

RICHARD J. CODEY

Acting Governor

DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY
PURCHASE BUREAU
P.O. Box 230
TRENTON, NJ 08625-0230

JOHN E. MCCORMAC, CPA
State Treasurer

11 March 2005

TO: All Potential Bidders

RE: RFP #: 05-X-37541

RFP Title: Temporary Nursing Services - All State Agencies

- a) New Business Registration Requirements This is a change from previous requirements. Failure to submit a copy of your Business Registration Certificate (or interim registration) from the Division of Revenue with the Bid Proposal may be cause for rejection of the bid proposal.
- b) Executive Order 134 Certification and Disclosure Submittal Requirements Revised In order to simplify the EO 134 compliance process, effective December 22, 2004, submission of EO 134 Certification and Disclosure forms will be required to be submitted following notice of intent to award.

Enclosed please find a complete set of bid documents for the above referenced solicitation.

The following are the key dates for the project:

Date	Time	Event
04/07/05	2:00 PM	Bid Submission Due Date (Refer to RFP Section 1.3.4 for more information)

All questions concerning the RFP contents and the bidding process must be directed to the following e-mail address: jay.riches@treas.state.nj.us

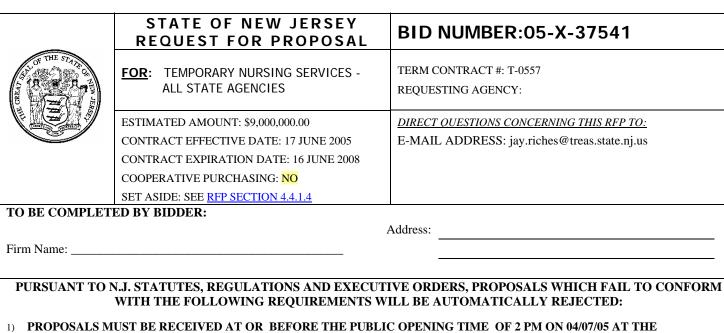
ATTENTION VENDORS Vendor Information and Bidding Opportunities

The Purchase Bureau maintains a bidders' mailing list. You as a vendor may have basic information about your firm added to the bidder's mailing list by visiting our website at http://www.state.nj.us/treasury/purchase/bidmaillist.htm and submitting a bidders' mailing list application online. You may also download the application and instructions and submit the application by mail. Applications submitted online are processed more quickly than mailed applications.

A bidders' mailing list application gives you the opportunity to identify yourself as a potential bidder for the types of goods and services that your firm provides. The Purchase Bureau attempts (but does not guarantee) to provide firms on the bidders mailing list with notice of bidding opportunities related to the goods and services identified in the application.

If you are already on the Purchase Bureau's bidders' mailing list and you need to change your information, contact Bid List Management at (609) 984-5396

Note: If you are an awarded State contractor and payments are not being directed to your proper remit-to address, you must send a letter on company letterhead to the Office of Management and Budget, Vendor Control Unit, PO Box 221, Trenton, NJ 08625 or fax that letter to 609-292-4882. In the letter you must include the current incorrect remit to address and your new correct remit-to address. If you have any question about this process you may call (609) 292-8124 for more information.



- PROPOSALS MUST BE RECEIVED AT OR BEFORE THE PUBLIC OPENING TIME OF 2 PM ON 04/07/05 AT THE FOLLOWING PLACE: DEPARTMENT OF THE TREASURY, PURCHASE BUREAU, PO BOX-230, 33 WEST STATE STREET, 9TH FLOOR, TRENTON, NEW JERSEY 08625-0230. TELEPHONE, TELEFACSIMILE OR TELEGRAPH PROPOSALS WILL NOT BE ACCEPTED.
- 2) THE BIDDER MUST SIGN THE PROPOSAL.
- 3) THE PROPOSAL MUST INCLUDE ALL PRICE INFORMATION. PROPOSAL PRICES SHALL INCLUDE DELIVERY OF ALL ITEMS, F.O.B. DESTINATION OR AS OTHERWISE PROVIDED. PRICE QUOTES MUST BE FIRM THROUGH ISSUANCE OF CONTRACT.
- 4) ALL PROPOSAL PRICES MUST BE TYPED OR WRITTEN IN INK.
- 5) ALL CORRECTIONS, WHITE-OUTS, ERASURES, RESTRIKING OF TYPE, OR OTHER FORMS OF ALTERATION, OR THE APPEARANCE OF ALTERATION, TO UNIT AND/OR TOTAL PRICES MUST BE INITIALED IN INK BY THE BIDDER.
- 6) THE BIDDER MUST SUBMIT WITH THE PROPOSAL BID SECURITY IN THE AMOUNT OF n/A
- 7) THE BIDDER MUST COMPLETE AND SUBMIT, PRIOR TO THE SUBMISSION OF THE PROPOSAL, OR ACCOMPANYING THE PROPOSAL, THE ATTACHED OWNERSHIP DISCLOSURE FORM. (SEE N.J.S.A. 52:25-24.2). SEE ATTACHMENT 1
- 8) THE BIDDER MUST ATTEND THE MANDATORY PRE-BID CONFERENCE(S) AND SITE VISIT(S) AT THE FOLLOWING DATE(S) AND TIME(S): NONE
- 9) FOR SET ASIDE CONTRACTS ONLY, A BIDDER MUST BE REGISTERED WITH THE N.J. DEPARTMENT OF COMMERCE AS A SMALL BUSINESS BY THE DATE OF BID OPENING. (SEE N.J.A.C. 17:13-3.1 & 13.3.2).

ADDITIONAL REQUIREMENTS

- 10) THE BIDDER MUST BE REGISTERED WITH THE DIVISION OF REVENUE AND SHALL SUBMIT A BUSINESS REGISTRATION CERTIFICATE (OR INTERIM REGISTRATION) WITH THE BID PROPOSAL. (SEE N.J.S.A. 52:32-44).
- 11) PERFORMANCE SECURITY: NONE

- 12) PAYMENT RETENTION NONE
- 13) AN AFFIRMATIVE ACTION FORM (ATTACHMENT 3 OF RFP)
- 14) A MACBRIDE PRINCIPLES CERTIFICATION (ATTACHMENT 2 OF RFP)
- 15) REQUESTED DELIVERY: SEE DETAILS ELSEWHERE IN RFP

	TO BE COMPLETED BY BIDDER
16)	DELIVERY CAN BE MADE DAYS OR WEEKS AFTER RECEIPT OF ORDER.
17)	CASH DISCOUNT TERMS (SEE RFP)
19)	BIDDER FAX NO 20) BIDDER E-MAIL ADDRESS
21)	BIDDER FEDERAL ID NO 22) YOUR BID REFERENCE NO
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SIGNATURE OF THE BIDDER ATTESTS THAT THE BIDDER HAS READ, UNDERSTANDS, AND AGREES TO ALL TERMS, CONDITIONS, AND SPECIFICATIONS SET FORTH IN THE REQUEST FOR PROPOSAL, INCLUDING ALL ADDENDA, FURTHERMORE, SIGNATURE BY THE BIDDER SIGNIFIES THAT THE REQUEST FOR PROPOSAL AND THE RESPONSIVE PROPOSAL CONSTITUTES A CONTRACT IMMEDIATELY UPON NOTICE OF ACCEPTANCE OF THE PROPOSAL BY THE STATE OF NEW JERSEY FOR ANY OR ALL OF THE ITEMS BID, AND FOR THE LENGTH OF TIME INDICATED IN THE REQUEST FOR PROPOSAL, FAILURE TO ACCEPT THE CONTRACT WITHIN THE TIME PERIOD INDICATED IN THE REQUEST FOR PROPOSAL, OR FAILURE TO HOLD PRICES OR TO MEET ANY OTHER TERMS AND CONDITIONS AS DEFINED IN EITHER THE REQUEST FOR PROPOSAL OR THE PROPOSAL DURING THE TERM OF THE CONTRACT, SHALL CONSTITUTE A BREACH AND MAY RESULT IN SUSPENSION OR DEBARMENT FROM FURTHER STATE BIDDING. A DEFAULTING CONTRACTOR MAY ALSO BE LIABLE, AT THE OPTION OF THE STATE, FOR THE DIFFERENCE BETWEEN THE CONTRACT PRICE AND THE PRICE BID BY AN ALTERNATE VENDOR OF THE GOODS OR SERVICES IN ADDITION TO OTHER REMEDIES AVAILABLE.

24) NAME OF FIRM
26) DATE

PBRFP-2 R7/02



Bid Number: 05-X-37541

#### **REQUEST FOR PROPOSAL FOR:**

#### **TEMPARARY NURSING SERVICES - ALL STATE AGENCIES**

Date Issued: 11 March 2005

Purchasing Agency
State of New Jersey
Department of the Treasury
Division of Purchase and Property
Purchase Bureau
PO Box 230
33 West State Street
Trenton, New Jersey 08625-0230

<u>Using Agency</u> State of New Jersey Various State Agencies

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#### 1.0 INFORMATION FOR BIDDERS

#### 1.1 PURPOSE AND INTENT

This Request for Proposal (RFP) is issued by the Purchase Bureau, Division of Purchase and Property, Department of the Treasury (the "Division"), on behalf of the State of New Jersey, Department of Human Services, Department of Military and Veterans Affairs, Department of Corrections and other various State agencies.

The purpose of this RFP is to solicit bid proposals for the purpose of hiring contractors to provide temporary nursing services which include Registered Nurse (RN), Licensed Practical Nurse (LPN), Emergency Medical Technicians (EMT) and Certified Nurses Aide (CNA) as required to supplement shortages in State work forces, for special projects or for peak work loads.

The expected services are described in RFP Section 3.0 (Scope of Work).

The intent of this RFP is to award contracts to the ten (10) lowest cost responsive, responsible bidders for each labor category in each region whose bid proposal, conforming to this RFP, is most advantageous to the State, price and other factors considered. The regions are as follows:

Region 1: Warren, Sussex, Passiac, Bergen, Essex, Hudson, Morris, Hunterdon (Hagedorn and

Hunterdon Developmental Center) except Glen Gardner), Somerset, Middlesex and Union

Counties

Region 1A: Hunterdon County (Hagedorn Psychiatric Hospital and Hunterdon Developmental Center)

Region 2: Ocean, Monmouth(except Arthur Brisbane Child Treatment Center) Mercer and

**Burlington Counties** 

Region 2A: Monmouth County (Arthur Brisbane Child Treatment Center)

Region 3: Camden, Atlantic, Cape May, Cumberland, Gloucester, and Salem Counties

#### 1.2 BACKGROUND

The State is responsible for the operation of hospital facilities throughout the State. These facilities include psychiatric, long term care, mental and developmental disability institutions. The State has hired personnel as employees to perform the required nursing services. However, at times there are shortages in the State work force. Sometimes additional nursing services are also required for special projects or to cover extraordinary work loads during peak periods.

#### 1.3 KEY EVENTS

#### 1.3.1 ELECTRONIC QUESTION AND ANSWER PERIOD

It is the policy of the Purchase Bureau to accept questions and inquiries from all vendors by e-mail. Written questions should be e-mailed to the Purchase Bureau to the attention of the assigned Purchase Bureau buyer at the following address:

E- Mail: jay.riches@treas.state.nj.us

After the submission of bid proposals, unless requested by the State, contact with the State is limited to status inquiries only and such inquiries are only to be directed to the buyer. Any further contact or information about the proposal to the buyer or any other State official connected with the solicitation will be considered an impermissible supplementation of the bidder's bid proposal.

#### 1.3.1.1 QUESTION PROTOCOL

Questions should be e-mailed in writing to the attention of the assigned Purchase Bureau buyer. Questions should be directly tied to the RFP by the writer. Questions should be asked in consecutive

order, from beginning to end, following the organization of the RFP. Each question should begin by referencing the RFP page number and section number to which it relates.

#### 1.3.1.2 CUT-OFF DATE FOR QUESTIONS AND INQUIRIES

The cut-off date for questions and inquiries relating to this RFP is 24 March 2005. Addenda, if any, to this RFP will be posted to the Purchase Bureau website (see Section 1.4.1. of this RFP for further information.)

#### 1.4 ADDITIONAL INFORMATION

#### 1.4.1 REVISIONS TO THIS RFP

In the event that it becomes necessary to clarify or revise this RFP, such clarification or revision will be by addendum.

ALL RFP ADDENDA WILL BE ISSUED ON THE PURCHASE BUREAU WEB SITE. TO ACCESS ADDENDA THE BIDDER MUST SELECT THE BID NUMBER ON THE PURCHASE BUREAU BIDDING OPPORTUNITIES WEB PAGE AT THE FOLLOWING ADDRESS:

#### HTTP://WWW.STATE.NJ.US/TREASURY/PURCHASE/BID/SUMMARY/BID.SHTML.

There are no designated dates for release of addenda. Therefore interested bidders should check the Purchase Bureau "Bidding Opportunities" website on a daily basis from time of RFP issuance through bid opening.

It is the sole responsibility of the bidder to be knowledgeable of all addenda related to this procurement.

#### 1.4.2 ADDENDUM AS A PART OF THIS RFP

Any addenda to this RFP shall become part of this RFP and part of any contract resulting from this RFP.

#### 1.4.3 ISSUING OFFICE

This RFP is issued by the Purchase Bureau, Division of Purchase and Property. The buyer noted in Section 1.3.1 is the sole point of contact between the bidders and the State for purposes of this RFP.

#### 1.4.4 BIDDER RESPONSIBILITY

The bidder assumes sole responsibility for the complete effort required in this RFP. No special consideration shall be given after bids are opened because of a bidder's failure to be knowledgeable of all the requirements of this RFP. By submitting a bid proposal in response to this RFP, the bidder represents that it has satisfied itself, from its own investigation, of all the requirements of this RFP.

#### 1.4.5 COST LIABILITY

The State assumes no responsibility and bears no liability for costs incurred by bidders before the award of the contract resulting from this RFP.

#### 1.4.6 CONTENTS OF BID PROPOSAL

The entire content of every bid proposal will be publicly opened and becomes a public record. This is the case notwithstanding any statement to the contrary made by a bidder in its bid proposal.

All bid proposals, as public records, are available for public inspection. Interested parties can make an appointment with the Purchase Bureau buyer to inspect bid proposals received in response to this RFP.

#### 1.4.7 PRICE ALTERATION

Bid prices must be typed or written in ink. Any price change (including "white-outs") must be initialed. Failure to do so may preclude an award being made to the bidder.

#### 1.4.8 JOINT VENTURE

If a joint venture is submitting a bid proposal, the agreement between the parties relating to such joint venture should be submitted with the joint venture's bid proposal. Authorized signatories from each party comprising the joint venture must sign the bid proposal. A separate Ownership Disclosure Form, Affirmative Action Employee Information Report, MacBride Principles Certification, and business registration must be supplied for each party to a joint venture.

#### 2.0 DEFINITIONS

The following definitions shall be part of any contract awarded or order placed as result of this RFP.

#### 2.1 STANDARD DEFINITIONS

Addendum – Written clarification or revision to this RFP issued by the Purchase Bureau.

<u>Amendment</u> – A change in the scope of work to be performed by the contractor. An amendment is not effective until it is signed by the Director, Division of Purchase and Property.

Bidder - An individual or business entity submitting a bid proposal in response to this RFP.

<u>Contract</u> - This RFP, any addendum to this RFP, and the bidder's proposal submitted in response to this RFP, as accepted by the State.

**Contractor** - The contractor is the bidder awarded a contract.

<u>Director</u> - Director, Division of Purchase and Property, Department of the Treasury. By statutory authority, the Director is the chief contracting officer for the State of New Jersey.

**Division** - The Division of Purchase and Property

**Evaluation Committee** - A committee established by the Director to review and evaluate bid proposals submitted in response to this RFP and to recommend a contract award to the Director.

May - Denotes that which is permissible, not mandatory.

**Project** - The undertaking or services that are the subject of this RFP.

<u>Request for Proposal (RFP)</u> – This document which establishes the bidding and contract requirements and solicits bid proposals to meet the purchase needs of the using Agencies as identified herein.

<u>Shall or Must</u> – Denotes that which is a mandatory requirement. Failure to meet a mandatory requirement will result in the rejection of a bid proposal as materially non-responsive.

**Should** - Denotes that which is recommended, not mandatory.

<u>State Contract Manager</u> – The individual responsible for the approval of all deliverables, i.e., tasks, subtasks or other work elements in the Scope of Work as set forth in Sections 5.2, 5.2.1, 5.2.2 and 5.2.3.

**Subtasks** – Detailed activities that comprise the actual performance of a task.

State - State of New Jersey.

**Task** – A discrete unit of work to be performed.

<u>Using Agency or Agencies</u> - The entity for which the Division has issued this RFP and will enter into a contract.

#### 3.0 SCOPE OF WORK

A. To provide professional nursing and health care administered by New Jersey Registered Nurses (RN), Licensed Practical Nurses (LPN), Emergency Medical Technicians (EMT), and Certified Nurses Aides (CNA) within State institutions under the supervision of institutional charge nurses or supervisor of nurses, or as may be directed.

Service will be provided, but not limited to, the Department of Human Services, Department of Military and Veterans Affairs, and Juvenile Justice Commission Institutions, as well as any other State facility, as needed.

