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March Revenue Collections Decline, Overall Revenues on Target through Three Quarters

TRENTON - The Department of the Treasury on Friday reported that March revenue collections for the major taxes declined by 12.8 percent from last March. This decline was largely anticipated and is included in the Treasurer's recently revised revenue targets for FY 2018. Year-to-date, total revenues are up \$1.327 billion, or 7.1 percent.

The Gross Income Tax (GIT) was down \$102.7 million, or 19.8 percent, due to approximately \$180 million in withholding payments that shifted into a prior month because of the timing of payment due dates. Year-to-date, the GIT, which supports the Property Tax Relief Fund (PTRF), is up \$1.032 billion, or 11.7 percent through the end of March. The Treasurer revised the GIT year-end target upward by \$598.1 million, reflecting the improved overall performance so far this year. The GIT accounts for 78 percent of total FY 2018 growth in the major revenues.

Meanwhile, in the General Fund, the sales tax was down 1.9 percent in March, but with 1.5 percent growth year-to-date this tax is on target with Treasury's revised estimate. The corporation business tax declined sharply, off 38.7 percent for the month and is now down 8.6 percent for the year. Some of this weakness may be due to corporate tax behavior in response to the changing federal tax rates under the Tax Cut and Jobs Act.

A number of other General Fund revenues such as the estate tax, the realty tax, and motor fuels and petroleum taxes were also down in March, reinforcing a key point of Treasurer Muoio's recent testimony before the legislature's budget committees on April 10 and 11. The state faces a difficult structural imbalance between the revenues supporting the General Fund and the revenues supporting the dedicated PTRF. This long term trend has only accelerated in recent years and is apparent in the year-to-date collections pattern through the end of March.

STATE OF NEW JERSEY MONTH AND YEAR-TO-DATE CASH COLLECTIONS Fiscal Year 2018 - MARCH 2018 versus 2017

(\$ Thousands)

	4.8%	735,301	S	701,904 S	s s	11.6% Lottery (d)	11.6%	92,062	S	Memo: \$ 82,520	ωŽ
5.0%	7.1%	20,042,519	S	18,715,534	S	Total Major Revenues	(12.8%)	1,603,801	<u>د</u>	1,839,108	
5.0%	1		Ì	_	l	Public Utility			İ		1
(7.4%)	(27.2%)	11,921		16,383			(57.3%)	796		1,864	
10.5%	7.8%	256,005		237,470		Realty Transfer	(3.1%)	23,882		24,651	
0.0%	2.8%	67,886		66,011		Alcoholic Beverage Excise	5.3%	10,494		9,970	
(15.0%)	(31.1%)	50,650		73,493		Corp. Banks & Financial Institutions	(113.8%)	(1,715)		12,390	
65.1%	100.6%	926,461		461,838		Petroleum Products Gross Receipts (c)	(11.7%)	95,275		107,897	
(22.1%)	•			18,045		Cigarette (b)	1	•		18,045	
(8.7%)	7.6%	342,663		318,508		Insurance Premium	22.8%	146,033		118,893	
3.0%	(3.1%)	150,230		155,032		Casino Revenue	(7.1%)	15,994		17,224	
(40.3%)	(38.3%)	193,998		314,191		Estate Tax	(20.3%)	22,413		28,136	
5.9%	3.7%	271,945		262,306		Transfer Inheritance Tax	(6.5%)	32,843		35,122	
(4.1%)	(6.7%)	294,399		315,569		Motor Vehicle Fees (a)	(9.4%)	65,636		72,462	
(5.6%)	(6.5%)	327,496		350,365		Motor Fuels	(14.7%)	31,497		36,917	
2.7%	(8.6%)	1,084,629		1,186,347		Corporation Business	(38.7%)	126,714		206,782	
1.0%	1.5%	6,232,774		6,140,023		Sales	(1.9%)	618,847		630,991	
7.3%	11.7%	9,831,462	છ	8,799,952	S	(19.8%) Gross Income Tax	(19.8%)	415,092	69	517,764	69
Growth Rate	Change	2018		2017			Change	2018		2017	Γ
FY 2018 GBM *	%	TD	Y H	MARCH YTD			%		March	7	

⁽a) Pursuant to P.L. 03-13, \$221.1 million of FY 2018 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

⁽b) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the Cigarette and Tobacco Products Wholesale Sales Tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69, \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

⁽c) Fiscal Year 2018 amounts represent the recent gas tax increases imposed under P.L. 2016, C.57 which are constitutionally dedicated.

⁽d) Pursuant to P.L. 17-98, Fiscal Year 2018 Lottery revenues are dedicated to the pension funds and are no longer included in the State cash collections.

^{*} Projected annual growth rate is the change from the FY 2017 CAFR to the 2018 revenue estimates per the 2019 Governor's Budget Message.