON	13,072,374	12,789,817	13,912,971	16,136,639
PEMBERTON	559,731	701,769	918,204	1,235,569
PERTH AMBOY	2,894,322	3,124,171	3,067,489	3,639,257
PHILLIPSBURG	821,098	887,894	1,148,333	1,774,967
PLAINFIELD	714,839	1,790,520	1,822,119	2,417,938
PLEASANTVILLE	6,471,774	5,736,249	6,233,820	7,100,478
ROSELLE BORO	1,395,234	1,466,182	1,588,216	2,061,734
TRENTON	1,248,426	2,427,720	2,880,425	3,725,504
UNION CITY	1,406,118	1,535,081	1,737,978	2,161,384
VINELAND	9,612,625	8,993,938	9,243,358	10,303,514
WEST NEW YORK	2,087,026	2,194,270	2,249,887	2,850,878
WEST WILDWOOD BORO	2,462	3,547	3,785	4,112
WILDWOOD CITY	1,071,370	1,125,121	1,372,602	1,880,828
WILDWOOD CREST BORO	19,685	19,789	19,397	21,918
Grand Total	\$ 143,067,841	\$ 147,876,923	\$ 152,306,651	\$ 183,832,090
<sup>1</sup> Collected at reduced Sale	s Tax rate for certai	in retail sales made	e by certified vend	ors

UEZ Sales Tax Collected by Industry (All Zones) <sup>1</sup> Tax Years 2018 - 2021										
NAICS Industry	Sales Tax Collected									
NAICS Industry	TY2018			TY2019		TY2020		TY2021		
Accommodation and Food Services	\$	201,943	\$	244,732	\$	302,839	\$	428,500		
Administrative and Support and Waste Management		177,182		246,994		162,595		158,955		
Agriculture, Forestry, Fishing and Hunting		1,728		1,746		2,209		2,370		
Arts, Entertainment, and Recreation		321,184		368,000		184,705		322,745		
Construction		2,097,207		2,223,006		2,370,162		2,768,191		
Educational Services		16,959		13,818		17,301		49,364		
Finance and Insurance		38,996		35,512		53,324		60,046		
Health Care and Social Assistance		70,538		88,593		65,613		29,251		
Information		3,020,384		3,199,619		2,645,302		3,163,179		
Manufacturing		7,667,200		8,064,833		7,971,890		8,897,575		
Mining		5,847		5,313		10,940		23,089		
Other Services (except Public Administration)		3,072,032		3,232,682		3,217,886		4,259,806		
Professional, Scientific, and Technical Services		381,649		343,280		248,798		318,185		
Public Administration		45		32		6		4		
Real Estate Rental and Leasing		259,680		266,048		299,082		461,529		
Retail		105,301,524		105,192,021		111,394,053		135,064,530		
Transportation and Warehousing		115,543		47,112		35,228		34,738		
Unclasified		339,554		289,670		354,557		471,292		
Utilities		54,235		59,076		89,905		122,171		
Wholesale		19,924,414		23,954,835		22,880,256		27,196,571		
Grand Total	\$	143,067,841	\$	147,876,923	\$	152,306,651	\$	183,832,090		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sa	ales m	ade by certified	ven	dors	-		-			

#### Tables 7-44 – UEZ Collections by Industry and Zone

ASBURY PARK <sup>1</sup>	Sales Tax Collected				
NAICS Industry	TY2018	TY2019	TY2020	TY2021	
Accommodation and Food Services	\$ 5,059	\$ 5,910	\$ 6,362	\$ 6,930	
Administrative and Support and Waste Management	8,739	7,567	5,004	10,100	
Agriculture, Forestry, Fishing and Hunting					
Arts, Entertainment, and Recreation	499	496	292	844	
Construction					
Educational Services					
Finance and Insurance					
Health Care and Social Assistance	2,213	1,958	509	1,055	
Information					
Management of Companies and Enterprises					
Manufacturing	352	68	4		
Mining					
Other Services (except Public Administration)	6,356	6,799	5,949	7,376	
Professional, Scientific, and Technical Services	7,451	15,051	18,915	32,798	
Public Administration					
Real Estate Rental and Leasing					
Retail	1,176,055	1,283,547	1,352,902	1,775,503	
Transportation and Warehousing					
Unclassified	14,256	14,851	8,822	17,621	
Utilities					
Wholesale	585,458	595,284	534,242	593,088	
Grand Total	\$ 1,806,437	\$ 1,931,530	\$ 1,933,002	\$ 2,445,315	
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors					

BAYONNE <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	2,130	2,198	1,745	2,142		
Construction						
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information	105,583	102,527	99,431	102,179		
Management of Companies and Enterprises						
Manufacturing	81,242	105,767	123,987	147,826		
Mining						
Other Services (except Public Administration)	65,294	54,931	53,837	59,736		
Professional, Scientific, and Technical Services	15,666	14,094	14,703	13,160		
Public Administration						
Real Estate Rental and Leasing	500	611	327	284		
Retail	2,882,385	3,012,114	3,189,061	3,644,381		
Transportation and Warehousing						
Unclassified	29,703	27,575	24,242	29,341		
Utilities						
Wholesale	6,091	13,615	24,085	10,581		
Grand Total	\$ 3,188,593	\$ 3,333,432	\$ 3,531,417	\$ 4,009,629		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales n	nade by certifie	d vendors				