The requirement to provide nursing services to individuals who reside in State facilities is critical. Providing proper nursing care is a health and welfare need. As such, all vendors are cautioned that once they are awarded a contract, they must adhere to all provisions contained within this RFP. Vendors are cautioned to not bid on a Region or Job Category unless they can fulfill all the requirements when awarded that price line.

B. At the direction of the supervisor of nursing services, registered nurses will perform functions as specified in all federal, State, departmental and institutional procedures, policies, guidelines, administrative orders, directives and applicable regulations.

#### 3.1 DUTIES

The following duties, described as a minimum, are to be performed by the RN, LPN, EMT, and CNA in providing temporary nursing services under this contract.

#### 3.1.1 DUTIES - REGISTERED NURSE (RN)

- A. Nurses are to be constantly aware the well being of clients as well as the cleanliness and sanitation of the environment. Clients are never to be left unattended or in unsafe situations. Clients shall be under staff supervision at all times, unless otherwise specified in the treatment plan.
- B. All goals for clients in nurses' assigned unit are to be implemented and documented as required. Nurses are to ensure that activity schedules are current and followed by all assigned staff.
- C. Nurses are to be always alert for safety concerns and/or unusual events and promptly report them. Any deviation or suspected deviation from the norm for a client will be immediately reported to the assigned supervisor. Complete and descriptive documentation will include the initial assessment, to whom and when reported, intervention, and follow-up evaluation.
- D. Nurses will see to it that all clients on the assigned unit receive the prescribed diet and adequate fluids at the proper time.
- E. Nurses shall ensure that clients on the assigned unit are properly groomed, dressed and positioned. Appliances and/or adaptive devices will be correctly applied or utilized. Nurses shall instruct other staff as required in these areas.
- F. Nurses shall use the steps of the nursing process in all client care areas. These steps include assessment, planning, implementation or intervention and evaluation. Nurses shall, as appropriate develop and utilize nursing care plans and these will be current and complete for each client. Nursing assessment will be used on all plans of care for clients.
- G. All prescribed medication and treatments will be transcribed, prepared, administered and charted with 100% accuracy. Nurses will see to it that all means available are used to ensure accurate identification of each client for each administration. Errors, actual or suspected, will be reported immediately.

- H. Nurses shall assist in the orientation of new employees who are assigned to the unit.
- It is clearly understood that staffing schedules are developed to ensure adequate staffing patterns. Nurses will never submit schedules with only minimum staffing. Schedules are submitted to the supervisor of nursing services, or as designated, for approval in a timely manner
- J. Nurses will supervise ancillary personnel. Supervise in this case is the direction and oversight of the performance of others.

#### 3.1.2 DUTIES - LICENSED PRACTICAL NURSES (LPN)

- A. LPN's are to be constantly aware of safety considerations and well being of clients as well as the cleanliness and sanitation of the environment. Clients are never to be left unattended or in unsafe situations. Clients shall be under staff supervision at all times, unless otherwise specified in the treatment plan.
- B. At the direction of the head nurse, or as advised, LPN's will perform functions as specified in all federal, State, departmental and institutional procedures, policies, guidelines, administrative orders, directives, and applicable regulations.
- C. All goals for clients on LPN's assigned unit are to be implemented and documented as required. Nurses are to ensure that activity schedules are current and followed by all assigned staff. LPN's will work closely with the physician, unit staff, and other health team members to provide optimum care for each client in the assigned units, including a safe environment.
- D. LPN's are to be always alert for safety concerns and/or unusual events and will promptly report them. Any deviation or suspected deviation from the norm for a client will be immediately assessed and reported to the assigned supervisor.
- E. LPN's shall use the steps of nursing process in all client care areas. These steps include assessment, planning, implementation or intervention, and evaluation. Although LPN's are not responsible for writing formal client care plans, the LPN's professional knowledge, skills, and judgment are essential for accurate client assessment, a realistic plan of care, effective intervention, and ongoing client evaluation.
- F. All medications and treatments prescribed by the physician will be transcribed, prepared, administered and recorded with 100% accuracy. Nurses will use all means available to ensure accurate identification of each client for each medication administration. Errors, actual or suspected, will be reported immediately.

#### 3.1.3 DUTIES - CERTIFIED NURSES AIDES

- A. Obtain data regarding the physical and psychiatric (behavioral) status of the patient (i.e., temperature, pulse, respiration and weight, at prescribed interval(s), whether the patient is oriented, confused, or a behavioral problem.
- B. Report changes in patient's physical status to RN in charge.
- C. Report changes in mental status of patient (this is attitude and behavior) to the nurse in charge.
- D. Interact in a therapeutic way with patient.
- E. Assist general hospital staff with lifting and moving, carrying out programs of exercise, recreation and social activities.
- F. Submit accurate oral reports to their supervisor at end of the tour of duty.
- G. Assist clients with letter writing, phone calls, and other personal social tasks.

- H. Supervise and assist patients, as appropriate, with meals.
- I. Remain in room at arms length at all times in the area, as assigned by charge nurses. Leave clients for breaks, etc., only at specific times as directed by charge nurses.
- J. Provide one-to-one supervision for psychiatric clients temporarily transferred to community general hospitals for medical and surgical services not available at the facility.

#### 3.1.4 DUTIES - EMERGENCY MEDICAL TECHNICIAN

An EMT is defined as an individual trained in basic life support services (as defined at N.J.S.A. 26:2K-21), and who is currently certified by the Commissioner of the New Jersey Department of Health and Senior Services to perform those services, in accordance with N.J.A.C. 8:40A.-1.1 et seq.

- A. EMT should be trained in escorting mental health patient(s) to general hospitals and remaining with these individuals until relieved.
- B. EMT's should receive extensive training in dealing with accidents and medical emergencies. The EMT is trained in basic life support and is certified to perform specific pre-hospital duties in emergency situation, including treating shock and poison victims, dressing and bandaging wounds, controlling bleeding, resuscitating heart attack victims, restoring breathing, maintaining a patient's airway, immobilizing fractures and providing obstetrical assistance.
- C. EMT's must also transmit medical records and reports of each emergency to hospital staff for diagnostic purposes.
- D. EMT's will report any incidents while escorting patients(s) to general hospital to the appropriate Psychiatric Hospital Supervisor.
- E. Clients are never to be left unattended or in unsafe situations and are to be under an EMT's supervision at all times.

#### 3.2 EQUIPMENT NEEDED BY BIDDER

The bidder must have electronic e-mail capability in order to receive nursing requirements and be able to send responses to the Using Agencies.

Electronic e-mail will be the primary way of communicating with the contractor, including sending monthly staffing schedule requests for services to the contractor and for receiving correspondence from the contractor.

E-mail messages will be used to document contract compliance.

#### 3.3 PERSONNEL

- A. Contractor's personnel shall complete and sign State facilities' time sheets, when required to do so by the institution. Contractor personnel are not required to fill out Using Agency application forms.
- B. In accordance with N.J.A.C 13:59-1.1 et seq, all Contractor personnel working for the State are required to be fingerprinted and undergo a criminal history records check before they can start work.
  - (1) It is the contractor's responsibility to work within the New Jersey State Police time schedule for turn around time from the initial submission of the background check to the receipt of the results. This time schedule may be a critical factor in meeting the start up date for this contract. If determined by the Using Agency, compliance to this requirement may be satisfied with the copy of a Nursing Certificate.
  - (2) At the discretion of a facility, The State of New Jersey may be responsible for fingerprinting the contractor's personnel and pay for the cost associated with fingerprinting. Upon completion of fingerprinting, the vendor agrees that its personnel will be available to work for that particular facility for the next three (3) months.

The contractor will be responsible to reimburse the State for the cost of fingerprinting if employee is not available for the three (3) months.

- C. All personnel assigned to perform work shall be physically able to do the assigned work and shall be in good health.
- D. All RN's, LPN's and EMT's should have at least one year of professional and clinical experience. All personnel are required to possess current CPR certification and First Aid certification.
- E. All personnel are required to posses and maintain current licenses and certifications, as required by the State of New Jersey. The contractor will be required to furnish copies of licenses and certifications before personnel can be assigned to work.
- F. All personnel must successfully complete a Using Agency orientation course prior to starting work. This course will be conducted at the Using Agency facility. Each Using Agency may have a different length of time for orientation. The contractor will be reimbursed for this orientation time at the rates listed in Section 3.5.

#### 3.3.1 CONTRACTOR LIABILITY

- A. An individual working for a contractor may only work for one contractor at each facility at any one time. This provision is required due to the possibility of having to establish liability. If requested, an employee must produce documentation to support his/her position.
- B. All individuals supplied to the State must be employees of the contractor and not independent or subcontractor's.

#### 3.3.2 UNSATISFACTORY PERSONNEL

A. State Using Agencies will have the right to request the removal of any contractor personnel for cause. A request under this clause must be fully documented. When requested, immediate action will be taken by the Contractor to remove the employee. Action may be taken by the State Using Agency to report to any appropriate authority if required - such as the Department of Health or the police. The State may also maintain a data base of unsatisfactory personnel that may be shared by all Using Agencies. Once the contractor's employee is removed for cause, that contractor shall not assign that employee to any other State Agency.

#### 3.4 REGIONS

- A. For the services required by this RFP, the State of New Jersey has been divided up into three distinct regions by county. Region 1 has been further divided with one facility standing on its own. This facility is considered to be remote and has no public transportation available. Region 2 has also been further divided with one facility standing on its own. This has been done to accommodate the projected closing of this facility during the calendar year 2005.
- B. Each region and sub-region requires pricing for each job category RN, LPN, CNA, and EMT.
- C. The regions and sub-regions are identified as follows:
  - Region 1: Warren, Sussex, Passiac, Bergen, Essex, Hudson, Morris, Hunterdon (Hagedorn and Hunterdon Developmental Center) except Glen Gardner), Somerset, Middlesex and Union Counties
  - Region 1A: Hunterdon County (Hagedorn Psychiatric Hospital and Hunterdon Developmental Center)
  - Region 2: Burlington, Mercer, Monmouth (except Arthur Brisbane) and Ocean County.
  - Region 2A: Monmouth County (Arthur Brisbane Child Treatment Facility)
  - Region 3: Atlantic, Camden, Cape May, Cumberland, Gloucester and Salem Count

#### 3.5 ORIENTATION

The following all-inclusive hourly rates will be paid for the orientation periods all personnel are required to attend prior to being assigned to work in State facilities. Each facility has its own orientation requirements and the length of the orientation may vary among them.

Registered Nurse (RN) rate \$38.00 per hour

Licensed Practical Nurse (LPN) rate \$33.00 per hour

Certified Nurses Aide (CNA) rate \$18.00 per hour

Emergency Medical Technician (EMT) rate \$25.00 per hour

These rates will remain fixed for the entire contract period and any extensions if applicable, as modified in accordance with Section 3.11.

It should be noted that the contractor's personnel must attend the orientation in advance of being needed. Once staff has undergone orientation, it is expected that they will be available to that facility for at least three (3) months.

#### 3.6 OVERTIME, HOLIDAY AND SHIFT DIFFERENTIAL COMPENSATION

The following shift differentials shall be used by the State when paying for nursing services for evening, night, weekend and Legal Holiday shifts. Legal Holidays are defined as New Years Day, Martin Luther King Day, Presidents Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Veterans Day, Thanksgiving Day, Christmas Day and any other day that may be declared as a holiday by the President or Congress of the United States. A Legal Holiday begins with the 11:00 pm night shift on the evening before the actual holiday and ends at the start of 11:00 pm shift on the actual holiday. These times allow payment for the Holiday for the shifts where the most hours are actually worked on the holiday. Weekend rates begin with the 7:00 am shift on Saturday and end at the beginning of the Monday 7:00 am shift.

Evening Shift 3pm-11:30pm Hourly rate x 1.25% = the rate to be paid.

Night Shift 11pm-7:30am Hourly rate x 1.20% = the rate to be paid.

Weekend Day Shift 7am-3:30pm Hourly rate x 1.30% = the rate to be paid.

Weekend Evening Shift 3pm-11:30pm Hourly rate x 1.50% = the rate to be paid.

Weekend Night Shift 11pm-7:30am Hourly rate x 1.40% = the rate to be paid.

Holiday Day Shift 7am-3:30pm Hourly rate x 1.60% = the rate to be paid.

Holiday Evening Shift 3pm-11:30pm Hourly rate x 1.80% = the rate to be paid.

Holiday Night Shift 11pm-7:30am Hourly rate x 1.70% = the rate to be paid.

These rates will remain fixed for the entire contract period and any extensions if applicable.

The State does not acknowledge any payment provisions for overtime. It is the contractor's responsibility to make payments to its employees if they meet the contractor's overtime policy.

#### 3.7 IMMEDIATE- NEED NOTICE REQUEST CHARGE

It is understood that many of the requests for temporary nursing services are generated on an immediateneed basis. Immediate-need notification is defined as a request to fill a temporary nursing need in less than two hours. Due to the critical need to fill these immediate-need requests, a price line has been established to reimburse vendors for the extra effort required to provide service for these immediate need notifications. This charge will only be applicable if the requested individual reports for work within two hours of the beginning time for the normal shift time.

#### 3.8 SHIFT INFORMATION

Services may be required on a seven (7) day per week basis and cover all three shifts. Assignments by day or shift including starting time and hours will be at the discretion and needs of the facility.

#### Present Nursing Shifts:

Day: 7:00 A.M. - 3:30 P.M. Evening: 3:00 P.M. - 11:30 P.M. Night: 11:00 P.M. - 7:30 A.M.

#### 3.8.1 SHIFT MODIFICATIONS

Modifications may be made to shifts on an individual basis but only when agreed upon by both parties. For example if a contractor has been requested to fill shifts totaling 24 continuous hours, a contractor may offer to fill the requirement with two (2) twelve hour shifts. Billing will remain as per above present nursing shifts.

#### 3.8.2 GUARANTEED HOURS MODIFICATION

All temporary nursing personnel will be guaranteed to work a minimum of 8 hours per shift no matter what the starting time.

#### 3.9 ORDER PROCEDURES

Whenever a Using Agency/facility requires temporary nursing services that are known, whether it be long term or immediate need, an e-mail will be sent to all contracted vendors for the appropriate region for the required job classification at the same time.

This e-mail will provide a response cut-off time. If more than one contractor responds by the cut-off time, then the lowest cost contractor will be used first. For immediate need notice, the contractor who responds first that the request can be filled will be awarded the work.

This cut-off response time may be adjusted in accordance with the advance time frame of the requirement. For example - if a requirement is known a week in advance the response time might be one (1) day, whereas if it is only known one (1) day in advance the response time may only be one (1) hour. The response time will be determined solely by the Using Agency in accordance with what is reasonable under the circumstances.

Contractors must also have a means of after normal business hour, weekend and holiday communication. This can be accomplished with email, fax, phone or an after-hours call service. This information will be provided on Appendix 7- Bidder Data Sheet.

#### 3.10 CONTRACTOR EVALUATION

All contractors will be evaluated on a regular basis as to their ability to perform under this contract. An unsatisfactory performance by a contractor may be cause for that contractor to be removed from the contract. This removal may be effective for a particular facility or region or total contract. The inability to respond to an immediate-need notification request will not be a reason for contract removal.

#### 3.11 CONSUMER PRICE INDEX ADJUSTMENT

This is a three (3) year contract with the price as awarded being adjusted in accordance with the Consumer Price Index on the annual contract anniversary date measured as of the index on the contract effective date. The Consumer Price Index will be computed using the New York Area Index and the Philadelphia Area Index. The final adjustment figure will be based on 2/3 of the New York Area Index Rate and 1/3 of the Philadelphia Area Index Rate.

This procedure is being used in order to maintain the standing of the awarded contractors.

#### 3.12 EMPLOYEE CONVERSION

The State of New Jersey, may at its discretion, hire a contractor's employee. There will be no charge made to the State for this conversion if the employee had worked at least 1000 hours within a contract year time f frame, within the same facility. If an employee is hired by the State not meeting the criteria, the State has developed a price line to reimburse contractors for costs incurred.

#### 4.0 PROPOSAL PREPARATION AND SUBMISSION

#### **4.1 GENERAL**

The bidder must follow instructions contained in this RFP and in the bid cover sheet in preparing and submitting its bid proposal. The bidder is advised to thoroughly read and follow all instructions.

The information required to be submitted in response to this RFP has been determined to be essential in the bid evaluation and contract award process. Any qualifying statements made by the bidder to the RFP's requirements could result in a determination that the bidder's proposal is materially non-responsive. Each bidder is given wide latitude in the degree of detail it elects to offer or the extent to which plans, designs, systems, processes and procedures are revealed. Each bidder is cautioned, however, that insufficient detail may result in a determination that the bid proposal is materially non-responsive or, in the alternative, may result in a low technical score being given to the bid proposal.

The bidder is instructed to clearly identify any requirement of this RFP that the bidder cannot satisfy.

