

State of New Jersey Department of Health
Division of Medicinal Marijuana
ALTERNATIVE TREATMENT CENTER PERMIT REQUEST FORM
SCORED APPLICATION MATERIALS

PERMIT APPLICATION PART B - ALTERNATIVE TREATMENT CENTER (ATC) SCORED APPLICATION MATERIALS

Name of Entity Requesting Permit to Operate ATC (ATC Entity)

Criterion 1: ATC's ability to meet the overall health and safety needs of qualified patients and the safety of the public.

Measure 1	Attach a single PDF document describing the ATC Entity's past business experience in the areas listed below.	100
	<i>In addition, summarize in 250 words or less (per area) what we will see in the attachment regarding the ATC Entity's business experience in each of the following areas:</i>	
1a	Operating a regulated medicinal marijuana business, or operating a business in another highly regulated industry.	25
1b	Contributions toward expanding the body of scientific knowledge related to medicinal marijuana cultivation, manufacturing and dispensing.	25
1c	Experience in all three aspects of supply chain: cultivation, manufacturing, and dispensing.	25

1d	Specific qualifications of board members, owners, and managers, including any business or professional accolades related to the cultivation, production and dispensing of medicinal marijuana.	25
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Measure 2.1	Attach a single PDF document describing the ATC Entity's business operations and plan to comply with the rules for ATCs specified at N.J.A.C. 8.64, as listed below.	100
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In addition, summarize in 250 words or less (per item) what we will see in the attachment regarding each of the following items:

2.1a	Recordkeeping and Data Privacy	10
2.1b	Reporting	10
2.1c	Inventory Management	10
2.1d	Storage	10
2.1e	Processing	10

2.1f	Packaging	10
2.1g	Transportation	10
2.1h	Employee Training	10
2.1i	Patient Education	10
2.1j	Disaster Recovery	10

Measure 2.2 Attach a single PDF document outlining a mobilization plan with a detailed timetable for first year of business to demonstrate how the ATC Entity will have the necessary personnel, equipment, and resources to begin operation. **25**

In addition, summarize that plan and timetable in 250 words or less.

Measure 3 Attach a single PDF document outlining the ATC Entity's safety and security plan, including a description of the proposed security and safety measures in compliance with rules for ATCs specified at N.J.A.C. 8.6.

100

In addition, summarize what we will see in such plan(s) in 500 words or less.

Measure 4.1 **Attach a single PDF document describing the ATC Entity's proposed cultivation operations, specifically in terms of the items listed below.** **150**

In addition, summarize in 500 words or less (per item) what we will see in the attachment regarding each of the following items:

- 4.1a Detailed summary of practices, policies and procedures for cultivation of medicinal marijuana. 20

4.1b	Knowledge of botany, horticulture and phytochemistry and the application of those sciences in the cultivation of medicinal marijuana.	30
4.1c	Plan to scale operations to meet increasing demand, including initial cultivation capacity in square feet and total cultivation capacity of the facility in square feet.	10
4.1d	Estimate of the time needed to produce first full crop of medicinal marijuana, including projected size of that crop, and reasoning for estimates.	10
4.1e	Quality assurance, quality control, and testing protocols to assess medicinal marijuana for potential contamination.	20

4.1f	Methods to control insects that do not include the application of pesticides.	10
4.1g	Methods to prevent and minimize plant disease.	10
4.1h	Methods and practices related to odor mitigation, sanitation and airflow.	10
4.1i	Plans to collect data on cultivated marijuana to further scientific research.	15
4.1j	Attach a floor plan of cultivation site/space. No explanation is necessary.	15

Measure 4.2 Attach a single PDF document describing the ATC Entity's proposed manufacturing / processing operations, specifically in terms of the items listed below.

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In addition, summarize in 500 words or less (per item) what we will see in the attachment regarding each of the following items.