BRIDGETON <sup>1</sup>	Sales Tax Collected						
NAICS Industry	T١	/2018	-	TY2019		TY2020	TY2021
Accommodation and Food Services	\$	-	\$	-	\$	-	\$ -
Administrative and Support and Waste Management							
Agriculture, Forestry, Fishing and Hunting							
Arts, Entertainment, and Recreation							
Construction		10,142		26,701		23,693	32,969
Educational Services							
Finance and Insurance							
Health Care and Social Assistance							
Information							
Management of Companies and Enterprises							
Manufacturing		45,652		59,664		59,298	70,773
Mining							
Other Services (except Public Administration)		14,399		17,949		22,628	24,481
Professional, Scientific, and Technical Services							
Public Administration							
Real Estate Rental and Leasing							
Retail		342,151		751,001		924,489	1,205,856
Transportation and Warehousing							
Unclassified							
Utilities							
Wholesale		22,470					
Grand Total	\$	434,814	\$	855,315	\$	1,030,107	\$ 1,334,078
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors							

CAMDEN <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	63,370	126,401	65,128	165,876		
Construction	151	1,339	184	102		
Educational Services						
Finance and Insurance						
Health Care and Social Assistance	8,650	22,290	13,711	12,285		
Information						
Management of Companies and Enterprises						
Manufacturing	16,027	24,330	19,552	23,270		
Mining						
Other Services (except Public Administration)	2,215	8,312	1,618	750		
Professional, Scientific, and Technical Services	3,577	8,057	8,953	8,869		
Public Administration						
Real Estate Rental and Leasing				160		
Retail	495,492	985,799	1,141,242	1,374,797		
Transportation and Warehousing						
Unclassified						
Utilities						
Wholesale	277,354	624,838	696,978	781,206		
Grand Total	\$ 866,837	\$ 1,801,365	\$ 1,947,365	\$ 2,367,315		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales n	nade by certifie	d vendors				

CARTERET <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$ -	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction	795	814	828	934		
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information						
Management of Companies and Enterprises						
Manufacturing						
Mining						
Other Services (except Public Administration)	4,396	4,602	6,473	6,844		
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing						
Retail	2,155,184	1,855,379	1,965,670	2,470,143		
Transportation and Warehousing						
Unclassified						
Utilities						
Wholesale	508,123	570,253	398,612	273,929		
Grand Total	\$ 2,668,498	\$ 2,431,048	\$ 2,371,583	\$ 2,751,850		
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

EAST ORANGE <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$-	\$-	\$-		
Administrative and Support and Waste Management	36,102	37,237	35,315	23,175		
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction	38,675	33,213	27,958	7,640		
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information	69,961	57,056	68,220	91,467		
Management of Companies and Enterprises						
Manufacturing	193,888	176,827	145,707	116,503		
Mining						
Other Services (except Public Administration)	14,151	17,263	27,814	31,892		
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing						
Retail	1,827,023	2,181,528	2,489,754	2,739,334		
Transportation and Warehousing						
Unclassified	18,564	22,245	5,155			
Utilities						
Wholesale	615,774	621,881	413,381	342,695		
Grand Total	\$ 2,814,138	\$ 3,147,251	\$ 3,213,304	\$ 3,352,706		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales n	nade by certifie	d vendors				

ELIZABETH <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$ 1,164	\$-	\$-	\$-		
Administrative and Support and Waste Management	30,468	29,848	28,941	32,473		
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	79,691	76,553	47,311	93,824		
Construction	165,194	122,559	141,380	110,569		
Educational Services			8,565	38,514		
Finance and Insurance						
Health Care and Social Assistance						
Information	522,595	466,509	314,544	432,573		
Management of Companies and Enterprises						
Manufacturing	462,552	394,933	183,716	291,693		
Mining						
Other Services (except Public Administration)	213,397	210,417	171,111	200,346		
Professional, Scientific, and Technical Services	2,116	1,950	1,461	2,969		
Public Administration						
Real Estate Rental and Leasing	9,351	9,435	3,793	11,093		
Retail	14,169,148	11,651,528	9,472,162	11,521,303		
Transportation and Warehousing						
Unclassified						
Utilities						
Wholesale	570,758	569,168	652,957	774,969		
Grand Total	\$ 16,226,433	\$ 13,532,899	\$ 11,025,942	\$ 13,510,325		
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

GLOUCESTER CITY <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$ -	\$ -	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction						
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information						
Management of Companies and Enterprises						
Manufacturing						
Mining						
Other Services (except Public Administration)						
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing						
Retail	1,600,972	2,101,303	2,363,291	3,259,556		
Transportation and Warehousing						
Unclassified	1,872	1,606	740	204		
Utilities						
Wholesale	64,075	53,755	89,348	112,446		
Grand Total	\$ 1,666,919	\$ 2,156,664	\$ 2,453,379	\$ 3,372,205		
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

