

November 30, 2010				
Schedule G State of New Jersey Rate Card			Selectable	Options
Covered Product	Pricing Method	On-Site Response - 85	Software Subscription	Routine Remote MAC
Legacy Platforms (HiPath 4000 PBX and HiPath 3000 Electronic Key System)				
ComScendo Plus Licenses	License	\$ 603.75	\$ -	\$ -
Disaster Recovery	Instance	\$ 8,651.25	\$ -	\$ -
HG1500	Card	\$ 161.25	\$ -	\$ -
HiPath 3000 ComScendo License	License	\$ 15.33	\$ -	\$ 6.00
HiPath 3000 IP Subscriber	License	\$ 15.33	\$ -	\$ 6.00
HiPath 3000 Station	Ports	\$ 15.33	\$ -	\$ 6.00
HiPath 3000 Trunk	Ports	\$ 15.33	\$ -	\$ 6.00
HiPath 33XX/35XX Base System	Instance	\$ 161.25	\$ -	\$ -
HiPath 38XX Base System	Instance	\$ 322.50	\$ -	\$ -
OpenOffice	Flat Rate	\$ 1,625.00	\$ -	\$ -
HiPath 4000 Base System	Instance	\$ 803.75	\$ -	\$ -
HiPath 4000 License	License	\$ 19.10	\$ 8.40	\$ 6.00
HiPath 4000 Manager	Instance	\$ 2,893.50	\$ 3.00	\$ 6.00
HiPath 4000 Softgate 1000	Instance	\$19,097.10	\$ -	\$ -
HiPath 4000 Softgate 50	Instance	\$ 19.10	\$ -	\$ -
Mov35 HiPath 3500 V7 IP	Instance	\$ 848.82	\$ -	\$ 180.00
Mov38 HiPath 3800 V7 IP	Instance	\$ 1,343.54	\$ -	\$ 300.00
OpenScape Voice and UC Platform				
OpenScape Branch 50	Instance	\$ 125.00	\$ -	\$ -
OpenScape Branch 250	Instance	\$ 441.25	\$ -	\$ -
OpenScape Branch 1000	Instance	\$ 685.00	\$ -	\$ -
OpenScape Branch 6000	Instance	\$ 815.00	\$ -	\$ -
OpenScape UC Application Base System	Instance	\$ 1,968.75	\$ 8.40	\$ -
OpenScape UC Essential License	License	\$ 4.50	\$ 2.40	\$ -
OpenScape UC Professional License	License	\$ 6.00	\$ 6.60	\$ -
OpenScape UC Team License	License	\$ 7.50	\$ 10.80	\$ -
OpenScape Voice & UC Standard/Advanced Bundle	Instance	\$ 4,364.25	\$ 2,383.00	\$1,000.00
OpenScape Voice & UC Standard/Adv Bundle Enh Pkg	Instance	\$ 1,034.00	\$ 577.00	\$ 250.00
OpenScape Voice and UC Application Package	Instance	\$ 4,364.25	\$ 2,383.00	\$1,000.00
OpenScape Voice and UC Demo Package	Instance	\$ 4,364.25	\$ 2,383.00	\$1,000.00
OpenScape Voice and UC Evaluation Package	Instance	\$ 4,364.25	\$ 2,383.00	\$1,000.00

OpenScope Voice Base System	Instance	\$ 6,600.00	\$ 840.00	\$ -
OpenScope Voice Entry Bundle	Instance	\$ 2,585.00	\$ 1,063.00	\$ 600.00
OpenScope Voice Entry Bundle Enh Pkg	Instance	\$ 588.50	\$ 247.00	\$ 150.00
OpenScope Voice Dynamic License	License	\$ 11.55	\$ 8.40	\$ 6.00
OpenScope Voice Redundant License	Instance	\$ 1,498.70	\$ -	\$ -
Phone Maintenance	Instance	\$ 12.00	\$ -	\$ -
OpenScope Voice and UC Accessories				
ACME Session Border Controllers	% of List	23%	\$ -	\$ -
Comdasys 1600	Instance	\$ 190.56	\$ -	\$ -
Comdasys 2600	Instance	\$ 368.76	\$ -	\$ -
Comdasys 3600	Instance	\$ 600.00	\$ -	\$ -
Convedia CMS-3000 Media Server Duplex	Instance	\$ 3,938.76	\$ -	\$ -
Convedia CMS-3000 Media Server Simplex	Instance	\$ 3,938.76	\$ -	\$ -
External Captive Portal	Instance	\$ 97.50	\$ -	\$ -
Mediatrix 1124 24-Port Analog Adapter	Instance	\$ 350.00	\$ -	\$ -
Mediatrix 1204 4-Port Analog Gateway	Instance	\$ 79.20	\$ -	\$ -
Mediatrix 3631DG - 1-T1 Gateway	Instance	\$ 339.13	\$ -	\$ -
Mediatrix 3632DG - 2-T1 Gateway	Instance	\$ 339.13	\$ -	\$ -
Mediatrix 4102 - 2 Port Analog Adapter	Instance	\$ 27.84	\$ -	\$ -
Mediatrix 4104 - 4 Port Analog Adapter	Instance	\$ 55.67	\$ -	\$ -
Mediatrix 4108 - 8 Port Analog Adapter	Instance	\$ 111.23	\$ -	\$ -
Mediatrix 4116 - 16 Port Analog Adapter	Instance	\$ 163.56	\$ -	\$ -
Mediatrix 4124 - 24 Port Analog Adapter	Instance	\$ 205.67	\$ -	\$ -
Mediatrix AP 1120 SIP V5.1- 2 Port Analog Adapter	Instance	\$ 75.00	\$ -	\$ -
Mediatrix IAD 2 Port	Flat Rate	\$ 40.00	\$ -	\$ -
Mediatrix IAD 24 Port	Flat Rate	\$ 350.00	\$ -	\$ -
Mediatrix IAD 4 Port	Flat Rate	\$ 100.00	\$ -	\$ -
Netviewer WebConferencing V1 Base License	Instance	\$ 2,281.25	\$ -	\$ -
RG 8700 Redundancy	Flat Rate	\$ 50.00	\$ -	\$ -
RG 8302	Flat Rate	\$ 3,527.00	\$ -	\$ -
RG 8304	Flat Rate	\$ 4,062.50	\$ -	\$ -
RG 8308	Flat Rate	\$ 4,631.25	\$ -	\$ -
RG 8702	Flat Rate	\$ 2,260.24	\$ -	\$ -
RG 8708	Flat Rate	\$ 3,118.76	\$ -	\$ -
RG 8716	Flat Rate	\$ 4,263.60	\$ -	\$ -