4.2a Detailed summary of practices, policies and procedures for manufacturing medicinal marijuana products. 20

4.2b Detailed summary of the products the applicant intends to manufacture, including information on ingredients (both active and inactive), cannabinoid profile, and relevant patient information like dosing and administration method. 20

4.2c Quality control, quality assurance and testing of medicinal marijuana for potential contamination. 20

4.2d Attach floor plan of manufacturing site/space. No explanation is necessary. 15

Measure 4.3 Attach a single PDF document describing the ATC Entity's proposed dispensary operations, specifically in terms of the items listed below. 75

In addition, summarize in 500 words or less (per item) what we will see in the attachment regarding each of the following items:

4.3a Detailed summary of practices, policies and procedures for the dispensing of medicinal marijuana and related products to qualified patients. 20

4.3b	Description or examples of patient education and counseling materials and practices.	20
4.3c	Employee education procedures for dispensary and other patient-facing staff members.	20
4.3d	Attach floor plan of dispensary and interior renderings. No explanation is necessary.	15

Measure 5 **Attach a single PDF document describing the ATC Entity's financial suitability and sustainability in the areas listed below.** **100**

In addition, summarize in 250 words or less (per area) what we will see in the attachment regarding each of the following areas:

5a	A document that is 5 pages or less describing the ATC Entity's business plan. A budget, projected expenses, and revenues for a 5 year period.	25
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5b	Evidence of access to sufficient capital to support the proposed ATC's startup and operations.	25
5c	Certified financial statements (audited or reviewed) in accordance with applicable standards by an independent Certified Public Accountant, which include a balance sheet, income statement, and statement of cash flow, and all applicable notes for the most recent calendar or fiscal year.	25
5d	Record of past business taxes paid to federal, state and local governments.	25
Measure 6	Attach a single PDF document describing the ATC Entity's value and affordability for patients in the areas listed below.	50
	<i>In addition, summarize in 250 words or less (per area) what we will see in the attachment as evidence of value and affordability in each of the following areas:</i>	
6a	Cost-effective production of medicinal products.	10
6b	Affordability of medicinal products with respect to patient populations of various income levels and sociodemographic groups.	10

6c Discount programs for seniors, veterans and patients on government assistance. 10

6d Implementation of a free or significantly reduced cost program for the indigent. 10

6e Pricing plan for proposed products. 10

Measure 7 Attach a single PDF document showing evidence that the ATC Entity will improve competition and diversification in New Jersey's Medicinal Marijuana field. 25

In addition, summarize in 250 words or less what we will see in the attachment regarding how the ATC Entity will improve competition and diversification in New Jersey.

Criterion 2: ATC's Support for New Jersey Communities and Local Participation

Measure 1 **Attach a single PDF document showing evidence of the ATC Entity's support for or ties to communities in New Jersey and local engagement in the areas listed below.** **50**

In addition, summarize in 250 words or less what we will see in the attachment regarding support for or ties to New Jersey communities in the following areas:

1a Business and investment corporate history. 10

1b Involvement with non-profits and community organizations. 10

1c Record of New Jersey residency for owners, board members, officers, and managers. 20

1d Plans to ensure representation of the local community among the employees of the ATC. 10

Measure 2 Attach a single PDF document detailing the ATC Entity’s plans and experience operating as a socially responsible corporate entity. 50

In addition, summarize in 250 words or less (per area) what we will see in the attachment regarding the ATC Entity’s plans and experience in each of the following areas:

2a Promotion of diversity in the workforce. 10

2b Competitive compensation and benefits to employees, including ways to gain equity in the company. 10

2c Reduction of environmental impacts of the ATC’s proposed cultivation/manufacturing facility. 10

2d Community education about the proposed ATC, including methods for addressing community concerns. 10

2e Collective bargaining agreements. 10

Measure 3 Attach a single PDF document showing evidence of the ATC Entity's corporate diversity. 50

In addition, summarize in 250 words or less (per item) what we will see in the attachment regarding evidence of each of the following items:

3a Involvement of women, minorities and veterans in the ownership, board and management of the proposed ATC. 25

3b Any certifications or designations establishing the business is women-owned, minority-owned, or veteran-owned. 25

Criterion 3: ATC's Ability to produce and maintain appropriate research data.

Measure 1 **Attach a single PDF document showing evidence of the ATC Entity's commitment to research in the areas listed below.** **50**

In addition, summarize in 250 words or less (per area) what we will see in the attachment regarding the ATC Entity's commitment to research in each of the following areas:

1a Past experience with clinical research, especially related to medicinal marijuana. 10

1b Contributions and experience relative to expanding the science of medicinal marijuana. 10

1c Ties to the clinical research community in New Jersey and in other jurisdictions. 10

1d Any current or proposed partnerships with New Jersey medical schools. 10

1e Plans to dedicate funding and/or other resources for research. 10