GUTTENBERG <sup>1</sup>	Sales Tax Collected				
NAICS Industry	TY2018	TY2019	TY2020	TY2021	
Accommodation and Food Services	\$ -	\$-	\$-	\$-	
Administrative and Support and Waste Management					
Agriculture, Forestry, Fishing and Hunting					
Arts, Entertainment, and Recreation					
Construction					
Educational Services					
Finance and Insurance					
Health Care and Social Assistance					
Information					
Management of Companies and Enterprises					
Manufacturing					
Mining					
Other Services (except Public Administration)					
Professional, Scientific, and Technical Services	7,812	5,074	3,992	3,637	
Public Administration					
Real Estate Rental and Leasing					
Retail	58,939	54,955	48,209	55,552	
Transportation and Warehousing					
Unclassified					
Utilities					
Wholesale					
Grand Total	\$ 66,751	\$ 60,029	\$ 52,201	\$ 59,189	
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors					

HILLSIDE <sup>1</sup>	Sales Tax Collected				
NAICS Industry	TY2018	TY2019	TY2020	TY2021	
Accommodation and Food Services	\$-	\$-	\$-	\$-	
Administrative and Support and Waste Management					
Agriculture, Forestry, Fishing and Hunting					
Arts, Entertainment, and Recreation					
Construction	578	12	502		
Educational Services					
Finance and Insurance					
Health Care and Social Assistance					
Information	57,296	64,591	62,744	82,622	
Management of Companies and Enterprises					
Manufacturing	214,814	153,158	97,395	190,531	
Mining					
Other Services (except Public Administration)	83,266	84,178	75,564	88,347	
Professional, Scientific, and Technical Services					
Public Administration					
Real Estate Rental and Leasing					
Retail	1,192,621	1,269,399	1,375,302	1,961,884	
Transportation and Warehousing					
Unclassified					
Utilities					
Wholesale	605,466	591,427	298,080	403,758	
Grand Total	\$ 2,154,042	\$ 2,162,765	\$ 1,909,587	\$ 2,727,142	
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors					

IRVINGTON <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$ -	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction						
Educational Services						
Finance and Insurance						
Health Care and Social Assistance	45	2				
Information	93,353	111,400	96,110	98,104		
Management of Companies and Enterprises						
Manufacturing	22,609	39,378	35,390	15,863		
Mining						
Other Services (except Public Administration)	14,897	14,316	4,287	5,530		
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing						
Retail	1,129,847	1,290,057	1,599,258	1,935,246		
Transportation and Warehousing						
Unclassified						
Utilities						
Wholesale	15,030	7,679				
Grand Total	\$ 1,275,782	\$ 1,462,832	\$ 1,735,045	\$ 2,054,743		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

JERSEY CITY <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$ 1,831	\$ 1,146	\$ 820	\$ 36,883		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	5,725	5,662	3,038	4,096		
Construction	53,779	43,167	49,072	60,534		
Educational Services						
Finance and Insurance	18,452	17,299	25,882	23,820		
Health Care and Social Assistance	170					
Information	560,702	502,941	385,133	446,370		
Management of Companies and Enterprises						
Manufacturing	142,020	136,246	136,873	165,436		
Mining						
Other Services (except Public Administration)	127,383	121,519	121,476	152,236		
Professional, Scientific, and Technical Services	40,490	16,617	736	178		
Public Administration						
Real Estate Rental and Leasing	86,742	82,728	91,518	107,565		
Retail	13,062,043	12,548,884	12,060,650	13,968,494		
Transportation and Warehousing	6,388	5,803	7,041	7,589		
Unclassified	23,264	25,061	32,043	50,716		
Utilities						
Wholesale	1,500,574	1,204,359	1,102,993	1,254,179		
Grand Total	\$ 15,629,562	\$ 14,711,431	\$ 14,017,274	\$ 16,278,095		
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

KEARNY <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$ 7,955	\$ 11,269	\$ 12,044		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction						
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information	47,582	39,217	32,212	21,455		
Management of Companies and Enterprises						
Manufacturing	948,957	1,011,092	987,951	1,154,677		
Mining						
Other Services (except Public Administration)	103,574	107,122	111,533	171,995		
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing						
Retail	1,587,644	1,839,473	1,918,482	2,443,804		
Transportation and Warehousing						
Unclassified	1,444	1,185	740			
Utilities						
Wholesale	268,274	282,435	169,306	277,138		
Grand Total	\$ 2,957,475	\$ 3,288,480	\$ 3,231,493	\$ 4,081,112		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