#### 4.2 PROPOSAL DELIVERY AND IDENTIFICATION

In order to be considered, a bid proposal must arrive at the Purchase Bureau in accordance with the instructions on the RFP cover sheet. Bidders submitting proposals are cautioned to allow adequate delivery time to ensure timely delivery of proposals. State regulation mandates that late bid proposals are ineligible for consideration. THE EXTERIOR OF ALL BID RESPONSE PACKAGES MUST BE LABELED WITH THE BID IDENTIFICATION NUMBER, FINAL BID OPENING DATE AND THE BUYER'S NAME. All of this information is set forth at the top of the RFP cover sheet (page 3 of the RFP).

#### 4.3 NUMBER OF BID PROPOSAL COPIES

Each bidder must submit **one (1) complete ORIGINAL bid proposal**, clearly marked as the "ORIGINAL" bid proposal. Each bidder should submit **one (1) each full, complete and exact copy** of the original. The copies requested are necessary in the evaluation of the bid proposal. Bidders failing to provide the requested number of copies will be charged the cost incurred by the State in producing the requested number of copies. It is suggested that the bidder make and retain a copy of its bid proposal.

#### **4.4 PROPOSAL CONTENT**

The bid proposal should be submitted in one volume and that volume divided into four (4) sections as follows:

- Section 1 Forms (Section 4.4.1)
- Section 2 Technical Proposal (Section 4.4.2)
- Section 3 Organizational Support and Experience (Section 4.4.3)
- Section 4 Cost Proposal (Section 4.4.4)

The following Table describes the format of the bid proposal that should be prepared with tabs (separators), and the content of the material located behind each tab.

ТАВ	CONTENTS	RFP SECTION REFERENCE	COMMENTS	
		Cover sheet	Completed and signed cover sheet (Page 3 of this RFP)	
		<u>4.4.1.1</u>	Ownership Disclosure Form (Attachment 1)	
		<u>4.4.1.2</u>	MacBride Principles Certification (Attachment 2)	
1	Forms	4.4.1.3	Affirmative Action Employee Information Report or New Jersey Affirmative Action Certificate (Attachment 3)	
		4.4.1.4	Business Registration from Division of Revenue	
		Attachment 6	Reciprocity Form	
2 Technical		<u>4.4.2.1</u>	Management Overview	
	Proposal	<u>4.4.2.2</u>	Contract Management	
	Organizational Support and Experience Proposal	<u>4.4.3.1</u>	Bidder Data Sheet - Attachment 7	
		4.4.3.2	Experience of Bidder on Contracts of Similar Size and Scope - Attachment 8	
		<u>4.4.3.3</u>	Notice of Intent to Subcontract - Attachment 4	
3		4.4.3.4	Required License/Registration Certificate	
"		<u>4.4.3.5</u>	Organization Chart (Entire Firm)	
		<u>4.4.3.6</u>	Experience of Bidder on Contracts of Similar Size and Scope	
		<u>4.4.3.7</u>	Financial Capability of the Bidder	
		<u>4.4.3.8</u>	Subcontractor(s)	
4	Price Proposal	4.4.4	Price Schedules ( <u>Attachment 5</u> )	

#### 4.4.1 SECTION 1 - FORMS

#### 4.4.1.1 OWNERSHIP DISCLOSURE FORM

In the event the bidder is a corporation or partnership, the bidder must complete the attached Ownership Disclosure Form. A completed Ownership Disclosure Form must be received prior to or accompany the bid proposal. Failure to do so will preclude the award of the contract.

The Ownership Disclosure Form is attached as Attachment 1 to this RFP.

#### 4.4.1.2 MACBRIDE PRINCIPLES CERTIFICATION

The bidder must complete the attached MacBride Principles Certification evidencing compliance with the MacBride Principles. Failure to do so may result in the award of the contract to another vendor.

The MacBride Principles Certification Form is attached as Attachment 2 to this RFP

#### 4.4.1.3 AFFIRMATIVE ACTION

The bidder must complete the attached Affirmative Action Employee Information Report, or, in the alternative, supply either a New Jersey Affirmative Action Certificate or evidence that the bidder is operating under a Federally approved or sanctioned affirmative action program. The requirement is a precondition to entering into a valid and binding contract.

The Affirmative Action Forms are attached as Attachment 3 to this RFP.

#### 4.4.1.4 BUSINESS REGISTRATION CERTIFICATE FROM THE DIVISION OF REVENUE

FAILURE TO SUBMIT A COPY OF THE BIDDER'S BUSINESS REGISTRATION CERTIFICATE (OR INTERIM REGISTRATION) FROM THE DIVISION OF

### REVENUE WITH THE BID PROPOSAL MAY BE CAUSE FOR REJECTION OF THE BID PROPOSAL.

The bidder may go to <a href="www.nj.gov/njbgs">www.nj.gov/njbgs</a> to register with the Division of Revenue or to obtain a copy of an existing Business Registration Certificate.

Refer to Appendix 1, Section 1.1. of the Standard Terms and Conditions and Section 5.3 of this RFP for additional information concerning this requirement.

#### 4.4.1.5 EXECUTIVE ORDER 134

Refer to Section 5.27 of this RFP for more details concerning this requirement.

#### 4.4.2 SECTION 2 - TECHNICAL PROPOSAL

In this Section, the bidder shall describe its approach and plans for accomplishing the work outlined in the Scope of Work Section, i.e., Section 3.0. The bidder must set forth its understanding of the requirements of this RFP and its ability to successfully complete the contract. This Section of the bid proposal should contain at least the following information:

#### 4.4.2.1 MANAGEMENT OVERVIEW

The bidder shall set forth its overall technical approach and plans to meet the requirements of the RFP in a narrative format. This narrative should convince the State that the bidder understands the objectives that the contract is intended to meet, the nature of the required work and the level of effort necessary to successfully complete the contract. The bidder shall provide its specific plan and method of recruiting the professionals required to fulfill the contract. This narrative should convince the State that the bidder's general approach and plans to undertake and complete the contract are appropriate to the tasks and subtasks involved.

Mere reiterations of RFP tasks and subtasks are strongly discouraged, as they do not provide insight into the bidder's ability to complete the contract. The bidder's response to this section should be designed to convince the State that the bidder's detailed plans and approach proposed to complete the Scope of Work are realistic, attainable and appropriate and that the bidder's bid proposal will lead to successful contract completion.

#### 4.4.2.2 CONTRACT MANAGEMENT

The bidder should describe its specific plans to manage, control and supervise the contract to ensure satisfactory contract completion according to the required schedule. The plan should include the bidder's approach to communicate with the State Contract Manager including, but not limited to, status meetings, status reports, etc.

#### 4.4.3 SECTION 3 - ORGANIZATIONAL SUPPORT AND EXPERIENCE

The bidder should include information relating to its organization, personnel, and experience, including, but not limited to, references, together with contact names and telephone numbers, evidencing the bidder's qualifications, and capabilities to perform the services required by this RFP.

#### 4.4.3.1 BIDDER DATA SHEET

The bidder should include information requested on Attachment 6. The requested information includes contact names, phone numbers, fax numbers, email addresses, mailing address and business office location.

#### 4.4.3.2 EXPERIENCE OF BIDDER ON CONTRACTS OF SIMILAR SIZE AND SCOPE

The bidder should provide a comprehensive listing of contracts of similar size and scope that it has

successfully completed, as evidence of the bidder's ability to successfully complete the services required by this RFP. This information is to be submitted by using Attachment 7. Emphasis should be placed on contracts that are similar in size and scope to the work required by this RFP. A description of all such contracts should be included and should show how such contracts relate to the ability of the firm to complete the services required by this RFP. For each such contract, the bidder should provide two names and telephone numbers of individuals for the other contract party. Beginning and ending dates should also be given for each contract.

#### 4.4.3.3 SUBCONTRACTOR(S)

Not applicable to this RFP.

#### 4.4.3.4 REQUIRED LICENSE/REGISTRATION CERTIFICATE

Bidders must provide evidence of being licensed on the day of the bid opening as a private employment agency or as a temporary help service firm with the Division of Consumer Affairs, Private Employment Agency Section. This evidence is required even if the bidder is from out of state.

A photocopy of the license/registration certificate must be submitted with the bid, and may be cause for r ejection of the bid.

#### 4.4.4 SECTION 4 - PRICE PROPOSAL

The form for submitting price proposals is attached to this RFP as Attachment 5.

Failure to submit all requested pricing information may result in the bidder's proposal being considered materially non-responsive. Each bidder must hold its price(s) firm through issuance of contract to permit the completion of the evaluation of bid proposals received and the contract award process.

The hourly rates bid are all inclusive. They include all direct and indirect costs. There will be no separate compensation for overhead, clerical support, materials, supplies, managerial support, transportation, parking fees, travel time, salaries, expenses, profit and all documents, forms and reproductions thereof.

Bidders can bid on any and all services for all regions.

All prices submitted must be in ink or typewritten. All corrections, erasures or other form of alteration, including "white outs" must be initialed by the bidder.

#### **5.0 SPECIAL TERMS AND CONDITIONS**

#### 5.1 PRECEDENCE OF CONTRACTUAL TERMS AND CONDITIONS

The contract shall consist of this RFP, addenda to this RFP, the vendor's bid proposal, and the Division's Notice of Acceptance.

Unless specifically noted within this RFP, the Special Terms and Conditions, take precedence over the Standard Terms and Conditions, attached as <a href="Appendix 1">Appendix 1</a>

In the event of a conflict between the provisions of this RFP, including the Standard Terms and Conditions and the Special Terms and Conditions, and any addendum to the RFP, the addendum shall govern.

In the event of a conflict between the provisions of this RFP, including any addendum to this RFP, and the bidder's proposal, the RFP and/or the addendum shall govern.

#### **5.2 STATE CONTRACT MANAGER**

The State Contract Manager is the State employee responsible for the overall management and administration of the contract.

The State Contract Manager for this project will be identified at the time of execution of contract. At that time, the contractor will be provided with the State Contract Manger name, department, division, agency, address, telephone number, fax phone number, and email address.

#### **5.2.1 STATE CONTRACT MANAGER RESPONSIBILITIES**

For an agency contract where only one State office uses the contract, the State Contract Manager will be responsible for engaging the contractor, assuring that Purchase Orders are issued to the contractor, directing the contractor to perform the work of the contract, approving the deliverables and approving payment vouchers. The State Contract Manager is the person that the contractor will contact **after the contract is executed** for answers to any questions and concerns about any aspect of the contract. The State Contract Manager is responsible for coordinating the use and resolving minor disputes between the contractor and any component part of the State Contract Manager's Department.

If the contract has multiple users, then the State Contract Manager shall be the central coordinator of the use of the contract for all Using Agencies, while other State employees engage and pay the contractor. All persons and agencies that use the contract must notify and coordinate the use of the contract with the State Contract Manager.

#### 5.2.2 OTHER DUTIES OF THE STATE CONTRACT MANAGER

The State Contract Manager shall have the following additional duties:

- a) If the State Contract Manager determines that the Contractor has failed to perform the work of the contract and is unable to resolve that failure to perform directly with the contractor, the State Contract Manager shall file a formal complaint with the Contract Compliance Unit in the Division of Purchase and Property and request that office to assist in the resolution the contract performance problem with the contractor.
- b) The State Contract Manager is responsible for arranging for contract extensions and preparing any reprodurement of the contract with the Purchase Bureau.
- c) The State Contract Manager is responsible for obtaining permission from the Director to reduce the scope of work, amend the contract or add work or special projects to the contract after contract award.
- d) The State Contract Manager is responsible for completion of the Project Performance Assessment Form for submission to the CCAU Unit of the Division, with a copy to the Associate Director of OMB; and
- e) The State Contract Manager is responsible for submitting the Contractor final deliverables to the Associate Director of OMB.
- f) The State Contract Manager is also responsible to formally report, to the Division of Purchase and Property's Assistant Director, CCAU, using the PB-36 Formal Complaint form, all instances when deliverables, i.e. commodities and/or services, are not in accordance with the contract specifications or scope of work. Variances from contract pricing shall be reported in this same manner to ensure that State and other using agencies receive the goods and/or services at the pricing established at the time of contract award or amendment(s) to the contract.

#### 5.2.3 COORDINATION WITH THE STATE CONTRACT MANAGER

Any contract user that is unable to resolve disputes with a contractor shall refer those disputes to the State Contract Manager for resolution. Any questions related to performance of the work of the contract by contract users shall be directed to the State Contract Manager. The contractor may contact the State Contract Manager if the contractor can not resolve a dispute with contract users.

#### **5.3 PERFORMANCE BOND**

Not applicable to this RFP.

#### **5.4 BUSINESS REGISTRATION**

The following shall supplement the Standard Terms and Conditions pertaining to Business Registration set forth in, Appendix 1, Section 1.1.

"Affiliate" means any entity that (1) directly, indirectly, or constructively controls another entity, (2) is directly, indirectly, or constructively controlled by another entity, or (3) is subject to the control of a common entity. An entity controls another entity if it owns, directly or individually, more than 50% of the ownership in that entity.

"Business organization" means an individual, partnership, association, joint stock company, trust, corporation, or other legal business entity or successor thereof:

"Business registration" means a business registration certificate issued by the Department of the Treasury or such other form or verification that a contractor or subcontractor is registered with the Department of Treasury;

"Contractor" means a business organization that seeks to enter, or has entered into, a contract to provide goods or services with a contracting agency;

"Contracting agency" means the principal departments in the Executive Branch of the State Government, and any division, board, bureau, office, commission or other instrumentality within or created by such department, or any independent State authority, commission, instrumentality or agency, or any State college or university, any county college, or any local unit; with respect to this Contract, the contracting agency shall mean the Division;

"Subcontractor" means any business organization that is not a contractor that knowingly provides goods or performs services for a contractor or another subcontractor in the fulfillment of a contract.

A bidder shall submit a copy of its business registration at the time of submission of its bid proposal in response to this RFP.

A subcontractor shall provide a copy of its business registration to any contractor who shall forward it to the contracting agency. No contract with a subcontractor shall be entered into by any contractor unless the subcontractor first provides proof of valid business registrations.

The contractor shall provide written notice to all subcontractors that they are required to submit a copy of their business registration to the contractor. The contractor shall maintain a list of the names of any subcontractors and their current addresses, updated as necessary during the course of the contract performance. The contractor shall submit to the contracting agency a copy of the list of subcontractors, updated as necessary during the course of performance of the contract. The contractor shall submit a complete and accurate list of the subcontractors to the contracting agency before a request for final payment is made to the using agency.

The contractor and any subcontractor providing goods or performing services under the contract, and each of their affiliates, shall, during the term of the contract, collect and remit to the Director of the Division of Taxation in the Department of the Treasury the use tax due pursuant to the "Sales and Use Tax Act, P.L. 1966, c. 30 (N.J.S.A. 54:32B-1 et seq.) on all their sales of tangible personal property delivered into the State.

This paragraph shall apply to all contracts awarded on and after September 1, 2004

#### 5.5 CONTRACT TERM AND EXTENSION OPTION

The term of the contract shall be for a period of three (3) years. The anticipated "Contract Effective Date" is provided on the cover sheet of this RFP (page 3 of this RFP). If delays in the bid process result in an adjustment of the anticipated Contract Effective Date, the bidder agrees to accept a contract for the full term of the contract.

The contract may be extended for additional periods of up to two (2) years, by mutual written consent of the contractor and the Director at the same terms, conditions and pricing. The length of each extension shall be determined when the extension request is processed.

Should the contract be extended, the contractor shall be paid at the rates in effect in the last year of the contract.

#### **5.6 CONTRACT TRANSITION**

In the event services end by either contract expiration or termination, it shall be incumbent upon the contractor to continue services, if requested by the Director, until new services can be completely operational. The contractor acknowledges its responsibility to cooperate fully with the replacement contractor and the State to ensure a smooth and timely transition to the replacement contractor. Such transitional period shall not extend more than 120 days beyond the date of the contract, or any extension thereof. The contractor will be reimbursed for services during the transitional period at the rate in effect when the transitional period clause is invoked by the State.

#### 5.7 AVAILABILITY OF FUNDS

The State's obligation to pay the contractor is contingent upon the availability of appropriated funds from which payment for contract purposes can be made. No legal liability on the part of the State for payment of any money shall arise unless funds are made available each fiscal year to the Using Agency by the Legislature.

#### 5.8 CONTRACT AMENDMENT

Any changes or modifications to the terms of the contract shall only be valid when they have been reduced to writing and executed by the contractor and the Director.

#### **5.9 CONTRACTOR RESPONSIBILITIES**

The contractor shall have sole responsibility for the complete effort specified in the contract. Payment will be made only to the contractor. The contractor shall have sole responsibility for all payments due any subcontractor.

The contractor is responsible for the professional quality, technical accuracy and timely completion and submission of all deliverables, services or commodities required to be provided under the contract. The contractor shall, without additional compensation, correct or revise any errors, omissions, or other deficiencies in its deliverables and other services. The approval of deliverables furnished under this contract shall not in any way relieve the contractor of responsibility for the technical adequacy of its work. The review, approval, acceptance or payment for any of the services shall not be construed as a waiver of any rights that the State may have arising out of the contractor's performance of this contract.

#### **5.10 SUBSTITUTION OF STAFF**

If it becomes necessary for the contractor to substitute any management, supervisory or key personnel, the contractor will identify the substitute personnel and the work to be performed.