Voicemail and Call Management - Messaging and Contact Center				
OpenScope Contact Center Agile Agent	License	\$ 85.50	\$ -	\$ -
OpenScope Contact Center Base	Instance	\$ 1,042.50	\$ 372.00	\$ -
OpenScope Contact Center Enterprise Agent	License	\$ 104.25	\$ 37.20	\$ -
OpenScope Contact Center Redundancy	Flat Rate	\$ 5,500.00	\$ -	\$ -
OpenScope Xpressions UC Bundle Base Package	Instance	\$ 2,850.00	\$ -	\$ -
OpenScope Xpressions UC Bundle Enhancement Package	Instance	\$ 712.50	\$ -	\$ -
ACD Miscellaneous	% of List	18%	\$ -	\$ -
OSCC Voice Portal	% of List	25%	\$ -	\$ -
Xpressions Compact	Ports	\$ 54.00	\$ -	\$ -
Xpressions Unified License V5 and lower	License	\$ 22.50	\$ 4.80	\$ -
Xpressions V6 Unified License	License	\$ 6.75	\$ 4.80	\$ -
Xpressions V6 Voice License	License	\$ 3.75	\$ 2.40	\$ -
Xpressions Voice License V5 and lower	License	\$ 6.05	\$ 2.40	\$ -
Other Siemens Applications and Miscellaneous				
Corporate Connect	License	\$ 123.30	\$ -	\$ -
Fault Management	Instance	\$ 4,500.00	\$ 1.20	\$ -
HiPath CAP	Flat Rate	\$ 3,060.00	\$ -	\$ -
OpenStage Xpert 6010P Base Module	Instance	\$ 125.00	\$ -	\$ -
Peripheral Products	% of List	23%	\$ -	\$ -
QoS Management	Flat Rate	\$ 1,200.00	\$ -	\$ -
Trunk Manager Cluster 100 Sessions Lic	Instance	\$ 547.50	\$ -	\$ -
Trunk Manager Cluster 1000 Sessions Lic	Instance	\$ 3,022.50	\$ -	\$ -
Trunk Manager Cluster 2000 Sessions Lic	Instance	\$ 4,417.50	\$ -	\$ -
Trunk Manager Cluster 250 Sessions Lic	Instance	\$ 1,132.50	\$ -	\$ -
Trunk Manager Cluster 500 Sessions Lic	Instance	\$ 1,845.00	\$ -	\$ -
Trunk Manager Simplex 100 Sessions Lic	Instance	\$ 285.00	\$ -	\$ -
Trunk Manager Simplex 1000 Sessions Lic	Instance	\$ 1,590.00	\$ -	\$ -
Trunk Manager Simplex 2000 Sessions Lic	Instance	\$ 2,325.00	\$ -	\$ -
Trunk Manager Simplex 250 Sessions Lic	Instance	\$ 592.50	\$ -	\$ -
Trunk Manager Simplex 500 Sessions Lic	Instance	\$ 967.50	\$ -	\$ -
User Management	Ports	\$ 3.60	\$ -	\$ -
Vendor Coordination	Flat Rate	\$ 2,500.00	\$ -	\$ -
Vendor Referral	Flat Rate	\$ 1,000.00	\$ -	\$ -
Mobile Connect 1500 - V2	Instance	\$ 4,556.25	\$ -	\$ -
Mobile Connect 250 - V2	Instance	\$ 926.25	\$ -	\$ -
Mobile Connect 50 - V2	Instance	\$ 456.25	\$ -	\$ -
Mobile Connect V2 Base License 10	Instance	\$ 337.50	\$ -	\$ -

Client/Users				
Mobile Connect V2 Base License 150 Client/Users	Instance	\$ 2,278.75	\$ -	\$ -
Mobile Connect V2 Base License 20 Client/Users	Instance	\$ 456.25	\$ -	\$ -
ONTraq – Impact Technologies Call Management	% of List	19%	\$ -	\$ -
Call Accounting – Impact Technologies CDR				
TA Maintenance Costs	% of List	15%	\$ -	\$ -

Service Level Agreement Uplifts		Value
Percentage Applied to Base		
Coverage Hours Uplift		
12x6		10%
24x7		20%
Remote Response Uplift		
1 Hour		5%
1/2 Hour		15%
Onsite Response Uplift		
2 Hours		5%