LAKEWOOD <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$ 141,403	\$ 142,254	\$ 159,777	\$ 197,037		
Administrative and Support and Waste Management	7,087	5,767	5,063	5,869		
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	81,142	51,902	17,892	752		
Construction	447,532	377,542	305,579	376,141		
Educational Services						
Finance and Insurance	1,683	1,641	1,561	1,774		
Health Care and Social Assistance	38,263	41,661	41,044	212		
Information						
Management of Companies and Enterprises						
Manufacturing	1,550,764	1,604,485	1,788,794	2,050,025		
Mining						
Other Services (except Public Administration)	565,274	516,625	533,972	685,766		
Professional, Scientific, and Technical Services	59,841	45,396	38,173	68,014		
Public Administration						
Real Estate Rental and Leasing	32,361	30,666	35,638	93,362		
Retail	13,436,929	13,058,782	13,878,801	19,182,093		
Transportation and Warehousing	66	57	59	89		
Unclassified	146,097	114,346	190,541	267,455		
Utilities	54,227	59,011	88,842	121,125		
Wholesale	3,886,198	3,820,854	3,727,672	4,138,700		
Grand Total	\$ 20,448,867	\$ 19,870,988	\$ 20,813,406	\$ 27,188,414		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

LONG BRANCH <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	12,931	10,424	5,894	7,866		
Construction	130,507	126,477	187,379	146,429		
Educational Services						
Finance and Insurance	3,919	4,389	4,408	5,691		
Health Care and Social Assistance						
Information						
Management of Companies and Enterprises						
Manufacturing	69,639	45,254	47,037	33,349		
Mining						
Other Services (except Public Administration)	84,930	60,526	61,615	72,515		
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing	232		2,467	2,768		
Retail	2,137,937	2,216,202	2,484,122	3,072,149		
Transportation and Warehousing						
Unclassified						
Utilities						
Wholesale	502,747	504,303	358,528	379,878		
Grand Total	\$ 2,942,840	\$ 2,967,575	\$ 3,151,450	\$ 3,720,645		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

MILLVILLE <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$ 41	\$ 24	\$ 30	\$ 64		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	31,248	34,449	13,784	19,436		
Construction						
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information	56,771	60,369	61,960	64,820		
Management of Companies and Enterprises						
Manufacturing	176,868	187,912	208,513	298,541		
Mining						
Other Services (except Public Administration)	30,836	24,748	17,553	22,213		
Professional, Scientific, and Technical Services	32,173	31,408	56,473	54,452		
Public Administration						
Real Estate Rental and Leasing						
Retail	3,736,793	3,742,807	4,177,593	4,680,543		
Transportation and Warehousing						
Unclassified	17,792	18,206	4,809	11,159		
Utilities						
Wholesale						
Grand Total	\$ 4,082,521	\$ 4,099,923	\$ 4,540,715	\$ 5,151,229		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

MOUNT HOLLY <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction						
Educational Services						
Finance and Insurance						
Health Care and Social Assistance	79	86	49	55		
Information	8,477	8,610	6,010	6,241		
Management of Companies and Enterprises						
Manufacturing	255,681	258,243	261,404	354,582		
Mining						
Other Services (except Public Administration)	46,506	45,122	39,619	48,174		
Professional, Scientific, and Technical Services						
Public Administration	45	32	6	4		
Real Estate Rental and Leasing	44,724	36,023	44,125	60,567		
Retail	1,266,081	1,369,658	1,519,435	2,302,709		
Transportation and Warehousing						
Unclassified						
Utilities						
Wholesale	6,561	84	8			
Grand Total	\$ 1,628,154	\$ 1,717,858	\$ 1,870,656	\$ 2,772,332		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

NEW BRUNSWICK <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction	89,647	18,043		1,329		
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information	13,299	11,808	4,721			
Management of Companies and Enterprises						
Manufacturing	25,954	37,622	44,152	46,634		
Mining						
Other Services (except Public Administration)	52,850	50,638	51,151	58,888		
Professional, Scientific, and Technical Services	89	123	32	76		
Public Administration						
Real Estate Rental and Leasing						
Retail	1,433,575	1,490,782	1,398,693	1,647,831		
Transportation and Warehousing						
Unclassified	4,854	5,668	6,136	5,724		
Utilities						
Wholesale	359,610	337,850	408,992	563,019		
Grand Total	\$ 1,979,878	\$ 1,952,533	\$ 1,913,877	\$ 2,323,501		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

NEWARK <sup>1</sup>	Sales Tax Collected							
NAICS Industry	TY2018		TY2019		TY2020		1	Y2021
Accommodation and Food Services	\$	4,459	\$	13,829	\$	18,125	\$	29,650
Administrative and Support and Waste Management				5,184		9,831		11,803
Agriculture, Forestry, Fishing and Hunting								
Arts, Entertainment, and Recreation				6,189		4,359		
Construction		101,463		191,469		190,561		262,771
Educational Services		1,620		3,469		1,797		3,094
Finance and Insurance		566		1,150		736		911
Health Care and Social Assistance				6				
Information		3,625		277,434		253,792		242,432
Management of Companies and Enterprises								
Manufacturing		283,850		586,656		626,865		702,100
Mining								
Other Services (except Public Administration)		75,512		229,167		227,010		293,463
Professional, Scientific, and Technical Services		3,146		6,286		4,481		14,478
Public Administration								
Real Estate Rental and Leasing		25,230		33,365		40,979		45,963
Retail		2,811,137		5,634,893		6,112,969		7,120,752
Transportation and Warehousing		883		2,459		3,954		3,595
Unclassified								
Utilities								
Wholesale		747,151		1,687,147		1,558,830		1,911,117
Grand Total	\$	4,058,643	\$	8,678,703	\$	9,054,288	\$ 1	0,642,131
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors								