The contractor must provide detailed justification documenting the necessity for the substitution. Resumes must be submitted evidencing that the individual(s) proposed as substitution(s) have qualifications and experience equal to or better than the individual(s) originally proposed or currently assigned.

The contractor shall forward a request to substitute staff to the State Contract Manager for consideration and approval. No substitute personnel are authorized to begin work until the contractor has received written approval to proceed from the State Contract Manager.

#### 5.11 SUBSTITUTION OR ADDITION OF SUBCONTRACTOR(S)

This Subsection serves to supplement but not to supersede <u>Section 3.11</u> of the Standard Terms and Conditions of this RFP.

If it becomes necessary for the contractor to substitute a subcontractor, add a subcontractor or substitute its own staff for a subcontractor, the contractor will identify the proposed new subcontractor or staff member(s)

and the work to be performed. The contractor must provide detailed justification documenting the necessity for the substitution or addition.

The contractor must provide detailed resumes of its proposed replacement staff or of the proposed subcontractor's management, supervisory and other key personnel that demonstrate knowledge, ability and experience relevant to that part of the work which the subcontractor is to undertake.

The qualifications and experience of the replacement(s) must equal or exceed those of similar personnel proposed by the contractor in its bid proposal.

The contractor shall forward a written request to substitute or add a subcontractor or to substitute its own staff for a subcontractor to the State Contract Manager for consideration. If the State Contract Manager approves the request, the State Contract Manager will forward the request to the Director for final approval.

No substituted or additional subcontractors are authorized to begin work until the contractor has received written approval from the Director.

#### **5.12 OWNERSHIP OF MATERIAL**

All data, technical information, materials gathered, originated, developed, prepared, used or obtained in the performance of the contract, including, but not limited to, all reports, surveys, plans, charts, literature, brochures, mailings, recordings (video and/or audio), pictures, drawings, analyses, graphic representations, software computer programs and accompanying documentation and print-outs, notes and memoranda, written procedures and documents, regardless of the state of completion, which are prepared for or are a result of the services required under this contract shall be and remain the property of the State of New Jersey and shall be delivered to the State of New Jersey upon 30 days notice by the State. With respect to software computer programs and/or source codes developed for the State, the work shall be considered "work for hire", i.e., the State, not the contractor or subcontractor, shall have full and complete ownership of all software computer programs and/or source codes developed. To the extent that any of such materials may not, by operation of the law, be a work made for hire in accordance with the terms of this Agreement, contractor or subcontractor hereby assigns to the State all right, title and interest in and to any such material, and the State shall have the right to obtain and hold in its own name and copyrights, registrations and any other proprietary rights that may be available.

Should the bidder anticipate bringing pre-existing intellectual property into the project, the intellectual property must be identified in the bid proposal. Otherwise, the language in the first paragraph of this section prevails. If the bidder identifies such intellectual property ("Background IP") in its bid proposal, then the Background IP owned by the bidder on the date of the contract, as well as any modifications or adaptations thereto, remain the property of the bidder. Upon contract award, the bidder or contractor shall grant the State a non-exclusive, perpetual royalty free license to use any of the bidder/contractor's Background IP delivered to the State for the purposes contemplated by the Contract.

#### **5.13 DATA CONFIDENTIALITY**

All financial, statistical, personnel and/or technical data supplied by the State to the contractor are confidential. The contractor is required to use reasonable care to protect the confidentiality of such data. Any use, sale or offering of this data in any form by the contractor, or any individual or entity in the contractor's charge or employ, will be considered a violation of this contract and may result in contract termination and the contractor's suspension or debarment from State contracting. In addition, such conduct may be reported to the State Attorney General for possible criminal prosecution.

#### **5.14 NEWS RELEASES**

The contractor is not permitted to issue news releases pertaining to any aspect of the services being provided under this contract without the prior written consent of the Director.

#### 5.15 ADVERTISING

The contractor shall not use the State's name, logos, images, or any data or results arising from this contract

as a part of any commercial advertising without first obtaining the prior written consent of the Director.

#### **5.16 LICENSES AND PERMITS**

The contractor shall obtain and maintain in full force and effect all required licenses, permits, and authorizations necessary to perform this contract. The contractor shall supply the State Contract Manager with evidence of all such licenses, permits and authorizations. This evidence shall be submitted subsequent to the contract award. All costs associated with any such licenses, permits and authorizations must be considered by the bidder in its bid proposal.

#### 5.17 CLAIMS AND REMEDIES

#### 5.17.1 CLAIMS

All claims asserted against the State by the contractor shall be subject to the New Jersey Tort Claims Act, N.J.S.A. 59:1-1, et seq., and/or the New Jersey Contractual Liability Act, N.J.S.A. 59:13-1, et seq.

#### **5.17.2 REMEDIES**

Nothing in the contract shall be construed to be a waiver by the State of any warranty, expressed or implied, of any remedy at law or equity, except as specifically and expressly stated in a writing executed by the Director.

#### 5.17.3 REMEDIES FOR NON-PERFORMANCE

In the event the contractor fails to comply with any material contract requirement, the Director may take steps to terminate the contract in accordance with the State Administrative Code. In this event, the Director may authorize the delivery of contract items by any available means, with the difference between the price paid and the defaulting contractor's price either being deducted from any monies due the defaulting contractor or being an obligation owed the State by the defaulting contractor.

#### **5.18 LATE DELIVERY**

The contractor must immediately advise the State Contract Manager and the Purchase Bureau of any circumstance or event that could result in its ability to not be able to provide the required services. Notification must also be provided to the Director at the address below:

The State of New Jersey
Director, Division of Purchase and Property
Purchase Bureau
PO Box 230
33 West State St.
Trenton, New Jersey 08625-0230

#### **5.19 RETAINAGE**

Not applicable to this RFP.

#### 5.20 STATE'S OPTION TO REDUCE SCOPE OF WORK

The State has the option, in its sole discretion, to reduce the scope of work for any task or subtask called for under this contract. In such an event, the Director shall provide advance written notice to the contractor.

Upon receipt of such written notice, the contractor will submit, within five (5) working days to the Director and the State Contract Manager, an itemization of the work effort already completed by task or subtask. The contractor shall be compensated for such work effort according to the applicable portions of its cost proposal.

#### **5.21 SUSPENSION OF WORK**

The State Contract Manager may, for valid reason, issue a stop order directing the contractor to suspend work under the contract for a specific time. The contractor shall be paid until the effective date of the stop order. The contractor shall resume work upon the date specified in the stop order, or upon such other date as the State Contract Manager may thereafter direct in writing. The period of suspension shall be deemed added to the contractor's approved schedule of performance. The Director and the contractor shall negotiate an equitable adjustment, if any, to the contract price.

#### **5.22 CHANGE IN LAW**

Whenever an unforeseen change in applicable law or regulation affects the services that are the subject of this contract, the contractor shall advise the State Contract Manager and the Director in writing and include in such written transmittal any estimated increase or decrease in the cost of its performance of the services as a result of such change in law or regulation. The Director and the contractor shall negotiate an equitable adjustment, if any, to the contract price.

#### 5.23 CONTRACT PRICE INCREASE (PREVAILING WAGE)

Not applicable to this RFP.

#### 5.24 ADDITIONAL WORK AND/OR SPECIAL PROJECTS

The contractor shall not begin performing any additional work or special projects without first obtaining written approval from both the State Contract Manager and the Director.

In the event of additional work and/or special projects, the contractor must present a written proposal to perform the additional work to the State Contract Manager. The proposal should provide justification for the necessity of the additional work. The relationship between the additional work and the base contract work must be clearly established by the contractor in its proposal.

The contractor's written proposal must provide a detailed description of the work to be performed broken down by task and subtask. The proposal should also contain details on the level of effort, including hours, labor categories, etc., necessary to complete the additional work.

The written proposal must detail the cost necessary to complete the additional work in a manner consistent with the contract. The written cost proposal must be based upon the hourly rates, unit costs or other cost elements submitted by the contractor in the contractor's original bid proposal submitted in response to this RFP. Whenever possible, the cost proposal should be a firm, fixed cost to perform the required work. The firm fixed price should specifically reference and be tied directly to costs submitted by the contractor in its original bid proposal. A payment schedule, tied to successful completion of tasks and subtasks, must be included.

Upon receipt and approval of the contractor's written proposal, the State Contract Manager shall forward same to the Director for the Director's written approval. Complete documentation from the Using Agency, confirming the need for the additional work, must be submitted. Documentation forwarded by the State Contract Manager to the Director must all include all other required State approvals, such as those that may be required from the State of New Jersey's Office of Management and Budget (OMB) and Office of Information and Technology (OIT).

No additional work and/or special project may commence without the Director's written approval. In the event the contractor proceeds with additional work and/or special projects without the Director's written approval, it shall be at the contractor's sole risk. The State shall be under no obligation to pay for work performed without the Director's written approval.

#### 5.25 FORM OF COMPENSATION AND PAYMENT

This Section supplements <u>Section 4.5 of the RFP'S Standard Terms and Conditions</u>. The contractor must submit official State invoice forms to the Using Agency with supporting documentation evidencing that work for which payment is sought has been satisfactorily completed. Invoices must reference the tasks or subtasks

detailed in the Scope of Work section of the RFP and must be in strict accordance with the firm, fixed prices submitted for each task or subtask on the RFP pricing sheets. When applicable, invoices should reference the appropriate RFP price sheet line number from the contractor's bid proposal. All invoices must be approved by the State Contract Manager before payment will be authorized.

Invoices must also be submitted for any special projects, additional work or other items properly authorized and satisfactorily completed under the contract. Invoices shall be submitted according to the payment schedule agreed upon when the work was authorized and approved. Payment can only be made for work when it has received all required written approvals and has been satisfactorily completed.

#### 5.25.1 PAYMENT TO CONTRACTOR - OPTIONAL METHOD

The State of New Jersey now offers State contractors the opportunity to be paid through the Mastercard procurement card (p-card). A contractor's acceptance and a State agency's use of the p-card, however, is optional.

P-card transactions do not require the submission of either a contractor invoice or a State payment voucher. Purchasing transactions using the p-card will usually result in payment to a contractor in three days.

A contractor should take note that there will be a transaction-processing fee for each p-card transaction. To participate, a contractor must be capable of accepting the Mastercard. Additional information can be obtained from banks or merchant service companies.

#### 5.26 CONTRACT ACTIVITY REPORT

Not required for this RFP.

#### 5.27 REQUIREMENTS OF EXECUTIVE ORDER 134

In order to safeguard the integrity of State government procurement by imposing restrictions to insulate the award of State contracts from political contributions that pose the risk of improper influence, purchase of access, or the appearance thereof, Executive Order 134 was signed on September 22, 2004 ("EO 134"). Pursuant to the requirements of EO 134, the terms and conditions set forth in this section are material terms of any contract resulting from this RFP:

#### 5.27.1 DEFINITIONS

For the purpose of this section, the following shall be defined as follows:

- a) Contribution means a contribution reportable as a recipient under "The New Jersey Campaign Contributions and Expenditures Reporting Act." P.L. 1973, c. 83 (C.19:44A-1 et seq.), and implementing regulations set forth at N.J.A.C. 19:25-7 and N.J.A.C. 19:25-10.1 et seq. Currently, contributions in excess of \$400 during a reporting period are deemed "reportable" under these laws. As of January 1, 2005, that threshold will be reduced to contributions in excess of \$300.
- b) Business Entity means any natural or legal person, business corporation, professional services corporation, limited liability company, partnership, limited partnership, business trust, association or any other legal commercial entity organized under the laws of New Jersey or any other state or foreign jurisdiction. It also includes (i)all principals who own or control more than 10 percent of the profits or assets of a business entity or 10 percent of the stock in the case of a business entity that is a corporation for profit, as appropriate; (ii)any subsidiaries directly or indirectly controlled by the business entity; (iii)any political organization organized under 26 U.S.C.A. 527 that is directly or indirectly controlled by the business entity, other than a candidate committee, election fund, or political party committee; and (iv)if a business entity is a natural person, that person's spouse or child, residing in the same household.

#### 5.27.2 BREACH OF TERMS OF EXECUTIVE ORDER 134 DEEMED BREACH OF CONTRACT

It shall be a breach of the terms of the contract for the Business Entity to (i)make or solicit a contribution in violation of this Order, (ii)knowingly conceal or misrepresent a contribution given or received; (iii)make or solicit contributions through intermediaries for the purpose of concealing or misrepresenting the source of the contribution; (iv)make or solicit any contribution on the condition or with the agreement that it will be contributed to a campaign committee or any candidate of holder of the public office of Governor, or to any State or county party committee; (v)engage or employ a lobbyist or consultant with the intent or understanding that such lobbyist or consultant would make or solicit any contribution, which if made or solicited by the business entity itself, would subject that entity to the restrictions of EO 134; (vi)fund contributions made by third parties, including consultants, attorneys, family members, and employees; (vii)engage in any exchange of contributions to circumvent the intent of EO 134; or (viii)directly or indirectly through or by any other person or means, do any act which would subject that entity to the restrictions of EO 134.

#### 5.27.3 CERTIFICATION AND DISCLOSURE REQUIREMENTS

- a) The State shall not enter into a contract to procure from any Business Entity services or any material, supplies or equipment, or to acquire, sell or lease any land or building, where the value of the transaction exceeds \$17,500, if that Business Entity has solicited or made any contribution of money, or pledge of contribution, including in-kind contributions to a candidate committee and/or election fund of any candidate for or holder of the public office of Governor, or to any State or county political party committee during certain specified time periods
- b) Prior to awarding any contract or agreement to any Business Entity, the Business Entity proposed as the intended awardee of the contract shall submit the Certification and Disclosure form, certifying that no contributions prohibited by Executive Order 134 have been made by the Business Entity and reporting all contributions the Business Entity made during the preceding four years to any political organization organized under 26 U.S.C.527 of the Internal Revenue Code that also meets the definition of a "continuing political committee" within the mean of N.J.S.A. 19:44A-3(n) and N.J.A.C. 19:25-1.7. The required form and instructions, available for review on the Purchase Bureau website at <a href="http://www.state.nj.us/treasury/purchase/forms.htm#eo134">http://www.state.nj.us/treasury/purchase/forms.htm#eo134</a>, shall be provided to the intended awardee for completion and submission to the Purchase Bureau with the Notice of Intent to Award. Upon receipt of a Notice of Intent to Award a Contract, the intended awardee shall submit to the Division, in care of the Purchase Bureau Buyer, the Certification and Disclosure(s) within five (5) business days of the State's request. Failure to submit the required forms will preclude award of a contract under this RFP, as well as future contract opportunities.
- c) Further, the Contractor is required, on a continuing basis, to report any contributions it makes during the term of the contract, and any extension(s) thereof, at the time any such contribution is made. The required form and instructions, available for review on the Purchase Bureau website at <a href="http://www.state.nj.us/treasury/purchase/forms.htm#eo134">http://www.state.nj.us/treasury/purchase/forms.htm#eo134</a>, shall be provided to the intended awardee with the Notice of Intent to Award.

#### 5.27.4 STATE TREASURER REVIEW

The State Treasurer or his designee shall review the Disclosures submitted pursuant to this section, as well as any other pertinent information concerning the contributions or reports thereof by the intended awardee, prior to award, or during the term of the contract, by the contractor. If the State Treasurer determines that any contribution or action by the contractor constitutes a breach of contract that poses a conflict of interest in the awarding of the contract under this solicitation, the State Treasurer shall disqualify the Business Entity from award of such contract.

#### 6.0 PROPOSAL EVALUATION/CONTRACT AWARD

#### **6.1 PROPOSAL EVALUATION COMMITTEE**

It is intended that the bids will be evaluated within the Purchase Bureau. There may be times when bid proposals may be evaluated by an Evaluation Committee composed of members of affected departments and

agencies together with representative(s) from the Purchase Bureau. Representatives from other governmental agencies may also serve on the Evaluation Committee. On occasion, the Evaluation Committee may choose to make use of the expertise of outside consultant in an advisory role.

#### 6.2 ORAL PRESENTATION AND/OR CLARIFICATION OF BID PROPOSAL

After the submission of bid proposals, unless requested by the State, contact with the State is limited to status inquiries only and such inquiries are only to be directed to the buyer. Any further contact or information about the proposal to the buyer or any other State official connected with the solicitation will be considered an impermissible supplementation of the bidder's bid proposal.

A bidder may be required to give an oral presentation to the Evaluation Committee concerning its bid proposal. The Evaluation Committee may also require a bidder to submit written responses to questions regarding its bid proposal.

The purpose of such communication with a bidder, either through an oral presentation or a letter of clarification, is to provide an opportunity for the bidder to clarify or elaborate on its bid proposal. Original bid proposals submitted, however, cannot be supplemented, changed, or corrected in any way. No comments regarding other bid proposals are permitted. Bidders may not attend presentations made by their competitors.

It is within the Evaluation Committee's discretion whether to require a bidder to give an oral presentation or require a bidder to submit written responses to questions regarding its bid proposal. Action by the Evaluation Committee in this regard should not be construed to imply acceptance or rejection of a bid proposal. The Purchase Bureau buyer will be the sole point of contact regarding any request for an oral presentation or clarification.