NORTH BERGEN <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$ -	\$ -	\$ -	\$-		
Administrative and Support and Waste Management	1,463	1,676	2,018	582		
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	20					
Construction	14,480	11,782	8,048	14,034		
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information	141,396	135,034	133,266	152,075		
Management of Companies and Enterprises						
Manufacturing	483,040	491,623	637,696	708,048		
Mining						
Other Services (except Public Administration)	35,365	33,198	36,251	39,620		
Professional, Scientific, and Technical Services	91,087	83,210	6,447	234		
Public Administration						
Real Estate Rental and Leasing	889	870	618	714		
Retail	5,962,612	6,061,062	6,909,538	7,452,722		
Transportation and Warehousing						
Unclassified	657	847	206	484		
Utilities						
Wholesale	621,284	524,438	408,010	512,681		
Grand Total	\$ 7,352,293	\$ 7,343,740	\$ 8,142,097	\$ 8,881,191		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

NORTH WILDWOOD CITY <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	5,276	2,918	319	1,558		
Construction						
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information						
Management of Companies and Enterprises						
Manufacturing	149,517	154,314	163,422	205,757		
Mining						
Other Services (except Public Administration)						
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing						
Retail	343,069	478,118	672,336	914,084		
Transportation and Warehousing						
Unclassified						
Utilities						
Wholesale						
Grand Total	\$ 497,862	\$ 635,350	\$ 836,077	\$ 1,121,400		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

ORANGE <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction						
Educational Services	490	58				
Finance and Insurance						
Health Care and Social Assistance						
Information	133,693	140,393	122,516	88,155		
Management of Companies and Enterprises						
Manufacturing	12,827	7,853				
Mining						
Other Services (except Public Administration)	5,121	2,037	2,344	2,583		
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing						
Retail	1,087,957	1,246,897	1,375,445	1,561,962		
Transportation and Warehousing						
Unclassified						
Utilities						
Wholesale	932,662	908,695	529,786	570,583		
Grand Total	\$ 2,172,751	\$ 2,305,933	\$ 2,030,090	\$ 2,223,284		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

PASSAIC <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$ -	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction	37,900	50,358	46,741	54,371		
Educational Services						
Finance and Insurance	10,923	7,344	7,568	7,607		
Health Care and Social Assistance						
Information	62,535	60,371	57,882	50,157		
Management of Companies and Enterprises						
Manufacturing	86,724	85,834	70,729	79,549		
Mining						
Other Services (except Public Administration)	23,737	27,137	20,366	30,346		
Professional, Scientific, and Technical Services	10,730	9,361	10,525	13,748		
Public Administration						
Real Estate Rental and Leasing	571					
Retail	4,390,980	4,299,338	5,056,373	5,835,653		
Transportation and Warehousing	9,519	7,821	3,950	1,491		
Unclassified	1,960	1,707	1,368	1,992		
Utilities						
Wholesale	135,088	83,938	28,213	74,624		
Grand Total	\$ 4,770,666	\$ 4,633,210	\$ 5,303,714	\$ 6,149,538		
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

PATERSON <sup>1</sup>	Sales Tax Collected						
NAICS Industry	TY2018	TY2019	TY2020	TY2021			
Accommodation and Food Services	\$ 1,825	\$ 5,910	\$ 11,729	\$ 19,952			
Administrative and Support and Waste Management	21,214	21,802	14,828	18,992			
Agriculture, Forestry, Fishing and Hunting							
Arts, Entertainment, and Recreation	2,097	2,052	782	1,334			
Construction	164,731	174,296	119,014	145,524			
Educational Services							
Finance and Insurance							
Health Care and Social Assistance							
Information	411,529	437,438	254,437	219,026			
Management of Companies and Enterprises							
Manufacturing	294,763	315,054	335,379	336,515			
Mining							
Other Services (except Public Administration)	931,376	946,762	885,324	1,270,254			
Professional, Scientific, and Technical Services	15,848	17,584	17,714	18,955			
Public Administration							
Real Estate Rental and Leasing	545	552	319	341			
Retail	9,239,443	9,071,486	10,587,070	12,152,004			
Transportation and Warehousing		11,374	9,548	3,337			
Unclassified	27,632	24,592	32,369	33,340			
Utilities							
Wholesale	1,961,373	1,760,914	1,644,459	1,917,064			
Grand Total	\$ 13,072,374	\$ 12,789,817	\$ 13,912,971	\$ 16,136,639			
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors							