#### **6.3 EVALUATION CRITERIA**

The following evaluation criteria categories, not necessarily listed in order of significance, will be used to evaluate bid proposals received in response to this RFP. The evaluation criteria categories may be used to develop more detailed evaluation criteria to be used in the evaluation process:

#### 6.3.1 THE BIDDER'S GENERAL APPROACH AND PLANS IN MEETING THE REQUIREMENTS OF RFP

- A. The bidder's general approach and plans in meeting the requirements of this RFP.
- B. The bidder's detailed approach and plans to perform the services required by the Scope of Work of this RFP.
- C. The bidder's documented experience in successfully completing contracts of a similar size and scope to the work required by this RFP.
- D. The qualifications and experience of the bidder's management, supervisory or other key personnel assigned to the contract, with emphasis on documented experience in successfully recruiting nursing professionals and completing work on contracts of similar size and scope to the work required by this RFP.
- E. The overall ability of the bidder to mobilize, undertake and successfully complete the contract. This judgment will include, but not be limited to, the following factors: the number and qualifications of management, supervisory and other staff proposed by the bidder to complete the contract, the availability and commitment to the contract of the bidder's management, supervisory and other staff proposed and the bidder's contract management plan, including the bidder's contract organizational chart.

#### 6.3.2 THE BIDDER'S PRICE PROPOSAL

For evaluation purposes, bidders will be ranked according to the bid price submitted by price lines in <a href="Attachment 5"><u>Attachment 5</u></a>.

#### **6.4 CONTRACT AWARD**

The contract shall be awarded with reasonable promptness by written notice to that responsible bidder whose bid proposal, conforming to the RFP, will be most advantageous to the State, price and other factors considered. Any or all bids may be rejected when the State Treasurer or the Director of the Division of Purchase and Property determines that it is in the public interest so to do.

#### 6.5 METHOD OF CONTRACT ENGAGEMENT

After the initial list of Contractors is established by the Purchase Bureau, the various Using Agencies will use the method of engagement that follows.

#### 6.5.1 MONTHLY SCHEDULING

Whenever a Using Agency has on ongoing need for temporary nursing service, the scheduling should be completed on a monthly basis.

#### 6.5.2 SCHEDULE CONTACTS

The Using Agencies are to schedule nurses under these contracts only through the firms under contract. The Using Agencies are not to directly contact nurses employed by contractors. The Using Agency will not recommend or encourage a nurse to work for a particular contractor.

#### 6.5.3 USE OF LOWEST COST CONTRACTOR

The lowest cost Contractor will be given the first opportunity to fill all available requirements. All Using Agencies will utilize the order procedures as stated in Section 3.9 above.

#### 6.6 DOCUMENTATION RETENTION

All documentation concerning the Using Agency's staff scheduling of shifts to be covered by the contract must be maintained for one (1) year following the expiration of the contract, including any extension(s) thereof.

#### 7.0 ATTACHMENTS, SUPPLEMENTS AND APPENDICES

ATTACHMENTS - To be submitted with bid proposal.

- 1. Ownership Disclosure Form
- 2. MacBride Principles Form
- 3. Affirmative Action Supplement Forms
- 4. Subcontractor Set Aside Forms
- 5. Price Schedules
- 6. Reciprocity Form (Optional Submittal)
- 7. Bidder Data Sheet
- 8. Reference Data Sheet

#### **APPENDICES**

- 1. New Jersey Standard Terms and Conditions
- 2. Set-Off for State Tax Notice

#### **ATTACHMENT 1 - OWNERSHIP DISCLOSURE FORM**

OWNERSHIP DISCLOSURE FORM						
DEPARTMENT OF TO DIVISION OF PURC STATE OF NEW JER 33 W. STATE ST., 9'PO BOX 230 TRENTON, NEW JE	HASE & PROPERTY RSEY TH FLOOR RSEY 08625-0230		BIDDER:			
	rovide below the names, home ad- additional space is necessary, pro		held and any ownership interest of	of all officers of the fir	m named abo	ve. If
<u>NAME</u>	HOME ADDRESS	DATE OF BIRTH	OFFICE HELD	OWNERSH (Shares Owned or	HIP INTERES  % of Partner	
INSTRUCTIONS: Prov	ride below the names, home addresses.	, dates of birth, and ownership into	erest of all individuals not listed above	e, and any partnerships, c	orporations and	any other
owner having a 10% or g interest in that corporatio firm, enter "None" belo	reater interest in the firm named above on or partnership. If additional space is ow. Complete the certification at the be where appropriate, and complete the co	e. If a listed owner is a corporation is necessary, provide that information of this form. If this form has	on or partnership, provide below the sation on an attached sheet. <b>If there are</b> is	me information for the hono owners with 10% or rchase Bureau in connec	olders of 10% of more interest in tion with another interest.	or more in your er bid,
NAME	HOME ADDRESS	DATE OF BIRTH	OFFICE HEED	(Shares Owned O	1 70 OI Fattile	<u>asinp)</u>
		COMPLETE ALL QUI	ESTIONS BELOW		YES	NO
	years has another company or cond attach a separate disclosure for			ove?		
	entity listed in this form or its attac matter by the State of New Jersey,					
	entity listed in this form or its attac rnment from bidding or contracting the instance					
	criminal matters or debarment pro ttach a detailed explanation for ed		e firm and/or its officers and/or m	anagers are		
held or applied for	ate or Local license, permit or oth by any person or entity listed in th cally seeking or litigating the issu	is form, been suspended or re	voked, or been the subject or any	pending		
are true and complete.  obligation from the da information contained recognize that I am sub State at its option, may	I, being duly sworn upon my oath, h I acknowledge that the State of New te of this certification through the I herein. I acknowledge that I am a ject to criminal prosecution under the declare any contract(s) resulting fro	or Jersey is relying on the information of any contracts were that it is a criminal offense the law and that it will also construction this certification void and united the second of	ation contained herein and thereby with the State to notify the State in to make a false statement or misrelitute a material breach of my agreemenforceable.	acknowledge that I am n writing of any chang presentation in this certi- ment(s) with the State of	under a continges to the answiffication, and in fine New Jersey a	nuing vers or f I do so, I nd that the
	l, certify that the information supplied ade by me are true. I am aware that					all of the
Company Name: _					(Signatu	<u>re</u> )
Address:		PRINT OR TYPE:			(Name)	-
		PRINT OR TYPE:			(Title)	
FEIN/SSN#:		 Date			<del></del>	

PB-ODF.1 R4/29/96

#### <u>ATTACHMENT 2 - MACBRIDE PRINCIPLES FORM</u>

# NOTICE TO ALL BIDDERS REQUIREMENT TO PROVIDE A CERTIFICATION IN COMPLIANCE WITH MACBRIDE PRINCIPLES AND NORTHERN IRELAND ACT OF 1989

Pursuant to Public Law 1995, c. 134, a responsible bidder selected, after public bidding, by the Director of the Division of Purchase and Property, pursuant to N.J.S.A. 52:34-12, or the Director of the Division of Building and Construction, pursuant to N.J.S.A. 52:32-2, must complete the certification below by checking one of the two representations listed and signing where indicated. If a bidder who would otherwise be awarded a purchase, contract or agreement does not complete the certification, then the Directors may determine, in accordance with applicable law and rules, that it is in the best interest of the State to award the purchase, contract or agreement to another bidder who has completed the certification and has submitted a bid within five (5) percent of the most advantageous bid. If the Directors find contractors to be in violation of the principles which are the subject of this law, they shall take such action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarrment or suspension of the party.

I certify, pursuant to N.J.S.A. 52:34-12.2 that the ent	ity for which I am authorized to bid:	
 has no ongoing business activities in Northern Ireland operation of offices, plants, factories, or similar facil subsidiaries or affiliated companies over which it ma	ities, either directly or indirectly, through intern	•
 will take lawful steps in good faith to conduct any but the MacBride principles of nondiscrimination in emp conformance with the United Kingdom's Fair Emplo monitoring of their compliance with those principles	ployment as set forth in N.J.S.A. 52:18A-89.8 as syment (Northern Ireland) Act of 1989, and peri	nd in
ify that the foregoing statements made by me are true. It is fully false, I am subject to punishment.	am aware that if any of the foregoing statemen	ts made by me
	Signature of Bidder	
	Name (Type or Print)	
	Title (Type or Print)	
<u> </u>	Company Name (Type or Print)	

Date

#### **ATTACHMENT 3 – AFFIRMATIVE ACTION SUPPLEMENT**

AFFIRMATIVE ACTION	TERM CONTRACT - ADVERTISED BID PROPOSAL
DEPT OF THE TREASURY DIVISION OF PURCHASE & PROPERTY STATE OF NEW JERSEY 33 WEST STATE STREET, 9TH FLOOR	NAME OF BIDDER:
PO BOX 230 TRENTON, NEW JERSEY 08625-0230	

#### SUPPLEMENT TO BID SPECIFICATIONS

#### DURING THE PERFORMANCE OF THIS CONTRACT. THE CONTRACTOR AGREES AS FOLLOWS:

- 1. THE CONTRACTOR OR SUBCONTRACTOR, WHERE APPLICABLE, WILL NOT DISCRIMINATE AGAINST ANY EMPLOYEE OR APPLICANT FOR EMPLOYMENT BECAUSE OF AGE, RACE, CREED, COLOR, NATIONAL ORIGIN, ANCESTRY, MARITAL STATUS, SEX, AFFECTIONAL OR SEXUAL ORIENTATION. THE CONTRACTOR WILL TAKE AFFIRMATIVE ACTION TO ENSURE THAT SUCH APPLICANTS ARE RECRUITED AND EMPLOYED, AND THAT EMPLOYEES ARE TREATED DURING EMPLOYMENT, WITHOUT REGARD TO THEIR AGE, RACE, CREED, COLOR, NATIONAL ORIGIN, ANCESTRY, MARITAL STATUS, SEX, AFFECTIONAL OR SEXUAL ORIENTATION. SUCH ACTION SHALL INCLUDE, BUT NOT BE LIMITED TO THE FOLLOWING: EMPLOYMENT, UPGRADING, DEMOTION, OR TRANSFER; RECRUITMENT OR RECRUITMENT ADVERTISING; LAYOFF OR TERMINATION; RATES OF PAY OR OTHER FORMS OF COMPENSATION; AND SELECTION FOR TRAINING, INCLUDING APPRENTICESHIP. THE CONTRACTOR AGREES TO POST IN CONSPICUOUS PLACES, AVAILABLE TO EMPLOYEES AND APPLICANTS FOR EMPLOYMENT, NOTICES TO BE PROVIDED BY THE PUBLIC AGENCY COMPLIANCE OFFICER SETTING FORTH PROVISIONS OF THIS NONDISCRIMINATION CLAUSE;
- 2. THE CONTRACTOR OR SUBCONTRACTOR, WHERE APPLICABLE WILL, IN ALL SOLICITATIONS OR ADVERTISEMENTS ,FOR EMPLOYEES PLACED BY OR ON BEHALF OF THE CONTRACTOR, STATE THAT ALL QUALIFIED APPLICANTS WILL RECEIVE CONSIDERATION FOR EMPLOYMENT WITHOUT REGARD TO AGE, RACE, CREED, COLOR, NATIONAL ORIGIN, ANCESTRY, MARITAL STATUS, SEX, AFFECTIONAL OR SEXUAL ORIENTATION.
- 3. THE CONTRACTOR OR SUBCONTRACTOR, WHERE APPLICABLE, WILL SEND TO EACH LABOR UNION OR REPRESENTATIVE OR WORKERS WITH WHICH IT HAS A COLLECTIVE BARGAINING AGREEMENT OR OTHER CONTRACT OR UNDERSTANDING, A NOTICE, TO BE PROVIDED BY THE AGENCY CONTRACTING OFFICER ADVISING THE LABOR UNION OR WORKERS' REPRESENTATIVE OF THE CONTRACTOR'S COMMITMENTS UNDER THIS ACT AND SHALL POST COPIES OF THE NOTICE IN CONSPICUOUS PLACES AVAILABLE TO EMPLOYEES AND APPLICANTS FOR EMPLOYMENT.
- 4. THE CONTRACTOR OR SUBCONTRACTOR, WHERE APPLICABLE, AGREES TO COMPLY WITH THE REGULATIONS PROMULGATED BY THE TREASURER PURSUANT TO P.L. 1975, C. 127, AS AMENDED AND SUPPLEMENTED FROM TIME TO TIME AND THE AMERICANS WITH DISABILITIES ACT.
- 5. THE CONTRACTOR OR SUBCONTRACTOR AGREES TO ATTEMPT IN GOOD FAITH TO EMPLOY MINORITY AND FEMALE WORKERS CONSISTENT WITH THE APPLICABLE COUNTY EMPLOYMENT GOALS PRESCRIBED BY N.J.A.C. 17:27-5.2 PROMULGATED BY THE TREASURER PURSUANT TO P.L. 1975, C. 127, AS AMENDED AND SUPPLEMENTED FROM TIME TO TIME OR IN ACCORDANCE WITH A BINDING DETERMINATION OF THE APPLICABLE COUNTY EMPLOYMENT GOALS DETERMINED BY THE AFFIRMATIVE ACTION OFFICE PURSUANT TO N.J.A.C. 17:27-5.2 PROMULGATED BY THE TREASURER PURSUANT TO P.L. 1975, C. 127, AS AMENDED AND SUPPLEMENTED FROM TIME TO TIME.
- 6. THE CONTRACTOR OR SUBCONTRACTOR AGREES TO INFORM IN WRITING APPROPRIATE RECRUITMENT AGENCIES IN THE AREA, INCLUDING EMPLOYMENT AGENCIES, PLACEMENT BUREAUS, COLLEGES, UNIVERSITIES, LABOR UNIONS, THAT IT DOES NOT DISCRIMINATE ON THE BASIS OF AGE, CREED, COLOR, NATIONAL ORIGIN, ANCESTRY, MARITAL STATUS, SEX, AFFECTIONAL OR SEXUAL ORIENTATION, AND THAT IT WILL DISCONTINUE THE USE OF ANY RECRUITMENT AGENCY WHICH ENGAGES IN DIRECT OR INDIRECT DISCRIMINATORY PRACTICES.
- 7. THE CONTRACTOR OR SUBCONTRACTOR AGREES TO REVISE ANY OF ITS TESTING PROCEDURES, IF NECESSARY, TO ASSURE THAT ALL PERSONNEL TESTING CONFORMS WITH THE PRINCIPLES OF JOB-RELATED TESTING, AS ESTABLISHED BY THE STATUTES AND COURT DECISIONS OF THE STATE OF NEW JERSEY AND AS ESTABLISHED BY APPLICABLE FEDERAL LAW AND APPLICABLE FEDERAL COURT DECISIONS.
- 8. THE CONTRACTOR OR SUBCONTRACTOR AGREES TO REVIEW ALL PROCEDURES RELATING TO TRANSFER, UPGRADING, DOWNGRADING AND LAYOFF TO ENSURE THAT ALL SUCH ACTIONS ARE TAKEN WITHOUT REGARD TO AGE, CREED, COLOR, NATIONAL ORIGIN, ANCESTRY, MARITAL STATUS, SEX, AFFECTIONAL OR SEXUAL ORIENTATION, AND CONFORM WITH THE APPLICABLE EMPLOYMENT GOALS, CONSISTENT WITH THE STATUTES AND COURT DECISIONS OF THE STATE OF NEW JERSEY, AND APPLICABLE FEDERAL LAW AND APPLICABLE FEDERAL COURT DECISIONS.

THE CONTRACTOR AND ITS SUBCONTRACTORS SHALL FURNISH SUCH REPORTS OR OTHER DOCUMENTS TO THE AFFIRMATIVE ACTION OFFICE AS MAY BE REQUESTED BY THE OFFICE FROM TIME TO TIME IN ORDER TO CARRY OUT THE PURPOSES OF THESE REGULATIONS, AND PUBLIC AGENCIES SHALL FURNISH SUCH INFORMATION AS MAY BE REQUESTED BY THE AFFIRMATIVE ACTION OFFICE FOR CONDUCTING A COMPLIANCE INVESTIGATION PURSUANT TO SUBCHAPTER 10 OF THE ADMINISTRATIVE CODE (NJAC17:27).

*	NO FIRM MAY BE ISSUED A PURCHASE	ORDER OR CONTR.	ACT WITH THE	STATE UNLESS	THEY COM	PLY W	ITH THE
Δ1	FIRMATIVE ACTION RECULATIONS						

PLEASE CHECK APPROPRIATE BOX (ONE ONLY)
I HAVE A CURRENT NEW JERSEY AFFIRMATIVE ACTION CERTIFICATE, (PLEASE ATTACH A COPY TO YOUR PROPOSAL).
I HAVE A VALID FEDERAL AFFIRMATIVE ACTION PLAN APPROVAL LETTER, (PLEASE ATTACH A COPY TO YOUR PROPOSAL).
I HAVE COMPLETED THE ENCLOSED FORM AA302 AFFIRMATIVE ACTION EMPLOYEE INFORMATION REPORT.

## INSTRUCTIONS FOR COMPLETING THE AFFIRMATIVE ACTION EMPLOYEE INFORMATION REPORT (FORM AA302)

#### **IMPORTANT:**

READ THE FOLLOWING INSTRUCTIONS CAREFULLY BEFORE COMPLETING THE FORM. PRINT OR TYPE ALL INFORMATION. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM MAY DELAY ISSUANCE OF YOUR CERTIFICATE.

Item 1 - Enter the Federal Identification Number assigned to the Contractor or vendor by the Internal Revenue Service, or if a Federal Employer Identification Number has been applied for, but not yet issued, write the words "applied for",

or

If your business is such that you have not, or will not receive a Federal Employee Identification Number, enter the Social Security Number assigned to the single owner or to a partner, in case of partnership.

- **Item 2** Check the box appropriate to your TYPE OF BUSINESS. If you are engaged in more than one type of business, check the predominant one. If you are a manufacturer deriving more than 50% of your receipts from your own retail outlets, check "Retail".
- **Item 3** Enter the total "number" of employees in the entire company, including part-time employees. This number shall include all facilities in the entire firm or corporation.
- **Item 4** Enter the name by which the company is identified. If there is more than one company name, enter the predominant one.
- **Item 5** Enter the physical location of the company, include City, County, State and Zip Code.
- **Item 6** Enter the name of any parent or affiliated company including City, State and Zip Code. If there is none, so indicate by entering "None" or N/A.
- **Item 7** Check the appropriate box for the total number of employees in the entire company. "Entire Company" shall include all facilities in the entire firm or corporation, including part-time employees, not use those employees at the facility being awarded the contract.
- **Item 8** Check the box appropriate to your type of company establishment. Single-establishment Employer shall include an employer whose business is conducted at more than one location.
- **Item 9** If multi-establishment was entered in Item 8, enter the number of establishments within the State of New Jersey.
- **Item 10** Enter the total number of employees at the establishment being awarded the contract.

- **Item 11** Enter the name of the Public Agency awarding the contract. Include City, State and Zip Code.
- Item 12 Enter the appropriate figures on all lines and in all columns. THIS SHALL ONLY INCLUDE EMPLOYMENT DATA FROM THE FACILITY THAT IS BEING AWARDED THE CONTRACT. DO NOT list the same employee in more than one job category.

Racial/Ethnic Groups will be so defined:

Black: Not of Hispanic origin. Persons have origin in any of the Black racial groups of Africa.

Hispanic: Persons of Mexican, Puerto Rican, Cuban or Central or South American or other Spanish culture or origin, regardless of race.

American Indian or Alaskan Native: Persons having origins in any of the original peoples of North America, and who maintain cultural identification through tribal affiliation or community recognition.

Asian or Pacific Islander: Persons having origin in any of the peoples of the Far East, Southeast Asia, the Indian Subcontinent or the Pacific Islands. This area includes for example, China, Japan, the Philippine Islands and Somoa.

- **Item 13** Check the appropriate box, if the race or ethnic group information was not obtained by 1 or 2, specify by what other means this was done in 3.
- **Item 14** Enter the dates of the payroll period used to prepare the employment data presented in Item 12.
- **Item 15** If this is the first time an Employee Information Report has been submitted for this company, check block "Yes".
- **Item 16** If the answer to Item 15 is "No", enter the date when the last Employee Information Report was submitted by this company.
- **Item 17** Print or type the name of the person completing this form. Include the signature, title and date.
- **Item 18** Enter the physical location where the form is being completed. Include City, State, Zip Code and Phone Number.

## State of New Jersey AFFIRMATIVE ACTION EMPLOYEE INFORMATION REPORT

IMPORTANT - READ INSTRUCTIONS ON PRIOR PAGE CAREFULLY BEFORE COMPLETING FORM. TYPE OR PRINT WITH A SHARP BALL POINT PEN. FAILURE TO PROPERLY COMPLETE THE ENTIRE FORM MAY DELAY ISSUANCE OF YOUR CERTIFICATE.

SECTION A - COMPANY IDENTIFICATION													
1. FID. NO. OR SOCIAL SECURITY			2. TYPE OF BUSINESS					3. TOTAL NO. OF EMPLOYEES IN THE ENTIRE					
			☐ 1. MFG. ☐ 2. SERVICE ☐ 3. WHOLESALE					COMPANY					
			☐ 4. RETAIL ☐ 5. OTHER										
4. COMPANY NAME													
5. STREET CIT				CITY	COUN COUN				STATE	ZIP CODI	E		
6. NAME OF PARENT OR AFFILIATED COMPANY (IF NONE, SO INDICATE)  CITY STATE ZIP CODE													
0. NAME OF TAKENT OR	AITILIATLI	COMI	ANT (II NO	NE, SO IN	DICATE)	C	111		SIAIL	Zii CODi	L		
7. DOES THE ENTIRE COMPANY HAVE A TOTAL OF AT LEAST 50 EMPLOYEES?													
8. CHECK ONE: IS THE COMPANY: $\square$ SINGLE-ESTABLISHMENT EMPLOYER $\square$ MULTI-ESTABLISHMENT EMPLOYER													
9. IF MULTI-ESTABLISHMENT EMPLOYER, STATE THE NUMBER OF ESTABLISHMENTS IN N.J.: [ ]													
10. TOTAL NUMBER OF EMPLOYEES AT THE ESTABLISHMENT WHICH HAS BEEN AWARDED THE CONTRACT: [ ]													
11. PUBLIC AGENCY AWARDING CONTRACT: CITY STATE ZIP CODE													
OFFICIAL LICE ONLY													
OFFICIAL USE ONLY  DATE RECEIVED OUT OF STATE PERCENTAGES ASSIGNED CERTIFICATION NUMBER													
MO/DAY/YR	COUNT		MINORITY		FEMALI		110	DIGI (LD	CLICITI	CITTOTY	CIVIDEI		
SECTION R EMDI OVMENT DATA													
SECTION B - EMPLOYMENT DATA  12. Report all permanent, temporary and part-time employees ON YOUR OWN PAYROLL. Enter the appropriate figures on all lines and in all columns. Where there													
are no employees in a particular category, enter a zero. Include ALL employees, not just those in minority categories, in columns 1, 2, & 3.													
JOB         Col. 1         Col. 2         Col. 3         MALE         FEMA										IANENT)			
JOB CATEGORIES	Col. 1 TOTAL (Cols. 2&3)	Col. 2 MALE	Col. 3 FEMALE	BLACK	HISPANIC	ALE AMERICAN INDIAN	ASIAN	BLACK	HISPANIC	AMERICAN INDIAN	ASIAN		
Officials and Managers	(Cois. 2&3)												
Professionals													
Technicians													
Sales Workers													
Office and Clerical													
Craftworkers (Skilled)													
Operatives (Semi-skilled)													
Laborers (Unskilled)													
Service Workers													
TOTAL													
Total employment from Previous													
Report (if any)		The da	ata below shal	ll NOT be	included in	the request f	for the catego	ries above.					
Temporary and Part-time Employees													
13. HOW WAS INFORMATIO	N AS TO RACE	OR ETH	NIC GROUP IN	N SECTION	B OBTAINE	ED? 15. IS	I S THIS THE FI	L RST EMPL	OYEE	16. IF NO, DA	ATE OF LAST		
1 VISUAL SURVEY 1 2 EMPLOYMENT RECORD 1 3 OTHER (SPECIEV)							INFORMATION REPORT (AA.302) REPORT SUBMITTED SUBMITTED?				SUBMITTED		
14. DATES OF PAYROLL PERIOD USED  14. DATES OF PAYROLL PERIOD USED  15. YES  16. NO  16. MO.   DAY   YEAR													
		SF	ECTION C	- SIGN	ATURE	AND IDE	ENTIFICA	ATION					
17. NAME OF PERSON COMPLETING FORM (PRINT OR TYPE)(?CONTRACTOR EEO OFFIECER SIGNATURE TITLE MO.   DAY   YEAR													
.,	18. ADDRESS (NO. & STREET) (CITY)					(STATE) (ZIP CODE)			PHONE (AREA CODE, NO. & EXTENSION)				

#### **ATTACHMENT 4 - SUBCONTRACTOR SET ASIDE FORMS**

#### **NOTICE TO ALL BIDDERS**

#### NOTICE OF INTENT TO SUBCONTRACT FORM

#### SUBCONTRACTOR UTILIZATION PLAN FORM

## PROCEDURES FOR SMALL BUSINESS PARTICIPATION AS SUBCONTRACTORS

If the bidder intends to utilize any subcontractors during the course of the contract(s) to be awarded as a result of this Request for Proposal (RFP), the bidder will include small business subcontracting targets pursuant to NJAC 17:13-4. and Executive Order 71. Each bidder is required to make a good faith effort to meet the set-aside subcontracting targets of awarding a total of twenty-five percent (25%) of the value of the contract to New Jersey-based, New Jersey Commerce and Economic Growth Commission-registered (Commerce) small businesses, with a minimum of five (5) percent awarded to each of the three categories set forth below, and the balance of ten (10) percent spread across the three categories. All bidders must complete the Notice of Intent to Subcontract form. Failure to include a completed and signed Notice of Intent to Subcontract form will be sufficient cause to reject a bidder's proposal as non-responsive.

Pursuant to Section 3.11 of the Standard Terms and Conditions, <u>any bidder intending to subcontract must also complete the Subcontractor Utilization Plan (Plan)</u>. Bidders are instructed to list *all* proposed subcontractors on the *Plan*. A bidder intending to subcontract must include a completed and signed *Plan* or be subject to rejection of its proposal as non-responsive.

#### **DEFINITIONS:**

"Small business" means a business that

- □ is independently owned and operated
- is incorporated or registered in and has its principal place of business located in the State of New Jersey.
- ☐ Has 100 or fewer full-time employees
- Has gross revenues falling in one of the following three categories:
  - 1. 0 to \$500,000 (Category I);
  - 2. \$500,001 to \$5,000,000 (Category II);
  - 3. \$5,000,001 to \$12,000,000 (Category III).

"Commerce-registered" means a small business that meets the requirements and definitions of "small business" and has applied for and been approved by Commerce as a small business.

PB - SA - 2BRevised 12/03

#### PROCEDURE:

If a bidder intends to subcontract, the following actions should be taken to achieve the set-aside subcontracting goal requirements:

- 1. Attempt to locate eligible small businesses in Categories I, II and III appropriate to the RFP;
- 2. Request a listing of small businesses by Category from Commerce;
- Record efforts to locate eligible businesses, including the names of businesses contacted and the means and results of such contacts;
- 4. Provide all potential subcontractors with detailed information regarding the specifications;
- 5. Attempt, whenever possible, to negotiate prices with potential subcontractors submitting higher than acceptable price quotes;
- 6. Obtain, in writing, the consent of any proposed subcontractor to use its name in response to the RFP; and,
- Maintain adequate records documenting efforts to achieve the set-aside subcontracting goals.

Proposals should also contain the following items with the *Plan*, as applicable:

- 1. A copy of Commerce's proof of registration as a small business for any business proposed as a subcontractor; and,
- Documentation of the bidder's good faith effort to meet the targets of the set-aside subcontracting requirement in sufficient detail to permit the Evaluation Committee to effectively assess the bidder's efforts to comply if the bidder has failed to attain the statutory goals.

If awarded the contract, the bidder shall notify each subcontractor listed in the *Plan*, in writing.

Note that a bidder's failure to satisfy the small business subcontracting targets or provide sufficient documentation of its good faith efforts to meet the targets may preclude award of a contract to the bidder.

Bidders seeking eligible small businesses should contact:

New Jersey Commerce and Economic Growth Commission Office of Small Business 20 West State Street PO Box 820 Trenton, New Jersey 08625-0820

Telephone: (609) 292-2146

Each bidder awarded a contract for a procurement which contains the set-aside subcontracting goal requirement shall fully cooperate in any studies or surveys which may be conducted by the State to determine the extent of the bidder's compliance with NJAC 17:13-1.1 et seq., and this *Notice to All Bidders*.

PB - SA - 2B Revised 12/03

# **REQUIRED SUBMISSION**

# STATE OF NEW JERSEY DIVISION OF PURCHASE AND PROPERTY (DPP)

# NOTICE OF INTENT TO SUBCONTRACT FORM

THIS **NOTICE OF INTENT TO SUBCONTRACT** FORM MUST BE COMPLETED AND INCLUDED AS PART OF EACH BIDDER'S PROPOSAL. FAILURE TO SUBMIT THIS FORM WILL BE CAUSE FOR REJECTION OF THE BID AS NON-RESPONSIVE.

	DPP Solicitation Number:	DPP Solicitation Title:	
	Bidder's Name and A	ddress:	
INSTRUCTION	NS: PLEASE CHECK	ONE OF THE BELOW LISTED BOXES:	
and/or service ALL BIDDERS	: <mark>es.</mark> 3 THAT INTEND TO E	engage subcontractors to provide certain ENGAGE SUBCONTRACTORS MUST ALSO	O SUBMIT A COMPLETED AND
goods and/or	r services.	not intend to engage subcontractors to pro	
CERTIFICATION  I hereby certify engage subcorditions, I we property in advantactors	ON:  That if the award is gontractors to provide control submit the <b>Subcor</b> That if the award is gontractors to provide control  That if the award is gontractors to the <b>Plan</b> That if the award is gontractors to the <b>Plan</b> That if the award is gontractors to the <b>Plan</b> That if the award is gontractors to the <b>Plan</b> That if the award is gontractors to provide controls to the award is gontractors to the award is gontractors.	ranted to my firm and if I determine at any tirertain goods and/or services, pursuant to Sentractor Utilization Plan (Plan) for approval gagement of subcontractors. Additionally, I call the effort to achieve the subcontracting setated documentation of such efforts in accordance.	me during the course of the contract to ction 3.11 of the Standard Terms and to the Division of Purchase and certify that in engaging aside goals established for this
PRINCIPAL O	F FIRM:		
(Signature	)	(Title)	(Date)

# REQUIRED SUBMISSION IF BIDDER INTENDS TO SUBCONTRACT

STATE OF NEW JERSEYADIVISION OF PURCHASE AND PROPERTY (DPP)  SUBCONTRACTOR UTILIZATION PLAN (REFERENCED IN RFP STANDARD TERMS AND CONDITIONS)				DPP Solicitation No.:			
NOTE: If utilizing subcontractors, failure to submit this properly completed form will be sufficient cause for rejection of the bid as non-responsive.  Bidder's Name and Address:				DPP Solicitation Title:			
Bidder's Name and Address:							
				Bidder's Telephone No.:      Bidder's Contact Person:			
			• Bladel	S Contact i erson			
INSTRUCTIONS: List all businesses to	be used as s	ubcontracto	rs. This forr	m may be duplicated for ex	tended lists.		
REGISTERED WITH COMMERCE AND ECC SUBCONTRACTOR'S NAME GROWTH COMMISS			CONOMIC	DNOMIC SION * TYPE(S) OF GOODS ESTIMAT			
ADDRESS, ZIP CODE TELEPHONE NUMBER AND VENDOR ID NUMBER	SMALL BU	SINESS CAT	EGORY	VALUE OF SUBCONTRACTS			
	I	II	III				
* For those Bidders listing Small Business Sub each subcontractor listed. If bidder has not acl effort to do so in the relevant category in accor	hieved establis	shed subcont	racting set-as	ide goals, also attach docume			
I househy consists that this Cube entreeter Utilizati	en Dien (Dien)	io boing out	alitad in maad	I faith I agustify that again au ha	entracter has been		
I hereby certify that this Subcontractor Utilizati- notified that it has been listed on this Plan and Additionally, I certify that I shall notify each sul documentation available to the Division of Puro	that each sub-	contractor ha ted on the Pla	s consented, i in, in writing,	in writing, to its name being ຣເ	ibmitted for this contract.		
I further certify that all information contained in this Plan is true and correct and I information in awarding the contract.				wledge that the State will rely	on the truth of the		
PRINCIPAL OF FIRM:							
(Signature)			(Title)		(Date)		

PB-SA-3 Revised 12/03

## **ATTACHMENT 5 - PRICE SCHEDULE**

## TEMPORARY NURSING SERVICES Bid Number 05-X-37541

Refer to <u>RFP Section 3.0</u> (Scope of Work) for task requirements and deliverables & <u>RFP Section 2.2</u> for definitions of "All Inclusive Hourly Rate" and "Firm Fixed Price" The hourly rate cited for the regular day shift will be used to determine all other shift differential payments as per Section 3.6 above.