PEMBERTON <sup>1</sup>	Sales Tax Collected							
NAICS Industry	Т	Y2018		TY2019		TY2020		TY2021
Accommodation and Food Services	\$	-	\$	-	\$	-	\$	-
Administrative and Support and Waste Management								
Agriculture, Forestry, Fishing and Hunting		1,728		1,746		2,209		2,370
Arts, Entertainment, and Recreation								
Construction								
Educational Services								
Finance and Insurance								
Health Care and Social Assistance								
Information								
Management of Companies and Enterprises								
Manufacturing								
Mining								
Other Services (except Public Administration)		21,121		19,353		20,340		22,658
Professional, Scientific, and Technical Services								
Public Administration								
Real Estate Rental and Leasing								
Retail		487,353		596,357		841,297		1,127,862
Transportation and Warehousing								
Unclassified								
Utilities								
Wholesale		49,529		84,314		54,358		82,679
Grand Total	\$	559,731	\$	701,769	\$	918,204	\$	1,235,569
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors								

PERTH AMBOY <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018		TY2019	TY2020	TY2021	
Accommodation and Food Services	\$ 5,35	52	\$ 7,050	\$ 6,991	\$ 11,961	
Administrative and Support and Waste Management	7,36	8	8,445	17,882	21,519	
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction	61,94	1	53,104	133,154	188,580	
Educational Services	6,17	2	5,038	2,855	3,816	
Finance and Insurance						
Health Care and Social Assistance						
Information	46,94	3	49,842	47,617	47,729	
Management of Companies and Enterprises						
Manufacturing	834,82	3	862,170	599,687	638,322	
Mining						
Other Services (except Public Administration)	64,58	80	59,570	113,212	109,017	
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing						
Retail	1,662,46	i9	1,852,410	1,954,805	2,404,487	
Transportation and Warehousing						
Unclassified	26,63	8	12,008	30,968	34,018	
Utilities						
Wholesale	178,03	5	214,535	160,318	179,808	
Grand Total	\$ 2,894,32	2	\$ 3,124,171	\$ 3,067,489	\$ 3,639,257	
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

PHILLIPSBURG <sup>1</sup>	Sales Tax Collected						
NAICS Industry	TY2018	TY2019	TY2020	TY2021			
Accommodation and Food Services	\$ -	\$-	\$ -	\$-			
Administrative and Support and Waste Management							
Agriculture, Forestry, Fishing and Hunting							
Arts, Entertainment, and Recreation	7	6		5			
Construction							
Educational Services							
Finance and Insurance							
Health Care and Social Assistance	68	35	8	16			
Information							
Management of Companies and Enterprises							
Manufacturing	10,898	11,575	12,309	15,430			
Mining							
Other Services (except Public Administration)	75,145	63,790	58,002	68,734			
Professional, Scientific, and Technical Services							
Public Administration							
Real Estate Rental and Leasing							
Retail	689,944	804,129	1,078,014	1,690,783			
Transportation and Warehousing							
Unclassified							
Utilities							
Wholesale	45,036	8,359					
Grand Total	\$ 821,098	\$ 887,894	\$ 1,148,333	\$ 1,774,967			
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors							

PLAINFIELD <sup>1</sup>	Sales Tax Collected						
NAICS Industry	ר	<b>FY2018</b>		TY2019		TY2020	TY2021
Accommodation and Food Services	\$	-	\$	-	\$	-	\$ -
Administrative and Support and Waste Management		47,707		106,889			
Agriculture, Forestry, Fishing and Hunting							
Arts, Entertainment, and Recreation							
Construction							
Educational Services							
Finance and Insurance							
Health Care and Social Assistance				14			
Information				36,365		38,022	40,358
Management of Companies and Enterprises							
Manufacturing							176
Mining							
Other Services (except Public Administration)		8,027		26,922		22,389	33,749
Professional, Scientific, and Technical Services		3,986		9,077		7,653	10,428
Public Administration							
Real Estate Rental and Leasing							
Retail		418,053		1,015,699		1,258,997	1,653,062
Transportation and Warehousing							
Unclassified							
Utilities							
Wholesale		237,066		595,554		495,059	680,165
Grand Total	\$	714,839	\$	1,790,520	\$	1,822,119	\$ 2,417,938
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales n	nade	by certifie	d v	endors			

PLEASANTVILLE <sup>1</sup>	Sales Tax Collected						
NAICS Industry	TY2018	TY2019	TY2020	TY2021			
Accommodation and Food Services	\$-	\$ -	\$-	\$-			
Administrative and Support and Waste Management	2,708	2,247	2,476	2,764			
Agriculture, Forestry, Fishing and Hunting							
Arts, Entertainment, and Recreation							
Construction	323,802	344,381	322,944	426,469			
Educational Services							
Finance and Insurance							
Health Care and Social Assistance							
Information	1,422	2,041	2,161	67,697			
Management of Companies and Enterprises							
Manufacturing	349,212	337,577	329,807	9,540			
Mining							
Other Services (except Public Administration)	86,860	76,743	78,763	105,571			
Professional, Scientific, and Technical Services	107						
Public Administration							
Real Estate Rental and Leasing							
Retail	4,033,109	3,687,687	4,388,368	5,083,771			
Transportation and Warehousing							
Unclassified							
Utilities							
Wholesale	1,674,554	1,285,574	1,109,301	1,404,666			
Grand Total	\$ 6,471,774	\$ 5,736,249	\$ 6,233,820	\$ 7,100,478			
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors							