00001 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN REGULAR SHIFT HOURLY DAY RATE REGION 1	1.000	HR	
00002 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN REGULAR SHIFT HOURLY DAY RATE REGION 1	1.000	HR	
00003 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA REGULAR SHIFT HOURLY DAY RATE REGION 1	1.000	HR	
00004 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT REGULAR SHIFT HOURLY DAY RATE REGION 1	1.000	HR	
00005 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN REGULAR SHIFT HOURLY DAY RATE REGION 1A - HAGEDORN AND HUNTERDON DEV	1.000	HR	
00006 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN REGULAR SHIFT HOURLY DAY RATE REGION 1A - HAGEDORN AND HUNTERDON DEV	1.000	HR	
00007 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA REGULAR SHIFT HOURLY DAY RATE REGION 1A - HAGEDORN AND HUNTERDON DEV	1.000	HR	
00008 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT REGULAR SHIFT HOURLY DAY RATE REGION 1A - HAGEDORN AND HUNTERDON DEV	1.000	HR	

00009 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN REGULAR SHIFT HOURLY DAY RATE REGION 2	1.000	HR	·
00010 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN REGULAR SHIFT HOURLY DAY RATE REGION 2	1.000	HR	
00011 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA REGULAR SHIFT HOURLY DAY RATE REGION 2	1.000	HR	
00012 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT REGULAR SHIFT HOURLY DAY RATE REGION 2	1.000	HR	
00013 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN REGULAR SHIFT HOURLY DAY RATE REGION 2A - ARTHUR BRISBANE	1.000	HR	
00014 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN REGULAR SHIFT HOURLY DAY RATE REGION 2A - ARTHUR BRISBANE	1.000	HR	
00015 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA REGULAR SHIFT HOURLY DAY RATE REGION 2A - ARTHUR BRISBANE	1.000	HR	
00016 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT REGULAR SHIFT HOURLY DAY RATE REGION 2A- ARTHUR BRISBANE	1.000	HR	
00017 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN REGULAR SHIFT HOURLY DAY RATE REGION 3	1.000	HR	
00018 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN REGULAR SHIFT HOURLY DAY RATE REGION 3	1.000	HR	

00019 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA REGULAR SHIFT HOURLY DAY RATE REGION 3	1.000	HR	
00020 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT REGULAR SHIFT HOURLY DAY RATE REGION 3	1.000	HR	
00021 COMM CODE: 948-64 TEMPORARY NURSING SERVICES IMMEDIATE NEED NOTIFICATION CHARGE	1.000	EA	
00022 COMM CODE: 948-64 TEMPORARY NURSING SERVICES CONVERSION FEE LESS THAN 1000 HRS PER CONTRACT YEAR	1.000	EA	
NOTE: THE FOLLOWING LINES ARE TO BE USED I	BY THE ST	ATE ONLY. BIDDEI	RS ARE NOT TO SUBMIT DATA.
00023 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN	1.000	HR	_ <u>N/A</u>
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			
REGION 1			
00024 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN	1.000	HR	<u>N/A</u>
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			
REGION 1			
00025 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA	1.000	HR	_ <u>N/A</u>
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			
REGION 1			
00026 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT	1.000	HR	_N/A
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			

00027 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN	1.000	HR	_N/A
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			
REGION 1A HAGEDORN AND HUNTERDON DEV			
00028 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN	1.000	HR	_ <u>N/A</u>
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			
REGION 1A HAGEDORN AND HUNTERDON DEV			
00029 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA	1.000	HR	_N/A
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			
REGION 1A			
00030 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT	1.000	HR	_N/A
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			
REGION 1A HAGEDORN AND HUNTERDON DEV			
00031 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN	1.000	HR	<u>N/A</u>
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			
REGION 2			
00032 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN	1.000	HR	N/A
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME			

00033 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN	1.000	HR	_N/A	
REGULAR DAY SHIFT TIME				
REGION 2				
00034 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT	1.000	HR	_N/A	
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME				
REGION 2				
00035 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN	1.000	HR	_ <u>N/A</u>	
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME				
REGION 2A				
00036 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN	1.000	HR	_N/A	
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME				
REGION 2A				
00037 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA	1.000	HR	_ <u>N/A</u>	
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME				
REGION 2A				
00038 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT	1.000	HR	_ <u>N/A</u>	
THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME				
REGION 2A				

00039 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - RN  THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME  REGION 3	1.000	HR	<u>N/A</u>
00040 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - LPN THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME REGION 3	1.000	HR	<u>N/A</u>
00041 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - CNA THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME REGION 3	1.000	HR	_ <u>N/A</u>
00042 COMM CODE: 948-64 TEMPORARY NURSING SERVICES - EMT THIS LINE IS TO BE USED BY THE AGENCY FOR PAYMENT PURPOSES OF OTHER THAN REGULAR DAY SHIFT TIME REGION 3	1.000	HR	<u>N/A</u>

## ATTACHMENT 6 - RECIPROCITY FORM

## IMPORTANT NOTICE TO ALL BIDDERS

Effective October 7, 1991 in accordance with N.J.S.A. 52:32-1.4 and N.J.A.C. 17:12-2.13, the State of New Jersey will invoke reciprocal action against an out-of-State bidder whose State or locality maintains a preference practice for their bidders.

For States having preference laws, regulations, or practices, New Jersey will use the annual surveys compiled by the Council of State Governments, National Association of State Purchasing Officials, or the National Institute of Governmental Purchasing to invoke reciprocal actions. The State may obtain additional information anytime it deems appropriate to supplement the above survey information.

Any bidder may submit information related to preference practices enacted for a local entity outside the State of New Jersey. This information may be submitted in writing as part of the bid response proposal, and should be in the form or resolutions passed by an appropriate governing body, regulations, a Notice to Bidders, laws, etc. It is the responsibility of the bidder to provide the documentation with the bid proposal or submit it to the Director, Division of Purchase and Property within five (5) working days of the public bid opening. Written evidence for a specific procurement that is not provided to the Director within five working days of the public bid opening will not be considered in the evaluation of that procurement, but will be retained and considered in the evaluation of subsequent procurements.

Any bidder having evidence of out-of-State local entities invoking preference practices should complete the form below, with a copy of appropriate documentation. The form and documentation may be submitted with you bid response proposal.

Name of Locality having preference practices:

City /Town/Authority

County

State

Documentation Attached

Resolution Regulations/Laws
Notice to Bidder Other

Other

Name of Firm Submitting this information

Please Print

## **ATTACHMENT 7 - BIDDER DATA SHEET**

The bidder must provide all of the information requested. The bidder may provide its response on a separate attachment but should clearly note here that it is doing so:

1. Name of individual that may be contacted at all times if information, service, or problem solving is required by the Using Agency. This service shall be available at no additional charge.

## (PLEASE PRINT OR TYPE)

Name:	
Address:	_
City, State:	
Telephone Number:Fax Number:	-
E-Mail address	
Years of this individual's experience in servicing similar accounts:	
3. Identify the similar accounts this individual has serviced:	
	_
4. Provide information on means of communication for after hours, weekend and	holiday requirements
Phone	
FAX	
E-Mail	
Other	

# **ATTACHMENT 8 - REFERENCE DATA SHEETS**

The bidder must provide all of the information requested. The bidder may provide its response on a separate attachment but should clearly state here that it is doing so:

Supply the name(s) of present customers you are servicing for contracts of a similar size and scope to those required by this RFP.

1.	. Name of customer provided as reference:					
	Name of individual State may contact to verify reference:					
	1 st individual:	Phone # of contact person:				
	^{2nd} individual:	Phone # of contact person:				
	Length of time services provided by the bidder	to this customer:				
2.	Name of customer provided as reference:					
	1 st individual:	Phone # of contact person:				
	^{2nd} individual:	Phone # of contact person:				
	Length of time services provided by the bidde	r to this customer:				
3.	Name of customer provided as reference					
	1 st individual:	Phone # of contact person:				
	^{2nd} individual:	Phone # of contact person:				
	Length of time services provided by the bidder to this customer:					

## **APPENDIX 1- NJ STATE STANDARD TERMS AND CONDITIONS**

# STATE OF NEW JERSEY STANDARD TERMS AND CONDITIONS

- I. Unless the bidder is specifically instructed otherwise In the Request for Proposal, the following terms and conditions will apply to all contracts or purchase agreements made with the State of New Jersey. These terms are in addition to the terms and conditions set forth in the Request for Proposal (RFP) and should be read in conjunction with same unless the RFP specifically indicates otherwise. If a bidder proposes changes or modifications or takes exception to any of the State's terms and conditions, the bidder must so state specifically in writing in the bid proposal. Any proposed change, modification or exception in the State's terms and conditions by a bidder will be a factor in the determination of an award of a contractor purchase agreement.
- II. All of the State's terms and conditions will become a part of any contract(s) or order(s) awarded as a result of the Request for Proposal, whether stated in part, in summary or by reference. In the event the bidder's terms and conditions conflict with the State's, the State's terms and conditions will prevail, unless the bidder is notified in writing of the State's acceptance of the bidder's terms and conditions.
- III. The statutes, laws or codes cited are available for review at the New Jersey State Library, 185 West State Street, Trenton, New Jersey 08625.
- IV. If awarded a contract or purchase agreement, the bidder's status shall be that of any independent principal and not as an employee of the State.

### 1. STATE LAW REQUIRING MANDATORY COMPLIANCE BY ALL CONTRACTORS

1.1 <u>BUSINESS REGISTRATION</u> – Effective September 1, 2004, pursuant to an amendment to N.J.S.A. 52:32-44, State and local entities (including the Division of Purchase and Property) are prohibited from entering into a contract with an entity unless the contractor has provided a copy of its business registration certificate (or interim registration) as part of its bid submission. Failure to submit a copy of the Business Registration Certificate within the bid proposal may be cause for rejection of the bid proposal.

The contractor and any subcontractor providing goods or performing services under the contract, and each of their affiliates, shall, during the term of the contract, collect and remit to the Director of the Division of Taxation in the Department of the Treasury the use tax due pursuant to the "Sales and Use Tax Act, P.L. 1966, c. 30 (N.J.S.A. 54:32B-1 et seq.) on all their sales of tangible personal property delivered into the State. This requirement shall apply to all contracts awarded on and after September 1, 2004. Any questions in this regard can be directed to the Division of Revenue at (609) 292-1730. Form NJ-REG can be filed online at <a href="http://www.state.nj.us/treasury/revenue/busregcert.htm">http://www.state.nj.us/treasury/revenue/busregcert.htm</a>

- **1.2** <u>ANTI-DISCRIMINATION</u> All parties to any contract with the State of New Jersey agree not to discriminate in employment and agree to abide by all anti-discrimination laws including those contained within N.J.S.A. 10:2-1 through N.J.S.A. 10:2-4, N.J.S.A.I0:5-1 et seq. and N.J.S.A.I0:5-31 through 10:5-38, and all rules and regulations issued there under.
- 1.3 PREVAILING WAGE ACT The New Jersey Prevailing Wage Act, N.J.S.A. 34: 11-56.26 et seq. is hereby made part of every contract entered into on behalf of the State of New Jersey through the Division of Purchase and Property, except those contracts which are not within the contemplation of the Act. The bidder's signature on this proposal is his guarantee that neither he nor any subcontractors he might employ to perform the work covered by this proposal has been suspended or debarred by the Commissioner, Department of Labor for violation of the provisions of the Prevailing Wage Act.
- **1.4** <u>AMERICANS WITH DISABILITIES ACT</u> The contractor must comply with all provisions of the Americans With Disabilities Act (ADA), P.L 101-336, in accordance with 42 U.S.C. 12101 et seq.
- **1.5** THE WORKER AND COMMUNITY RIGHT TO KNOW ACT The provisions of N.J.S.A. 34:5A-I et seq. which require the labeling of all containers of hazardous substances are applicable to this contract. Therefore, all goods offered for purchase to the State must be labeled by the contractor in compliance with the provisions of the Act.
- 1.6 <u>OWNERSHIP DISCLOSURE</u> Contracts for any work, goods or services cannot be issued to any corporation or partnership unless prior to or at the time of bid submission the bidder has disclosed the names and addresses of all its owners holding 10% or more of the corporation or partnership's stock or interest. Refer to N.J.S.A. 52:25-24.2.
- 1.7 <u>COMPLIANCE LAWS</u> The contractor must comply with all local, state and federal laws, rules and regulations applicable to this contract and to the goods delivered and/or services performed hereunder.
- 1.8 <u>COMPLIANCE STATE LAWS</u> It is agreed and understood that any contracts and/or orders placed as a result of this proposal shall be governed and construed and the rights and obligations of the parties hereto shall be determined in accordance with the laws of the STATE OF NEW JERSEY.

1.9 <u>COMPLIANCE - CODES</u> - The contractor must comply with NJUCC and the latest NEC70, B.O.C.A. Basic Building code, OSHA and all applicable codes for this requirement. The contractor will be responsible for securing and paying all necessary permits, where applicable.

### 2. LIABILITIES

- 2.1 <u>LIABILITY COPYRIGHT</u> The contractor shall hold and save the State of New Jersey, its officers, agents, servants and employees, harmless from liability of any nature or kind for or on account of the use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of his contract.
- 2.2 <u>INDEMNIFICATION</u> The contractor shall assume all risk of and responsibility for, and agrees to indemnify, defend, and save harmless the State of New Jersey and its employees from and against any and all claims, demands, suits, actions, recoveries, judgments and costs and expenses in connection therewith on account of the loss of life, property or injury or damage to the person, body or property of any person or persons whatsoever, which shall arise from or result directly or indirectly from the work and/or materials supplied under this contract. This indemnification obligation is not limited by, but is in addition to the insurance obligations contained in this agreement.
- 2.3 <u>INSURANCE</u> The contractor shall secure and maintain in force for the term of the contract liability insurance as provided herein. The Contractor shall provide the State with current certificates of insurance for all coverages and renewals thereof, naming the State as an additional insured and which must contain the proviso that the insurance provided in the certificate shall not be canceled for any reason except after thirty days written notice to:

STATE OF NEW JERSEY Purchase Bureau – Bid Ref. #

The insurance to be provided by the contractor shall be as follows:

a. a Commercial General Liability policy as broad as the standard coverage forms in use in the State of New Jersey which shall not be circumscribed by any endorsements limiting the breadth of coverage.

The limits of liability for bodily injury and property damage shall not be less than \$1 million per occurrence as a combined single limit.

- b. Automobile liability insurance which shall be written to cover any automobile used by the insured. Limits of liability for bodily injury and property damage shall not be less than \$1 million per occurrence as a combined single limit.
- c. Worker's Compensation Insurance applicable to the laws of the State of New Jersey and Employers Liability Insurance with limits not less than:

\$1,000,000 BODILY INJURY, EACH OCCURRENCE

\$1,000,000 DISEASE EACH EMPLOYEE

\$1,000,000 DISEASE AGGREGATE LIMIT

#### 3. TERMS GOVERNING ALL PROPOSALS TO NEW JERSEY PURCHASE BUREAU

- **3.1** CONTRACT AMOUNT The estimated amount of the contract(s), when stated on the Advertised Request for Proposal form, shall not be construed as either the maximum or minimum amount which the State shall be obliged to order as the result of this Request for Proposal or any contract entered into as a result of this Request for Proposal.
- 3.2 <u>CONTRACT PERIOD AND EXTENSION OPTION</u> If, in the opinion of the Director of the Division of Purchase and Property, it is in the best interest of the State to extend an contract entered into as a result of this Request for Proposal, the contractor will be so notified of the Director's Intent at least 30 days prior to the expiration date of the existing contract. The contractor shall have 15 calendar days to respond to the Director's request to extend the contract. If the contractor agrees to the extension, all terms and conditions of the original contract, including price, will be applicable.

#### 3.3 BID AND PERFORMANCE SECURITY

- a. Bid Security If bid security is required, such security must be submitted with the bid in the amount listed in the Request for Proposal, see N.J.A.C. 17: 12- 2.4. Acceptable forms of bid security are as follows:
  - 1. A properly executed individual or annual bid bond issued by an insurance or security company authorized to do business in the State of New Jersey, a certified or cashier's check drawn to the order of the Treasurer, State of New Jersey, or an irrevocable letter of credit drawn naming the Treasurer, State of New Jersey as beneficiary issued by a federally insured financial institution.
  - 2. The State will hold all bid security during the evaluation process. As soon as is practicable after the completion of the evaluation, the State will:

- a. Issue an award notice for those offers accepted by the State;
- b. Return all bond securities to those who have not been issued an award notice.

All bid security from contractors who have been issued an award notice shall be held until the successful execution of all required contractual documents and bonds (performance bond, insurance, etc. If the contractor fails to execute the required contractual documents and bonds within thirty (30) calendar days after receipt of award notice, the contractor may be found in default and the contract terminated by the State. In case of default, the State reserves all rights inclusive of, but not limited to, the right to purchase material and/or to complete the required work in accordance with the New Jersey Administrative Code and to recover any actual excess costs from the contractor. Collection against the bid security shall be one of the measures available toward the recovery of any excess costs.

- b. Performance Security If performance security is required, the successful bidder shall furnish performance security in such amount on any award of a term contractor line item purchase, see N.J.A.C. 17: 12- 2.5. Acceptable forms of performance security are as follows:
  - 1. The contractor shall be required to furnish an irrevocable security in the amount listed in the Request for Proposal payable to the Treasurer, State of New Jersey, binding the contractor to provide faithful performance of the contract.
  - 2. The performance security shall be in the form of a properly executed individual or annual performance bond issued by an insurance or security company authorized to do business in the State of New Jersey, a certified or cashier's check drawn to the order of the Treasurer, State of New Jersey, or an irrevocable letter of credit drawn naming the Treasurer, State of New Jersey as beneficiary issued by a federally insured financial institution.

The Performance Security must be submitted to the State within 30 days of the effective date of the contract award and cover the period of the contract and any extensions thereof. Failure to submit performance security may result in cancellation of contract for cause pursuant to provision 3.5b,1, and nonpayment for work performed.

3.4 <u>VENDOR RIGHT TO PROTEST - INTENT TO AWARD</u> - Except in cases of emergency, bidders have the right to protest the Director's proposed award of the contract as announced in the Notice of Intent to Award, see N.J.A.C. 17:12-3.3. Unless otherwise stated, a bidder's protest must be submitted to the Director within 10 working days after receipt of written notification that his bid has not been accepted or that an award of contract has been made. In the public interest, the Director may shorten this protest period, but shall provide at least 48 hours for bidders to respond to a proposed award. In cases of emergency, stated in the record, the Director may waive the appeal period. See N.J.A.C. 17: 12-3 et seq.

#### 3.5 TERMINATION OF CONTRACT

a. For Convenience

Notwithstanding any provision or language in this contract to the contrary, the Director may terminate at any time, in whole or in part, any contract entered into as a result of this Request for Proposal for the convenience of the State, upon no less than 30 days written notice to the contractor.

- b. For cause:
  - Where a contractor fails to perform or comply with a contract, and/or fails to comply with the complaints procedure in N.J.A.C. 17: 12-4.2 et seq., the Director may terminate the contract upon 10 days notice to the contractor with an opportunity to respond.
  - 2. Where a contractor continues to perform a contract poorly as demonstrated by formal complaints, late delivery, poor performance of service, short-shipping etc., so that the Director is repeatedly required to use the complaints procedure in N.J.A.C. 17:12-4.2 et seq. the Director may terminate the contract upon 10 days notice to the contractor with an opportunity to respond.
- c. In cases of emergency the Director may shorten the time periods of notification and may dispense with an opportunity to respond.
- d. In the event of termination under this section, the contractor will be compensated for work performed in accordance with the contract, up to the date of termination. Such compensation may be subject to adjustments.
- **3.6 COMPLAINTS** Where a bidder has a history of performance problems as demonstrated by formal complaints and/or contract cancellations for cause pursuant to 3.5b a bidder may be bypassed for this award. See N.J.A.C. 17:12-2.8.
- 3.7 EXTENSION OF CONTRACT QUASI-STATE AGENCIES It is understood and agreed that in addition to State Agencies, Quasi-State Agencies may also participate in this contract. Quasi-State Agencies are defined in N.J.S.A. 52:27B-56.1 as any agency, commission, board, authority or other such governmental entity which is established and is allocated to a State department or any bi-state governmental entity of which the State of New Jersey is a member.

- 3.8 EXTENSION OF CONTRACTS TO POLITICAL SUBDIVISIONS, VOLUNTEER FIRE DEPARTMENTS AND FIRST AID SQUADS, AND INDEPENDENT INSTITUTIONS OF HIGHER EDUCATION N.J.S.A. 52:25-16.1 permits counties, municipalities and school districts to participate in any term contract(s), that may be established as a result of this proposal.
  - N.J.S.A. 52:25-16.2 permits volunteer fire departments, volunteer first aid squads and rescue squads to participate in any term contract(s) that may be established as a result of this proposal.
  - N.J.S.A. 52:25-16.5 permits independent institutions of higher education to participate in any term contract(s) that may be established as a result of this proposal, provided that each purchase by the Independent Institution of higher education shall have a minimum cost of \$500.

In order for the State contract to be extended to counties, municipalities, school districts, volunteer fire departments, first aid squads and independent institutions of higher education the bidder must agree to the extension and so state in his bid. proposal. The extension to counties municipalities, school districts, volunteer fire departments, first aid squads and Independent Institutions of higher education must 'be under the same terms and conditions, including price, applicable to the State.

- 3.9 EXTENSIONS OF CONTRACTS TO COUNTY COLLEGES N.J.S.A. 18A:64A 25. 9 permits any college to participate in any term contract(s) that may be established as a result of this proposal.
- **3.10** EXTENSIONS OF CONTRACTS TO STATE COLLEGES N.J.S.A. 18A:64- 60 permits any State College to participate in any term contract(s) that may be established as a result of this proposal.
- 3.11 <u>SUBCONTRACTING OR ASSIGNMENT</u> The contract may not be subcontracted or assigned by the contractor, in whole or in part, without the prior written consent of the Director of the Division of Purchase and Property. Such consent, if granted, shall not relieve the contractor of any of his responsibilities under the contract.

In the event the bidder proposes to subcontract for the services to be performed under .the terms of the contract award, he shall state so in his bid and attach for approval a list of said subcontractors and an Itemization of the products and/or services to be supplied by them.

Nothing contained in the specifications shall be construed as creating any contractual relationship between any subcontractor and the State.

- **3.12** MERGERS, ACQUISITIONS If, subsequent to the award of any contract resulting from this Request for Proposal, the contractor shall merge with or be acquired by another firm, the following documents must be submitted to the Director, Division of Purchase & Property.
  - a. Corporate resolutions prepared by the awarded contractor and new entity ratifying acceptance of the original contract, terms, conditions and prices.
  - b. State of New Jersey Bidders Application reflecting all updated information including ownership disclosure, pursuant to provision 1.5.
  - c. Vendor Federal Employer Identification Number.

The documents must be submitted within thirty (30) days of completion of the merger or acquisition. Failure to do so may result in termination of contract pursuant to provision 3.5b.

If subsequent to the award of any contract resulting from this Request for Proposal, the contractor's partnership or corporation shall dissolve, the Director, Division of Purchase & Property must be so notified. All responsible parties of the dissolved partnership or corporation must submit to the Director in writing, the names of the parties proposed to perform the contract, and the names of the parties to whom payment should be made. No payment should be made until all parties to the dissolved partnership or corporation submit the required documents to the Director.

- **3.13 PERFORMANCE GUARANTEE OF BIDDER** The bidder hereby certifies that:
  - a. The equipment offered is standard new equipment, and is the manufacturer's latest model in production, with parts regularly used for the type of equipment offered; that such parts are all in production and not likely to be discontinued; and that no attachment or part has been substituted or applied contrary to manufacturer's recommendations and standard practice.
  - b. All equipment supplied to the State and operated by electrical current is UL listed where applicable.
  - c. All new machines are to be guaranteed as fully operational for the period stated in the Request For Proposal from time of written acceptance by the State. The bidder will render prompt service without charge, regardless of geographic location.

- d. Sufficient quantities of parts necessary for proper service to equipment will be maintained at distribution points and service headquarters.
- e. Trained mechanics are regularly employed to make necessary repairs to equipment in the territory from which the service request might emanate within a 48-hour period or within the time accepted as industry practice.
- f. During the warranty period the contractor shall replace immediately any material which is rejected for failure to meet the requirements of the contract.
- g. All services rendered to the State shall be performed in strict and full accordance with the specifications stated in the contract. The contract shall not be considered complete until final approval by the State's using agency is rendered.
- **3.14** <u>DELIVERY GUARANTEES</u> Deliveries shall be made at such time and in such quantities as ordered in strict accordance with conditions contained in the Request for Proposal.

The contractor shall be responsible for the delivery of material in first class condition to the State's using agency or the purchaser under this contract and in accordance with good commercial practice.

Items delivered must be strictly in accordance with the Request for Proposal.

In the event delivery of goods or services is not made within the number of days stipulated or under the schedule defined in the Request for Proposal, the using agency may be authorized to obtain the material or service from any available source, the difference in price, if any, to be paid by the contractor failing to meet his commitments.

- 3.15 <u>DIRECTOR'S RIGHT OF FINAL BID ACCEPTANCE</u> The Director reserves the right to reject any or all bids, or to award in whole or in part if deemed to be in the best interest of the State to do so. The Director shall have authority to award orders or contracts to the vendor or vendors best meeting all specifications and conditions in accordance with N.J.S.A. 52:34-12. Tie bids will be awarded by the Director in accordance with N.J.A.C.17:12-2.1D.
- **3.16 BID ACCEPTANCES AND REJECTIONS** The provisions of N.J.A.C. 17:12-2.9, relating to the Director's right, to waive minor elements of non-compliance with bid specifications and N.J.A.C. 17: 12- 2.2 which defines causes for automatic bid rejection, apply to all proposals and bids.
- 3.17 <u>STATE'S RIGHT TO INSPECT BIDDER'S FACILITIES</u> The State reserves the right to inspect the bidder's establishment before making an award, for the purposes of ascertaining whether the bidder has the necessary facilities for performing the contract.

The State may also consult with clients of the bidder during the evaluation of bids. Such consultation is intended to assist the State in making a contract award which is most advantageous to the State.

- 3.18 STATE'S RIGHT TO REQUEST FURTHER INFORMATION The Director reserves the right to request all information which may assist him or her in making a contract award, including factors necessary to evaluate the, bidder s financial capabilities to perform the contract. Further, the Director reserves the right to request a bidder to explain, in detail, how the bid price was determined.
- 3.19 MAINTENANCE OF RECORDS The contractor shall maintain records for products and/or services delivered against the contract for a period of three (3) years from the date of final payment. Such records shall be made available to the, State upon request for purposes of conducting an audit or for ascertaining information regarding dollar volume or number of transactions.

### 4. TERMS RELATING TO PRICE QUOTATION

**4.1** PRICE FLUCTUATION DURING CONTRACT - Unless otherwise noted by the State, all prices quoted shall be firm through issuance of contract or purchase order and shall not be subject to increase during the period of the contract.

In the event of a manufacturer's or contractor's price decrease during the contract period, the State shall receive the full benefit of such price reduction on any undelivered purchase order and on any subsequent order placed during the contract period. The Director of Purchase and Property must be notified, in writing, of any price reduction within five (5) days of the effective date.

Failure to report price reductions will result in cancellation of contract for cause, pursuant to provision 3.5b.1.

**4.2 DELIVERY COSTS** - Unless otherwise noted in the Request for Proposal, all prices for items in bid proposals are to be submitted F.O.B. Destination. Proposals submitted other than F.O.B. Destination may not be considered. Regardless of the method of quoting shipments, the contractor shall assume all costs, liability and responsibility for the delivery of merchandise in good condition to the State's using agency or designated purchaser.

F.O.B. Destination does not cover "spotting" but does include delivery on the receiving platform of the ordering agency at any destination in the State of New Jersey unless otherwise specified. No additional charges will be allowed for any additional transportation costs resulting from partial shipments made at contractor's convenience when a single shipment is ordered. The weights and measures of the State's using agency receiving the shipment shall govern.

- 4.3 C.O.D. TERMS C.O.D. terms are not acceptable as part of a bid proposal and will be cause for rejection of a bid.
- **4.4 TAX CHARGES** The State of New Jersey is exempt from State sales or use taxes and Federal excise taxes. Therefore, price quotations must not include such taxes. The State's Federal Excise Tax Exemption number is 22-75-0050K.
- **PAYMENT TO VENDORS** Payment for goods and/or services purchased by the State will only be made against State Payment Vouchers. The State bill form in duplicate together with the original Bill of Lading, express receipt and other related papers must be sent to the consignee on the date of each delivery. Responsibility for payment rests with the using agency which will ascertain that the contractor has performed in a proper and satisfactory manner in accordance with the terms and conditions of the award. Payment will not be made until the using agency has approved payment.

For every contract the term of which spans more than one fiscal year, the State's obligation to make payment beyond the current fiscal year is contingent upon legislative appropriation and availability of funds.

The State of New Jersey now offers State contractors the opportunity to be paid through the MasterCard procurement card (p-card). A contractor's acceptance and a State Agency's use of the p-card, however, is optional. P-card transactions do not require the submission of either a contractor invoice or a State payment voucher. Purchasing transactions utilizing the p-card will usually result in payment to a contractor in three days. A Contractor should take note that there will be a transaction processing fee for each p-card transaction. To participate, a contractor must be capable of accepting MasterCard. For more information, call your bank or any merchant services company.

4.6 NEW JERSEY PROMPT PAYMENT ACT - The New Jersey Prompt Payment Act N.J.S.A. 52:32-32 et seq. requires state agencies to pay for goods and services within sixty (60) days of the agency's receipt of a properly executed State Payment Voucher or within sixty (60) days of receipt and acceptance of goods and services, whichever is later. Properly executed performance security, when required, must be received by the state prior to processing any payments for goods and services accepted by state agencies. Interest will be paid on delinquent accounts at a rate established by the State Treasurer. Interest will not be paid until it exceeds \$5.00 per properly executed invoice.

Cash discounts and other payment terms included as part of the original agreement are not affected by the Prompt Payment Act.

- **4.7 RECIPROCITY** In accordance with N.J.S.A. 52:32-1.4 and N.J.A.C. 17: 12- 2. 13, the State of New Jersey will invoke reciprocal action against an out-of-State bidder whose state or locality maintains a preference practice for their bidders.
- 5. <u>CASH DISCOUNTS</u> Bidders are encouraged to offer cash discounts based on expedited payment by the State. The State will make efforts to take advantage of discounts, but discounts will not be considered in determining the lowest bid.
  - a. Discount periods shall be calculated starting from the next business day after the recipient has accepted the goods or services received a properly signed and executed State Payment Voucher form and, when required, a properly executed performance security, whichever is latest.
  - b. The date on the check issued by the State in payment of that Voucher shall be deemed the date of the State's response to that Voucher.
- 6. <u>STANDARDS PROHIBITING CONFLICTS OF INTEREST</u> The following prohibitions on vendor activities shall apply to all contracts or purchase agreements made with the State of New Jersey, pursuant to Executive Order No. 189 (1988).
  - a. No vendor shall pay, offer to pay, or agree to pay, either directly or indirectly, any fee, commission, compensation, gift, gratuity, or other thing of value of any kind to any State officer or employee or special State officer or employee, as defined by N.J.S.A. 52:13D-13b and e., in the Department of the Treasury or any other agency with which such vendor transacts or offers or proposes to transact business, or to any member of the immediate family, as defined by N.J.S.A. 52:13D-13i., of any such officer or employee, or partnership, firm or corporation with which they are employed or associated, or in which such officer or employee has an interest within the meaning of N.J.S.A. 52: 13D-13g.
  - b. The solicitation of any fee, commission, compensation, gift, gratuity or other thing of value by any State officer or employee or special State officer or employee from any State vendor shall be reported in writing forthwith by the vendor to the Attorney General and the Executive Commission on Ethical Standards.
  - c. No vendor may, directly or indirectly, undertake any private business, commercial or entrepreneurial relationship with, whether or not pursuant to employment, contract or other agreement, express or implied, or sell any interest in such vendor to, any State officer or employee or special State officer or employee having any duties or responsibilities in connection with the purchase, acquisition or sale of any property or services by or to any State agency or any instrumentality thereof, or with any person, firm or entity with which he is employed or associated or in which he has an

interest within the meaning of N.J.S.A. 52: 130-13g. Any relationships subject to this provision shall be reported in writing forthwith to the Executive Commission on Ethical Standards, which may grant a waiver of this restriction upon application of the State officer or employee or special State officer or employee upon a finding that the present or proposed relationship does not present the potential, actuality or appearance of a conflict of interest.

- d. No vendor shall influence, or attempt to influence or cause to be influenced, any State officer or employee or special State officer or employee in his official capacity in any manner which might tend to impair the objectivity or independence of judgment of said officer or employee.
- e. No vendor shall cause or influence, or attempt to cause or influence, any State officer or employee or special State officer or employee to use, or attempt to use, his official position to secure unwarranted privileges or advantages for the vendor or any other person.
- f. The provisions cited above in paragraph 6a through 6e shall not be construed to prohibit a State officer or employee or Special State officer or employee from receiving gifts from or contracting with vendors under the same terms and conditions as are offered or made available to members of the general public subject to any guidelines the Executive Commission on Ethical Standards may promulgate under paragraph 6c.

## **APPENDIX 2 - SET-OFF FOR STATE TAX NOTICE**

# NOTICE TO ALL BIDDERS SET-OFF FOR STATE TAX NOTICE

Please be advised that, pursuant to <u>P.L.</u> 1995, <u>c.</u> 159, effective January 1, 1996, and notwithstanding any provision of the law to the contrary, whenever any taxpayer, partnership or S corporation under contract to provide goods or services or construction projects to the State of New Jersey or its agencies or instrumentalities, including the legislative and judicial branches of State government, is entitled to payment for those goods or services at the same time a taxpayer, partner or shareholder of that entity is indebted for any State tax, the Director of the Division of Taxation shall seek to set off that taxpayer's or shareholder's share of the payment due the taxpayer, partnership, or S corporation. The amount set off shall not allow for the deduction of any expenses or other deductions which might be attributable to the taxpayer, partner or shareholder subject to set-off under this act.

The Director of the Division of Taxation shall give notice to the set-off to the taxpayer and provide an opportunity for a hearing within 30 days of such notice under the procedures for protests established under R.S. 54:49-18. No requests for conference, protest, or subsequent appeal to the Tax Court from any protest under this section shall stay the collection of the indebtedness. Interest that may be payable by the State, pursuant to <u>P.L.</u> 1987, <u>c.</u>184 (c.52:32-32 <u>et seq.</u>), to the taxpayer shall be stayed.