ROSELLE BORO <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$ -	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation						
Construction						
Educational Services						
Finance and Insurance						
Health Care and Social Assistance						
Information	7,399					
Management of Companies and Enterprises						
Manufacturing	20,292	14,039	6,433	19,846		
Mining						
Other Services (except Public Administration)	9,547	4,909	5,597	7,722		
Professional, Scientific, and Technical Services						
Public Administration						
Real Estate Rental and Leasing						
Retail	1,261,431	1,383,900	1,524,996	1,963,784		
Transportation and Warehousing						
Unclassified						
Utilities						
Wholesale	96,565	63,334	51,189	70,382		
Grand Total	\$ 1,395,234	\$ 1,466,182	\$ 1,588,216	\$ 2,061,734		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

TRENTON <sup>1</sup>	Sales Tax Collected						
NAICS Industry	TY2018	TY2019	TY2020	TY2021			
Accommodation and Food Services	\$-	\$-	\$-	\$-			
Administrative and Support and Waste Management	135	686	747	62			
Agriculture, Forestry, Fishing and Hunting							
Arts, Entertainment, and Recreation	1,334	4,012	123	23			
Construction	4,088	7,073	6,943	8,180			
Educational Services							
Finance and Insurance			5,908	13,284			
Health Care and Social Assistance	365	2,625	296	67			
Information		9,744	10,504	10,037			
Management of Companies and Enterprises							
Manufacturing	60,375	110,161	147,315	264,269			
Mining							
Other Services (except Public Administration)	29,100	6,427	4,574	5,092			
Professional, Scientific, and Technical Services			253	401			
Public Administration							
Real Estate Rental and Leasing							
Retail	596,116	1,339,771	1,698,375	2,268,367			
Transportation and Warehousing							
Unclassified	2						
Utilities							
Wholesale	556,911	947,222	1,005,387	1,155,722			
Grand Total	\$ 1,248,426	\$ 2,427,720	\$ 2,880,425	\$ 3,725,504			
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors							

UNION CITY <sup>1</sup>	Sales Tax Collected						
NAICS Industry	TY2018	TY2019	TY2020	TY2021			
Accommodation and Food Services	\$ -	\$-	\$-	\$-			
Administrative and Support and Waste Management	10,661	9,402	6,919	11,235			
Agriculture, Forestry, Fishing and Hunting							
Arts, Entertainment, and Recreation	4,861	4,087	1,961	3,698			
Construction							
Educational Services							
Finance and Insurance							
Health Care and Social Assistance							
Information	122,060	111,462	81,002	85,769			
Management of Companies and Enterprises							
Manufacturing	6,192	5,979	3,902	4,430			
Mining							
Other Services (except Public Administration)							
Professional, Scientific, and Technical Services	9,860						
Public Administration							
Real Estate Rental and Leasing							
Retail	1,167,873	1,330,693	1,577,083	1,974,681			
Transportation and Warehousing							
Unclassified	10,278	8,946	8,291	8,991			
Utilities							
Wholesale	74,334	64,511	58,819	72,578			
Grand Total	\$ 1,406,118	\$ 1,535,081	\$ 1,737,978	\$ 2,161,384			
Collected at reduced Sales Tax rate for certain retail sales made by certified vendors							

VINELAND <sup>1</sup>	Sales Tax Collected						
NAICS Industry	TY2018	TY2019	TY2020	TY2021			
Accommodation and Food Services	\$-	\$-	\$-	\$-			
Administrative and Support and Waste Management	3,042	1,652	1,309	1,199			
Agriculture, Forestry, Fishing and Hunting							
Arts, Entertainment, and Recreation	1,119	2,938	5,069	5,507			
Construction	67,115	84,454	104,245	130,902			
Educational Services							
Finance and Insurance							
Health Care and Social Assistance	12,211	11,140	4,556	7,037			
Information	172,037	119,486	73,994	100,667			
Management of Companies and Enterprises							
Manufacturing	605,455	490,054	455,197	291,814			
Mining							
Other Services (except Public Administration)	120,263	108,976	99,167	122,833			
Professional, Scientific, and Technical Services	21,503	20,054	13,241	19,221			
Public Administration							
Real Estate Rental and Leasing	54,545	45,446	51,921	52,602			
Retail	7,530,104	7,156,894	7,826,458	8,834,683			
Transportation and Warehousing							
Unclassified	1,862	2,688	2,696	4,053			
Utilities	8						
Wholesale	1,023,361	950,156	605,506	732,996			
Grand Total	\$ 9,612,625	\$ 8,993,938	\$ 9,243,358	\$ 10,303,514			
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors							

WEST NEW YORK <sup>1</sup>	Sales Tax Collected					
NAICS Industry	TY2018	TY2019	TY2020	TY2021		
Accommodation and Food Services	\$-	\$-	\$-	\$-		
Administrative and Support and Waste Management						
Agriculture, Forestry, Fishing and Hunting						
Arts, Entertainment, and Recreation	5,075	3,870	773			
Construction						
Educational Services	8,677	5,252	4,085	3,939		
Finance and Insurance	2,922	2,823	4,221	3,357		
Health Care and Social Assistance						
Information	313,976	324,404	271,443	306,890		
Management of Companies and Enterprises						
Manufacturing	45,846	47,131	60,915	66,121		
Mining						
Other Services (except Public Administration)	8,245	8,591	6,495	8,614		
Professional, Scientific, and Technical Services	3,505	3,726	2,312	3,676		
Public Administration						
Real Estate Rental and Leasing						
Retail	1,101,707	1,216,685	1,304,655	1,757,933		
Transportation and Warehousing						
Unclassified	5,538	7,447	4,467	6,026		
Utilities						
Wholesale	591,535	574,340	590,522	694,322		
Grand Total	\$ 2,087,026	\$ 2,194,270	\$ 2,249,887	\$ 2,850,878		
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors						

WEST WILDWOOD BORO <sup>1</sup>	Sales Tax Collected							
NAICS Industry	TY2018 TY2019		TY2020		TY2021			
Accommodation and Food Services	\$	-	\$	-	\$	-	\$	-
Administrative and Support and Waste Management								
Agriculture, Forestry, Fishing and Hunting								
Arts, Entertainment, and Recreation		2,462		3,547		3,785		4,112
Construction								
Educational Services								
Finance and Insurance								
Health Care and Social Assistance								
Information								
Management of Companies and Enterprises								
Manufacturing								
Mining								
Other Services (except Public Administration)								
Professional, Scientific, and Technical Services								
Public Administration								
Real Estate Rental and Leasing								
Retail								
Transportation and Warehousing								
Unclassified								
Utilities								
Wholesale								
Grand Total	\$	2,462	\$	3,547	\$	3,785	\$	4,112
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors								

WILDWOOD CITY <sup>1</sup>	Sales Tax Collected				
NAICS Industry	TY2018	TY2019	TY2020	TY2021	
Accommodation and Food Services	\$ 2,403	\$ 2,764	\$ 614	\$ 2,445	
Administrative and Support and Waste Management					
Agriculture, Forestry, Fishing and Hunting					
Arts, Entertainment, and Recreation	5,648	3,463	156	3,288	
Construction	21,343	33,051	37,209	43,265	
Educational Services					
Finance and Insurance					
Health Care and Social Assistance					
Information					
Management of Companies and Enterprises					
Manufacturing	163,285	161,384	200,573	273,406	
Mining	5,773	4,716	10,940	23,089	
Other Services (except Public Administration)	2,683	2,833	1,365	29	
Professional, Scientific, and Technical Services	17,452	18,069			
Public Administration					
Real Estate Rental and Leasing		9,238	8,689	8,651	
Retail	565,170	704,588	909,728	1,254,290	
Transportation and Warehousing	97,052	10,411			
Unclassified					
Utilities					
Wholesale	190,562	174,604	203,326	272,364	
Grand Total	\$ 1,071,370	\$ 1,125,121	\$ 1,372,602	\$ 1,880,828	
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors					

WILDWOOD CREST BORO <sup>1</sup>	Sales Tax Collected							
NAICS Industry	TY2018		TY2019		TY2020		TY2021	
Accommodation and Food Services	\$1	,247	\$	1,302	\$	610	\$	755
Administrative and Support and Waste Management								
Agriculture, Forestry, Fishing and Hunting								
Arts, Entertainment, and Recreation	1	,898		743		1,251		1,641
Construction								
Educational Services								
Finance and Insurance								
Health Care and Social Assistance								
Information								
Management of Companies and Enterprises								
Manufacturing	4	,742		4,889		3,984		5,502
Mining								
Other Services (except Public Administration)		877		1,016		1,026		2,279
Professional, Scientific, and Technical Services								
Public Administration								
Real Estate Rental and Leasing								
Retail	10	),921		11,839		12,525		11,740
Transportation and Warehousing								
Unclassified								
Utilities								
Wholesale								
Grand Total	\$ 19	,685	\$	19,789	\$	19,397	\$	21,918
<sup>1</sup> Collected at reduced Sales Tax rate for certain retail sales made by certified vendors								

<b>Table 45</b> – <i>A</i>	<b>Atlantic City</b>	Luxury Tax	<b>Summary Table</b>
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	Atlantic City Luxury Tax								
	AC Luxury Tax from Room Rentals	AC Luxury Tax Receipts from Alcoholic Beverages (3% on sales of alcoholic beverages sold by the drink.)	Total AC Luxury Tax Due from Room Rentals and Alcohol	NJ Portion of Sales and Use Tax on Room Rentals	Total AC Promotional Fee Casinos - \$2 per day All others, \$1 per day				
TY2018	\$ 31,204,713	\$ 4,854,007	\$ 36,059,175	\$ 12,467,521	\$ 8,331,562				
TY2019	34,145,038	5,109,029	39,254,066	13,694,155	9,559,867				
TY2020	15,905,987	2,086,646	17,992,632	6,341,697	4,927,036				
TY2021	30,821,131	4,331,113	35,154,103	12,317,168	7,463,207				